

**SRI LANKA EXPORT DEVELOPMENT BOARD**



*Market & Country  
brief on Indonesia*

PREPARED BY MARKET  
DEVELOPMENT DIVISION-EDB  
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## 1. Trade between Sri Lanka & Indonesia

Indonesia is the 38<sup>th</sup> export destination for Sri Lanka in 2016. Total export value from Sri Lanka to Indonesia was US\$ 39Mn in 2016 and total imports from Indonesia to Sri Lanka for the same period were US\$ 379 Mn. Sri Lanka's exports have increased from US\$ 35 Mn to US\$ 39 Mn with reference to the 2013 & 2016, indicating 11.4% growth.

Sri Lanka's main export products to Indonesia in 2016 were manufactured tobacco, Clothes, Wheat, Unmanufactured tobacco, Tea, Fabrics. The main import products from Indonesia were unmanufactured tobacco, Cement, Natural rubber, uncoated paper, Petroleum gas, Coal, Insecticides during the same year.

## 2. Bilateral Trade between Sri Lanka and Indonesia (2013-2017), Value in USD Mn

Year	Exports to Indonesia	Imports from Indonesia	Total Trade
2013	35	457	492
2014	42	591	633
2015	33	435	468
2016	39	379	418
2017 up to April	15	121	136

Source: Sri Lanka Customs

## 3. Sri Lanka's major export products to Indonesia (2014-2016), Value in USD Thousand

HS Code	Product Description	2014	2015	2016	% to total export value (2016)
2403	Cigars, cheroots, cigarettes, with tobacco substitute	2608	8702	8683	21.40%
6217	Gloves, mittens and mitts, textile material, not knit	2933	4168	5074	12.50%
1101	Cereals unmilled	16272	3753	3451	8.50%
2401	Animal feed preparations	1647	1488	2947	7.30%
902	Coffee substitutes containing coffee	2397	2077	2369	5.80%
6006	Knit or crochet fabric of other materials,	537	775	1885	4.70%
8308	Tubing, flexible, with/without fittings,	912	1228	1798	4.40%

	base metal				
6109	Womens, girls bathrobe, dressing gowns, knit	1401	827	1090	2.70%
4012	Pneumatic tyres new of rubber	1194	767	1007	2.50%
6204	Mens, boys trousers & shorts, materials, not knit	766	857	993	2.50%
3802	Graphite based products	822	931	918	2.30%
6206	Mens, boys shirts, of material, not knit	718	546	776	1.90%
4819	Household, hospital & sanitary supplies, of paper, ne	1470	1231	688	1.70%
1302	Natural gum, resin, gum-resin, balsam, not gum arabic	0	0	447	1.10%
8426	Jacks and hoists except hydraulic and garage hoists	0	0	419	1.00%

Source: Trade Map

#### 4. Sri Lanka's major import products from Indonesia (2014-2016), Value in USD Thousand

HS code	Product Description	2014	2015	2016	% to total import value (2016)
2401	Animal feed preparations	36146	51298	39403	10.4%
2523	Hydraulic lime	24793	48410	38454	10.1%
2711	Oils petroleum, bituminous, distillates, except crude	0	6019	28566	7.5%
4001	Plastic articles	9439	12973	22396	5.9%
4802	Newsprint	18627	23208	18945	5.0%
3823	Composite diagnostic or laboratory reagents,	12512	7597	14528	3.8%
3004	Medicaments nes, formulated, in bulk	11757	9600	10590	2.8%
4810	Paper, copying or transfer, width >36 cm	14109	13514	9999	2.6%
2701	Slag and ash nes, including seaweed ash (kelp)	92771	33438	9198	2.4%
3920	Self-adhesive plates, sheets, film, plastic, w >20 cm	7908	8831	8465	2.2%
3808	Wood tar, tar oils, creosote, naphtha, veg. pitches	6078	8558	7242	1.9%
3102	Animal or vegetable fertilizers, in packs >10 kg	5742	0	6260	1.7%
3904	Polymers of styrene except SAN or ABS in primary form	1033	848	5958	1.6%
8528	Radio reception apparatus nes	319	2360	5784	1.5%
5509	Sewing thread of artificial staple fibres	6475	7032	5459	1.4%

Source: Trade map

## 5. Sri Lanka's Leading Exporters to Indonesia -2016

No	Company	Product
1	United Tobacco Processing Pvt Ltd	Manufactured Tobacco, Unmanufactured Tobacco
2	Silueta Pvt Ltd	Apparel
3	Prima Ceylon Pvt Ltd	Rice & Cereals
4	Agio Tobacco Processing Co Pvt Ltd	Unmanufactured Tobacco, Other Electrical & Electronic Products
5	Prym Intimates Lanka Pvt Ltd	Other Products of Base Metal, Books & Printed Matter
6	R J V International Pvt Ltd	Apparel, Footwear, Industrial Gloves, Belts etc. of Leather, Travel Goods, Bags etc.
7	Ceylon Tea Services Plc	Tea Packets, Processed Food, Jewelry Boxes, Cloth Hangers and Handicraft, Other Products of Base Metal, Boilers, Piston Engines, Pumps & Vacuum Pumps, Other Electrical & Electronic Products, Furniture & Seats, Books & Printed Matter, Tableware & Kitchenware, Glass & Glassware
8	Hidramani International Exports Pvt Ltd	Apparel, Other Manufactures
9	Texprint Lanka Pvt Ltd	Woven Fabrics
10	Unilever Lipton Ceylon Ltd	Tea in Bulk

## 6. Potential Products to be explored from Sri Lanka

- Petroleum oils, oils from bituminous minerals, crude
- Conveyor, transmission belts and belting, rubber nes
- Ice cream and other edible ice
- Parts and accessories for the musical instruments nes
- Clothing and accessories except gloves, of rubber
- Footwear, nes
- Pepper of the genus Piper; dried or crushed or ground fruits of the genus Capsicum or of the ...
- Flight simulators, parts thereof
- Parts of electrical machines and apparatus nes
- Knit or crochet fabric of other materials, nes
- Mens, boys trousers & shorts, material nes, not knit
- Construction equipment, not self-propelled nes
- Frozen fish (excluding fish fillets and other fish meat of heading 0304)
- Ink, other than printing ink
- Jams, fruit jellies, purees and pastes, except citrus
- Electrical control and distribution boards, > 1kV
- Bathroom wares nes, of plastics
- Preparations of a kind used in animal feeding
- Womens, girls bathrobe, dressing gowns, nes, knit
- Women, girls garments, material, not knit

## 10. Facts about Indonesia

### Indonesia – Map



### GEOGRAPHIC LOCATION

Indonesia is the largest archipelago in the world. It consists of five major islands and about 30 smaller groups. There are total numbers of 17,508 islands of which about 6000 are inhabited. Straddling equator, the archipelago is on a crossroads between two oceans, the Pacific and the Indian Ocean, and bridges two continents, Asia and Australia. The five main islands are: Sumatra (473,606 sq. km); the most fertile and densely populated islands, Java/Madura (132,107 sq. km); Kalimantan, which comprises two-thirds of the island of Borneo (539,460 sq km); Sulawesi (189,216 sq km); and Irian Jaya (421,981 sq km), which is part of the world's second largest island, New Guinea. Indonesia's other islands are smaller in size.

**Total Area:** total: 1.905 million sq. km

**Climate:** Lying along the equator, Indonesia's climate tends to be relatively even year-round. Indonesia has two seasons—a wet season and a dry season—with no extremes of summer or winter. For most of Indonesia, the dry season falls between April and October with the wet season between November and March.

## **DEMOPGRAPHY**

**Population:** 258,316,051 (July 2016 est.)

**Population growth rate:** 0.89% (2016 est.)

## **ECONOMY**

Indonesia has the largest economy in Southeast Asia and is one of the emerging market economies of the world. The country is also a member of G-20 major economies and classified as a newly industrialized country. It is the sixteenth largest economy in the world by nominal GDP and is the seventh largest in terms of GDP (PPP). Indonesia still depends on domestic market, and government budget spending and its ownership of state-owned enterprises (the central government owns 141 enterprises) and the administration of prices of a range of basic goods including, rice, and electricity plays a significant role in Indonesia market economy, but since the 1990s, 80 percent of the economy has been controlled by private Indonesians and foreign companies.

**GDP - per capita (PPP):** \$3.028 trillion (2016 est.)  
\$2.885 trillion (2015 est.)  
\$2.753 trillion (2014 est.)

**Exports:** \$144.5 million (2016)

**Exports - commodities:** Palm oil, Slag and ash, Oils petroleum, Pitch coke, Plastic, Cotton

**Exports - partners:** China 11.6%, USA 11.2%, Japan 11.1%, Singapore 7.8%, India 7%, Malaysia 4.9%

**Imports:** \$135.7 million (2016)

**Imports - commodities:** Petroleum oils, Pitch coke, Telephones, Parts & accessories of tractors, Spices, Automatic data processing machines

**Imports - partners:** China 22.7%, Singapore 10.7%, Japan 9.6%, Thailand 6.4%, USA 5.4%, Malaysia 5.3%

### **Bilateral & Multilateral Trade Agreements:**

- ASEAN Free trade area
- Japan-Indonesia Economic Partnership Agreement
- Pakistan-Indonesia Free Trade Agreement
- Preferential Tariff Arrangement-Group of Eight Developing Countries
- ASEAN-Australia and New Zealand Free Trade Agreement
- ASEAN-India Comprehensive Economic Cooperation Agreement
- ASEAN-Korea Comprehensive Economic Cooperation Agreement