

CITIZENS' / CLIENTS' CHARTER

Prepared By Sri Lanka Export Development Board 18.03.2014

SRI LANKA EXPORT DEVELOPMENT BOARD

CITIZENS'/CLIENTS' CHARTER

WE ARE

Sri Lanka's premier State organization for promotion and development of exports, established in 1979 under the Sri Lanka Export Development Act No. 40 of 1979.

OUR VISION

To be the most sought after destination for global sourcing in identified product sectors.

OUR MISSION

To be the nation's leading catalyst organization for the development and promotion of products and services for exports, to enhance global competitiveness, maximize export earnings and achieve national economic goals.

OUR VALUES

- Commitment and service excellence
- Customer satisfaction
- Transparency and courtesy
- Prompt and professional service
- Innovative and pro-active approach
- Compassion and better business sense

OUR COMMITMENTS

We are committed

- To assist in the improvement of the macro and micro economic environment viz- a-viz the development of exports, in association with the relevant state and private sector agencies by making policy recommendations.
- To formulate and implement the National Export Development Plan and sectoral development plans, in association with the relevant state and private sector agencies.
- To provide exporters with a viable overseas market-environment by active participation in trade negotiations and relevant follow-up activities.
- To conduct market research/surveys and identifying market opportunities for Sri Lankan products and services.

- To implement supply development programmes including technical, quality and packaging development, in order to assist exporters/potential exporters to improve/increase the competitiveness of exports.
- To formulate and implement integrated product development and market development programmes, in order to expand existing markets and support exporters/potential exporters' entry into new markets.
- To implement market promotion programmes to provide product/service promotion support to groups of exporters, with a view to increasing their market share in identified markets, as well as their entry into new markets.
- To promote exports by virtue of EDB's physical presence overseas.
- To implement export development programmes for small and medium enterprises (SMEs) in order to increase the awareness of the export potential of the SME sector and to encourage and assist SMEs to export.
- To provide up to date information on markets, products, tariffs, regulations, international commodity prices, national/international trade statistics.
- To support exporters and potential exporters to conduct their business more effectively, with the use of information and communication technology.
- To assist the export sector to achieve trade efficiency by helping them resolve their problems/constraints in association with related agencies.
- To assist in improvement of export support services in co-ordination with other service-providers.
- To work with international trade promotion organizations as well as other local trade support organizations, with the purpose of assisting exporters and potential exporters in the development of business opportunities in the world market.

• To implement human resource development programmes for exporters, potential exporters and related personnel, with the objective of helping them to acquire/enhance their skills in technology, productivity, financial/general management, export marketing, etc.

OUR OBJECTIVES

- 01. To increase the country's export value of products and services to US\$ 20 bn. by 2020.
- 02. To increase exports to markets other than the EU and USA by over 50% by 2016, while consolidating the market position in the EU and USA.
- 03. To pay particular attention to the seven identified key product sectors, which will contribute over 80% of total export value, and achieve significant growth in those sectors.
- 04. To project a more positive and a favourable image of Sri Lanka's exports as a whole, through the conduct of integrated marketing communication programmes in selected markets.
- 05. To broad-base the beneficiaries of exports across the country and sectors, including SMEs.
- 06. To build a team of excellence at the EDB, based on core values, with particular emphasis on employee productivity and commitment.

OUR PRODUCT SECTORS

Agricultural Products

- Value added Tea
- Food & other beverages
- Spices & allied products
- Fish & fishery products
- Coconut & coconut based products
- Fruits & vegetables
- Floriculture
- Ornamental fish
- Organic Products

Industrial Products

- Apparel
- Rubber & rubber based products
- Diamonds, Gems & Jewellery
- Electrical & Electronics
- Boat building
- Ceramics & other mineral based products
- Toys, games & sports
- Giftware & lifestyle products
- Base metal products
- Footwear & leather products
- Wooden products
- Handloom
- Chemical & plastic products

OUR FOCUS – KEY RESULT AREAS

- Export volumes and Foreign exchange earnings
- Export base (Products & services)
- Local value addition
- Export markets (existing, new & emerging)

Services

- ICT/BPO/KPO
- Professional services
- Ayurvedic services
- Packaging Services
- Printing & Publishing

- SME sector
- Human resources

OUR CLIENTS

- Exporters/Indirect exporters/Potential exporters
- Existing/potential Small & Medium entrepreneurs
- Potential foreign buyers all over the globe
- Trade Associations and Trade Chambers
- Government of Sri Lanka and Policy makers
- Other private, public, NGOs and international organizations related to trade
- Service providers, including Financial institutions & Freight forwarders
- Knowledge and information seekers
- General public/ Academics

OUR REACH

Head Office in Colombo

Sri Lanka Export Development Board NDB/EDB Tower, No. 42, Navam Mawatha, Colombo 2, Sri Lanka Tel: 2300705-11 Fax: 2300715 E-mail: <u>edb@tradenetsl.lk</u> Website: www.srilankabusiness.com **Provincial Offices of the EDB**

SLEDB Provincial Office Southern Province

No. 41, Sri Devamitta Mw, Galle, Sri Lanka **Tel:** 94-91-222 3595 **Fax:** 94-91-222 3595 **E-mail:** <u>spo@edb.tradenetsl.lk</u>

Hambantota Special Branch Office

02nd Floor, Magam Ruhunupura Administrative Complex, Siribopura, Hambantota, Sri Lanka **Tel:** 94-47-2256165, 94-47-3474191 **Fax:** 94-47-225 6166 **E-mail:** <u>hsbo@edb.tradenetsl.lk</u>

SLEDB District Office - Mannar

No. 80, Uppukkulam, Mannar, Sri Lanka **Tel:** 94-23-2250516 **E-mail:** npo@edb.tradenetsl.lk

SLEDB Provincial Office Central S

Province 22/B, BOC Building, Kotugodella Veediya, Kandy, Sri Lanka Tel: 94-81-223 3592 Fax: 94-81-220 1147 E-mail: cpo@edb.tradenetsl.lk

SLEDB Provincial Office Uva

Province District Secretariat, Badulla, Sri Lanka Tel: 94-55-222 2309 Fax: 94-55-222 3352 E-mail: <u>upo@edb.tradenetsl.lk</u>

Bingiriya Agri Export Zone

Project Office Kandakkuwatta Bingiriya. Tel: 94-32-3297388 E-mail: bingiriya.aez@edb.tradenetsl.lk

SLEDB Provincial Office North-Western Province

No. 07, South Circular Road, Kurunegala, Sri Lanka **Tel:** 94-37-222 1972, 94-37-222 4256 **Fax:** 94-37-222 4256 **E-mail:** nwpo@edb.tradenetsl.lk

SLEDB Provincial Office Eastern Province, District Secretariat,

Ampara, Sri Lanka **Tel:** 94-63-222 3426, 94-63-222 3165 **Fax:** 94-63-222 3165 **E-mail:** <u>epo@edb.tradenetsl.lk</u>

OUR SERVICES

We dedicate ourselves to provide professionally and efficiently, the following services to our clients who are shouldering the task of developing the national economy of Sri Lanka through increased export earnings.

While inquiries could be made about our services during office hours on week days [8.30 a.m. to 4.15 p.m.], it will be most helpful for you and for us if our officers are met by prior appointments.

Information could also be obtained by contacting the officers indicated in the following schedule. Details of all services offered by us could be obtained by visiting the EDB website; '<u>www.srilankabusiness.com</u>' and referring the 'link "Services".

We offer a range of services free of charge while a nominal fee is charged for specialized services.

We are committed to provide our services to you within the time specified below, provided the required information and documents are submitted.

	Service Delivered	Service Delivery Standards	Contact Person in case you need help
01	Registration of exporters	 The registration certificate will be issued within one day, free of charge. 	Mr. SRBN Piyasiri Actg. Director /Trade Facilitation & Trade Information Tel. : 2303026/2300723 Fax :2300724 e-mail : <u>piyasiri@edb.gov.lk</u>
02	Providing trade related information /	 Information / data required could be 	Ms. M.Baddegamage

	Service Delivered	Service Delivery Standards	Contact Person in case you need help
	data [productwise/ marketwise export data, international buyers and prices, suppliers etc.].	 obtained within one hour. A nominal fee is charged depending on the information provided. 	Actg, Director /Information Technology Mrs. N Colombage Deputy Director Tel. : 2300679 Fax : 2300676 e-mail : <u>malani@edb.tradenetsl.lk</u> <u>nalini@tradenetsl.lk</u>
03	Advisory services on export related subjects [fiscal incentives, import / export procedures, costing and pricing, product / market specific, export related legal issues].	 Services of the officers conversant with the subject are available. 	Mr. SRBN Piyasiri Actg. Director / Trade Facilitation and Trade Information Tel. : 2303026/2300723 Fax :2300724 e-mail : <u>piyasiri@edb.gov.lk</u>
04	Business library service	 Trade library is opened during office hours. Assistance to access reference tools is available on request. 	Mr. SRBN Piyasiri Actg. Director / Trade Facilitation and Trade Information Tel. : 2303026/2300723 Fax : 2300724 e-mail : <u>piyasiri@edb.gov.lk</u> Mrs. Ramya Dharmawardena Assistant Director Tel: 2300678 Fax: 2300676 e-mail: ramya@edb.tradenetsl.lk

	Service Delivered	Service Delivery Standards	Contact Person in case you need help
05	Export related publications [Exporters' Directory, "Exponews", "Apanayana Puwath", "Export Performance Indicators" and other technical / educational materials on export related subjects.	 Available at Trade Information Library of the EDB at concessionary prices. 	Mr. SRBN Piyasiri Actg. Director / Trade Facilitation and Trade Information Tel. : 2303026/2300723 Fax :2300724 e-mail : <u>piyasiri@edb.gov.lk</u> Mrs. Ramya Dharmawardena Assistant Director Tel: 2300678 Fax: 2300676 e-mail: ramya@edb.tradenetsl.lk
06	 E-Commerce Services – Registration for the online business portal Online/offline Trade statistics On-line buyer searches International commodity prices Designing/hosting of websites Download information on EDB schemes and international/local trade events Market Intelligence Reports News Alert Service e-News letter 	 On-line Portal membership and e-promotion services within 01 week. Membership for On-line Trade statistics service within 2 working days Offline trade statistics –within 01 working day On-line buyer searches/ commodity market prices could be obtained within 01 working day Programmes are advertised from time to time inviting applications A nominal fee is charged for selected e-commerce services. 	Ms. M. Baddegamage Actg, Director / Information Technology Mrs. N Colombage Deputy Director Tel. : 2300679/ 2300702 Fax : 2300676 e-mail : <u>malani@edb.tradenetsl.lk</u> <u>nalini@tradenetsl.lk</u>

	Service Delivered	Service Delivery Standards	Contact Person in case you need help
	 Organizing seminars/ awareness programmes on e-commerce activities 		
07	 Product specific Supply and Market Development Programmes supply development quality development productivity improvement product adaptation/development design development (including international trade fairs, exhibitions, contract promotion, buyer/seller meetings, etc.) Organizing product specific workshops/ Training/seminars & awareness programmes 	 Programmes are advertised from time to time calling applications from the eligible parties. Relevant participation fee is charged where applicable. Receipt of applications will be acknowledged within 3 days. Selected applicants will be informed within 5 days after the interview. 	Agricultural ProductsDr.(Mrs) Lalani SamarappuliDirector /Export AgricultureTel. :2300731 Fax : 2304879e-mail lalani@edb.tradenetsl.lkIndustrial ProductsMs.C.DissanayakeDirector/Industrial ProductsTel : 2300726Fax : 2303025e-mail: chitty@edb.tradenetsl.lkElectronic/ICT/ProfessionalServices/Printing & PublishingMr.M.K.S.K.MaldeniDirector/Export ServicesTel: 2300727e-mail: maldeni@edb.tradenetsl.lk
	Organizing multi product market development and promotion programmes overseas	 Events are advertised from time to time inviting applications for participation. 	Mrs. Jeevani Siriwardena Director /Market Development Tel. : 2300720
_	International Trade Fairs / Exhibitions, Solo	 Relevant participation fee is charged. 	Fax : 2305212 e-mail : jeevani@edb.tradenetsl.lk

	Service Delivered	Service Delivery Standards	Contact Person in case you need help
	Country Exhibitions Buyer / Seller meetings and Contact Promotion Programmes. Organizing Market specific Seminars/ Workshops/Training Programmes	 Selected applicants will be informed within a week after the interviews. [by a selection panel] 	
09	EDB Scheme of Assistance for Exporters' Own Marketing Efforts Overseas (of SME Exporters) (On reimbursement basis)	 Scheme is in operation on a continuous basis. Details of the scheme & guidelines are available from the Marketing Division and at the EDB website 'www.srilankabusiness.com' Application fee of Rs. 25/- will be charged. All applications / proposals will be evaluated by a Committee and qualified applicants will be informed within one week of the Committee meeting. 	Mrs. Jeevani Siriwardena Director / Market Development Tel. : 2300720 Fax : 2305212 e-mail : jeevani@edb.tradenetsl.lk
10	Special Assistance Schemes for Exporters	 The Schemes will be advertised from time to time inviting applications / proposals from the eligible parties. 	
	 <u>Present Schemes</u> Assistance for establishing a quality management system for agri products 	 A processing / application fee may be charged for some schemes. All applications / proposals will be evaluated by a Committee and entities selected for assistance will be informed 	Dr.(Mrs) Lalani Samarappuli Director /Export Agriculture Tel. :2300731 Fax : 2304879 e-mail <u>lalani@edb.tradenetsl.lk</u>

Service Delivered	Service Delivery Standards	Contact Person in case you need help
- Assistance for SMEs to obtain SLSI Quality Certification	accordingly.	Ms. Rekha Hewaliyanage Director/Regional Development Tel: 2300701 Fax: 2303028 e-mail: <u>rekha@edb.tradenetsl.lk</u>
11 Facilitate participation in trade fairs held locally for promotion of exports	 Applications for participation will be called through an advertisement. Selected exporters will be informed immediately after interview is finalized. Relevant participation fee is charged where applicable. 	Ms. Rekha Hewaliyanage Director/Regional Development Tel: 2300701 Fax : 2303028 e-mail: <u>rekha@edb.tradenetsl.lk</u>
		Ms.C.Dissanayake Director/Industrial Products Tel : 2300726 Fax : 2303025 e-mail: <u>chitty@edb.tradenetsl.lk</u> Dr.(Mrs)Lalani Samarappuli Director /Export Agriculture Tel. :2300731 Fax : 2304879 e-mail <u>lalani@edb.tradenetsl.lk</u>
12 Promotion of Sri Lankan products &	 Applications will be called through 	Mrs. Jeevani Siriwardena

Service Delivered	Service Delivery Standards	Contact Person in case you need help
services through Trade Promotion Offices, Trade Centres & Export Promotion Centres overseas	advertisements and participants will be selected through interviews.Relevant participation fee is charged where applicable.	Director / Market Development Tel. : 2300720 Fax : 2305212 e-mail : jeevani@edb.tradenetsl.lk
13 Presidential Export Awards	 Applications are invited for specified categories of awards through a press advertisement. Applicable processing fee is charged. Evaluation and selection of winners will be done by a panel of judges and will be finalized one month before the Award ceremony. 	Mr .D. Jayawardane Director /Special Projects Tel. : 2300717 Fax : 2300724 e-mail : <u>dammika@edb.tradenets1.lk</u> sp@edb.tradeents1.lk
 14 Development of export oriented SMEs Providing support to SMEs specially in the Provinces. Programmes to link farmer / producer clusters with exporters. Supply development programmes in the provinces Conducting entrepreneur/skills 	 The services of officers conversant with the subjects are available on request. A relevant participation fee is charged where applicable. 	Ms. Rekha Hewaliyanage Director/Regional Development Tel: 2300701 Fax: 2303028 e-mail: <u>rekha@edb.tradenetsl.lk</u> SLEDB Provincial Office Southern Province No. 41, Sri Devamitta Mw, Galle, Tel: 94-91-222 3595 Fax: 94-91-222 3595 E-mail: <u>spo@edb.tradenetsl.lk</u>

Service Delivered	Service Delivery Standards	Contact Person in case you need help
development and awareness programmes in the provinces		 SLEDB Provincial Office Central Province 22/B, BOC Building, Kotugodella Veediya, Kandy, Tel: 94-81-223 3592 Fax: 94-81-220 1147 E-mail: cpo@edb.tradenets1.lk SLEDB Provincial Office North- Western Province No. 07, South Circular Road, Kurunegala, Tel: 94-37-222 1972, 94-37-222 4256 Fax: 94-37-222 4256 E-mail: nwpo@edb.tradenets1.lk SLEDB Provincial Office Uva Province District Secretariat, Badulla, Tel: 94-55-222 2309 Fax: 94-55-222 3352 E-mail: upo@edb.tradenets1.lk

Service Delivered	Service Delivery Standards	Contact Person in case you need help
		SLEDB Provincial Office
		Eastern Province,
		District Secretariat,
		Ampara,
		Tel: 94-63-222 3426, 94-63-22
		3165
		Fax: 94-63-222 3165
		E-mail: <u>epo@edb.tradenetsl.lk</u>
		Hambantota Special Branch
		Office
		02nd Floor, Magam Ruhunupu
		Administrative Complex,
		Siribopura, Hambantota,
		Tel: 94-47-2256165, 94-4'
		3474191
		Fax: 94-47-225 6166
		E-mail: <u>hsbo@edb.tradenetsl.lk</u>
		SLEDB District Office - Manna
		No. 80, Uppukkulam,
		Mannar,
		Tel: 94-23-2250516
		E-mail: npo@edb.tradenetsl.lk
		Bingiriya Agri Export Zo

Service Delivered	Service Delivery Standards	Contact Person in case you need help
		Project Office Kandakkuwatta Bingiriya. Tel: 94-32-3297388 E-mail: bingiriya.aez@edb.tradenetsl.lk
15 Organizing seminars / workshops / awareness programmes on export related activities	 The programmes will be advertised from time to time inviting applications for participation. Relevant participation fee is charged where applicable. 	Ms. Rekha Hewaliyanage Director/Regional Development Tel: 2300701 Fax : 2303028 e-mail: <u>rekha@edb.tradenetsl.lk</u>

Service Delivered	Service Delivery Standards	Contact Person in case you need help
16 Training programmes on Export related subjects	 The Courses will be advertised annually inviting applications. Participants will be enrolled on a first come first serve basis. Confirmation of enrolment will be notified after making the payment. A certificate will be issued after successful completion of the course. Medium of Instruction – English 	Mr. SRBN Piyasiri Actg. Director /Trade Facilitation and Trade Information Tel. : 2303026/2300723 Fax :2300724 e-mail : piyasiri@edb.gov.lk
<u>Courses presently available</u> - Certificate Course on Import / Export Procedures	 4 courses will be conducted annually. Maximum of 30 participants per course. Rs. 7,5000/- per participant. 	Mr. SRBN Piyasiri Actg. Director /Trade Facilitation and Trade Information Tel. : 2303026/2300723 Fax :2300724 e-mail : <u>piyasiri@edb.gov.lk</u>
- Course on Operational Aspects of International Trade.	 4 courses will be conducted annually. Maximum of 35 participants per course. Course Fee per participant. Full course - Rs. 14,000/- Module I - Rs. 5880/- Module II - Rs. 5880/- Module II - Rs. 5880/- [optional] Field visit - Rs. 2240/- [optional] 	

Service Delivered	Service Delivery Standards	Contact Person in case you need help
- Training and Advisory services	Training and advisory service will be provided as required by the clients and as identified by the Institution. A nominal fee will be charged depending on the capacity of the programme determined by the institution. Dissemination of Technical Information will	Mr. S.R.P. Indrakeerthi Deputy Director National Packaging Centre Tel: 2302071 Fax: 2302072 e-mail: <u>inkeerthi@edb.tradenetsl.lk</u>
Information on Export Packaging	be provided free of charge for clients who visit the centre and through electronic media.	
 17 Resolving problems / issues faced by exporters and entrepreneurs – 'Export & Enterprise Development Forum' 	 The dates for this event which is generally held monthly are advertised in the press and in the EDB web: <u>www.srilankabusiness.com</u> Relevant issues received before the deadline will be taken up at the Forum which is chaired by the Hon. Minister of Industry & Commerce with the participation of relevant public and private sector officials. 	Mr. SRBN Piyasiri Actg. Director / Trade Facilitation and Trade Information Tel. : 2303026/2300723 Fax :2300724 e-mail : piyasiri@edb.gov.lk

OUR EXPECTATION

We appreciate the confidence you have placed on us and expect you to be reasonable, fair and prompt in making your requests for our services. We expect true, correct, relevant and adequate information from you, and to have an understanding of what we can deliver.

OUR STANDARDS

We shall respond to all written communications promptly and in any case within 7 days of their receipt.

Deliver the services within the declared time durations, provided specified information, documentation are provided along with the request and relevant fees paid where applicable.

In case of likely or inevitable delay in making a final decision or when an issue is disputed, we shall promptly communicate with you.

OUR RESPONSE TO COMPLAINTS & GRIEVANCES

• We are committed to act upon any complaints/suggestions/grievances of clients on our services in the quickest possible time. These could be directed to the Chairman and Chief Executive, Director General or Directors of the respective Divisions.

Name :	Mr. Bandula Egodage	Name :	Mrs.Sujatha Weerakoon
Designation:	Chairman & Chief Executive	Designation:	Director General
Located at :	9th Floor	Located at :	9 th Floor
	NDB/EDB Tower		NDB/EDB Tower
	42, Navam Mawata		42, Navam Mawatha
	Colombo 2, SRI LANKA		Colombo 2, SRI LANKA
Tel./Fax :	2300712/ 2300715	Tel./Fax:	2300675/ 2300715
e-mail:	chairman@edb.tradenetsl.lk	e-mail:	dg@edb.tradenetsl.lk

• The foreign buyers can send their complaints/suggestions through e-mail to the addresses given below.

chairman@edb.tradenetsl.lk dg@edb.tradenetsl.lk

- All complaints will be acknowledged by us within 07 days and the final reply on action taken will be communicated within two weeks after receipt of a complaint.
- Policy and procedural issues with regard to the export business may be submitted to the "Exporters' Forum" which is chaired by the Hon. Minister of Industry & Commerce which is generally held monthly. Your issues to the Forum could be submitted to the following address:

Actg. Director(Trade Facilitation & Trade Information)Trade Facilitation & Trade Information DivisionSri Lanka Export Development BoardFax 23020728th Floor, NDB/EDB TowerE-mail: piyasiri@edb.gov.lk42, Navam MawathaColombo 2

- We welcome suggestions from citizens / service recipients.
- Citizens/ Clients' Charter is a joint effort between you and us to improve the quality of services provided by us and to serve you to the best of your satisfaction. While we are ready to serve you, we request you to help us to serve you better.

We are committed to constantly revise and improve the services being offered under the Charter.

LET US JOIN HANDS IN MAKING THIS CHARTER A SUCCESS!