SNACK FOODS IN THE U.S.



TABLE OF CONTENTS

Snack foods in the U.S.



Table of Contents

Overview

- O7 Snack dollar sales in the U.S. in 2017, by category
- 08 Dollar sales share of on-the-go snacks in the U.S. in 2017, by category
- 09 Dollar sales growth of on-the-go snacks in the U.S. in 2017, by category
- 10 U.S. category share of sweet goods sales 2017, by type
- 11 Salty snack market: dollar sales in the U.S. 2016, by category 2016
- 12 U.S. sales value of salty snacks 2016, by company
- 13 Healthy versus indulgent snacks: dollar sales change in the U.S. 2016
- 14 U.S. convenience stores: monthly sales of salty snacks per store, by type 2018
- 15 Sales of private label salty snack products in the U.S. 2018, by segment

Confectionary

- 17 Sales of the leading vendors of chocolate candy (snack size) in the U.S. 2017
- 18 Sales of the leading snack size chocolate candy brands of the U.S. 2017
- 19 Sales of the leading vendors of non-chocolate chewy candy U.S. 2017
- 20 Sales of the leading non-chocolate chewy candy brands of the U.S. 2017

Snack bars and cookies

Table of Contents

- 22 Sales of the leading breakfast, cereal and snack bar vendors in the U.S. 2017
- 23 Sales of the leading breakfast, cereal and snack bar brands of the U.S. 2017
- 24 Leading vendors of granola bars in the United States 2017
- 25 Sales of the leading granola bar brands of the U.S. 2017
- 26 Cookie market: key companies in the U.S. 2017, based on dollar sales
- 27 U.S. cookie market: dollar sales of the leading brands 2017

Crackers and chips

- 29 Dollar sales of the leading saltine cracker vendors in the U.S. 2019
- 30 Leading vendors of miscellaneous crackers in the U.S. 2018, based on sales
- 31 Leading vendors of potato chips in the United States 2017
- 32 Sales of the leading potato chip brands of the U.S. 2017
- 33 Leading vendors of tortilla and tostada chips in the United States 2019
- 34 Sales of the leading tortilla and tostada chip brands of the U.S. 2017
- 35 Dollar sales of the leading pretzel vendors in the U.S. 2019
- 36 U.S. pretzel market: dollar sales of the leading brands 2017

Nuts and cheese snacks

38 U.S. dollar sales of fruit and nut snacks by segment 2017

Table of Contents

- 39 U.S. dollar sales of private label fruit and nut snacks by segment 2017
- 40 Sales of the leading snack nut vendors in the United States 2019
- 41 U.S. snack nuts market: sales of the leading brands 2016
- 42 Leading vendors of cheese snacks in the United States 2017
- 43 Leading cheese snack brands sales of the U.S. 2017

Consumer behavior

- 45 Time when U.S. consumers most recently bought snack foods 2017
- 46 Snacks regularly purchased by U.S. consumers 2017
- 47 U.S. consumer snack purchase locations 2017
- 48 Reasons for snacking in U.S. 2018
- 49 Share of U.S. consumers replacing meals with snacks 2018
- 50 Preferred snack types of consumers in the United States in 2017, by time of day
- 51 Meals that often get replaced with snacks in the U.S. 2018

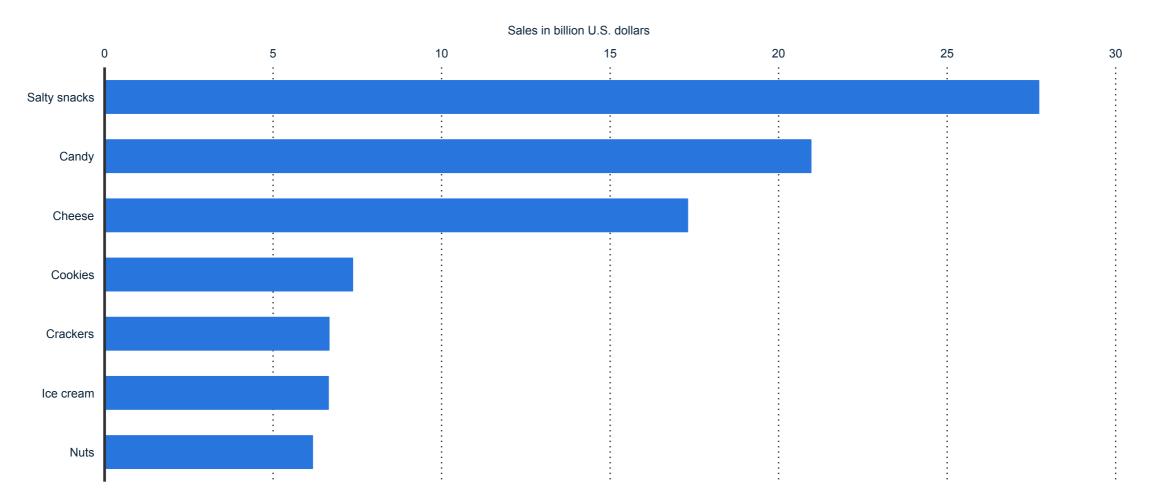
OVERVIEW

Snack foods in the U.S.



Sales value of snacks in the United States in 2017, by category (in billion U.S. dollars)

Snack dollar sales in the U.S. in 2017, by category



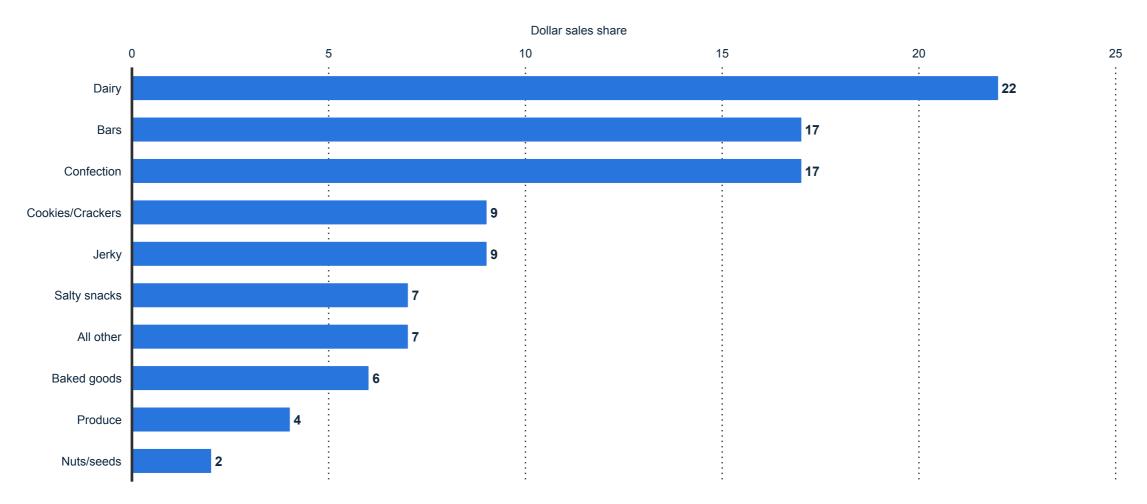
Note: United States; 52 weeks ended April 1, 2017

Further information regarding this statistic can be found on page 53.

Source(s): Nielsen; ID 257994

Distribution of sales of on-the-go food snacks in the United States in 2017, by category

Dollar sales share of on-the-go snacks in the U.S. in 2017, by category



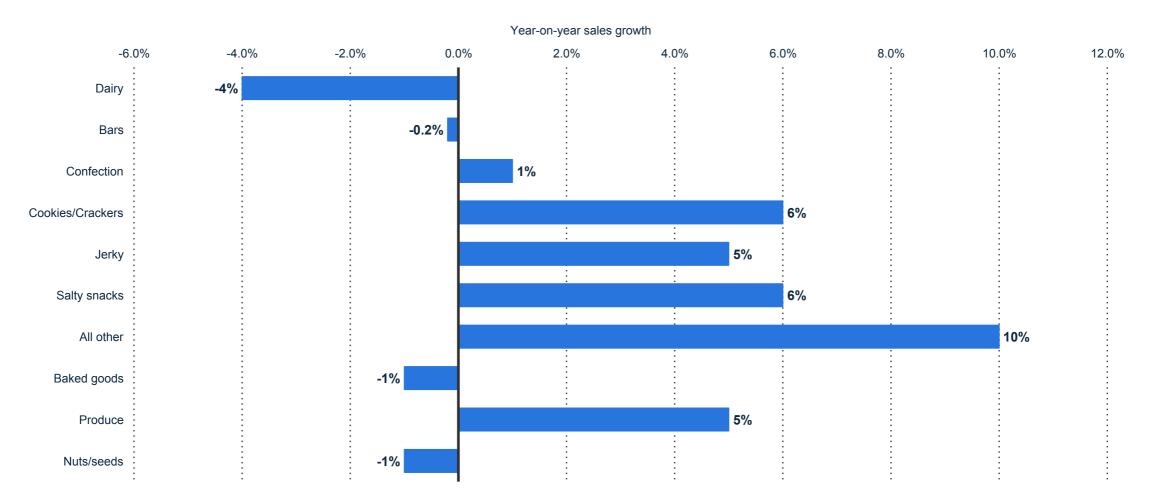
Note: United States

Further information regarding this statistic can be found on page 54.

Source(s): Nielsen; ID 787521

Year-on-year growth of on-the-go food snack sales in the United States in 2017, by category

Dollar sales growth of on-the-go snacks in the U.S. in 2017, by category



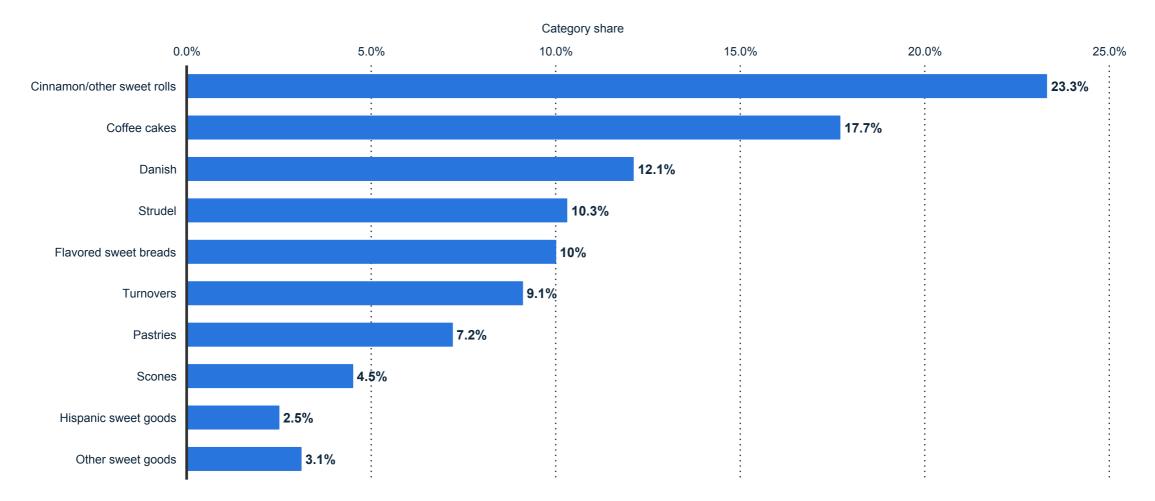
Note: United States

Further information regarding this statistic can be found on page 55.

Source(s): Nielsen; ID 787653

Category share of sweet goods sales in the United States in 2017, by type

U.S. category share of sweet goods sales 2017, by type

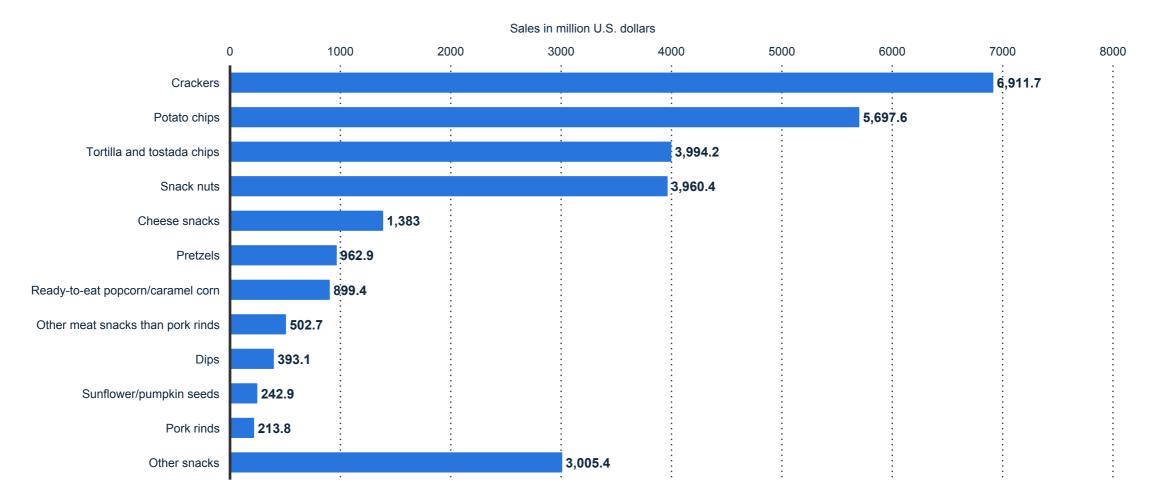


Note: United States; 52 weeks ending February 25, 2017

Further information regarding this statistic can be found on <u>page 56</u>. **Source(s)**: Grocery Headquarters; Perishables Group; <u>ID 235520</u>

Salty snack dollar sales in the United States in 2016, by category (in million U.S. dollars)

Salty snack market: dollar sales in the U.S. 2016, by category 2016



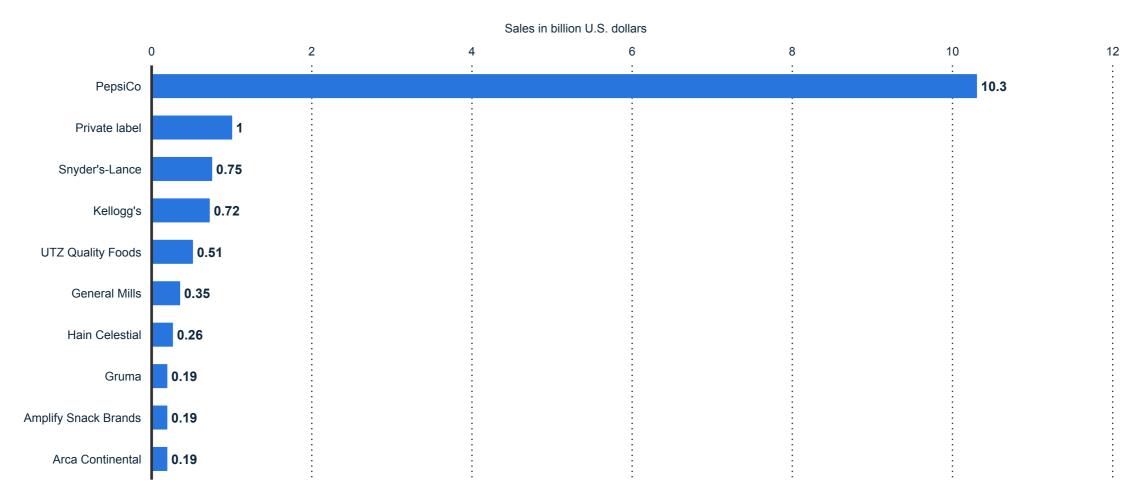
Note: United States; 52 weeks ending February 21, 2016

Further information regarding this statistic can be found on page 57.

Source(s): IRI; SNAC International; ID 258008

Sales value of salty snacks in the United States in 2016, by company (in billion U.S. dollars)*

U.S. sales value of salty snacks 2016, by company



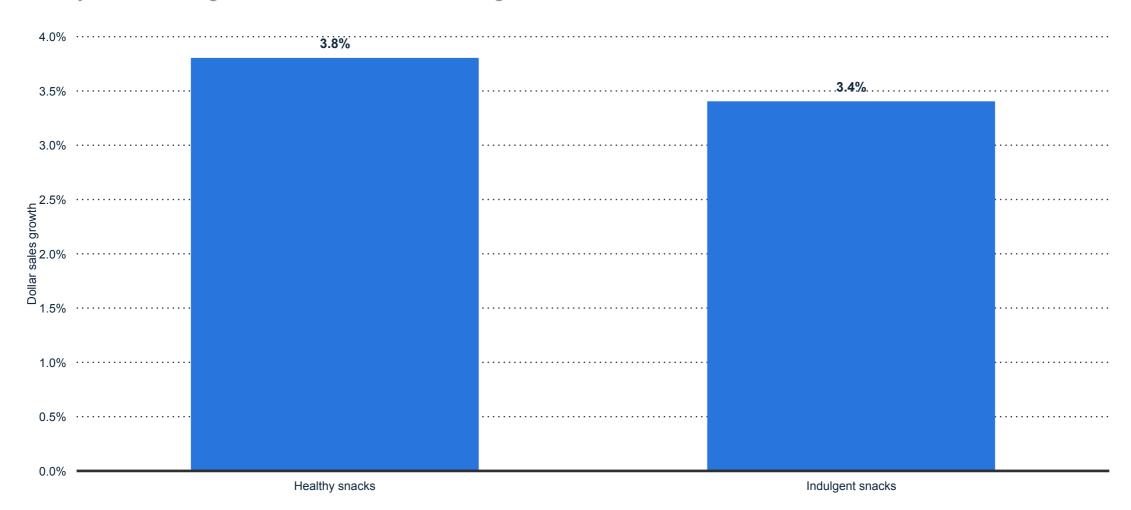
Note: United States; 52 weeks ending March 20, 2016

Further information regarding this statistic can be found on page 58.

Source(s): IRI; Amplify Snack Brands; ID 546481

Dollar sales growth of healthy and indulgent snacks in the United States in 2016 (change to prior year)

Healthy versus indulgent snacks: dollar sales change in the U.S. 2016



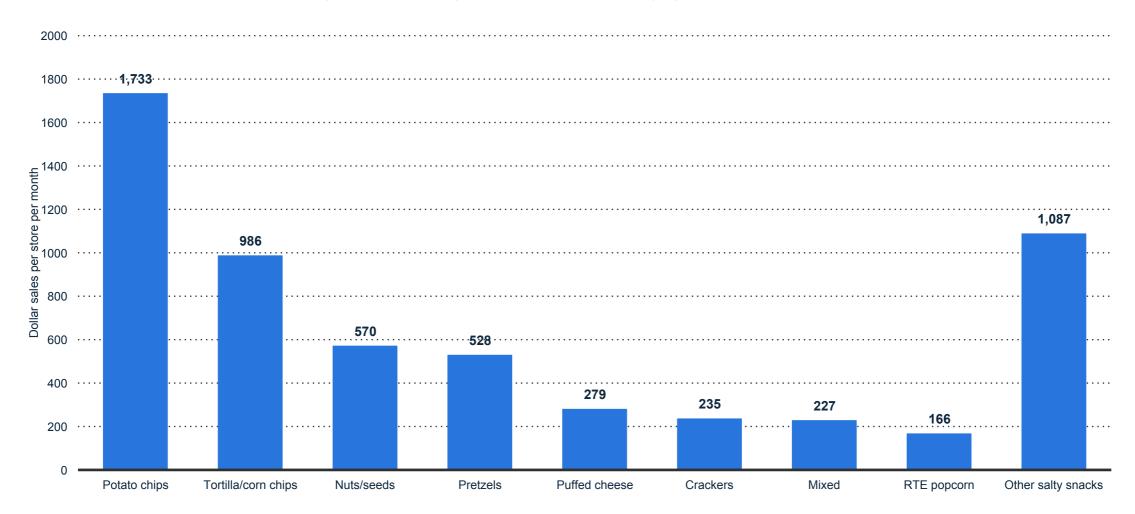
Note: United States; 2016

Further information regarding this statistic can be found on page 59.

Source(s): IRI; <u>ID 257944</u>

Average monthly dollar sales of salty snacks in U.S. convenience stores in 2018, by type (in U.S. dollars)

U.S. convenience stores: monthly sales of salty snacks per store, by type 2018



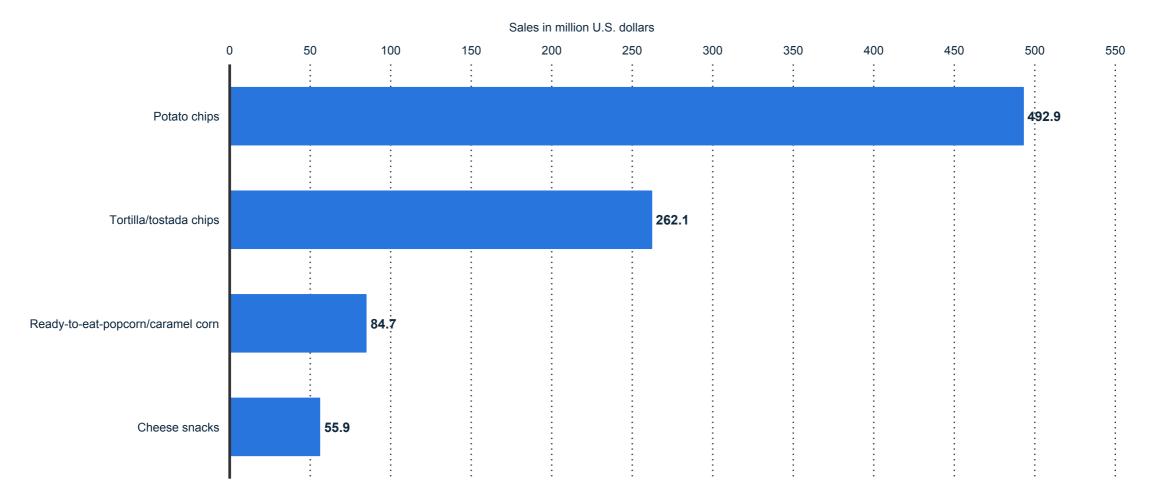
Note: United States; 2018

Further information regarding this statistic can be found on page 60.

Source(s): CSP; NACS; ID 889433

Sales of private label salty snack products in U.S. retail stores in 2018, by segment (in million U.S. dollars)*

Sales of private label salty snack products in the U.S. 2018, by segment



Note: United States; 52 weeks ending January 28, 2018

Further information regarding this statistic can be found on page 61.

Source(s): Store Brands; IRI; ID 244931

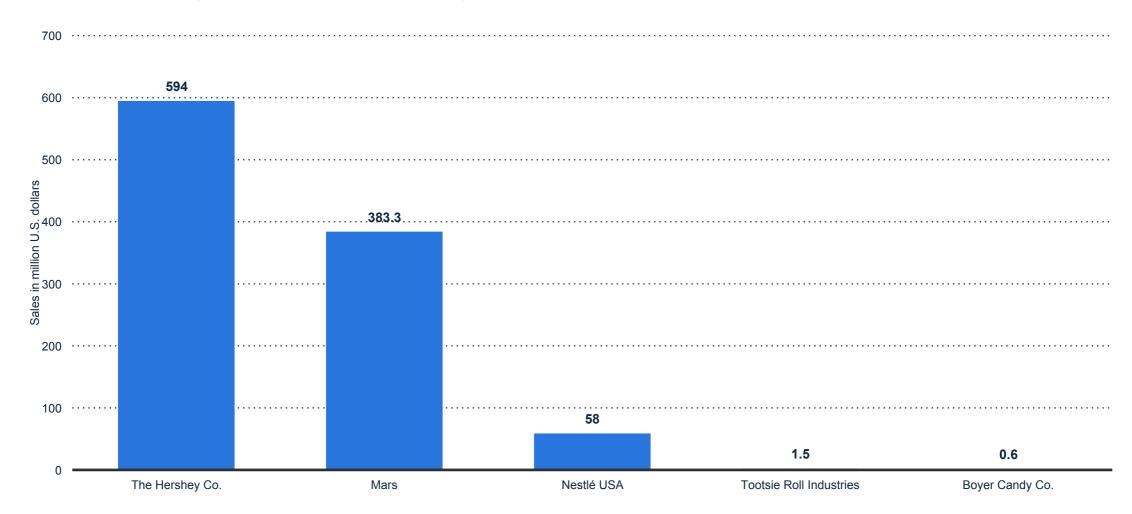
CONFECTIONARY

Snack foods in the U.S.



Leading vendors of snack size chocolate candy in the United States in 2017, based on sales (in million U.S. dollars)

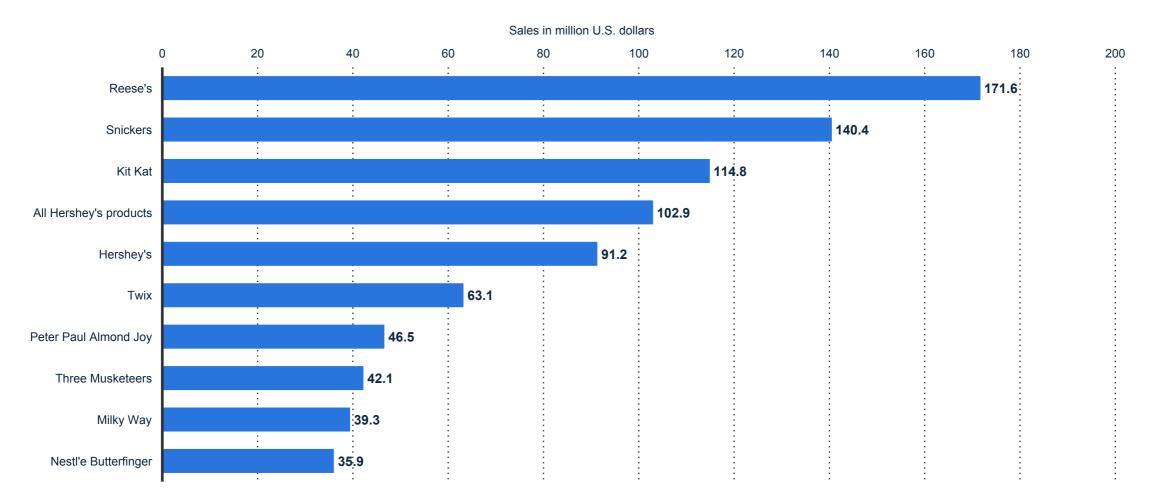
Sales of the leading vendors of chocolate candy (snack size) in the U.S. 2017



Note: United States; 52 weeks ended January 22, 2017
Further information regarding this statistic can be found on page-62.
Source(s): IRI; Grocery Headquarters; ID 189713

Sales of the leading snack size chocolate candy brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading snack size chocolate candy brands of the U.S. 2017



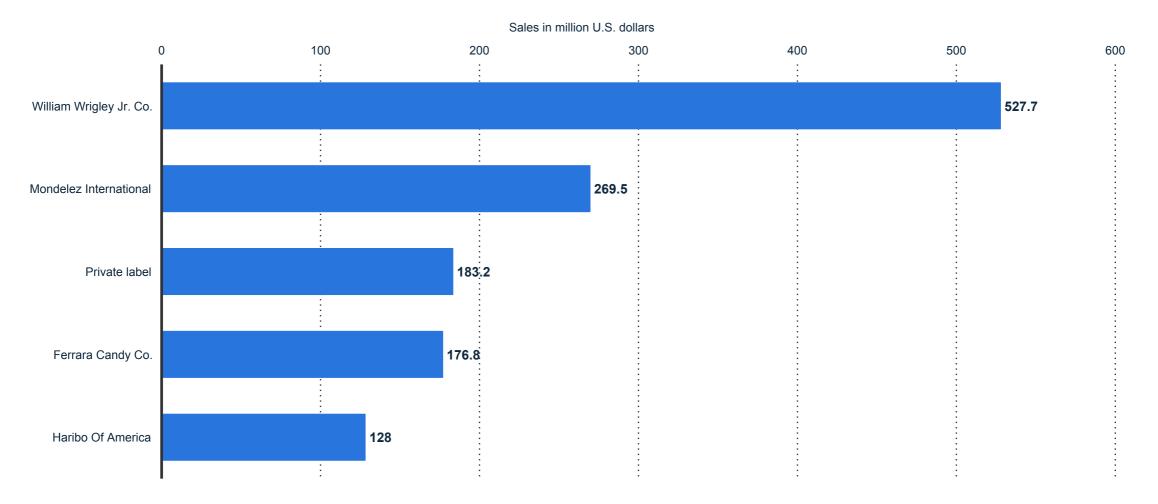
Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 63.

Source(s): IRI; Grocery Headquarters; ID 189714

Leading vendors of non-chocolate chewy candy in the United States in 2017, based on sales (in million U.S. dollars)

Sales of the leading vendors of non-chocolate chewy candy U.S. 2017

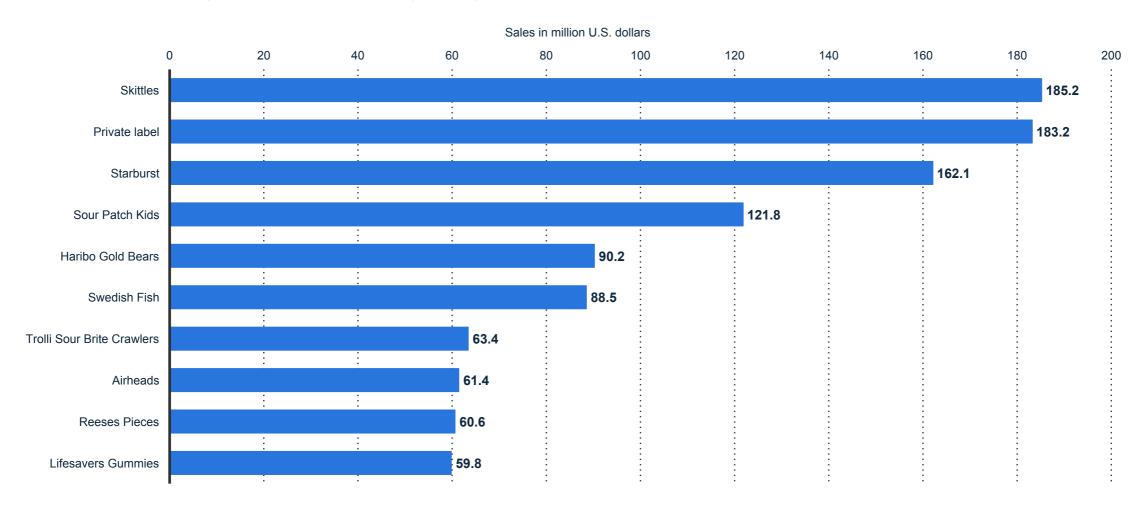


Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 64.

Sales of the leading non-chocolate chewy candy brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading non-chocolate chewy candy brands of the U.S. 2017



Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 65.

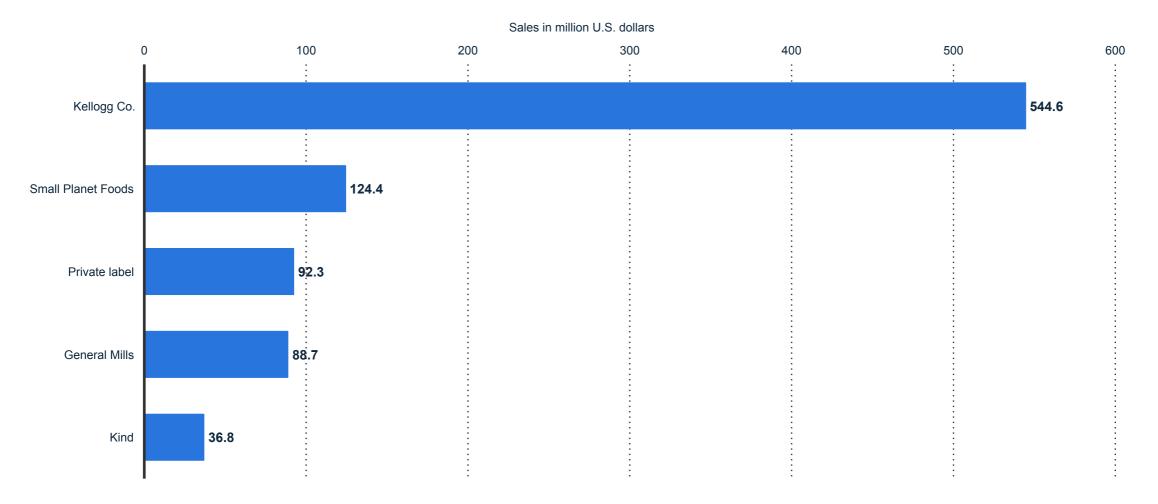
SNACK BARS AND COOKIES

Snack foods in the U.S.



Leading vendors of breakfast, cereal, and snack bars in the United States in 2017, based on sales (in million U.S. dollars)

Sales of the leading breakfast, cereal and snack bar vendors in the U.S. 2017

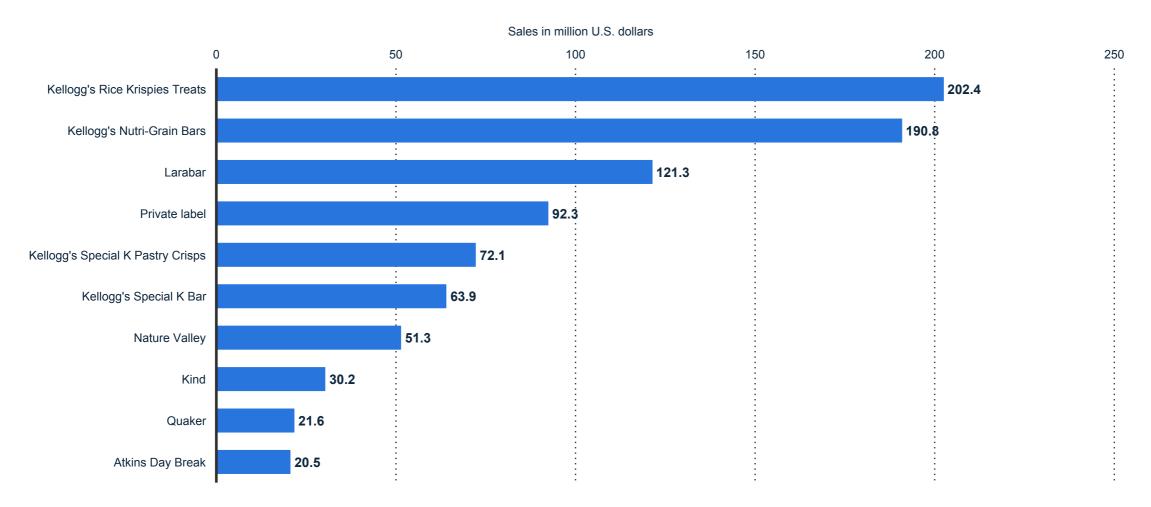


Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page-66.

Sales of the leading breakfast, cereal and snack bar brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading breakfast, cereal and snack bar brands of the U.S. 2017

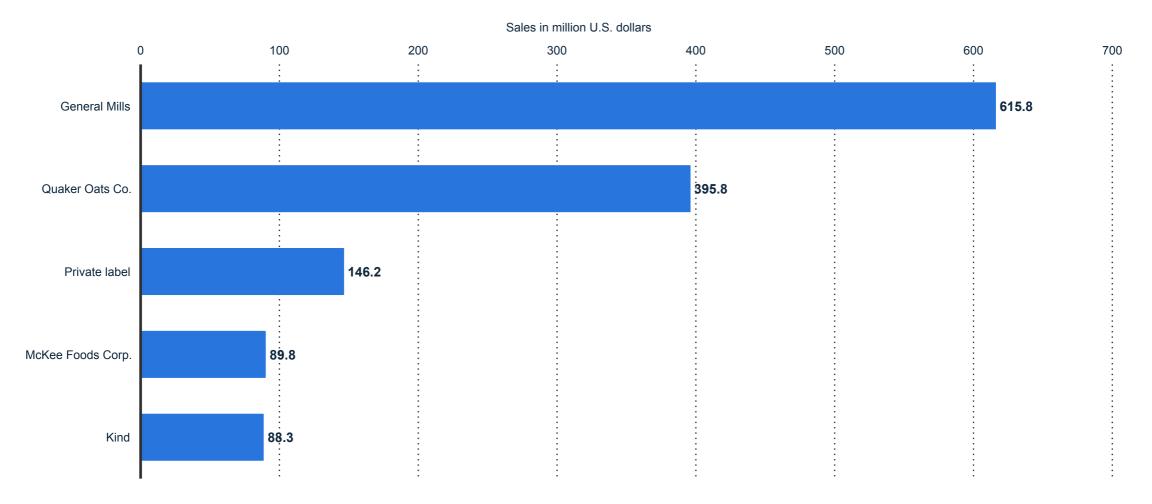


Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 67.

Leading vendors of granola bars in the United States in 2017, based on sales (in million U.S. dollars)

Leading vendors of granola bars in the United States 2017

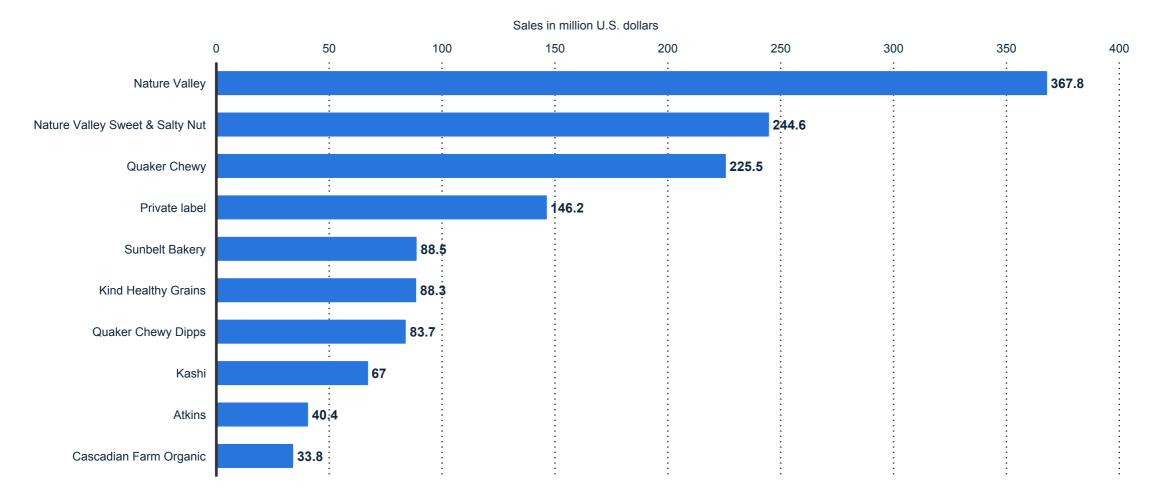


Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page-68.

Sales of the leading granola bar brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading granola bar brands of the U.S. 2017

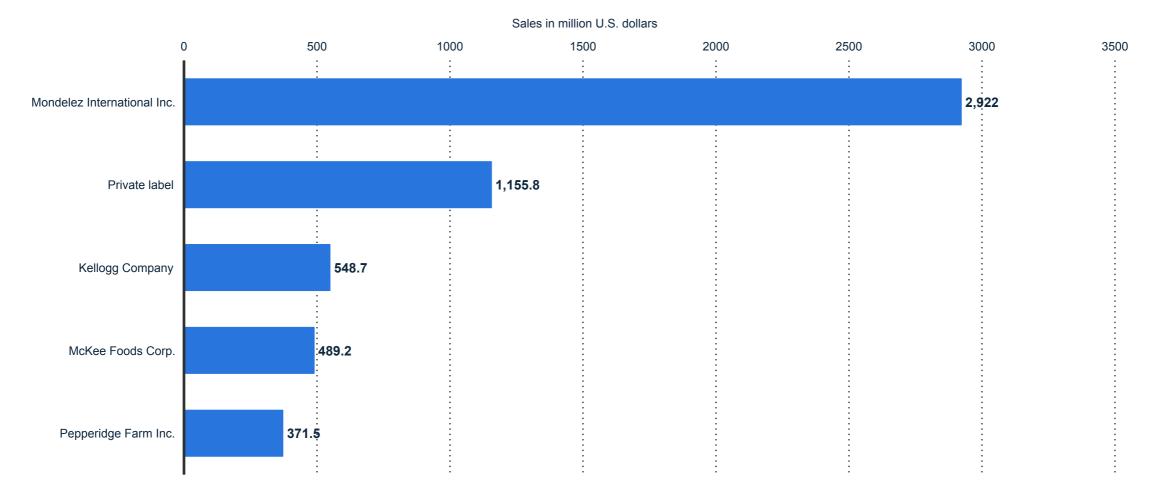


Note: 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 69.

Dollar sales of the leading cookie vendors in the United States in 2017 (in million U.S. dollars)

Cookie market: key companies in the U.S. 2017, based on dollar sales



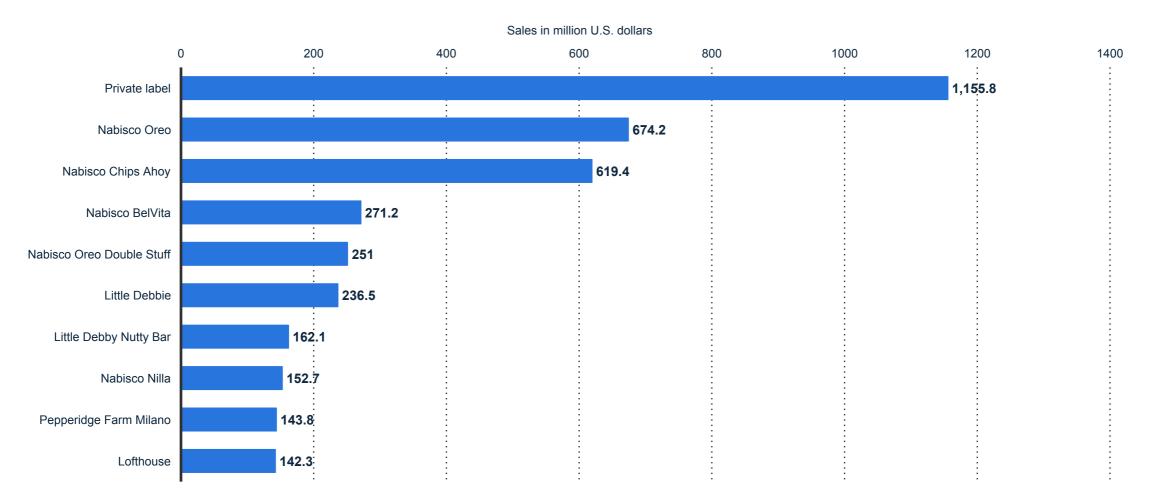
Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 70.

Source(s): IRI; Grocery Headquarters; ID 257918

Dollar sales of the leading cookie brands of the United States in 2017 (in million U.S. dollars)

U.S. cookie market: dollar sales of the leading brands 2017



Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 71.

Source(s): IRI; Grocery Headquarters; ID 189610

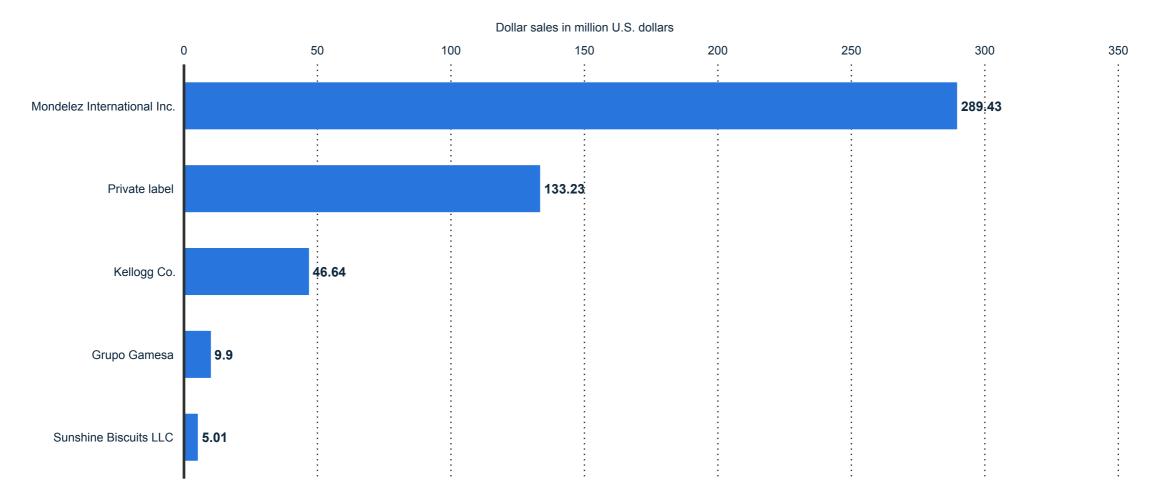
CRACKERS AND CHIPS

Snack foods in the U.S.



Sales of the leading saltine cracker vendors in the United States in 2019 (in million U.S. dollars)

Dollar sales of the leading saltine cracker vendors in the U.S. 2019

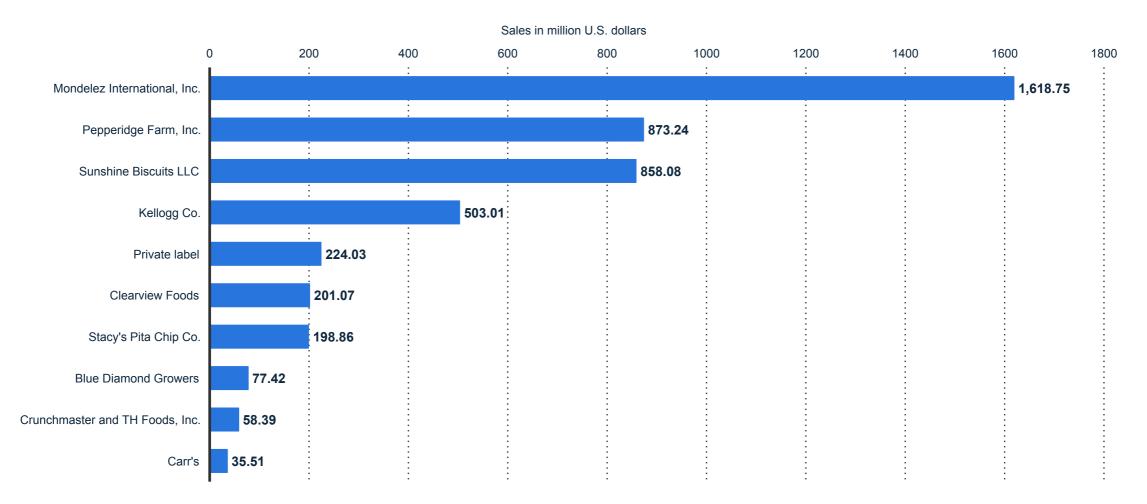


Note: United States; 52 weeks ending May 19, 2019

Further information regarding this statistic can be found on page 72. **Source(s)**: IRI; Snack Food & Wholesale Bakery; ID 458370

Leading vendors of miscellaneous crackers in the United States in 2018, based on sales (in million U.S. dollars)*

Leading vendors of miscellaneous crackers in the U.S. 2018, based on sales



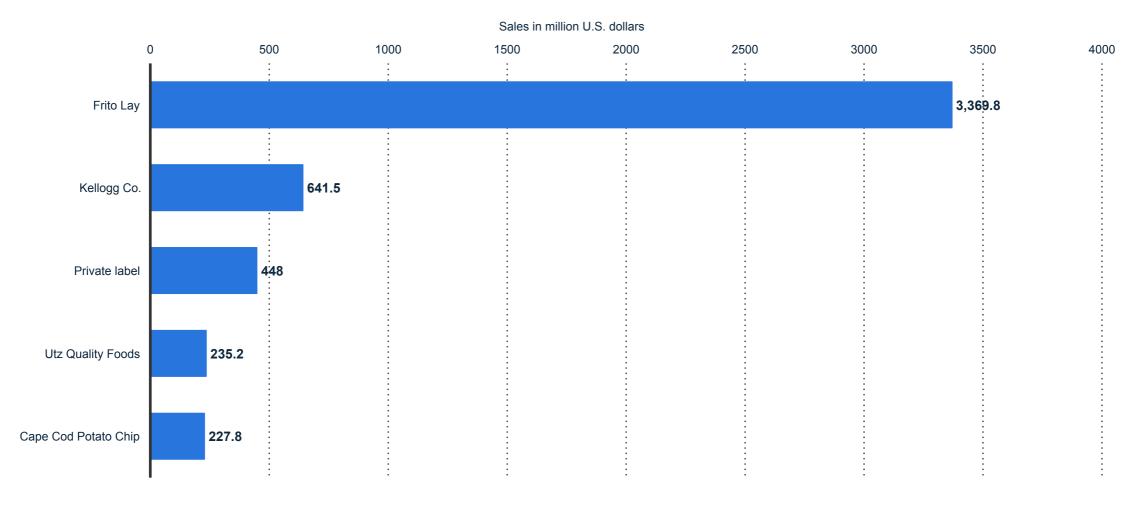
Note: United States; 52 weeks ended July 15, 2018

Further information regarding this statistic can be found on page 73.

Source(s): Food Business News; IRI; ID 652458

Leading vendors of potato chips in the United States in 2017, based on sales (in million U.S. dollars)

Leading vendors of potato chips in the United States 2017

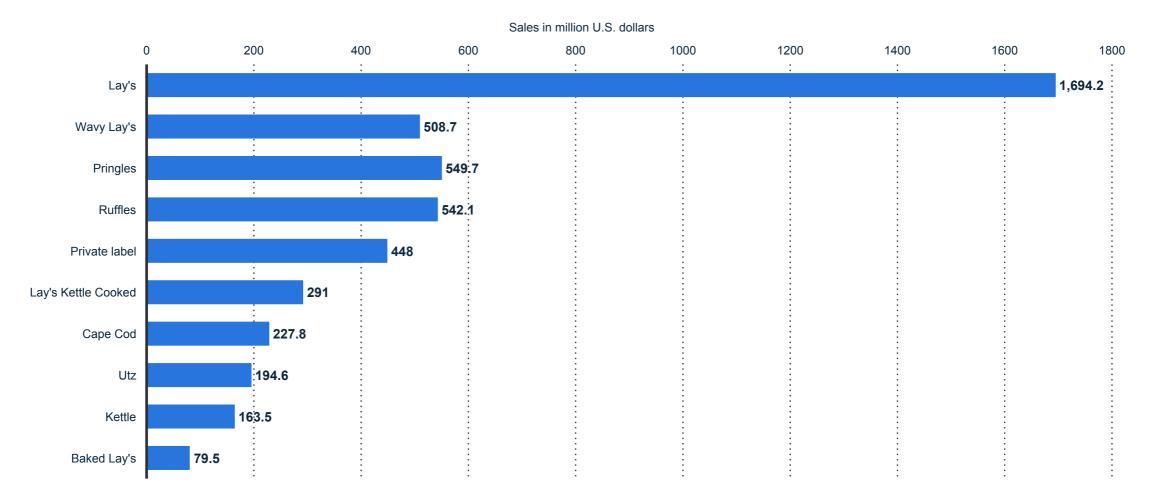


Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 74.

Sales of the leading potato chip brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading potato chip brands of the U.S. 2017

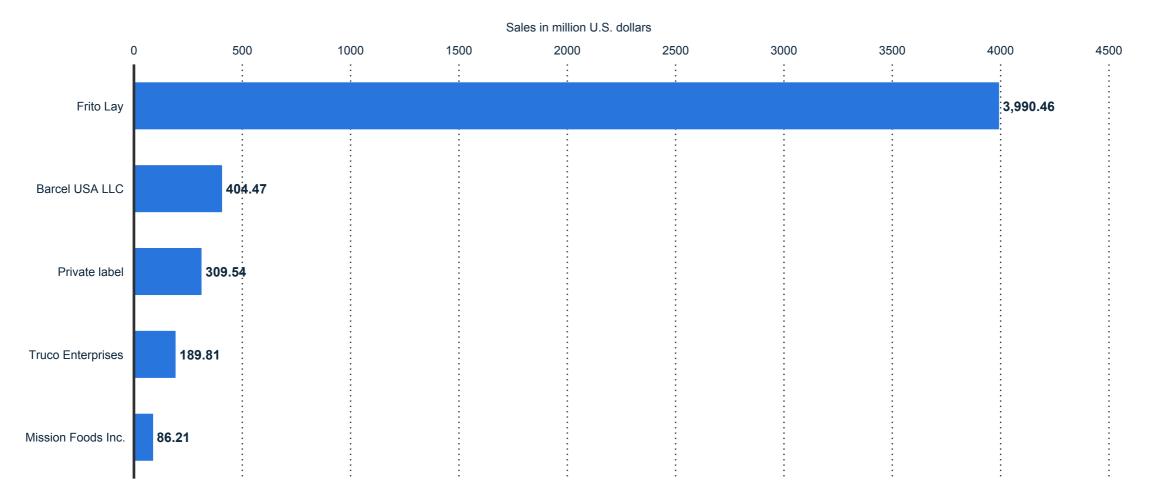


Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 75.

Leading vendors of tortilla and tostada chips in the United States in 2019, based on sales (in million U.S. dollars)

Leading vendors of tortilla and tostada chips in the United States 2019

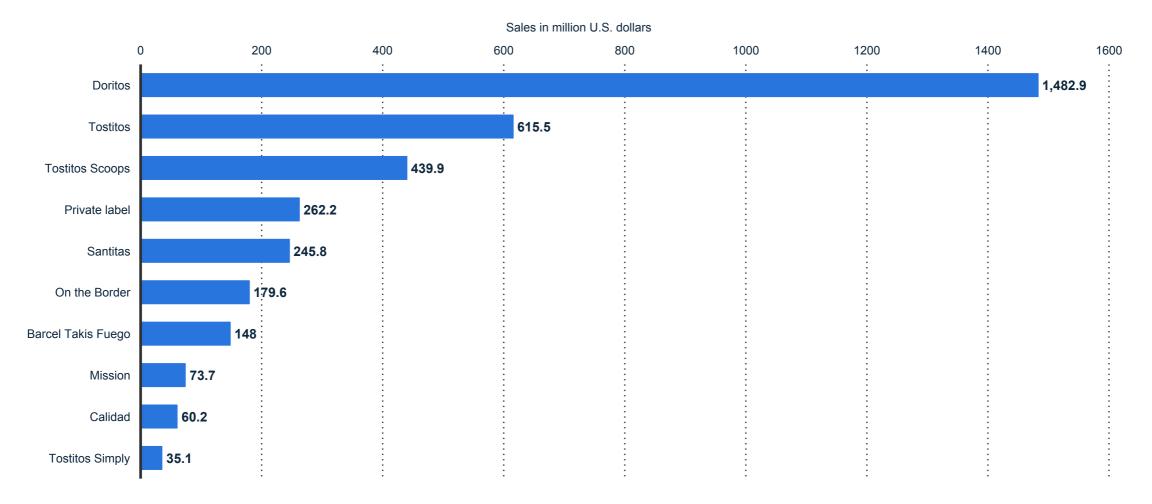


Note: United States; 52 weeks ending May 19, 2019

Further information regarding this statistic can be found on <u>page 76</u>. **Source(s):** IRI; Snack Food & Wholesale Bakery; <u>ID 188226</u>

Sales of the leading tortilla and tostada chip brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading tortilla and tostada chip brands of the U.S. 2017

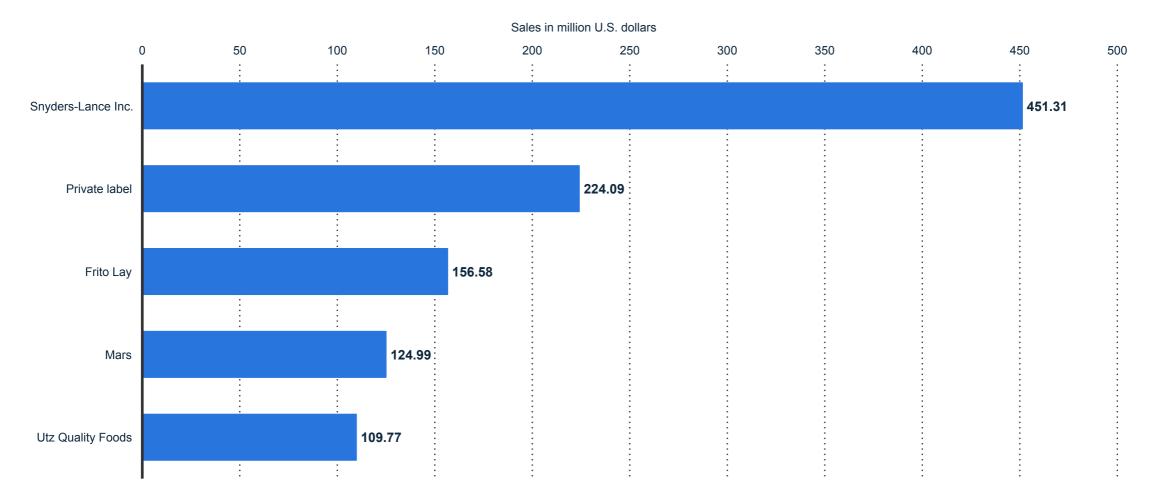


Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 77.

Sales of the leading pretzel vendors in the United States in 2019 (in million U.S. dollars)

Dollar sales of the leading pretzel vendors in the U.S. 2019

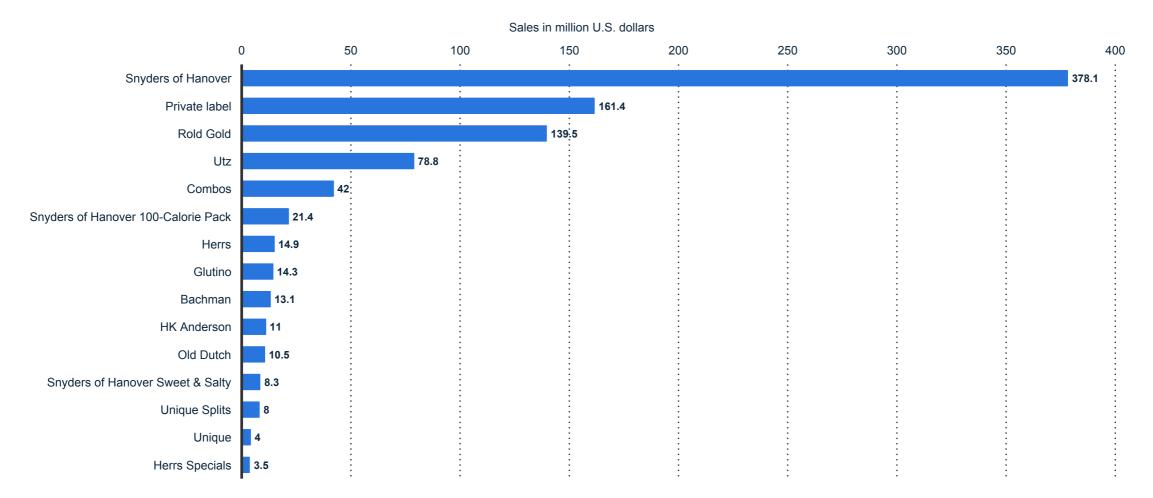


Note: United States; 52 weeks ending May 19, 2019

Further information regarding this statistic can be found on <u>page 78</u>. **Source(s)**: IRI; Snack Food & Wholesale Bakery; <u>ID 280354</u>

Dollar sales of the leading pretzel brands in the United States in 2017 (in million U.S. dollars)

U.S. pretzel market: dollar sales of the leading brands 2017



Note: United States; 52 weeks ended July 9, 2017

Further information regarding this statistic can be found on page 79.

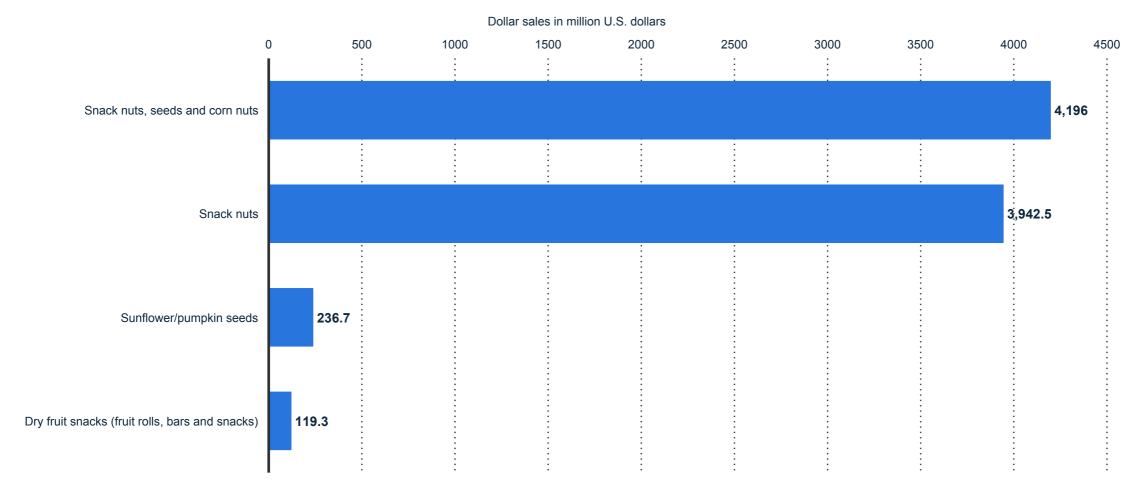
NUTS AND CHEESE SNACKS

Snack foods in the U.S.



Dollar sales of the fruit and nut snack category in U.S. retail stores in 2017, by segment (in million U.S. dollars)

U.S. dollar sales of fruit and nut snacks by segment 2017



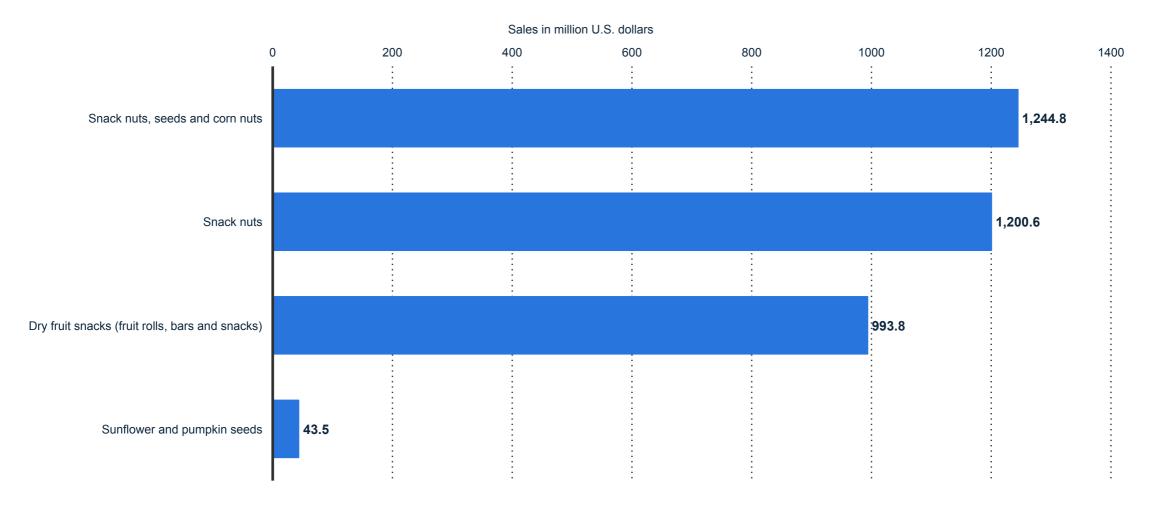
Note: United States; 2017

Further information regarding this statistic can be found on page 80.

Source(s): IRI; Store Brands; ID 417070

Dollar sales of the private label fruit and nut snack category in U.S. retail stores in 2017, by segment (in million U.S. dollars)

U.S. dollar sales of private label fruit and nut snacks by segment 2017



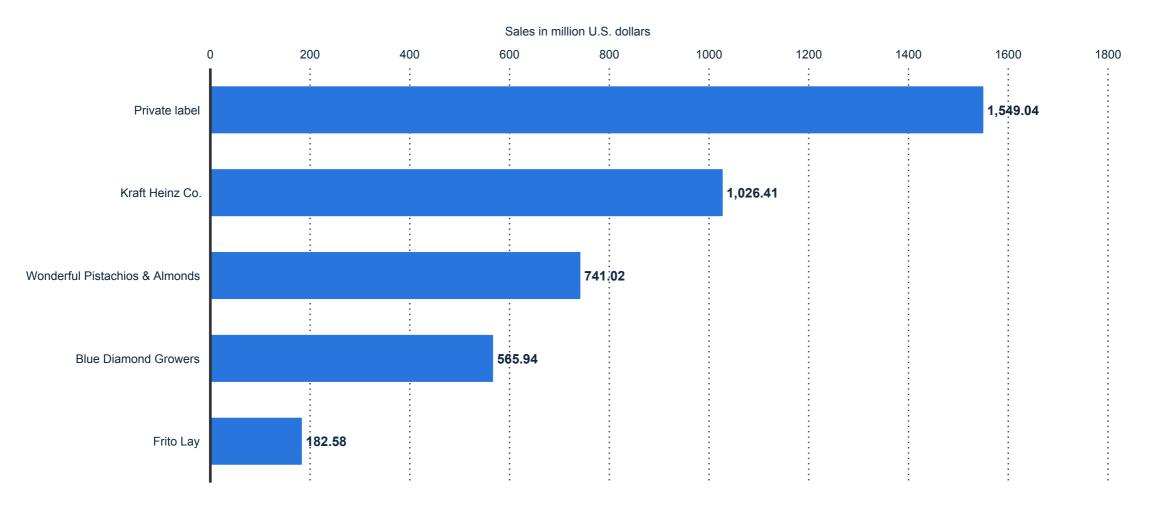
Note: United States; 2017

Further information regarding this statistic can be found on page 81.

Source(s): IRI; Store Brands; ID 417038

Leading vendors of snack nuts in the United States in 2019, based on sales (in million U.S. dollars)

Sales of the leading snack nut vendors in the United States 2019

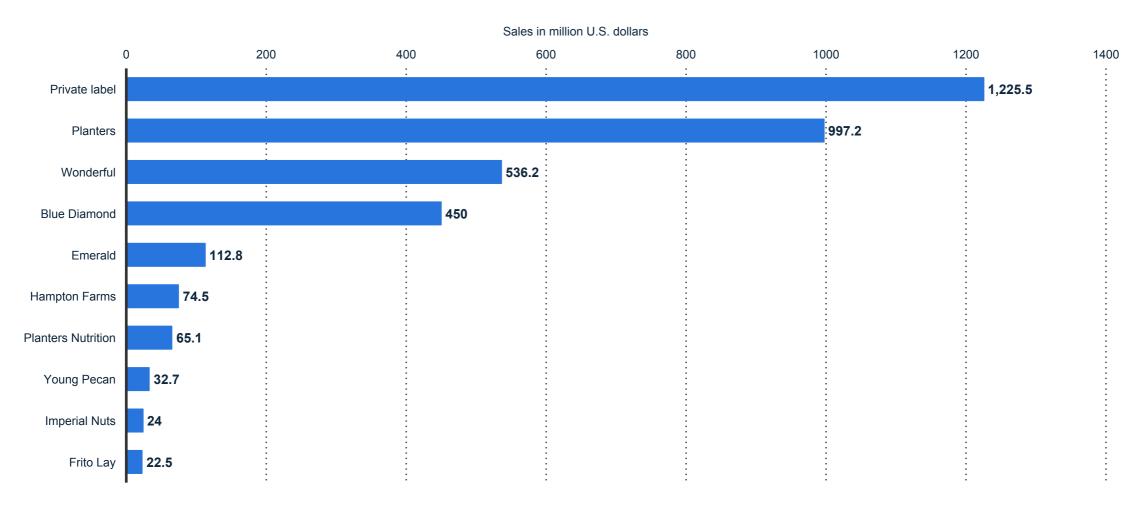


Note: United States; 52 weeks ending May 19, 2019

Further information regarding this statistic can be found on <u>page 82</u>. **Source(s):** IRI; Snack Food & Wholesale Bakery; <u>ID 189609</u>

Sales of the leading snack nuts brands of the United States in 2016 (in million U.S. dollars)

U.S. snack nuts market: sales of the leading brands 2016

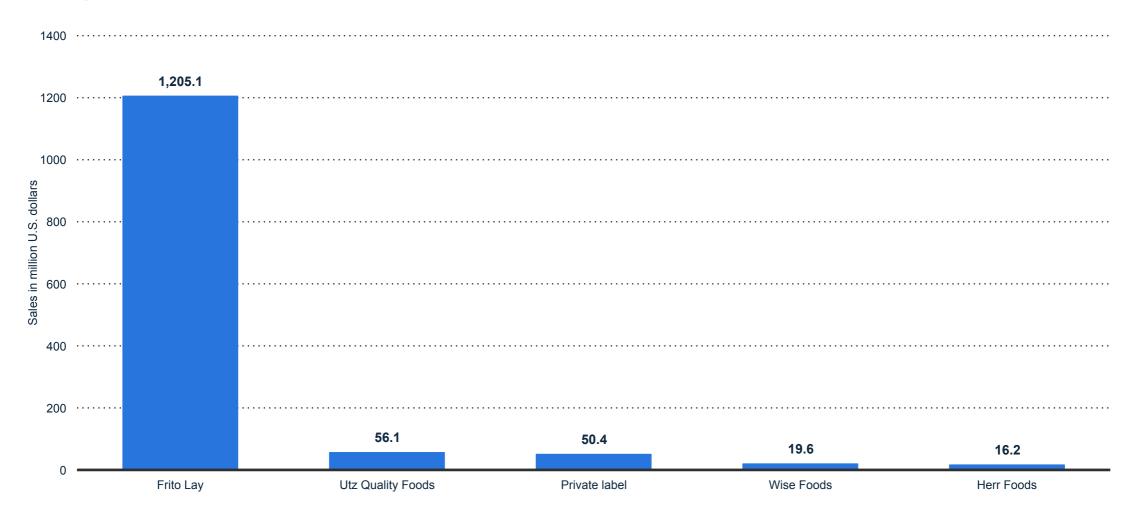


Note: United States; 52 weeks ended January 24, 2016 Further information regarding this statistic can be found on page 83.

Source(s): IRI; Grocery Headquarters; ID 189620

Leading vendors of cheese snacks in the United States in 2017, based on sales (in million U.S. dollars)

Leading vendors of cheese snacks in the United States 2017



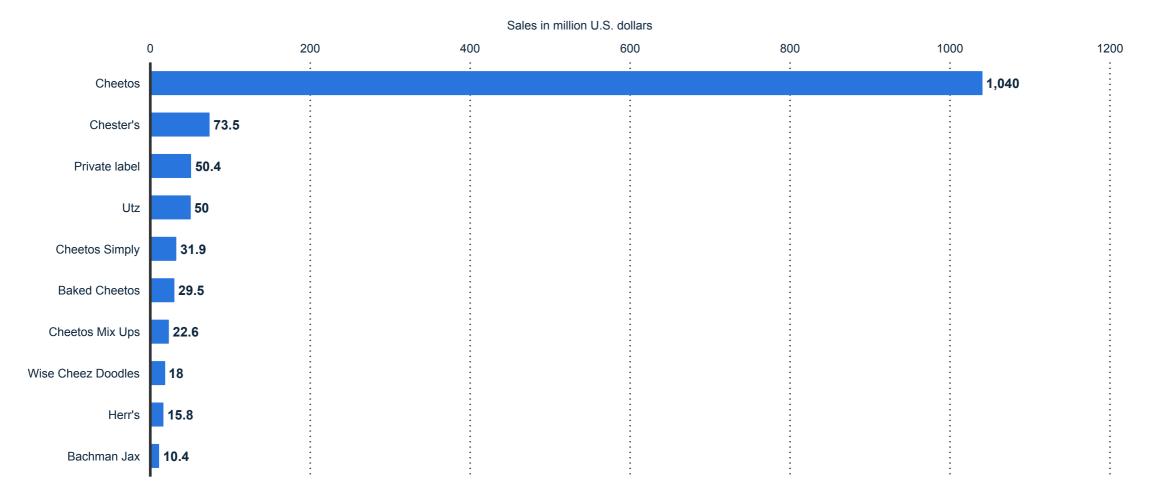
Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 84.

Source(s): Grocery Headquarters; IRI; ID 188237

Sales of the leading cheese snack brands of the United States in 2017 (in million U.S. dollars)

Leading cheese snack brands sales of the U.S. 2017



Note: United States; 52 weeks ended January 22, 2017

Further information regarding this statistic can be found on page 85.

Source(s): Grocery Headquarters; IRI; ID 188241

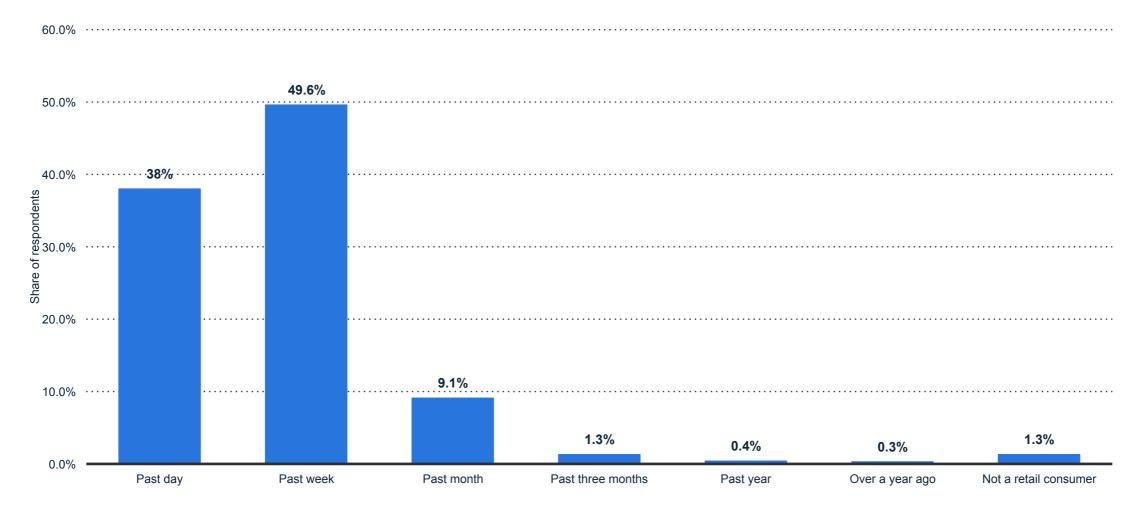
CONSUMER BEHAVIOR

Snack foods in the U.S.



When did you last purchase snack foods?

Time when U.S. consumers most recently bought snack foods 2017

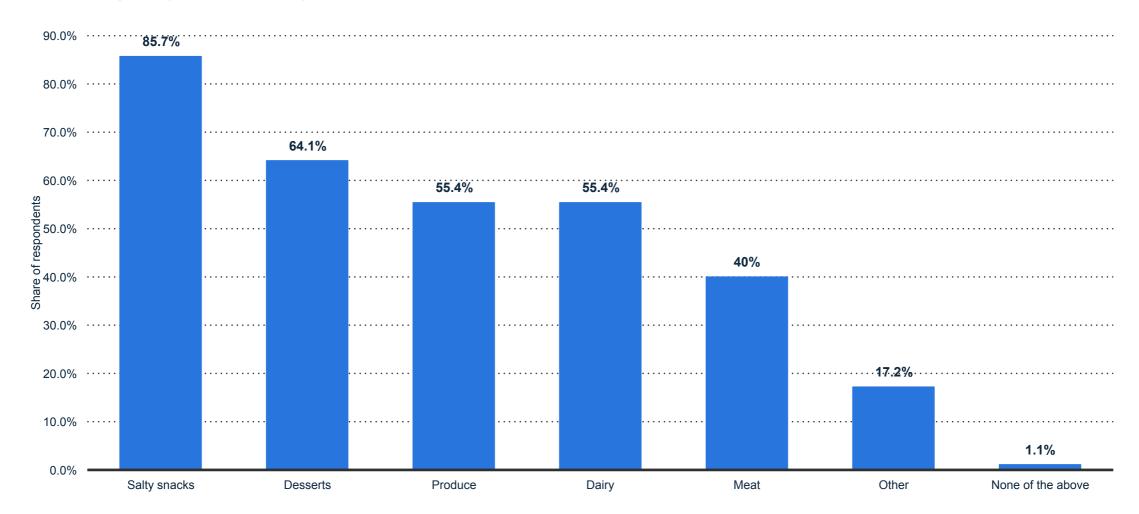


Note: United States; April 2017; 18 years and older; 1,000 Further information regarding this statistic can be found on page 86

Source(s): AYTM; <u>ID 779564</u>

What type(s) of snack foods do you purchase regularly?

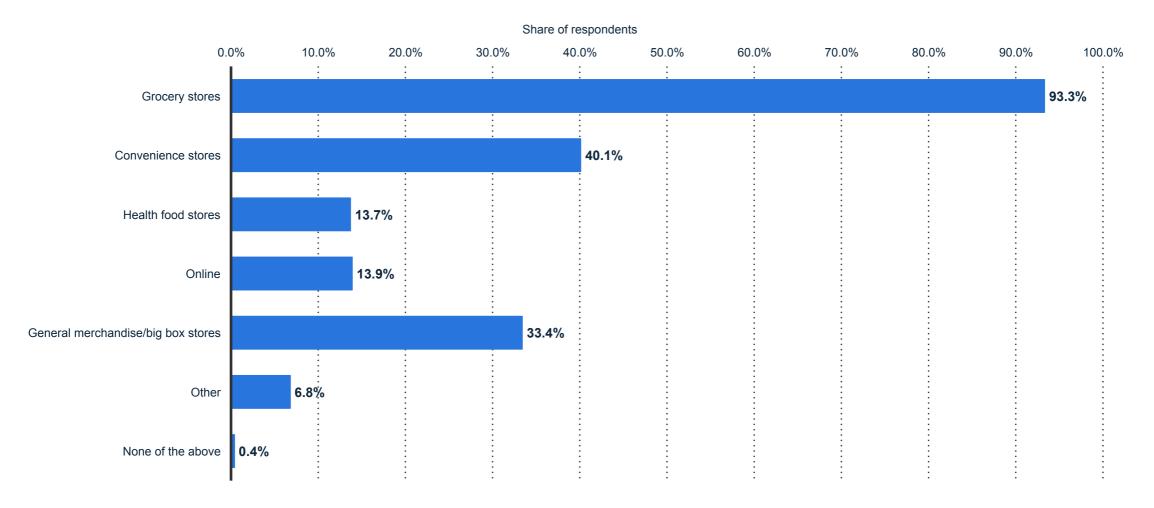
Snacks regularly purchased by U.S. consumers 2017



Note: United States; April 2017; 18 years and older; 1,000 Further information regarding this statistic can be found on page 87. **Source(s):** AYTM; ID 779568

Where do you usually purchase snack foods?

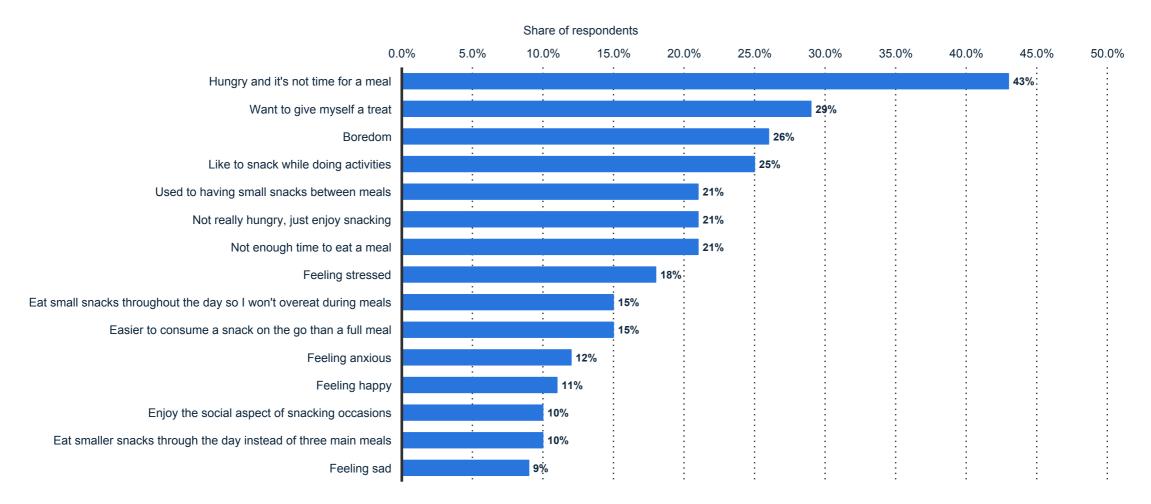
U.S. consumer snack purchase locations 2017



Note: United States; August 2017; 18 years and older; 987 Respondents Further information regarding this statistic can be found on <u>page 88</u>. **Source(s):** AYTM; <u>ID 779575</u>

Motivations for snacking among consumers in the United States in 2018

Reasons for snacking in U.S. 2018

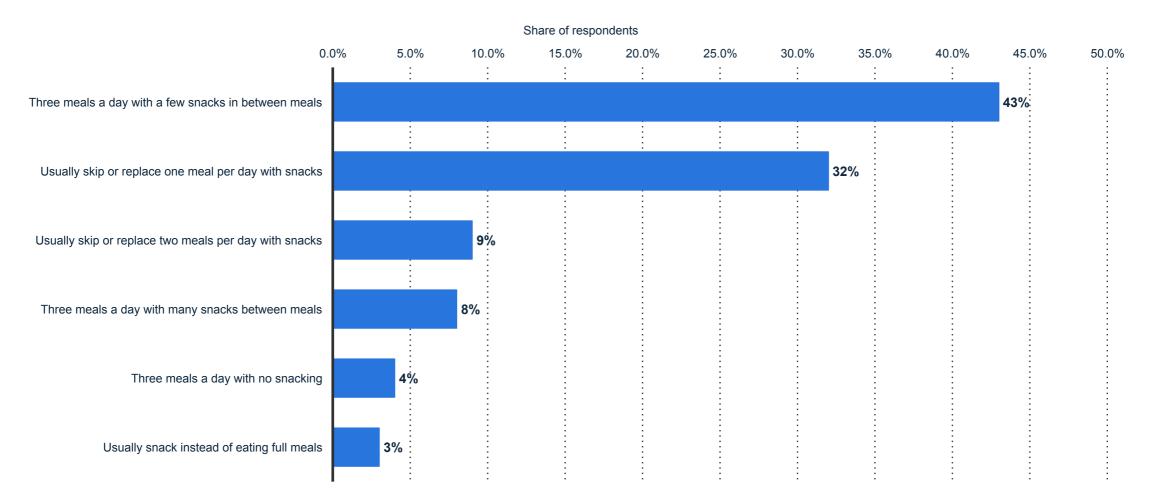


Note: United States; 2018

Further information regarding this statistic can be found on <u>page 89</u>. **Source(s):** Winsight Grocery Business; Technomic; <u>ID 910261</u>

Typical snacking behavior among consumers in the United States in 2018

Share of U.S. consumers replacing meals with snacks 2018

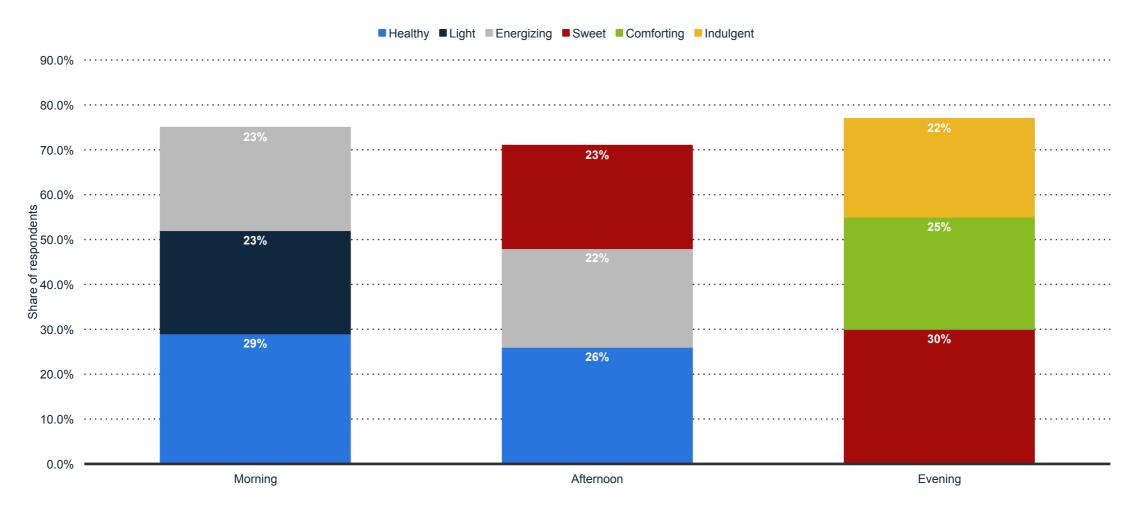


Note: United States; 2018

Further information regarding this statistic can be found on <u>page 90</u>. **Source(s):** Winsight Grocery Business; Technomic; <u>ID 910193</u>

Consumer preference for snack types in the United States in 2017, by time of day

Preferred snack types of consumers in the United States in 2017, by time of day



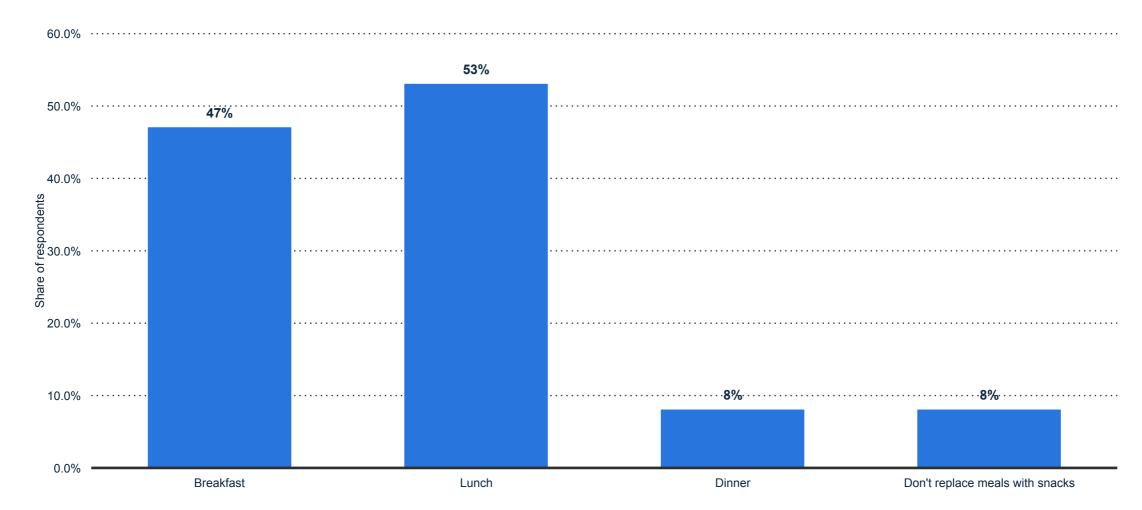
Note: United States; 2017

Further information regarding this statistic can be found on page 91

Source(s): Mintel; ID 869001

Share of consumers who replace meals with snacks in the United States in 2018

Meals that often get replaced with snacks in the U.S. 2018



Note: United States; 2018

Further information regarding this statistic can be found on <u>page 92</u>. **Source(s):** Winsight Grocery Business; Technomic; <u>ID 910185</u>

REFERENCES

Snack foods in the U.S.



Sales value of snacks in the United States in 2017, by category (in billion U.S. dollars)

Snack dollar sales in the U.S. in 2017, by category

Source and methodology information

Source(s) Nielsen
Conducted by Nielsen

Survey period 52 weeks ended April 1, 2017

Region(s) United States

Number of respondentsn.a.Age groupn.a.Special characteristicsn.a.Published byNiels

Nielsen August 2017 nielsen.com

visit the website

Website URL

Publication date

Original source

Notes:

n.a.

Distribution of sales of on-the-go food snacks in the United States in 2017, by category

Dollar sales share of on-the-go snacks in the U.S. in 2017, by category

Source and methodology information

Source(s) Nielsen
Conducted by Nielsen

Survey period 52 weeks ending September 9, 2017

November 2017

Region(s) United States

Number of respondents n.a.Age group n.a.Special characteristics n.a.

Publication date

Published by Nielsen

Original source www.nielsen.com
Website URL visit the website

Notes:

n.a.

Year-on-year growth of on-the-go food snack sales in the United States in 2017, by category

Dollar sales growth of on-the-go snacks in the U.S. in 2017, by category

Source and methodology information

Source(s) Nielsen
Conducted by Nielsen

Survey period 52 weeks ending September 9, 2017

Region(s) United States

Number of respondents n.a.Age group n.a.Special characteristics n.a.

Published by Nielsen

Publication date

November 2017

Original source

Website URL

visit the website

Notes:

Ranking is based on dollars sales.

Category share of sweet goods sales in the United States in 2017, by type

U.S. category share of sweet goods sales 2017, by type

Source and methodology information

Source(s) Grocery Headquarters; Perishables Group

Conducted by Perishables Group

Survey period 52 weeks ending February 25, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date July 2017

Original source Consumer Perishables Databook 2017, page 20

Website URL visit the website

Notes:

Total U.S. sales for the 52 weeks ending February 25, 2017. The source does not provide the exact publication date. The given date is the date of access.

Salty snack dollar sales in the United States in 2016, by category (in million U.S. dollars)

Salty snack market: dollar sales in the U.S. 2016, by category 2016

Source and methodology information

Source(s) IRI; SNAC International

Conducted by IRI

Survey period 52 weeks ending February 21, 2016

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by SNAC International

Publication date May 2016

Original source Snack World, May 2016, page 20 onwards

Website URL visit the website

Notes:

Total U.S. sales for the 52 weeks ending February 21, 2016.

Sales value of salty snacks in the United States in 2016, by company (in billion U.S. dollars)*

U.S. sales value of salty snacks 2016, by company

Source and methodology information

Source(s) IRI; Amplify Snack Brands

Conducted by IRI

Survey period 52 weeks ending March 20, 2016

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Amplify Snack Brands

Publication date June 2016

Original source Amplify Snack Brands Inc.: Investor Presentation June 2016, page 10

Website URL visit the website

Notes:

* IRI-tracked U.S. Multi-Outlet plus Convenience for latest 52 weeks ending March 20, 2016. Figures have been rounded.

Dollar sales growth of healthy and indulgent snacks in the United States in 2016 (change to prior year)

Healthy versus indulgent snacks: dollar sales change in the U.S. 2016

Source and methodology information

Source(s) IRI
Conducted by IRI
Survey period 2016

Region(s) United States

Number of respondents $\it n.a.$ Age group $\it n.a.$ Special characteristics $\it n.a.$ Published by IRI

Publication date April 2016

Original source How America Eats: 2016 State of the Snack Industry, page 16

Website URL visit the website

Notes:

n.a.

Average monthly dollar sales of salty snacks in U.S. convenience stores in 2018, by type (in U.S. dollars)

U.S. convenience stores: monthly sales of salty snacks per store, by type 2018

Source and methodology information

Source(s) CSP; NACS

Conducted by NACS
Survey period 2018

Region(s) United States

 Number of respondents
 n.a.

 Age group
 n.a.

 Special characteristics
 n.a.

 Published by
 CSP

Publication date May 2019

Original source cspdailynews.com

Website URL visit the website

Notes:

n.a.

Sales of private label salty snack products in U.S. retail stores in 2018, by segment (in million U.S. dollars)*

Sales of private label salty snack products in the U.S. 2018, by segment

Source and methodology information

Source(s) Store Brands; IRI

Conducted by IRI

Survey period 52 weeks ending January 28, 2018

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Store Brands
Publication date April 2018

Original source Store Brands Magazine, April 2018, pages 44 and 46

Website URL visit the website

Notes:

* Total U.S. supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains, for the 52 weeks ending January 28, 2018. Does not include all salty snack subcategories.

Leading vendors of snack size chocolate candy in the United States in 2017, based on sales (in million U.S. dollars)

Sales of the leading vendors of chocolate candy (snack size) in the U.S. 2017

Source and methodology information

Source(s) IRI; Grocery Headquarters

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 56

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading snack size chocolate candy brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading snack size chocolate candy brands of the U.S. 2017

Source and methodology information

Source(s) IRI; Grocery Headquarters

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 56

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Leading vendors of non-chocolate chewy candy in the United States in 2017, based on sales (in million U.S. dollars)

Sales of the leading vendors of non-chocolate chewy candy U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 58

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading non-chocolate chewy candy brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading non-chocolate chewy candy brands of the U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IR

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 58

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Leading vendors of breakfast, cereal, and snack bars in the United States in 2017, based on sales (in million U.S. dollars)

Sales of the leading breakfast, cereal and snack bar vendors in the U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IR

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 51

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading breakfast, cereal and snack bar brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading breakfast, cereal and snack bar brands of the U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 51

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Leading vendors of granola bars in the United States in 2017, based on sales (in million U.S. dollars)

Leading vendors of granola bars in the United States 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 76

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading granola bar brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading granola bar brands of the U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 76

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Dollar sales of the leading cookie vendors in the United States in 2017 (in million U.S. dollars)

Cookie market: key companies in the U.S. 2017, based on dollar sales

Source and methodology information

Source(s) IRI; Grocery Headquarters

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 79

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Dollar sales of the leading cookie brands of the United States in 2017 (in million U.S. dollars)

U.S. cookie market: dollar sales of the leading brands 2017

Source and methodology information

Source(s) IRI; Grocery Headquarters

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 79

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading saltine cracker vendors in the United States in 2019 (in million U.S. dollars)

Dollar sales of the leading saltine cracker vendors in the U.S. 2019

Source and methodology information

Source(s) IRI; Snack Food & Wholesale Bakery

Conducted by IRI

Survey period 52 weeks ending May 19, 2019

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Snack Food & Wholesale Bakery

Publication date July 2019

Original source Snack Food & Wholesale Bakery - State of the Industry Snacks 2019, page 20

Website URL visit the website

Notes:

Total U.S. Multi-Outlet (Supermarkets, Drugstores, Mass Market Retailers, Gas/C-Stores, Military Commissaries and Select Club & Dollar Retail Chains). Numbers have been rounded to provide a better understanding of the statistic.

Leading vendors of miscellaneous crackers in the United States in 2018, based on sales (in million U.S. dollars)*

Leading vendors of miscellaneous crackers in the U.S. 2018, based on sales

Source and methodology information

Source(s) Food Business News; IRI

Conducted by IRI

Survey period 52 weeks ended July 15, 2018

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Food Business News

Publication date October 2018

Original source Corporate Profiles: State of the Industry Report 2018, page 22

Website URL visit the website

Notes:

* Excluding breadsticks, crackers with fillings, graham crackers, matzoh crackers and saltine crackers. IRI-tracked sales for the 52 weeks ended July 15, 2018. Total U.S. Multi-outlet with C-Store (supermarkets, drugstores and mass market retailers, gas stations, convenience stores, military commissaries and select club & dollar retail chains). Figures have been rounded.

Leading vendors of potato chips in the United States in 2017, based on sales (in million U.S. dollars)

Leading vendors of potato chips in the United States 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 55

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading potato chip brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading potato chip brands of the U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 55

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Leading vendors of tortilla and tostada chips in the United States in 2019, based on sales (in million U.S. dollars)

Leading vendors of tortilla and tostada chips in the United States 2019

Source and methodology information

Source(s) IRI; Snack Food & Wholesale Bakery

Conducted by IR

Survey period 52 weeks ending May 19, 2019

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Snack Food & Wholesale Bakery

Publication date July 2019

Original source Snack Food & Wholesale Bakery - State of the Industry Snacks 2019, page 54

Website URL visit the website

Notes:

Total U.S. Multi-Outlet (Supermarkets, Drugstores, Mass Market Retailers, Gas/C-Stores, Military Commissaries and Select Club & Dollar Retail Chains). Numbers have been rounded to provide a better understanding of the statistic.

Sales of the leading tortilla and tostada chip brands of the United States in 2017 (in million U.S. dollars)

Sales of the leading tortilla and tostada chip brands of the U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IR

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 55

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading pretzel vendors in the United States in 2019 (in million U.S. dollars)

Dollar sales of the leading pretzel vendors in the U.S. 2019

Source and methodology information

Source(s) IRI; Snack Food & Wholesale Bakery

Conducted by IRI

Survey period 52 weeks ending May 19, 2019

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Snack Food & Wholesale Bakery

Publication date July 2019

Original source Snack Food & Wholesale Bakery - State of the Industry Snacks 2019, page 36

Website URL visit the website

Notes:

Total U.S. multi-outlet (supermarkets, drugstores, mass market retailers, gas/C-stores, military commissaries and select club & dollar retail chains) for the 52 weeks ended on May 19, 2019. Figures have been rounded.

Dollar sales of the leading pretzel brands in the United States in 2017 (in million U.S. dollars)

U.S. pretzel market: dollar sales of the leading brands 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended July 9, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date September 2017

Original source Grocery Headquarters - Center Store Handbook 2017, page 36

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass, military commissaries and select club and dollar retail chains for the 52 weeks ended July 9, 2017.

Dollar sales of the fruit and nut snack category in U.S. retail stores in 2017, by segment (in million U.S. dollars)

U.S. dollar sales of fruit and nut snacks by segment 2017

Source and methodology information

Source(s) IRI; Store Brands

Conducted by IRI
Survey period 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Store Brands
Publication date July 2017

Original source Store Brands Magazine, July 2017, page 52

Website URL visit the website

Notes:

Total U.S. supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains, for the 52 weeks ending March 19, 2017.

Dollar sales of the private label fruit and nut snack category in U.S. retail stores in 2017, by segment (in million U.S. dollars)

U.S. dollar sales of private label fruit and nut snacks by segment 2017

Source and methodology information

Source(s) IRI; Store Brands

Conducted by IRI
Survey period 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Store Brands
Publication date July 2017

Original source Store Brands Magazine, July 2017, page 52

Website URL visit the website

Notes:

Total U.S. supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains, for the 52 weeks ending March 19, 2017.

Leading vendors of snack nuts in the United States in 2019, based on sales (in million U.S. dollars)

Sales of the leading snack nut vendors in the United States 2019

Source and methodology information

Source(s) IRI; Snack Food & Wholesale Bakery

Conducted by IR

Survey period 52 weeks ending May 19, 2019

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Snack Food & Wholesale Bakery

Publication date July 2019

Original source Snack Food & Wholesale Bakery - State of the Industry Snacks 2019, page 46

Website URL visit the website

Notes:

Total U.S. Multi-Outlet (Supermarkets, Drugstores, Mass Market Retailers, Gas/C-Stores, Military Commissaries and Select Club & Dollar Retail Chains). Numbers have been rounded to provide a better understanding of the statistic.

Sales of the leading snack nuts brands of the United States in 2016 (in million U.S. dollars)

U.S. snack nuts market: sales of the leading brands 2016

Source and methodology information

Source(s) IRI; Grocery Headquarters

Conducted by IRI

Survey period 52 weeks ended January 24, 2016

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2016

Original source State of the Industry Almanac 2016, page 72

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 24, 2016.

Leading vendors of cheese snacks in the United States in 2017, based on sales (in million U.S. dollars)

Leading vendors of cheese snacks in the United States 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IR

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 76

Website URL <u>visit the website</u>

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

Sales of the leading cheese snack brands of the United States in 2017 (in million U.S. dollars)

Leading cheese snack brands sales of the U.S. 2017

Source and methodology information

Source(s) Grocery Headquarters; IRI

Conducted by IRI

Survey period 52 weeks ended January 22, 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Grocery Headquarters

Publication date April 2017

Original source State of the Industry Almanac 2017, page 76

Website URL visit the website

Notes:

Total U.S. sales through supermarkets, drugstores, mass market retailers, military commissaries and select club and dollar retail chains for the 52 weeks ended January 22, 2017.

When did you last purchase snack foods?

Time when U.S. consumers most recently bought snack foods 2017

Source and methodology information

Source(s) AYTM
Conducted by AYTM

Survey period April 2017

Region(s) United States

Number of respondents 1,000

Age group 18 years and older

Special characteristics n.a

Published by AYTM

Publication date April 2017

Original source aytm.com

Website URL visit the website

Notes:

n.a.

Back to statistic

86 References

What type(s) of snack foods do you purchase regularly?

Snacks regularly purchased by U.S. consumers 2017

Source and methodology information

Source(s) AYTM

Conducted by AYTM

Survey period April 2017

Region(s) United States

Number of respondents 1,000

Age group 18 years and older

Special characteristics *n.a.*Published by AYTM

Publication date April 2017

Original source aytm.com

Website URL visit the website

Notes:

n.a.

Where do you usually purchase snack foods?

U.S. consumer snack purchase locations 2017

AYTM

Source and methodology information

AYTM Source(s)

Conducted by

Region(s)

Survey period August 2017 **United States**

Number of respondents

Age group 18 years and older

Special characteristics

Published by AYTM

Publication date August 2017

Original source aytm.com

Website URL visit the website

Notes:

n.a.

Back to statistic

References

Motivations for snacking among consumers in the United States in 2018

Reasons for snacking in U.S. 2018

Source and methodology information

Source(s) Winsight Grocery Business; Technomic

Conducted by Technomic
Survey period 2018

Region(s) United States

Number of respondents n.a.Age group n.a.Special characteristics n.a.

Published by Winsight Grocery Business

Publication date July 2018

Original source Winsight Grocery Business July 2018, page 56

Website URL visit the website

Notes:

n.a.

Typical snacking behavior among consumers in the United States in 2018

Share of U.S. consumers replacing meals with snacks 2018

Source and methodology information

Source(s) Winsight Grocery Business; Technomic

Conducted by Technomic
Survey period 2018

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Winsight Grocery Business

Publication date July 2018

Original source Winsight Grocery Business July 2018, page 56

Website URL visit the website

Notes:

n.a.

Consumer preference for snack types in the United States in 2017, by time of day

Preferred snack types of consumers in the United States in 2017, by time of day

Source and methodology information

Source(s) Mintel
Conducted by Mintel
Survey period 2017

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Mintel

Publication date June 2017

Original source mintel.com

Website URL visit the website

Notes:

No further methodology information was offered by the source.

Share of consumers who replace meals with snacks in the United States in 2018

Meals that often get replaced with snacks in the U.S. 2018

Source and methodology information

Source(s) Winsight Grocery Business; Technomic

Conducted by Technomic
Survey period 2018

Region(s) United States

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Winsight Grocery Business

Publication date July 2018

Original source Winsight Grocery Business July 2018, page 56

Website URL visit the website

Notes:

n.a.