



MARKET ACCESS GUIDELINES



**European Fisheries Market
2012**

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Market Access refers to the openness of particular markets to foreign products and services with compliance to the conditions of tariff and non-tariff measures for the entry of specific goods into the specific markets.

1. Non Tariff Barriers

a. Consumer Health and Safety management

- Comply with HACCP
- Comply with CITES-legislation
- Comply with GlobalGAP applied for cultivated fishery products
- Phytosanitary inspection
- Maximum residue levels (MRLs) in food (health and safety)
- Rules on the use of contaminants in food (health and safety)

b. Retail chain/ supply chain management

- GMP (good management practices)
- Availability of complete information on the products for the retailer/wholeseller/end user
- Traceability of available information
- Monitoring production process and maintaining the quality control over the every step in the supply chain.

c. Product Quality Management

- **Comply with required quality standards (ISO, HACCP, Globalgap)**
- **Traceability- maintaining a good recording system**
- Good Manufacturing Practices (GMP), Standard Sanitation Operational Procedures (SSOP)
- Sensory evaluation of raw material and final product to compare and see how this is related to processing and quality parameters recorded in the quality system. (QIM)

d. Environmental Management

- **To** govern access to fishing zones and resources and the sustainable pursuit of fishing activities
- Adopting **recovery plans for stocks** outside safe biological limits;
- Adopting **management plans** to maintain stocks within safe biological limits;
- **Limiting catches;**

- **Limiting type of vessels authorised to fish;**
- Adopting **technical measures** to promote more selective fishing
- An analysis of the essential characteristics of water. (physical and chemical features, types of habitat, animal and plant populations, etc.);
- An analysis of the main impacts and pressures, particularly as a result of human activities which affect the characteristics of these waters (contamination by Toxic products, eutrophication, smothering or sealing of habitats by construction work, introduction of non-indigenous species, physical damage caused by ship anchors, etc.);
- Implementing an economic and social control over the use of these waters

e. Social Accountability and Fair trade Management

- Comply with SA8000, or Social Accountability 8000, Occupational health and safety OHAS 18001, ILO conventions and labour conditions (ILO) applied for
 - Child labor
 - Freedom of Association
 - Non discrimination
 - Wages and benefits
 - Working hours
 - Forced labor and discipline practices
 - Abuse and harassment
 - Health and safety
 - Environment
 - Subcontracting practices
- Comply with Fair-trade standards. One set of standards applies to smallholders that are working together in co-operatives or other organizations with a democratic structure. The other set applies to workers, whose employers pay decent wages, guarantee the right to join trade unions, ensure health and safety standards and provide adequate housing where relevant.

f. Special requirements of buyers (optional)

Comply with the buyers’ requirements on packaging, labeling, pricing, delivering and etc.

2. Tariff Barriers

a. Tariff line for potential products

HS Code	Product Description	Tariff Applicable
0304210000	Frozen filets of Swordfish	7.5%
0303429000	Frozen yellowfin tunas	22%
0303419000	Frozen albacore or longfinned tunas	22%

0303720000	Frozen haddock	7.5
0303211000	Frozen trout	9.0%
0303212000	Frozen trout of the species "Oncorhynchus mykiss"	12.0%
0303218010	Frozen trout "Salmo trutta,	12%
0303610000	Frozen swordfish	7.5%
0303290020	Frozen salmonidae	9.5%
0303311000	Frozen lesser or Greenland halibut	7.5%

For information on more products please refer to <http://www.macmap.org> and <http://www.exporthelp.europa.eu>

b. Quotas

The application of a reduced tariff rate for a specific quantity of imported goods and a higher tariff for imports above this quantity is known as an import tariff quota. A tariff quota has two parts, the Inside Tariff Quota Rate and the Outside Tariff Quota Rate.

Considering fishery products exports there's no quota applied for that sector.

c. Bilateral/ multilateral

GSP+ preferential trade system

GSP scheme – At present only GSP scheme applied for Sri Lanka from 2010.

Partnership Frameworks Ex:EU-Australia Partnership Framework of October 2008

Commercial Co-operation Agreement between EU and Sri Lanka.

3. Special preferences

Sources:

CBI Website: www.cbi.eu
(EU legislation) www.europa.eu.int/eur-lex/en/index.html
MRLs, pesticides http://ec.europa.eu/sanco_pesticides/public/index.cfm
GLOBALGAP: www.globalgap.org
EU Export Helpdesk: <http://exporthelp.europa.eu> (requirements, taxes, VAT)
BRC (UK standard): www.brc.org.uk
SA 8000: www.sa-intl.org
ISO quality mgmt www.iso.ch
Int. food quality and hygiene standards: www.codexalimentarius.net
Organic: www.intracen.org/organics
www.fao.org/organic
Fair Trade: www.fairtrade.net
www.fairtrade.org.uk

Contact us for registering in our next seminar on market access.

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