

2.0 Contact details of institutions in Australia, which can support market development efforts of Sri Lanka.

Useful Government links:

- [Australian National Contact Point](http://www.ausncp.gov.au) - www.ausncp.gov.au
- [Agriculture, Fisheries and Forestry - Australia](http://www.affa.gov.au) - www.affa.gov.au
- [Australian Customs Service](http://www.customs.gov.au) - www.customs.gov.au
- [Australian Bureau of Statistics](http://www.abs.gov.au) - www.abs.gov.au
- [AusIndustry](http://www.ausindustry.gov.au) - www.ausindustry.gov.au
- [Australian Tourist Commission\(ATC\)](http://www.atc.australia.com)-www.atc.australia.com
ATC Customer site - www.australia.com
- [Department of Foreign Affairs and Trade](http://www.dfat.gov.au) - www.dfat.gov.au
- [Department of Industry, Tourism and Resources](http://www.industry.gov.au) - www.industry.gov.au
- [Department of Transport and Regional Services- Transport and Infrastructure Policy](http://www.dotars.gov.au/transinfra/aftliaa/index.htm) - www.dotars.gov.au/transinfra/aftliaa/index.htm
- [Export Finance Insurance Corporation](http://www.efic.gov.au) - www.efic.gov.au
- [Government Online Directory](http://www.gold.gov.au) - www.gold.gov.au
- [More Federal Government links](http://www.fed.gov.au) - www.fed.gov.au
- [Export Communication Network](http://www.export.vic.gov.au/ecn) - www.export.vic.gov.au/ecn
- [Western Australia](http://www.onlinewa.com.au/enhanced) - www.onlinewa.com.au/enhanced

Other related trade sites:

- [Asia Pacific Economic Cooperation \(APEC\)](http://www.apecsec.org.sg) - www.apecsec.org.sg
- [Asian Trade Promotion Forum](http://www.atpf.org)- www.atpf.org
- [Australian Business Limited](http://www.australianbusiness.com.au) - www.australianbusiness.com.au
- [Australian Institute of Export](http://www.aiex.com.au) - www.aiex.com.au
- [Australian Trade Information Service](http://www.austradeinfo.com) - www.austradeinfo.com
- [eMarket services](http://www.emarketservices.com) - www.emarketservices.com
- [Tradegate](http://www.tradegate.org.au) - www.tradegate.org.au
- [New Zealand Trade and Enterprise](http://www.nzte.govt.nz) - www.nzte.govt.nz
- [Tradeport](http://www.tradeport.org) - www.tradeport.org

Other useful websites:

- [Tradex](#) - provides assistance via an up-front exemption from customs duty and GST on imported goods intended for re-export or to be used as inputs to exports. These duty and tax exemptions are available through the Tradex Scheme, which is delivered by AusIndustry.
- [ABC Asia Pacific](#) - the Australian Broadcasting Corporation's television service (of information, knowledge and entertainment) to the Asia Pacific region.
- www.worldinformation.com - provides business, economic and political information on every country and territory in the world.

Australian chambers of commerce (by state)

Each Australian State has a Chamber of Commerce to promote business relations and investment, including imports and exports.

NEW SOUTH WALES**State Chamber of Commerce (NSW)**

GPO Box 4280

Sydney NSW 2001

Tel: 61 2 9350 8100

Fax: 61 2 9350 8199

www.thechamber.com.au**QUEENSLAND****Commerce Queensland**

Industry House, 375 Wickham Terrace

Brisbane QLD 4000

Tel: 61 7 3842 2244

Fax: 61 7 3832 3195

E-mail: info@commerceqld.com.auWww.commerceqld.com.au

SOUTH AUSTRALIA

Business SA

136 Greenhill Road

Unley SA 5061

Tel: 61 8 8300 0000

Fax: 61 8 8300 0001

E-mail: enquiries@business-sa.com

www.business-sa.com.au

WESTERN AUSTRALIA

**Chamber of Commerce and Industry
of Western Australia**

PO Box 6209

East Perth WA 6892

Tel: 61 8 9365 7555

Fax: 61 8 9365 7550

E-mail: info@cciwa.com

www.cciwa.com

TASMANIA

**Tasmanian Chamber of Commerce
and Industry**

GPO Box 793

Hobart TAS 7001

Tel: 61 3 6234 5933

Fax: 61 3 6231 1278

E-mail: admin@tcci.com.au

www.tcci.com.au

VICTORIA

**Victorian Employers' Chamber of
Commerce and Industry**

196 Flinders Street

Melbourne VIC 3000

Tel: 61 3 8662 5333

Fax: 61 3 8622 5473

E-mail: vecci@vecci.org.au

www.vecci.org.au

BUSINESS DIRECTORIES

❖ Brylar's Australia on Disc

Suite 30, 70-74 Phillips Street

Parramatta NSW 2150

Tel: 61 2 9635 4445

Fax: 61 2 9635 4646

www.greenpages.com.au/ddd

❖ Yellow Pages Business Directories of Australia on CD-ROM (annual)

The Business Who's Who of Australia

D & B Marketing

PO Box 204

Chatswood NSW 2057

Tel: 61 2 9935 2600

Fax: 61 2 9935 2666

www.dnb.com

Available in CD-ROM or hard copy (annual)

❖ Directory of Australian Associations

Information Australia

75 Flinders Lane

Melbourne VIC 3000

Tel: 61 3 9654 2800

Fax: 61 3 9639 1548

www.infoaust.com

(Quarterly)

❖ Kompass

APN Business Information Group

Level 1, 21 Riddell Parade

Elsternwick VIC 3185

Tel: 61 3 9245 7777

Fax: 61 3 9245 7840

Available in CD-ROM or hard copy (annual)

❖ National Guide to Government

Information Australia

75 Flinders Lane

Melbourne VIC 3000

Tel: 61 3 9654 2800

Fax: 61 3 9650 5261 www.infoaust.com (quarterly)

3.0 Contact details of Major Trading centers, importers, agents etc.

General business and trade associations

<p>Australian Business Limited Locked Bag No. 938 North Sydney NSW 2059 Tel: 61 2 9927 7500 Fax: 61 2 9923 1166 Www.australianbusiness.com.au</p>	<p>Australian Chamber of Commerce and Industry PO Box E14 Kingston ACT 2604 Tel: 61 2 6273 2311 Fax: 61 2 6273 3196 E-mail: acci@acci.asn.au Www.acci.asn.au</p>
<p>Australian Commercial Disputes Centre Level 6, 50 Park Street Sydney NSW 2000 Tel: 61 2 9267 1000 Fax: 61 2 9267 3125 E-mail: info@acdcltd.com Www.acdcltd.com.au</p>	<p>Australian Industry Group PO Box 289 North Sydney NSW 2059 Tel: 61 2 9466 5566 Fax: 61 3 9466 5599 E-mail: info@aigvic.aigroup.asn.au Www.aigroup.asn.au</p>
<p>Australian Institute of Company Directors Level 25 Australia Square 264-278 George Street Sydney NSW 2000 Tel: 61 2 8248 6600 Fax: 61 2 8248 6633 Www.companydirectors.com.au</p>	<p>Australian Institute of Management PO Box 112 St. Kilda VIC 3182 Tel: 61 3 9534 8181 Fax: 61 3 9534 5050 E-mail: enquiry@aimvic.com.au Www.aimvic.com.au</p>

<p>Australian Retailers Association Level 2, 20 York Street Sydney NSW 2000 Tel: 61 2 9290 3766 Fax: 61 2 9262 1464 Www.ara.com.au</p>	<p>Business Council of Australia (policy advisory group) GPO Box 1472N Melbourne VIC 3001 Tel: 61 3 9610 4222 Fax: 61 3 9610 4223 E-mail: info@bca.com.au Www.bca.com.au</p>
<p>Customs Brokers and Forwarders Council of Australia Inc. Albion QLD 4010 Tel: 61 7 3252 1348 Fax: 61 7 3252 1159 Www.cbfa.org.au</p>	<p>Institute of Business Leaders PO Box 1297 Broadbeach QLD 4218 Tel: 61 7 5527 5366 Fax: 61 7 5527 5451 Www.businessleaders.com.au</p>
<p>Market Research Society of Australia Ltd. PO Box 697 North Sydney NSW 2059 Tel: 61 2 9955 4830 Fax: 61 2 9955 5746 E-mail: mrsa@mrsa.com.au Www.mrsa.com.au</p>	<p>Standards Australia GPO Box 5420 Sydney NSW 2001 Tel: 61 2 8206 6000 Fax: 61 2 8206 6001 E-mail: mail@standards.com.au Www.standards.com.au</p>
<p>Institute of Patent and Trademark Attorneys of Australia 711 High Street East Kew VIC 3102 Tel: 61 3 9857 0311 Fax: 61 3 9857 0411 E-mail: mail@ipta.com.au Www.ipta.com.au</p>	<p>Institution of Engineers Engineering House 11 National Circuit Barton ACT 2600 Tel: 61 2 6270 6555 Fax: 61 2 6273 1488 Www.ieaust.org.au</p>

ACCOUNTING FIRMS (ACT)

CPA Australia

GPO Box 2820AA

Melbourne VIC 3001

Tel: 61 3 9606 9606

Fax: 61 3 9670 8901

E-mail: cpa@mail.cpaonline.com.au

www.cpaonline.com.au

Institute of Chartered Accountants in Australia

GPO Box 3921

Sydney NSW 2001

Tel: 61 2 9290 1344

Fax: 61 2 9262 1512

www.icaa.org.au

Agricultural Machinery Research and Design Center

University of South Australia

GPO Box 2471

Adelaide SA 5001

Tel: 61 8 8302 3020

Fax: 61 8 8302 3380

www.unisa.edu.au/amrdc

Apparel Importers' Association of Australia

36, Thesiger Ct

Deaking, Act 2600

Australia

Tel : (616) 2810722

Tlx : 62656

Products :

- Clothing and accessories

Australian Automotive Aftermarket Association

Suite 8, 622 Ferntree Gully Road
 P. O. Box 411
 Mulgrave, Vic 3170
 Australia
Tel : (613) 95617044
Fax : 00 613 95617066
Email : <>aaaa@vicnet.net.au
URL : <http://www.aaaa.com.au>

Products :

- Motor vehicles, parts and accessories for

Services :

- Assistance to foreign exporters for contacting member importers
- Circulation of trade offers to member importers
- Foreign trade regulations affecting imports
- Information on marketing techniques/business practices
- Information on trade fairs/exhibitions
- Market information, upon request
- National production and foreign trade statistics
- Publications

Publications :

After market magazine
 Every Two Weeks

Australian Institute of Purchasing and Materials Management Ltd (AIPMM)

Suite3, 21 Ringwood St.
 Ringwood
 P. O. Box 278
 Melbourne, Victoria 3134
 Australia
Tel : (613) 98769713
Fax : 00 613 98769714
Email : <>info@aipmm.com.au
URL : <http://www.aipmm.com.au>

Products :

- General Merchandise

Australian Timber Importers' Federation

P. O. Box 4331
 Sydney, Nsw 2001
 Australia. *Tel* : (612) 4284880
Products : Wood, simply worked

Cosmetic, Toiletry and Fragrance Association of Australia Inc.

14th Floor, 65 Berry Street
 P.O. Box 938
 North Sydney, Nsw 2060
 Australia
Tel : (612) 99575792
Fax : 00 612 99567004

Products :

- Cosmetics
- Fragrance and flavour materials
- Fragrances and flavours

Food and Beverage Importers' Association Inc.

181 Drummond Street
 Carlton, Vic 3053
 Australia
Tel : (613) 96393644
Fax : 00 613 96390638

Products :

- Foodstuffs

Services :

- Foreign trade regulations affecting imports
- Market information, upon request
- Sanitary/technical regulations/requirements affecting imports

Importers' Association of South Australia Inc.

136, Greenhill Road
 Unley Sa 5061
 Australia
Tel : (618) 83000000
Tlx : 88370
Fax : 00 618 2729662

Products :

- General Merchandise

Services :

- Circulation of trade offers to member importers
- Foreign trade regulations affecting imports
- Market information, upon request
- Sanitary/technical regulations/requirements affecting imports

Importers' Association of Western Australia Inc. (IAWA)

180 Hay Street
P.O. Box 6209
East Perth Wa 6892
Australia
Tel : (618) 93657555
Fax : 00 618 93657616
Email : <>whitaker@cciwa.com
URL : <http://www.cciwa.com/trade/frame.asp>

Products :

- General Merchandise

Services :

- Assistance to foreign exporters for contacting member importers
- Circulation of trade offers to member importers
- Foreign trade regulations affecting imports
- Information on marketing techniques/business practices
- Information on shipping/transport facilities
- Information on trade fairs/exhibitions
- Market information, upon request
- National production and foreign trade statistics
- Other Services (see under Remarks)
- Publications
- Regulations and procedures for public tenders
- Sanitary/technical regulations/requirements affecting imports

Publications :

Australia-A Guide to the Market
Annual - USD. 50.00

International Trade Handbook for Western Australia
Annual - USD. 50.00

Resource Development Services Directory
Annual-USD. 50.00

International Business Directory for Western Australia
Annual- USD. 50.00

Remarks :

Association based at the Chamber of Commerce and Industry of Western Australia.

National Importers' Association

Australian Chamber of Commerce
Commerce House, 24 Brisbane Avenue
Barton, Act 2600

Australia

Tel : (612) 62732311

Fax : 00 612 62733286

Email : <>acci@acci.asn.au

URL : <http://www.acci.asn.au>

Products :

- General Merchandise

4.0 List of general and product specific trade fairs useful for Sri Lanka

Trade event schedule

Trade event schedules may change, firms should consult the Export Promotion Calendar on the web site – www.USATrade.gov – for the latest information.

Australian Convention & Exhibition Calendar - www.onlineevents.com.au

Following are major Australian exhibitions (listed by industry sector):

A. CALENDAR YEAR 2003

AIRCRAFT/AIRCRAFT PARTS (AIR)

AUSTRALIA'S INTERNATIONAL AIR SHOW AND AEROSPACE EXPO

(USA Pavilion)

Date: February 11-16, 2003

Location: Melbourne

Frequency: Biennial

Exhibition Organizer: Airshows Downunder

Tel: 61 3 5282 4400

Fax: 61 3 5282 4455

Email: expo@airshow.net.au

Web site: www.airshow.net.au

APPAREL (APP) AND TEXTILES (TXF, TXP)

TCF INTERNATIONAL, HOMEWARE & FURNISHING INTERNATIONAL AND GIFTWARE INTERNATIONAL

Major trade event including textiles, clothing footwear, homewares and furnishings, and giftware

Date: May 6-8, 2003

Location: Melbourne

Exhibition Organizer: Australian Exhibition Services Pty. Ltd.

Tel: 61 3 9261 4500

Fax: 61 3 9261 4545

Email: tcf@ausexhibit.com.au

Web site: www.ausexhibit.com.au

AUTOMOTIVE PARTS AND EQUIPMENT

THE AAAA TRADE FAIR 2003

Date: June 19-21, 2003

Location: Melbourne

Frequency: Annual

Exhibition Organizer: Australian Automotive After market Association and
Australian Exhibitions and Conferences

Tel: 61 3 9654 7773

Fax: 61 3 9654 5596

Email: aaaa@aec.com.au

Web site: www.aaaa.com.au

BIOTECHNOLOGY (BTC)

AUSBIOTECH

National biotechnology conference and investment forum

Date: August 16–19, 2003

Location: Adelaide

Frequency: Annual

Exhibition Organizer: AusBiotech (The Australian Biotechnology Association)

Tel: 61 3 9208 4204

Fax: 61 3 9208 4201

Email: admin@ausbiotech.org

Web site: www.ausbiotech.org

BOOKS/PERIODICALS (BOK)

APA AUSTRALIAN BOOK FAIR

Premier publishing industry fair

Date: June 19 –20, 2003

Location: Sydney

Exhibition Organizer: Expertise Events

Tel: 61 2 9939 4445

Fax: 61 2 9939 4229

Email: info@expertiseevents.com.au

Web site: www.expertiseevents.com

BUILDING (BLD)

DESIGNBUILD AUSTRALIA

Date: May 25-28, 2003

Location: Sydney Convention and Exhibition Centre, Sydney

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services Pty Ltd

Tel: 61 3 9261 4500

Fax: 61 3 92614545

Email: designbuildexpo.com.au

Web site: www.designbuildexpo.com.au

COSMETICS/TOILETRIES (COS)

MELBOURNE BEAUTY EXPO 2003

Date: May 10-11, 2003

Location: Melbourne Exhibition Center

Frequency: Annual

Exhibition Organizer: Eventuate Pty Ltd.

Tel: 61 3 9326 1867

Fax: 61 3 9370 6856

Email: mbe@eventuate.com.au

Web site: www.melbournebeautyexpo.com

EDUCATION/TRAINING SERVICES (EDS)

EDUTECH

Trade exhibition for education and training technology

Date: August 10-12, 2003

Location: Melbourne

Frequency: Annual

Exhibition Organizer: D.M.G. world media Pty. Ltd.

Tel: 61 3 9819 0211

Fax: 61 3 9421-1388

Email: ryan.percy@dmgworldmedia.com.au

Web site: www.edutechshow.com.au

ELECTRICAL POWER SYSTEMS (ELP)

DISTRIBUTION 2003 - TRANSMISSION & DISTRIBUTION

Exclusive exhibition for the electricity and gas transmission and distribution industries.

Date: November 17-21, 2003

Location: Adelaide

Frequency: Biennial

Exhibition Organizer: Waldron Smith Management

Tel: 61 3 9645 6311

Fax: 61 3 9645 6322

Email: wscn@convention.net.au

Web site: www./d2001.net

FOOD PRODUCTS (FOD)

FINE FOOD AUSTRALIA

Date: September 1-4, 2003

Location: Sydney

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services Pty. Ltd.

Tel: 61 3 9261 4500

Fax: 61 3 9261 4545

Email: food@ausexhibit.com.au

Web site: www.foodaustralia.com.au

FRANCHISING (FRA)

FRANCHISING AND BUSINESS OPPORTUNITIES EXPO

Franchising Expo

Date: April 11-13, 2003

Location: Sydney Convention & Exhibition Center

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services

Tel: 61 3 9261 4500

Fax: 61 3 9261 4545

Email: franchising@ausexhibit.com.au

Web site: www.ausexhibit.com.au

GENERAL CONSUMER GOODS (GCG)

**TCF INTERNATIONAL/GIFTWARE INTERNATIONAL/HOMEWARE &
FURNISHING INTERNATIONAL**

Date: May 6-8, 2003

Location: Melbourne Exhibition and Convention Center

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services

Tel. 61 3 9261 4500

Fax. 61 3 9261 4545

Email: tcf@ausexhibit.com.au

Web site: www.ausexhibit.com.au

GENERAL INDUSTRIAL EQUIPMENT/SUPPLIES (GIE)

NATIONAL MANUFACTURING WEEK 2003

Date: May 20-23, 2003

Location: Melbourne Exhibition & Convention Center

Frequency: Annual

Exhibition Organizer: Reed Exhibition Companies

Tel: 61 2 9422 2568

Fax: 61 2 9422 2553

Email: john.delpesch@reedexhibitions.com.au

Web site: www.nmw.reedexpo.com.au

HOSPITALITY (HTL)

AUSTRALASIAN GAMING EXPO

Trade exhibition for suppliers to the gaming, hotel, hospitality, amusement & entertainment industries.

Dates: August 2003 (Dates TBC)

Location: Sydney Convention & Exhibition Center, Sydney, NSW

Frequency: Annual

Exhibition Organizer: Exhibition Management Pty. Ltd.

Tel: 61 3 9699 4699

Fax: 61 3 9690 9333

Email: info@exhibitionmanagement.com.au

Web site: www.exhibitionmanagement.com.au

HOTEL AUSTRALIA

Hotel, Motel and Restaurant Equipment Exhibition featuring the latest foodservice and hospitality ideas. Hotel Australia runs at the same time as Fine Food Australia and Supermarket Australia. These three shows form the largest industry event featuring 600 exhibitors in total.

Dates: September 1-4, 2003

Location: Sydney Convention & Exhibition Center, Sydney, NSW

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services Pty Ltd

Tel: 61 3 9261 4500

Fax: 61 3 9261 4545

Email: food@ausexhibit.com.au

Website: www.ausexhibit.com.au

MACHINE TOOLS/METALWORKING EQUIPMENT (MTL)

NATIONAL MANUFACTURING WEEK 2003

Date: May 20-23, 2003

Location: Melbourne Exhibition & Convention Center

Frequency: Annual

Exhibition Organizer: Reed Exhibition Companies

Tel: 61 2 9422 2568

Fax: 61 2 9422 2553

Email: john.delpesch@reedexhibitions.com.au

Web site: www.nmw.reedexpo.com.au

MATERIALS HANDLING MACHINERY (MHM)

MATERIALS HANDLING EXHIBITION (MATEX) 2003

Date: May 20-23, 2003

Location: Melbourne Exhibition & Convention Center

Frequency: Annual

Exhibition Organizer: Materials Handling Exhibition

Tel: 61 2 9416 1255

Fax: 61 2 9416 5899

Email: exhibitions@ozemail.com.au

Web site: www.matex.com.au

-For the first time, MATEX will be held as a stand-alone exhibition with National Manufacturing Week 2003.

MEDICAL EQUIPMENT (MED)

ACCESS AUSTRALIA – MEDICAL EQUIPMENT

Aimed at assisting manufacturers of medical equipment identify potential importers, agents, distributors and direct sales partners in Australia.

Date: May-September, 2003

Location: Sydney, NSW

Organizer: U.S. Department of Commerce

Contact Monique Roos, USFCS Sydney

Tel: 61 2 9373 9210

Fax: 61 2 9221 0573

Email: Monique.Roos@mail.doc.gov

MINING INDUSTRY EQUIPMENT (MIN)

ASIA PACIFIC'S INTERNATIONAL MINING EXHIBITION (AIMEX) 2003

Date: September 9-12, 2003

Location: Sydney Showground, Olympic Park

Frequency: Quadrennial
Exhibition Organizer: Reed Exhibition Companies
Tel: 61 2 9422 2553
Fax: 61 2 9422 2518
Email: chris.ghosh@reedexpo.com.au
Web site: www.aimex.reedexhibitions.com.au

PACKAGING EQUIPMENT (PKG)

AUSPACK 2003

Date: September 30-October 3, 2003
Location: Melbourne
Frequency: Biennial
Exhibition Organizer: Exhibitions & Trade Fairs Pty Ltd
Tel: 61 2 9290 1234
Fax: 61 2 9290 1231
Email: auspack@sydney.etf.com.au
Web site: www.auspack.com.au

PLEASURE BOATS (PLB)

SYDNEY INTERNATIONAL BOAT SHOW

Australia's largest consumer and trade boat show.

Dates: July 31-August 5, 2003
Location: Sydney Convention and Exhibition Center
Frequency: Annual
Exhibition Organizer: Boating Industry Association of NSW
Tel: 61 2 9438 2077
Fax: 61 2 9439 3983
E-mail: info@sydneyboatshow.com.au
Web site: www.sydneyboatshow.com.au

CLUB MARINE MELBOURNE BOAT SHOW

Consumer and trade boat show.

Dates: July 2003 (Dates TBC)

Location: Melbourne Exhibition Center
Frequency: Annual
Exhibition Organizer: Boating Industry Association of Victoria
Tel: 61 3 9328 4855
Fax: 61 3 9328 4898
Email: info@biavic.com.au
Web site: www.biavic.com.au

SANCTUARY COVE INTERNATIONAL BOAT SHOW

First boat show in Australia of each calendar year. Leading showcase for marine products and services in the Asia-Pacific region.

Dates: May 22-25, 2003
Location: Sanctuary Cove, Queensland
Frequency: Annual
Exhibition Organizer: Sanctuary Cove
Tel: 61 7 5577 6011
Fax: 61 7 5530 8067
Email: boatshow@sanctuarycove.com
Web site: www.sanctuarycove.com

POLLUTION CONTROL EQUIPMENT (POL)

OZWATER CONVENTION & EXHIBITION 2003

Date: April 6-10, 2003
Location: Perth, Western Australia
Frequency: Biennial
Exhibition Organizer: Australian Water Association
Tel: 61 2 9413 1288
Fax: 61 2 9413 1047
Email: info@awa.asn.au
Web site: www.awaozwater.net

OZWASTE TRADE EXHIBITION 2003

Date: November 8-14, 2003
Location: Melbourne
Frequency: Biennial
Exhibition Organizer: Quitz Event Management
Tel: 61 2 9410 1302
Fax: 61 2 9410 0036
Email: quitz@bigpond.net.au
Web site: www.awaozwater.net

PRINTING (PKG)

PRINTEX 03

Date: May 29-31, 2003
Location: Sydney
Frequency: Annual
Exhibition Organizer: Reed Exhibitions Australia Pty Ltd
Tel: 61 2 9422 2500
Fax: 61 2 9422 2555
Email: printex@reedexpo.com.au
Web site: www.reedexpo.com.au

SECURITY/SAFETY EQUIPMENT (SEC)

ASIAL SECURITY EXHIBITION & CONFERENCE

Date: July 8-10, 2003
Location: Sydney Convention & Exhibition Center
Frequency: Annual
Exhibition Organizer: Australian Security Industry Association Limited
Tel: 61 2 9906 4780
Fax: 61 2 6606 4202
Email: leonie@asial.com.au
Web site: www.asial.com.au

TRAVEL AND TOURISM SERVICES (TRA)

VISIT USA DESTINATION AND PRODUCT SEMINARS

Trade shows aimed at educating retail travel agents on U.S. destinations and products.

Date: February 3-6, 2003

Locations: Sydney, Brisbane, Melbourne, and Perth

Frequency: Annual

Exhibition Organizer: Visit USA Organization (Australia) Inc.

Tel: 61 2 9281 4810

Fax: 61 2 9281 0648

Email: barry@cameobookings.com.au

TELECOMMUNICATIONS EQUIPMENT (TEL)

CeBIT AUSTRALIA

Date: May 6-8, 2003

Location: Sydney Convention & Exhibition Center

Frequency: Annual

Exhibition Organizer: Hannover Fairs Australia

Tel: 61 2 9280 3400

Fax: 61 2 9280 1977

Email: info@hannoverfairs.com.au

Web site: www.hannoverfairs.com.au

B.CALENDAR YEAR 2004

BUILDING (BLD)

DESIGNBUILD AUSTRALIA

Date: June 2004

Location: Melbourne Convention & Exhibition Centre, Melbourne

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services Pty Ltd

Tel: 61 3 9261 4500

Fax: 61 3 9261 4545

Email: designbuildexpo.com.au

Web site: www.designbuildexpo.com.au

COMPUTERS/PERIPHERALS (CPT)

COMPUTER SOFTWARE (CSF)

COMDEX/NETWORLD + INTEROP/IT EXPO

Networld + Interop focuses on commercial level networking, integration and IP telephony solutions. The show is only open to trade.

Comdex IT Expo is, on the other hand, open to the public and features products aimed at the consumer PC market. Both shows run concurrently.

Date: March 2004

Location: Sydney Exhibition Center, Darling Harbour

Exhibition Organizer: Key3Media Australia

Frequency: Annual

Tel: 61 2 9280 4415

Fax: 61 2 9280 4545

Web site: www.key3media.com.au

CEBIT AUSTRALIA

Cebit Australia trades on the reputation that the show has enjoyed in other locations around the globe. The trade show is also the location for the Australian Information Industry Association's (AIIA) annual software showcase. Expect exhibitors from the IT and telecommunications markets.

Date: May 2004

Location: Sydney Exhibition Center, Darling Harbour

Exhibition Organizer: Hannover Fairs

Frequency: Annual

Tel: 61 2 9280 3400

Fax: 61 2 9280 1977

Web site: www.cebit.com.au

HIC 2004 – Health Informatics Conference

Covering both exhibition and tutorials, HIC 2003 will concentrate on delivering information on products and trends in the e-Health market, and combines the HIMAA & HISA events

Date: August 2004

Location: Melbourne

Event Organizer: HISA

Frequency: Annual

Tel: 61 3 9388 0555

Fax: 61 3 9388 2086

Email: hisa@hisa.org.au

Web site: www.hic.org.au

COMDEX/NETWORLD + INTEROP/IT EXPO

Networld + Interop focuses on commercial level networking, integration and IP telephony solutions. The show is only open to trade.

Comdex IT Expo is, on the other hand, open to the public and features products aimed at the consumer PC market. Both shows run concurrently.

Date: September 2004

Location: Melbourne Exhibition Center

Exhibition Organizer: Australian Exhibition Services (AES) and Key3Media

Frequency: Annual

Tel: 61 2 9369-1242

Fax: 61 2 9387 5482

Web site: www.interop.com.au – www.itexpo.com.au

CONSTRUCTION (CON)**CIVENEX 2004**

Date: May 2004

Location: Sydney Showground, Homebush, Sydney

Frequency: Annual

Exhibition Organizer: Institute of Public Works Engineering Australia, NSW Division

Tel: 61 2 9267 5231

Fax: 61 2 9283 5255

Email: info@civenex.com

Web site: www.civenex.com

LOGOV EXPO

Date: September 2004

Location: Logan City, Brisbane

Frequency: Annual

Exhibition Organizer: Logan City Council

Tel: 61 7 3826 5416

Fax: 61 7 3808 0014

Email: wendylhou@logan.qld.gov.au

Web site: www.logov.net

FOOD PRODUCTS (FOD)

FINE FOOD AUSTRALIA

Date: September 2004

Location: Melbourne Convention & Exhibition Centre, Melbourne

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services Pty Ltd

Tel: 61 3 9261 4500 Fax: 61 3 9261 4545

Email: food@ausexhibit.com.au

Web site: www.foodaustralia.com.au

GENERAL CONSUMER GOODS (GCG)

AUSCLEAN (National Cleaning Equipment & Supplies Exhibition)

Date: August, 2004

Location: Brisbane Exhibition Center

Frequency: Biennial

Exhibition Organizer: D.M.G. world media Pty. Ltd.

Tel. 61 3 9819 0211

Fax. 61 3 9421 1388

Email: russell.achersych@dmgworldmedia.com.au

Web site: www.dmgworldmedia.com.au

POLLUTION CONTROL EQUIPMENT (POL)

ENVIRO 2004

Date: April, 2004

Location: To be determined.

Frequency: Biennial

Exhibition Organizer: Quitz Event Management

Tel: 61 2 9410 1302

Fax: 61 2 9410 0036

Email: quitz@bigpond.net.au

Web site: www.awaozwater.net

PROCESS CONTROL INSTRUMENTATION (PCI)

AUSTRONICS/AUTOMATE/ELECTRIX'2004

The 15th Australian international robotics, industrial automation, instrumentation and process control exhibition.

Date: September, 2004

Location: Melbourne

Frequency: Annual

Exhibition Organizer: Australian Exhibition Services Pty Ltd

Tel: 61 3 9261 4500

Fax: 61 3 9261 4545

Email: jpsalidas@ausexhibit.com

Website: www.ausexhibit.com.au

5.0 List of trade related publications, databases; on line accesses available in Sri Lanka and abroad.

- ❖ In Sri Lanka, Trade Information Services Division of Export Development Board of Sri Lanka provides major sources of information to those who are interested in exporting.
- ❖ Other sources:
 - Some important web sites of Australia are included in annexure 2

INDUSTRY SECTOR MARKET RESEARCH

A full range of available market research, including a broad range of Industry Sector Analysis (ISA) reports in best prospects and other sectors, as well as other special market research reports are available on the web site:

www.USATrade.gov

The following is a selected list.

1. Industry sector analyses (ISA) completed/scheduled for fy 2002
2. Industry sector analyses (ISA) scheduled for fy 2003
3. IMI reports january-july, 2002

U.S. department of agriculture/foreign agricultural service commodity reports and market briefs

All FAS reports may be downloaded from the Internet at the following site:

<http://www.fas.usda.gov/scriptsw/attacherep/default.asp>

Country Commercial Guides can be ordered in hard copy or on diskette from the **National Technical Information Service (NTIS)** at the following websites:

www.usatrade.gov or www.tradeinfo.doc.gov

AUSTRALIAN PUBLICATIONS AND DATABASES

Australia has a full range of national, state and local general, business and special purpose newspapers and periodicals, and a range of comprehensive business directories and references.

1. NEWSPAPERS

AUSTRALIAN CAPITAL TERRITORY

The Canberra Times
Federal Capital Press of Australia
PO Box 7155
Canberra Mail Centre ACT 2610
Tel: 61 2 6280 2122
Fax: 61 2 6280 4884
www.canberratimes.com.au

NEW SOUTH WALES

The Australian (national coverage)
News Ltd.
GPO Box 4245
Sydney NSW 2001
Tel: 61 2 9288 3000
Fax: 61 2 9288 2300
www.theaustralian.com

The Australian Financial Review (national coverage)
John Fairfax Group Ltd.
GPO Box 506
Sydney NSW 2001
Tel: 61 2 9282 2833
Fax: 61 2 9282 3027
www.afr.com.au/

The Sydney Morning Herald
John Fairfax Group Ltd.
GPO Box 506
Sydney NSW 2001
Tel: 61 2 9282 2833
Fax: 61 2 9282 3027
www.smh.com.au/

NORTHERN TERRITORY

Northern Territory News
News Ltd.
GPO Box 1300
Darwin NT 0801
Tel: 61 8 8944 9900
Fax: 61 8 8981 6045
www.news.com.au/nt/

QUEENSLAND

The Courier Mail
Queensland Newspapers Ltd.
GPO Box 130
Brisbane QLD 4001
Tel: 61 7 3666 8000
Fax: 61 7 3666 6696
www.couriermail.news.com.au/

SOUTH AUSTRALIA

The Adelaide Advertiser
Advertiser Newspaper Ltd.
GPO Box 339
Adelaide SA 5001
Tel: 61 8 8206 2000
Fax: 61 8 8206 3622
www.theadvertiser.news.com.au

VICTORIA

The Age
GPO Box 257C
Melbourne VIC 3001
Tel: 61 3 9600 4211
Fax: 61 3 9601 2327
www.theage.com.au/

WESTERN AUSTRALIA

The West Australian
WA Newspapers Ltd.
GPO Box D162
Perth WA 6840
Tel: 61 8 9482 3111
Fax: 61 8 9482 9080
www.thewest.com.au

Western Australian Business News
Level 1, Suite 25,
82 Beaufort Street
Perth WA 6000
Tel: 61 08 9227 9544
Fax: 61 08 9227 6503
www.businessnews.com.au/

TASMANIA

The Mercury
GPO Box 334
Hobart TAS 7001
Tel: 61 3 6230 0622
Fax: 61 3 6230 0766
www.themercury.news.com.au/

2. NATIONAL PERIODICALS

Business Review Weekly (BRW)

Fairfax Business Media

GPO Box 55A

Melbourne VIC 3001

Tel: 61 3 9603 3888

Fax: 61 3 9670 4328

www.brw.com.au

The Bulletin (ith Newsweek)

ACP Publishing Pty. Limited

4th Floor, 54 Park Street

Sydney NSW 2000

Tel: 61 2 9282 8000

Fax: 61 2 9267 4361

www.acp.com.au

National Business Bulletin

National Business Magazines Pty. Ltd.

PO Box 687

Darlinghurst NSW 1300

Tel: 61 2 9212 5588

Fax: 61 2 9212 3709

www.nationalbusiness.com.au

The Land Newspaper (Agriculture/Country Life focus)

Rural Press Limited

159 Bells Line of Road

North Richmond NSW 2754

Tel: 61 2 4570 4444

Fax: 61 2 4570 4650

www.ruralpress.com

6.0 List of main Banks

Brief description of the banking system

Since the early 1980's, both state and federal governments have been divesting themselves of their banking interest as part of an economy-wide trend of deregulation and privatization. There are now no government-owned banks in Australia. The State Bank of New South Wales merged as far back as 1982 with the Victorian-based Commercial Bank of Australia Ltd to form the Westpac Corporation.

The banking system in Australia is reliable and transparent. In Australia, the distinction between retail banks and investment banks has become increasingly blurred.

The Australian banking system is undergoing progressive deregulation and privatization. Beginning with deregulation in the 1980s, foreign banks have been allowed to enter the financial market. Retail banks, in general, now provide a wider range of financial services, including life and general insurance, stock brokering and security underwriting to retail customers, in addition to making corporate and consumer loans. This places them in competition with brokerage houses and merchant banks.

In early 1992, the Australian Government further liberalized the banking system by abolishing limitations on the number of foreign bank licenses. This permitted non-Australian banks to operate as branches to serve the wholesale market. However, retail banking activities may be conducted only through a locally-incorporated subsidiary.

Changes brought about as a result of recommendations by the 1997 Wallis inquiry into the Australian financial system established the Reserve Bank of Australia's (RBA) key roles as monetary policy, systemic stability and payments system regulator. Prudential regulation of banks, insurance companies, superannuation (pension) funds, credit unions, friendly societies, and building societies became the responsibility of the Australian Prudential Regulation Authority (APRA). APRA regulates 14 Australian-owned banks, 12 foreign subsidiaries, 24 foreign branches, 18 building societies, 205 credit unions, and approximately 11,537 superannuation

entities (the Australian Taxation Office (ATO) regulates 187,000 smaller superannuation funds)

Other changes to the Australian banking system include:

- Creating the Payments System Board within the Reserve Bank to supervise the opening of the payments system to non-banks, including companies outside the financial sector; and

The charging of the Australian Competition & Consumer Commission (ACCC), an independent federal regulatory agency similar to the U.S. Federal Trade Commission, to carry out prices surveillance, monitoring restrictive trade practices, and provide non-financial consumer protection.

COMMERCIAL BANKS IN AUSTRALIA

1. AUSTRALIAN-OWNED BANKS

Adelaide Bank Ltd

169 Pirie Street

Adelaide SA 5000

Tel: 61 8 8300 6000

Fax: 61 8 8300 6175

www.adelaidebank.com.au

AMP Bank

Level 9, 20 Hunter Street

Sydney NSW 2000

Tel: 61 2 8275 1000

Fax: 61 2 8275 1001

www.amp.com.au

Australia and New Zealand Banking Group Limited (ANZ)

GPO Box 537E

Melbourne VIC 3001

Tel: 61 3 9273 5555

Fax: 61 3 9273 6142

www.anz.com

Bank of Queensland Ltd
Level 9, Bank of Queensland Center
229 Elizabeth Street
Brisbane QLD 4000
Tel: 61 7 3212 3333
Fax: 61 7 3212 3399
www.boq.com.au

Bendigo Bank Ltd
Fountain Court
Bendigo VIC 3550
Tel: 61 3 9633 9339
Fax: 61 3 5433 9690
www.bendigobank.com.au

Commonwealth Bank of Australia
GPO Box 2719
Sydney NSW 1155
Tel: 61 2 9378 2000
Fax: 61 2 9378 5578
www.commbank.com.au

Macquarie Bank Ltd
1 Martin Place
Sydney NSW 2000
Tel: 61 2 9232 3333
Fax: 61 2 9232 7780
www.macquarie.com.au

National Australia Bank Limited
GPO Box 84A
Melbourne VIC 3001
Tel: 61 3 8641 3500
Fax: 61 3 8641 4916
www.national.com.au

St. George Ltd
Locked Bag 1
Kogarah NSW 2217
Tel: 61 2 9952 1111
Fax: 61 2 9952 1000
E-mail: stgeorge@stgeorge.com.au
www.stgeorge.com.au

Suncorp-Metway Ltd
GPO Box 1453
Brisbane QLD 4001
Tel: 61 7 3362 2222
Fax: 61 7 3362 8044
E-mail: direct@suncorpmetway.com.au
www.suncorpmetway.com.au

Westpac Banking Corporation
GPO Box 1
Sydney NSW 2001
Tel: 61 2 9226 3311
Fax: 61 2 9226 4128
www.westpac.com.au

2. AMERICAN BANKS AND FINANCIAL INSTITUTIONS

Bank of America NA
GPO Box 490
Sydney NSW 2001
Tel: 61 2 9931 4200
Fax: 61 2 9221 1023
www.bankofamerica.com

Bank One NA
Level 4, 70 Hindmarsh Square
Adelaide SA 5000
Tel: 61 8 8228 2222

Fax: 61 8 8223 2948

www.bankone.com.au

BT Financial Management

PO Box H4

Australia Square

Sydney NSW 1215

Tel: 61 2 9259 3555

Fax: 61 2 9259 9800

www.btfunds.com.au

Citibank Limited

GPO Box 204

Sydney NSW 2001

Tel: 61 2 9239 9100

Fax: 61 2 9239 5856

www.citibank.com.au

Credit Suisse First Boston Australia Securities Ltd (CSFB)

PO Box R1474

Sydney NSW 1223

Tel: 61 2 8205 4400

Fax: 61 2 8205 4676

www.csfb.com

JP Morgan Australia Pty Ltd

Level 34, 259 George Street

Sydney NSW 2000

Tel: 61 2 9250 4111

Fax: 61 2 9220 3257

www.jpmorgan.com

Merrill Lynch Australasia

Level 39, 120 Collins Street

Melbourne VIC 3000

Tel: 61 3 9659 2222

Fax: 61 3 9659 2701

www.ml.com.au

Morgan Stanley/Dean Witter Australia Limited

Level 33, Chifley Tower

2 Chifley Square

Sydney NSW 2000

Tel: 61 2 9770 1111

Fax: 61 2 9770 1101

www.msdw.com

Salomon Smith Barney

GPO Box 551

Sydney NSW 2000

Tel: 61 2 8225 4000

Fax: 61 2 8225 5400

www.ssb.com.au

State Street Bank and Trust Company

Level 64 MLC Centre

19-29 Martin Place

Sydney NSW 2000

Tel: 61 2 9323 6300

Fax: 61 2 9323 6379

www.statestreet.com

7.0 List of main Hotels

Australian Hotels and Hotel reservation information can be obtained from
<http://www.australia-online-hotel-reservations.com/>
 Following are the lists of few hotels

Hotel name- <u>Brisbane</u>	Rating	Room Rate, from
Albert Park Hotel Brisbane	★★★★	USD 66.32
Carlton Crest Hotel Brisbane	★★★★★	USD 86.82
Central Brunswick Apartment Hotel Brisbane	★★★★	USD 65.72
Explorers Inn Hotel Brisbane	★★★	USD 53.05
Goodearth Hotel Brisbane	★★★★	USD 54.26
Hillcrest Central Apartment Hotel Brisbane	★★★★★	USD 59.08
Holiday Inn Brisbane	★★★★	USD 83.20
Hotel Grand Chancellor Brisbane	★★★★	USD 66.32
Hotel Ibis Brisbane	★★★	USD 57.27
Medina Executive Brisbane	★★★★★	USD 69.94
Mercure Hotel Brisbane	★★★★	USD 66.32
Metro Hotel Tower Mill Brisbane	★★★	USD 52.45
Novotel Brisbane	★★★★	USD 76.57
Pacific International Apartments Brisbane	★★★★	USD 95.26
Point Hotel Brisbane	★★★★★	USD 76.57
Quest Ascot Hotel Brisbane	★★★★	USD 66.32
Quest Bridgewater Hotel Brisbane	★★★	USD 79.58
Quest on North Quay Brisbane	★★★	USD 74.76
Quest On Story Bridge Kangaroo Point Brisbane	★★★★	USD 72.35
Rendezvous Hotel Brisbane	★★★★★	USD 86.82
Royal on the Park Hotel Brisbane	★★★★★	USD 83.20
Ryan's on the River Hotel Brisbane	★★★★	USD 78.98
Rydges South Bank Hotel Brisbane	★★★★★	USD 91.64
Saville Abbey Hotel Brisbane	★★★	USD 78.38
Sebel Suites Brisbane	★★★★	USD 92.85
Summit Central Apartment Hotel Brisbane	★★★★	USD 66.32
Virginia Palms International Hotel Brisbane	★★★★	USD 71.74
Westend Central Hotel Brisbane	★★★★★	USD 61.49
Windsor International Motel Brisbane	★★★★	USD 71.74
Hotel name- <u>Sydney</u>	Rating	Room Rate, from
Barclay Hotel Sydney	★★★★	USD 68.73
Best Western Ashfields Philip Ldg Mtl Sydney	★	USD 56.67
Country Comfort Sydney Central	★★★★	USD 82.60
Crest Hotel Sydney	★★★★	USD 72.95
Gemini Hotel Sydney	★★★★	USD 98.88
Grantham Executive Apartments Sydney	★★★★	USD 62.70

Haven Inn Sydney	★★★★	USD 79.58
Holiday Inn Penrith Panthers Sydney	★★★★	USD 82.60
Maclin Lodge Motel Campbelltown Sydney	★★★★	USD 53.05
Metro Inn Edgecliff Sydney	★★★	USD 96.47
Pacific International Hotel - Bankstown Sydney	★★★★★	USD 99.48
Quest on Dixon Sydney	★★★★	USD 86.82
Seventeen Elizabeth Bay Road Apartments Sydney	★★★★	USD 84.41

Hotel name- <u>Melbourne</u>	Rating	Room Rate, from
Albert Heights Apartments Melbourne	★★★★	USD 86.82
Albert Park Manor Boutique Hotel Motel Melbourne	★★★★	USD 50.64
All Seasons Crossley Hotel Melbourne	★★★★	USD 90.44
Atlantis Hotel Melbourne	★★★★	USD 69.33
Batman's Hill Hotel Melbourne	★★★	USD 77.77
Bayside St Kilda Motel Melbourne	★★★	USD 50.04
Bayview on the Park Melbourne	★★★★	USD 75.36
Best Western Flagstaff City Mtr Inn Melbourne	★★★	USD 50.64
Carlton Crest Hotel Melbourne	★★★★★	USD 89.83
Charsfield Boutique Hotel Melbourne	★★★★	USD 90.44
Chifley off Little Bourke Melbourne	★★★★★	USD 86.82
Chifley on Flemington Melbourne	★★★★	USD 85.61
Cosmopolitan St Kilda Beach Melbourne	★★★★	USD 59.69
Crest on Barkly Hotel Melbourne	★★★★	USD 72.35
Duxton Hotel Melbourne	★★★★	USD 79.58
Easystay Carlisle Street Serviced Apartments Melbourne	★★★	USD 70.54
Easystay St Kilda Beach Apartments Melbourne	★★★★	USD 60.29
Elizabeth Tower Hotel Melbourne	★★★	USD 79.58
Enterprize Hotel Melbourne	★★★★	USD 64.51
Explorers Inn Melbourne	★★★★	USD 60.29
Holiday Inn Melbourne Airport	★★★★	USD 86.82
Hotel Grand Chancellor Melbourne	★★★★	USD 79.58
Hotel Y Melbourne	★★★	USD 66.32
Ibis Hotel Little Bourke Melbourne	★★★	USD 71.74
Ibis Hotel Melbourne	★★★	USD 71.74
Knightsbridge Apartments Melbourne	★★★★	USD 79.58
Marque Hotel Melbourne	★★★★★	USD 94.66
Mercure Hotel Welcome Melbourne	★★★★	USD 64.51
Metro Apartments Melbourne	★★★★	USD 84.41
Metro Hotel and Suites Melbourne	★★★★★	USD 74.16
Novotel St Kilda Melbourne	★★★★	USD 86.82
Oakford The Mews South Yarra Melbourne	★★★★	USD 71.74
Pacific International Apartments – Melbourne	★★★★	USD 94.66
Punt Hill Armadale Apartments Melbourne	★★★	USD 74.76
Quest Fairfax House Melbourne	★★★★	USD 93.45
Ramada Hotel and Suites St Kilda Road Melbourne	★★★★★	USD 82.60

