



## COURSE ON OPERATIONAL ASPECTS OF INTERNATIONAL TRADE

FOR WHOM...?

*For senior and middle level executives in public and private sector organizations dealing with international trade*



### COURSE CONTENTS :

#### **Module 01 – Five (05) Saturdays** From 21<sup>st</sup> September 2019

##### *Legal and Financial Aspects of International Trade :*

- Negotiation Skills
- Sales Contracts
- Contracts of Carriage
- Marine Insurance & Cargo Insurance
- Import Export Financing
- Costing & Pricing of Export Products
- INCOTERMS
- Trade Settlement of Disputes
- Preferential Trading
- Factoring
- E-Commerce

#### **Module 02 – Five (05) Saturdays** From 26<sup>th</sup> October 2019

##### *Logistics & Import/Export Procedures :*

- Introduction & Activities of EDB
- Export Procedure & Certification
- Transport & Freight Forwarding
- Customs Procedures
- SLPA Procedure
- Duty-free Access to Imported Inputs
- Export Packaging
- Marine Insurance
- Air Cargo Procedures
- BOI Procedures
- Export Procedures

#### FIELD VISIT :

**To Sri Lanka Customs, Colombo Port (JCT) and the Air Cargo Terminal Katunayake**

#### CLOSING DATE FOR APPLICATIONS :

**6<sup>th</sup> September 2019**

#### VENUE :

**NDB-EDB Auditorium, No. 42, Nawam Mawatha, Colombo 02.**

#### Course Fee:

**Rs. 25, 000/- per Participant**

#### Date of Commencement:

**21<sup>st</sup> September 2019**

#### Registration :

Email to [helmalie@edb.gov.lk](mailto:helmalie@edb.gov.lk)

**A Certificate  
will be  
Awarded**



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