



*"Your Vital Island" – Sri Lanka's National Export Brand*

# ANNUAL REPORT

## 2024



**SRI LANKA EXPORT DEVELOPMENT BOARD**

**No. 42, NDB/EDB Building, Nawam Mawatha, Colombo 02**



# CONTENTS

|                                                                                                     | Page No. |
|-----------------------------------------------------------------------------------------------------|----------|
| <b>Contents</b>                                                                                     | 1        |
| <b>Message from the Chairman &amp; Chief Executive</b>                                              | 3        |
| <b>Introduction</b>                                                                                 | 4        |
| <b>Corporate Information</b>                                                                        | 5        |
| <b>Organizational Chart</b>                                                                         | 6        |
| <b>Board of Directors</b>                                                                           | 7        |
| <b>Key Management Personnel</b>                                                                     | 10       |
| <b>The Profiles of Board of Directors &amp; Key Management Personnel</b>                            | 11       |
| <b>Report of the Audit Committee</b>                                                                | 24       |
| <b>Corporate Governance Report</b>                                                                  | 27       |
| <b>Risk Analysis</b>                                                                                | 32       |
| <b>1. Export Performance 2024</b>                                                                   | 34       |
| <b>1.1 Overview</b>                                                                                 | 35       |
| <b>1.2 Export Performance by Major Categories</b>                                                   | 36       |
| <b>1.3 Composition of Exports in the Year 2024</b>                                                  | 36       |
| <b>1.4 Exports to Major Markets</b>                                                                 | 37       |
| <b>1.5 Exports to Major Regions</b>                                                                 | 37       |
| <b>2. Summary of progress of development activities carried out by the EDB during the year 2024</b> | 38       |
| <b>2.1 Thrust Areas for Export Development &amp; Promotion</b>                                      | 38       |
| <b>2.1.1 ICT/ BPM Sector</b>                                                                        | 38       |
| <b>2.1.2 Spices &amp; Concentrates Sector</b>                                                       | 39       |
| <b>2.1.3 Boat Building Sector</b>                                                                   | 40       |
| <b>2.1.4 Food &amp; Beverages Sector</b>                                                            | 40       |
| <b>2.1.5 Electronic &amp; Electrical Components Sector</b>                                          | 43       |
| <b>2.1.6 Logistics Sector</b>                                                                       | 44       |
| <b>2.1.7 Coconut based Products Sector</b>                                                          | 44       |
| <b>2.1.8 Apparel Sector</b>                                                                         | 45       |
| <b>2.1.9 Rubber based Products Sector</b>                                                           | 47       |
| <b>2.2 Other Sectors for Export Development &amp; Promotion</b>                                     | 47       |
| <b>2.2.1 Gems &amp; Jewelry Sector</b>                                                              | 47       |
| <b>2.2.2 Pharmaceutical Products</b>                                                                | 48       |
| <b>2.2.3 Footwear &amp; Leather Products</b>                                                        | 48       |
| <b>2.2.4 Construction and Power &amp; Energy</b>                                                    | 48       |
| <b>2.2.5 Education Services</b>                                                                     | 49       |
| <b>2.2.6 Marine and Offshore Services</b>                                                           | 49       |
| <b>2.3 Maximize the concessions available under FTAs/ PTAs/TIFAs</b>                                | 50       |
| <b>2.4 SME Development</b>                                                                          | 53       |

|                                                                                                        |     |
|--------------------------------------------------------------------------------------------------------|-----|
| <b>2.5 Exporter Facilitation</b>                                                                       | 56  |
| <b>2.6 National Packaging Center (NPC)</b>                                                             | 58  |
| <b>2.7 National Organic Control Unit (NOCU)</b>                                                        | 58  |
| <b>Medium term measures intended to be pursued to improve the performance of the EDB</b>               | 59  |
| <b>Future Plans of EDB for 2025</b>                                                                    | 62  |
| <b>Financial Statements 2024</b>                                                                       | 63  |
| <b>Statement of Financial Performance and Other Comprehensive Income for the year ended 31.12.2024</b> | 64  |
| <b>Statement of Financial Position as at 31.12.2024</b>                                                | 65  |
| <b>Statement of Changes in Equity for the year ended 31.12.2024</b>                                    | 66  |
| <b>Statement of Cash Flow for the year ended 31.12.2024</b>                                            | 67  |
| <b>General Information and Accounting Policies</b>                                                     | 68  |
| <b>Notes to the Financial Statements</b>                                                               | 84  |
| <b>Report of the Auditor General - 2024</b>                                                            | 102 |
| <b>Financial Highlights from years 2015 to 2024</b>                                                    | 113 |

## Message from the Chairman & Chief Executive



It is with great pride that I present the Annual Report of the Sri Lanka Export Development Board (EDB) for the year 2024. This year has been one of resilience, innovation, and strategic transformation as we navigated global economic challenges while advancing Sri Lanka's position in international trade.

Ever since its establishment, EDB has dedicated itself to realizing its goal of augmenting exports, broadening the export portfolio and export markets, bringing in innovation, and creating job opportunities that guarantee the nation's sustained, improved economic growth. We have been working tirelessly to encourage exports and support the exporter community by fostering an atmosphere that encourages export led investments in Sri Lanka.

The government's goal is to turn Sri Lanka into a rich country by growing the export economy through the development of SMEs and startups, boosting the share of value-added sectors, and diversifying the market while concentrating on specialized markets. The EDB plays a pivotal role in this transformation by promoting and facilitating exports, acting as a catalyst for growth.

Throughout 2024, the EDB remained unwavering in its mission to drive export growth by fostering competitiveness, facilitating market access, and supporting exporters in their global expansion. Despite external challenges, including geopolitical uncertainties and economic fluctuations, Sri Lanka's export sector demonstrated remarkable adaptability and strength, reflecting the commitment and ingenuity of our exporters.

As we reflect on the past year, I take great pride in the significant steps made by the EDB in promoting and advancing Sri Lanka's export sector. Despite the challenges posed by global economic uncertainties and local operational costs, our exporters have demonstrated remarkable resilience and adaptability.

As we move forward, the EDB remains committed to supporting our exporters in navigating global challenges and capitalizing on emerging opportunities. We are dedicated to fostering a conducive environment for export growth, innovation, and sustainability.

In conclusion, I would like to express my sincere gratitude to the Government for entrusting me with the role of Chairman/ CEO of the EDB.

I would like to extend my appreciation to EDB's Board of Directors for their valuable contributions and also to thank all stakeholders for their support. Appreciation also goes to EDB's management and staff for their strong commitment and dedication to achieve the goal of the organization.

The export sector has now become the most important sector of the economy of Sri Lanka and we will continue to deliver results and look forward to another year of achieving new heights in the International Trade arena.

A handwritten signature in blue ink, consisting of stylized cursive letters, positioned above a horizontal line of small dots.

Chairman & Chief Executive Officer  
Sri Lanka Export Development Board

# SRI LANKA EXPORT DEVELOPMENT BOARD (EDB)

## INTRODUCTION

The Sri Lanka Export Development Board (EDB) is Sri Lanka's premier organization for the development and promotion of exports and was established in 1979 under the Sri Lanka Export Development Act No. 40. The EDB adopted a new strategic approach in developing and promoting exports of Sri Lanka with the objective of achieving foreign exchange earnings of US\$ 16.4 Bn from merchandise and services exports by 2024 and thereby contributing to the development objectives set out by the Government. The EDB plays its roles as Policy Advisor, Monitor, Promoter, Facilitator and Knowledge Provider in carrying out its responsibilities on implementing the new strategy for achieving for National Export Targets.

### Vision

Position Sri Lanka as a prominent Export Hub for exclusive Products & Services

### Mission

Enabling Sri Lanka's exports to be globally competitive through Strategic collaboration

## Functions of the EDB

As a Government Agency responsible for the export development and promotion of Sri Lanka, we perform the following functions:

- **Facilitator** Serving as the focal point of export development, facilitating and coordinating export development activities with all stakeholders.
- **Promoter** Implementing product, design, brand, market development & market promotional programmes to promote Sri Lanka's products and services.
- **Knowledge Provider** Providing advisory services and information with regard to all aspects of the export business and up to date market intelligence to the exporters.
- **Monitor** Evaluate Global & local business environment and monitor the export performance and taking appropriate measures to reach export targets.
- **Policy Adviser** Advising the Government on national export development policies to create a conducive environment for exports.

## CORPORATE INFORMATION

|                         |                                                                                                                                                                                                                                                                                                                                                                                                     |
|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of the institution | : Export Development Board Sri Lanka                                                                                                                                                                                                                                                                                                                                                                |
| Legal Structure         | : This is a Statutory Board established under the Sri Lanka<br>Export Development Act No. 40 of 1979                                                                                                                                                                                                                                                                                                |
| Address of Head Office  | : Sri Lanka Export Development Board<br>No.42, Nawam Mawatha, Colombo 02                                                                                                                                                                                                                                                                                                                            |
| Telephone Number        | : 011 2300705 - 11                                                                                                                                                                                                                                                                                                                                                                                  |
| Fax                     | : 011 2300715                                                                                                                                                                                                                                                                                                                                                                                       |
| E-mail                  | : edb@edb.gov.lk                                                                                                                                                                                                                                                                                                                                                                                    |
| Customer Help Desk      | : 011 2300710 (Hotline)<br>helpdesk@edb.gov.lk                                                                                                                                                                                                                                                                                                                                                      |
| Web site                | : <a href="http://www.srilankabusiness.com">www.srilankabusiness.com</a>                                                                                                                                                                                                                                                                                                                            |
| Auditors                | : Auditor General- National Audit Office                                                                                                                                                                                                                                                                                                                                                            |
| Official Banker         | : Bank of Ceylon<br>National Development Bank<br>Sampath Bank                                                                                                                                                                                                                                                                                                                                       |
| Provincial Offices      | : # Southern Provincial Office<br>1st Floor, No. 5A, C.A. Ariyathilaka Mw, Mathara.<br><br># Central Provincial Office<br>675,3rd Floor, William Gopallawa Mawatha, Kandy<br><br># North-Western Provincial Office<br>2 <sup>nd</sup> Floor, G-Six Building, No. 42, Mihindu Mawatha,<br>Kurunegala.<br><br># Northern Provincial Office<br>NHDA Building, Forest Office Lane, Chundikkuli, Jaffna. |

## Annual Report 2024



## BOARD OF DIRECTORS – 2024 ( Before Presidential Election)

|     |                                                                                                                                |        | w.e.f.     | upto       |
|-----|--------------------------------------------------------------------------------------------------------------------------------|--------|------------|------------|
| 1.  | <b>Dr. Kingsley Bernard</b><br>Chairman /<br>CEO                                                                               |        | 03.04.2023 | 19.09.2024 |
| 2.  | <b>Ms.Indira Malwatte</b><br>Member                                                                                            |        | 03.04.2023 | 08.10.2024 |
| 3.  | <b>Mr.Jagath Fernando</b><br>Member                                                                                            |        | 03.04.2023 | 01.08.2024 |
| 4.  | <b>Mr.Shirendra Lawrence</b><br>Member                                                                                         |        | 03.04.2023 | 19.09.2024 |
| 5.  | <b>Mr.K.A. Vimalenthirarajah</b><br>Director General<br>Department of Trade and Investment Policy<br>Ministry of Finance       | Member | 02.03.2022 | 30.10.2024 |
| 6.  | <b>Ms.W.M.D.T Wickremasinghe</b><br>Additional Secretary (Policy and<br>Development)<br>Ministry of Plantation Industries      | Member | 05.01.2023 | 30.10.2024 |
| 7.  | <b>Ms.AHS Fareeda</b><br>Director General (Planning)<br>Ministry of Fisheries and Aquatic Resources                            | Member | 14.09.2020 | 30.01.2025 |
| 8.  | <b>Mr.I Chaminda Pathiraja</b><br>Additional Secretary (Trust Area<br>Development)<br>Ministry of Industries                   | Member | 02.03.2023 | 29.05.2025 |
| 9.  | <b>Ms.Shanika Dissanayake</b><br>Additional Secretary<br>Ministry of Foreign Affairs                                           | Member | 03.05.2023 | 27.02.2025 |
| 10. | <b>Ms.Renuka M Weerakone</b><br>Actg. Director General<br>Board of Investment of Sri Lanka                                     | Member | 05.05.2022 | present    |
| 11. | <b>Dr.E.R.S.P.Edirimanna</b><br>Additional Secretary (Agriculture<br>Technology)<br>Ministry of Agriculture                    | Member | 31.08.2023 | 16.01.2025 |
| 12. | <b>Mr.E.M.S.B. Jayasundara</b><br>Additional Secretary (Development)<br>Ministry of Transport, Highways, Ports and<br>Aviation | Member | 18.04.2024 | present    |
| 13. | <b>Ms.Anoja Herath</b><br>Additional Secretary (Development)<br>Ministry of Investment Promotion                               | Member | 04.04.2024 | 19.09.2024 |

## BOARD OF DIRECTORS – 2024 ( After Presidential Election)

|    |                                                                                                                                                                        |        | w.e.f.     | upto       |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|------------|------------|
| 1. | <b>Mr.Mangala Wijesinghe</b><br>Chairman /<br>CEO                                                                                                                      |        | 11.10.2024 | present    |
| 2. | <b>Ms.AHS Fareeda</b><br>Director General (Planning)<br>Ministry of Fisheries and Aquatic Resources                                                                    | Member | 14.09.2020 | 30.01.2025 |
| 3. | <b>Mr. I Chaminda Pathiraja</b><br>Additional Secretary (Trust Area<br>Development)<br>Ministry of Industries                                                          | Member | 02.03.2023 | 27.03.2025 |
| 4. | <b>Ms.Shanika Dissanayake</b><br>Additional Secretary<br>Ministry of Foreign Affairs                                                                                   | Member | 03.05.2023 | 27.02.2025 |
|    | <b>Mr. Dharshana M. Perera</b><br>Senior Director General<br>Ministry of Foreign Affairs, Foreign<br>Employment and Tourism                                            | Member | 28.03.2025 | present    |
| 5. | <b>Ms.Renuka M Weerakone</b><br>Actg. Director General<br>Board of Investment of Sri Lanka                                                                             | Member | 05.05.2022 | present    |
| 6. | <b>Dr.E.R.S.P.Edirimanna</b><br>Additional Secretary<br>(Agriculture Technology)<br>Ministry of Agriculture                                                            | Member | 31.08.2023 | 16.01.2025 |
|    | <b>Dr.W.A.R.T. Wickramaarachchi</b><br>Additional Secretary<br>(Agriculture Technology)<br>Ministry of Agriculture                                                     | Member | 29.01.2025 | 30.04.2025 |
| 7. | <b>Mr.U.N. Mallawarachchi</b><br>Additional Director General<br>Department of National Planning,<br>Ministry of Finance                                                | Member | 18.11.2024 | present    |
| 8. | <b>Ms.S.N. Attanayake</b><br>Additional Secretary (Plantation Industry<br>Modernization and Diversification)<br>Ministry of Plantation and Community<br>Infrastructure | Member | 07.01.2025 | present    |
| 9. | <b>Mr.E.M.S.B. Jayasundara</b><br>Additional Secretary (Development)<br>Ministry of Transport, Highways, Ports and<br>Aviation                                         | Member | 18.04.2024 | present    |

|                                                                                                                                                              |        |            |            |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|------------|------------|
| <b>10. Ms.H.T.R. Nalika Piyasena</b><br>Additional Secretary (Development II)<br>Ministry of Rural Development, Social<br>Security and community Empowerment | Member | 07.01.2025 | present    |
| <b>11. Mr.J.M.Thilakaratne Banda</b><br>Addl. Secretary (Policy)<br>Ministry of Trade Commerce, Food Security<br>and Co operative Development                | Member | 11.02.2025 | 26.06.2025 |
| <b>12. Mr.N.B. Karunaratne</b><br>Director/CEO<br>Ceylon Biscuits Ltd                                                                                        | Member | 15.10.2024 | present    |
| <b>13. Mr.H.T.Chaminda</b><br>Vice President<br>(Human Resources)<br>CEAT Sri Lanka                                                                          | Member | 15.10.2024 | present    |
| <b>14. Mr.C. Udawatte</b><br>Company Director<br>Hayleys travels and Aviation                                                                                | Member | 15.10.2024 | present    |
| <b>15. Mr.B. Liyanage</b><br>Group Director<br>Hayleys Advantis Limited                                                                                      | Member | 15.10.2024 | present    |
| <b>16. Mr.H. Ashraff</b><br>Managing Director<br>Fantasia Elastics (Pvt) Ltd                                                                                 | Member | 15.10.2024 | present    |
| <b>17. Dr.(Eng) N.C. Sapumanage</b><br>Deputy Director General (Operation)<br>Public Utilities Commission of Sri Lanka                                       | Member | 15.10.2024 | present    |

## SENIOR MANAGEMENT STAFF 2024

|     |                                                          |                             |                    |
|-----|----------------------------------------------------------|-----------------------------|--------------------|
| 1.  | Chairman and Chief Executive Officer                     | Dr. Kingsley Bernard        | [Upto 15.10.2024]  |
|     |                                                          | Mr. Mangala Wijesinghe      | [w.e.f.16.10.2024] |
| 2.  | Acting Director General                                  | Ms. P.V.A.M.Baddegamage     | [Upto 02.02.2024]  |
|     | Director General                                         | Ms.Champika D.Dharmasena    | [w.e.f.12.08.2024] |
|     |                                                          |                             | [Upto 21.08.2025]  |
| 3.  | Addl. Director General-Finance & Administration          | Mr. S.R.P. Indrakeerthi     | [Upto 30.04.2024]  |
| 4.  | Addl. Director General -Development                      | Ms. P.V.A.M. Baddegamage    | [Upto 02.02.2024]  |
|     | Acting Addl. Director General - Development              | Ms. Anoma Premathilaka      | [w.e.f.03.02.2024] |
|     | Addl. Director General -Development                      | Ms. Anoma Premathilaka      | [w.e.f.22.07.2024] |
|     |                                                          |                             | [Upto 13.06.2025]  |
| 5.  | Director -Market Development                             | Ms. Anoma Premathilaka      | [Upto 21.07.2024]  |
|     | Acting Director - Market Development                     | Ms. K. K. S.Kannangara      | [w.e.f.01.08.2024] |
| 6.  | Director - Regional Development                          | Ms. Sepalika Jayawardena    | [Upto 01.10.2024]  |
|     | Acting Director - Regional Development                   | Mr. D M P Dissanayake       | [w.e.f.02.10.2024] |
| 7.  | Director - Policy and Strategic Planning                 | Ms. O.M.C. Kumudinie        |                    |
|     | Acting Addl. Director General - Development              |                             | [w.e.f.26.06.2025] |
| 8.  | Director - Export Services                               | Ms. L.Y.R.I. Kodikara       |                    |
| 9.  | Director - Finance                                       | Mr. K. D Perera             |                    |
| 10. | Director - Export Agriculture                            | Mr. J. S Badugama           |                    |
| 11. | Director - Legal                                         | Ms. Thakshila Wijerathna    | [w.e.f.04.07.2024] |
| 12. | Acting Director - Information Technology                 | Mr. D.K.D.S. Sisil          | [w.e.f.20.03.2020] |
| 13. | Acting Director – Industrial Products                    | Mrs. Manoja Dissanayaka     | [Upto 30.04.2024]  |
|     | Director-Industrial Products                             | Mrs. Manoja Dissanayaka     | [w.e.f.01.05.2024] |
| 14. | Acting Director – Human Resources Management             | Mr. U. Akmeemana            | [Upto 01.05.2024]  |
|     | Director – Human Resources Management                    | Ms. Rika Gaffoor            | [w.e.f.02.05.2024] |
| 15. | Acting Director - Trade Facilitation & Trade Information | Mrs. Achini Weerawardana    | [Upto 30.04.2024]  |
|     | Director - Trade Facilitation & Trade Information        | Dr. Sanjeewa Rathnasekara   | [w.e.f.01.05.2024] |
| 16. | Internal Auditor                                         | Ms. Nilmini Ranasinghe      | [Upto 24.06.2024]  |
|     |                                                          | Mr. Thakshila Hettiarachchi | [w.e.f.04.02.2025] |

# **Profiles of Board of Directors & Key Management Personnel**

## BOARD MEMBERS

### **Mr. Mangala Wijesinghe - Chairman / CEO**

#### **Chairperson**

Mr. Mangala Wijesinghe, with over 25 years of senior and top management experience across various sectors, including pharmaceuticals, chemicals, consumer & electronics, industrial engineering solutions, and mobile & telecommunications, Mangala is a prominent leader in the Sri Lankan corporate world. He successfully manages a portfolio of international suppliers with well-known brands across various industries, driving operational efficiency and business growth.

Mr. Mangala Wijesinghe holds a Bachelor's degree in Economics from the University of Sri Jayewardenepura and a Master of Business Administration (MBA). Additionally, he is a Chartered Professional Manager in Sri Lanka, further reinforcing his credentials in business management and corporate strategy. His academic qualifications, combined with extensive industry experience, have equipped him with the expertise to lead organizations toward sustained success.

From 2021 to 2023, Mangala Wijesinghe served as the President of the Veterinary Importers & Manufacturers Association (VIMA), where his leadership played a pivotal role in advancing industry standards. He is well-known for his ability to turn around loss-making businesses and guide them toward profitability in a short period of time. In addition, Mangala is actively engaged with many local and international associations related to export development, further enhancing his influence in the industry.

In addition to his corporate achievements, Mangala is recognized for his visionary leadership and commitment to operational excellence. His new role as Chairman of the EDB presents an exciting opportunity to leverage his wealth of knowledge and expertise to enhance Sri Lanka's export sector and strengthen the country's global trade relationships.

### **Ms. Renuka M Weerakone**

#### **Board Member**

Ms. Renuka M Weerakone is a senior official with extensive experience and knowledge in facilitating FDI projects. In her career spanning over 35 years, she now holds the position of Director General (Actg) at the Board of Investment of Sri Lanka.

An Attorney-at-Law, Notary Public and Commissioner for Oaths, she commenced her professional career as an Instructing Attorney at a prestigious Law Firm in Colombo. Her academic prowess includes a Master's Degree in Business Administration from the Postgraduate Institute of Management, University of Sri Jayawardenepura.

She currently serves as a Board Member of the International Chamber of Commerce (ICC) as well as the Export Development Board. Furthermore, she is actively engaged in project approval committees across crucial sectors, including Education, Power, and Environment. Her engagement extends to active participation in Steering Committees, Policy Committees, and Interagency Committees, where she contributes towards resolving issues encountered by investors and improving the efficiency of investment project implementation.

**Mr. E.M.S.B. Jayasundara****Board Member**

Mr. Jayasundara is an accomplished public administration professional with extensive experience in policy development, leadership, and community development counting over 24 years in the Public Service.

Firstly appointed as an Assistant Commissioner at Department of Agrarian Development in 2001, he then served in various capacities in the Public Service such as Assistant Secretary, Assistant District Secretary, Divisional Secretary at Divisional Secretariats in several locations, and Controller at the Department of Immigration and Emigration and thereafter as an Additional Secretary, Actg. Secretary of several Ministries. He is currently serving as the Additional Secretary (Development) of the Ministry of Ports, Shipping and Aviation.

He holds a Bachelor of Commerce Degree from the University of Ruhuna and Master of Arts from the University of Kelaniya. He also obtained Diploma in Administrative Law from SLIDA.

**Mr. U. N. Mallawaarachchi****Board Member – Treasury Representative**

Mr. U. N. Mallawaarachchi is an officer of the Sri Lanka Planning Service, who joined the Public Service in 2002. He is currently serving as the Additional Director General of the Department of National Planning, Ministry of Finance, Planning and economic Development.

Mr. Mallawaarachchi holds a Bachelor of Science (Physical Science) Degree from the University of Peradeniya, Post Graduate Diploma in Transportation, University of Moratuwa and Master of Financial Economics from the University of Kelaniya.

He brings to the Board his experience in public sector of over 23 years in various capacities and currently serves as a Board Member of the Ceylon Electricity Board as well as the Export Development Board. Prior to that, he served as a Board Member in Sri Lanka Land Development Corporation, Distance Learning Center, and Vocational Training Authority etc.

**Ms. H.T.R. Nalika Piyasena****Board Member**

Ms. H.T.R. Nalika Piyasena is an officer of the Sri Lanka Administrative Service, counting over 24 years of experience in the Public Service. She is currently serving as the Additional Secretary (Rural Development) of the Ministry of Rural Development, Social Security and Community Empowerment.

Ms. Piyasena holds a Bachelor of Arts Degree from the University of Peradeniya and Master of Arts from the University of Kelaniya.

Prior to her present appointment as the Additional Secretary (Rural Development), she held various positions in the public service including the positions of Assistant Divisional Secretary of several Divisional Secretariats, Divisional Secretary of the Divisional Secretariats of Dehiwita and Kegalle, Director General of Gramashakthi Development Bureau and also served in the capacity of Additional Secretary in several other Ministries which enriched her with wealth of knowledge and experience in diverse areas in the public service.

During her career in Sri Lanka Administrative Service, she has participated in various career related programmes both locally and internationally where she received broader exposure to public administration related matters.

**Ms. S. Nilanthi Attanayake****Board Member**

Mrs.S.Nilanthi Attanayake is an officer of the Sri Lanka Administrative Service who joined the Public Service in 2003. She is currently serving as the Additional Secretary (Plantation Industry Modernization and Diversification) in the Ministry of Plantation and Community Infrastructure.

She obtained a Bachelor of Science Degree from the University of Peradeniya and Master of Science in Information Technology from the University of Colombo. She also holds Master of Science in Regional Development Planning which was jointly awarded by the University of Dortmund, Germany and the University of the Philippines.

Ms.Attanayake brings to the Board her experience in public sector of over 22 years in various capacities such as an Assistant Director in two of the Treasury Departments, Director (Development) of the Ministry of Plantation and as Managing Director (Actg.), Kalubovitiyana Tea Factory Limited, General Manager (Actg.) of the Coconut Cultivation Board, Director General (Actg.) of the Coconut Development Authority. She has also served as a Member of the Boards of Sugarcane Research Institute, Coconut Research Board and National Environmental Council and Land Reforms Commission.

Her knowledge and experience has further been broadened after being followed various courses both locally and internationally as well as making representations in Sri Lankan Delegations on various subjects.

**Mr.Nalin B. Karunaratne****Board Member**

Mr.Nalin B. Karunaratne has extensive knowledge and experience in both domestic and international markets from his illustrious career which spans over more than 35 years at leading private sector business entities in Sri Lanka. He brings to the Board the required expertise that bridges the EDB's goals with wider Government's objectives.

He is a fellow member of both the Chartered Institute of Marketing (CIM), UK and CIMA, UK. He has also completed several executive education programmes at the prestigious IMD Business School, Switzerland; Harvard Business School, USA; and Asian Institute of Management, Philippines.

He currently serves as the Director / Chief Executive Officer of Ceylon Biscuits Limited and CBL Exports (Pvt) Ltd and also a Board Member of the CBL Foods International Limited. He is actively involved in the management of the Company's overseas ventures such as CBL West Africa (Ghana) Limited, Plenty Foods India LLP and Ceylon Biscuits Bangladesh (Pvt) Ltd.

Mr. Karunaratne is presently a Non-Executive Board Director of Orient Financed Plc. and also serves as a Council Member of the Employees Federation of Ceylon.

He was among TOP 50 CIMA Business Icon and Trailblazers in 2021 which was counted as one of his significant career accomplishment.

## **Mr. Binupa Liyanage**

### **Board Member**

Mr. Binupa Liyanage started his career at Hayleys Advantis Limited in 2000 and took on increasing levels of responsibility at the Hayleys Group which is a leading diversified conglomerate in Sri Lanka, culminating in his appointment as Group Director at Hayleys Advantis Limited from April 2024. He has diversified experience both within and outside Sri Lanka relating to IT infrastructure, logistic operations as he has benefitted from over 24 years in various management positions.

Mr. Liyanage is currently reading for Master's in Cyber Security at the Royal Melbourne Institute of Technology Melbourne, Australia having already earned a Graduate Certificate in Cyber Security from the same institution. He holds MBA Postgraduate Diploma specialized in Management of Technology, and a BSc in Civil Engineering from the University of Moratuwa, Sri Lanka. He is also certified as a Project Management Professional (PMP) by the Project Management Institute Inc. USA and holds a CIMA certification.

## **Mr. H. Thushara Chaminda**

### **Board Member**

Mr. Thushara Chaminda is currently serving as the Vice President (Human Resources) of CEAT Sri Lanka. He counts over 25 years of experience in the field of human resources management with commended performance with extensive background in HR affairs

including employee recruitment and retention, staff development, mediation, conflict resolution, benefits and compensation etc.

He began his career as a Research Assistant in 1998 but quickly expanded his role to the field of human resources. He joined the Ocean Lanka (Pvt) Ltd as the Senior Manager – Human Resources in 1999 and then became the Head of Group Human Resources at Richard Peiris (Arpico) Group from 2010 to 2017.

He holds a Bachelor of Economic Honours Degree from the Monash University, Australia and has a Master's Degree in Business Administration from the Manchester Metropolitan University, United Kingdom.

## **Mr. (Eng) N.C. Sapumanage**

### **Board Member**

Mr. (Eng) Sapumanage is the Deputy Director General (Operation) of the Public Utilities Commission of Sri Lanka since September, 2023 in this capacity he oversees the Finance, Human Resources, Information Technology and Compliance and Research Divisions ensuring efficient operations of the Commission. Prior to that, he served as the Director (Inspectorate Division) of the said Commission.

He obtained a Bachelor of Science Degree in Electrical Engineering also a post graduate Diploma in Electrical Engineering. He also holds an Executive Master of Science in Project Management. He earned his PhD in 2020.

**Mr. C.Udawatta****Board Member**

Mr. Udawatta brings to the Board his vast experience of more than 30 years in different business operations at Travels and Aviation sectors of the Hayleys Group. His experience was enhanced through his involvement in multiple disciplines and earned core skills in areas such as strategic business planning, project planning and implementation, market analysis and research, leadership and team management etc.

He is currently serving as the Director of the Hayleys Travels and Aviation.

**Mr. H. Ashraff****Board Member**

He is the founder/ Managing Director at Fantasia Elastics (Pvt) Ltd established in 1989 and held responsible to gain Board of Investment approved Status during the year 2000. Early in his career, he joined a family company and was managing its manufacturing knitted, woven, braided elastic socks and knitted fabrics.

He also serves on the Board of Industrial Technology Institute which is the leading national R&D and Technical Services provider in Sri Lanka. He also served as a Director of BOC Property Development and Management (Pvt) Ltd, a subsidiary of Bank of Ceylon.

He was instrumental in the formation of the Fabric and Accessory Manufacturer's Association (FAAMA) in 2003 and served as its Secretary for over 10 years. He has participated in various trade fairs internationally where he received broader exposure to export development and promotion related matters. Mr. Ashraff is currently serving as the Director Operations at Fantasia Narrow Fabrics (Pvt) Ltd since 2019.

## KEY MANAGEMENT PERSONNEL

### **Ms. Champika D. Dharmasena** **Director General**

Ms. Champika Dilrukshi Dharmasena possess diverse experience in policy making, development, project monitoring, and administration & management over two decades, is currently serving as the Director General, bringing her expertise and leadership as a highly accomplished professional of Sri Lanka Administrative Service (Grade I) .

Ms. Dharmasena holds MBA from Waseda Business School, Waseda University, Tokyo and an M.Econ from the University of Colombo. She is also reading for a Doctorate in Business Administration (DBA) at the University of Kelaniya. Her strong academic foundation consists a B.Sc. in Agriculture (specializing in Food Science and Technology) from the University of Peradeniya, along with multiple diplomas in English, Administration, and Management.

She has held key roles, Director (Development) at the Ministry of Agriculture and Senior Assistant Secretary to the Ministry of Education. Her leadership has extended to areas such as rural development, digital agricultural technology, and Good Agricultural Practices (GAP), with training from countries like South Korea, Malaysia, and Thailand.

Her tenure as an Assistant Divisional Secretary and an Assistant Director at public sector and also as a Quality Assurance Executive in the private sector is a testimony of her ability to bridge government and industry interests effectively.

### **Ms. Anoma Premathilake** **Additional Director General-Development**

Ms. Anoma Premathilake, possesses over 31 years of professional experience with the Export Development Board (EDB), during which she has established herself as an expert in market development and export promotion for Sri Lankan products. Her extensive career has been characterized by strategic initiatives aimed at enhancing Sri Lanka's competitiveness in the international market place.

Her responsibilities encompass a broad spectrum of activities, including the planning, implementation and monitoring of export development programs. She has provided critical recommendations concerning market access requirements for Sri Lankan export products, conducted comprehensive market research, and fostered collaborative engagements with international organizations and Trade Promotion Organizations (TPOs). Additionally, Ms. Premathilake spearheaded national export brand initiative and formulation and management of financial assistance schemes designed to support exporters in their international endeavors.

Ms. Premathilake's academic qualifications include a Master of Business Administration (MBA) from the Post Graduate Institute of Management (PIM), University of Sri Jayewardenepura, a Bachelor of Science (BSc) degree in Industrial Management, and a Diploma in International Trade from the Sri Lanka Institute of Development Administration (SLIDA).

**Ms. Kumudinie Mudalige**  
**Director – Policy and strategic Planning**

Ms. Kumudinie Mudalige possess diversified professional expertise in the fields of Policy and Strategic Planning, Fisheries and Aquaculture, international sea food trade, Marketing, project coordination, SME Development, coupled with a passion for cross cultural collaboration and a proven track record of delivering exceptional results in a global setting.

She has obtained a Master’s degree in Aquaculture and Fisheries Management from the University of Kelaniya Sri Lanka in 2005 and the Bachelor of Science degree with a second-class lower division honors in 1995 from the same university. Research work has been well recognized and published internationally.

Currently she is working as Director Policy and Strategic Planning, in addition to Acting Additional Director General Development also w.e.f. 26<sup>th</sup> June 2025 .She worked as the head of the Business Support unit which implemented special programme “Market Access Support Scheme “to support enterprises to connect and compete the international market through enhanced value addition and process improvement under the financial support of the world bank through government.

Ms. Mudalige is a past employee of INFOFISH (Inter governmental Organization set up by FAO for marketing information and technical advisory services for fishery products in the Asia Pacific Region and beyond) based in Malaysia and she has been worked as the Senior Trade Promotion Officer during the period of 2015-2017.

**Ms. Manoja Dissanayake**  
**Director - Industrial Products**

Ms. Manoja Dissanayake is professional with over 22 years of experience across various sectors International Trade, Export Promoting, Manufacturing of industrial products, Mineral sector, Gem & Jewellery sector, Ceramic sector and etc.

She currently serves as the Director of Industrial Products at the Sri Lanka Export Development Board, where she plays a leading role in formulating and implementing strategies to enhance the country’s export competitiveness across various industrial sectors.

With a strong background in both the public and private sectors, Ms. Dissanayake has led numerous initiatives to promote Sri Lankan products in global markets, coordinated various International events, and facilitated partnerships with international organizations. As well as significantly contributed to SME development and export growth.

She holds a Master of Business Studies from the University of Colombo, Master of Business Administration and a Bachelor of Science degree from the University of Peradeniya. In addition, a Diploma in Gemmology from the Gemmological Association of Great Britain and has participated in specialized training programs in economic development and investment promotion in Singapore, The Netherlands and Thailand.

Recognized for her leadership, integrity, and commitment to strategic planning and continuous improvement, Ms.Dissanayake has been instrumental in driving policy implementation, stakeholder coordination, and export promotion initiatives at the national level.

**Ms. Indumini Kodikara**  
**Director - Export Services**

Ms. Indumini Kodikara is an accomplished and a committed professional with over 27 years of experience. Currently she is serving as the Director-Export Services at the Sri Lanka Export Development Board (EDB), with years of progressive experience in export development and economic growth, a proven track record in leading national initiatives, fostering stakeholder engagement, and driving export-led growth strategies.

Ms. Kodikara has obtained a MBA from Postgraduate Institute of Management (PIM), University of Sri Jayewardenepura. She is a graduate from the Faculty of Agriculture, University of Peradeniya Specialized in Agricultural Economics with a Second Class Upper Division Honors. Further she is a member of the Computer Society of Sri Lanka (CSSL).

Previously held key roles including Director-Regional Cluster Development, Programme Manager, and Project Manager, reflecting a diverse and results-oriented background in programme management, project implementation, and regional cluster development. Served as an Administration Manager (Development) at a leading educational institution. Adept in managing cross-functional teams, designing impactful development frameworks, and aligning institutional goals with national economic priorities.

**Dr. Sanjeewa Rathnasekara**  
**Director - Trade Facilitation & Trade Information**

Dr. Sanjeewa Rathnasekara is the Director of Trade Facilitation & Trade Information with over 17 years of expertise in Trade Facilitation, Policy Advisory, Economic Research, and Academia.

He holds a PhD in Economics from the University of Colombo and a Master's in Economics, a Postgraduate Diploma in Economic Development, and a Bachelor of Business Administration. He has completed several professional certifications in macroeconomic diagnostics, econometric forecasting, trade policy reform, and business accounting from respected institutions such as the IMF Institute, Harvard University's Center for International Development, Civil Service College Singapore, Central Bank of Sri Lanka, ITC, and CIMA.

He has served in significant roles including Deputy Director and Assistant Director at the Export Development Board and Policy Manager at the Trade and Productivity Commission Secretariat.

Dr. Rathnasekara is a member of the Sri Lanka Economic Association and the World Economic Association. He has done scholarly works including the books and journals. His research excellence earned him the PhD Full Research Scholarship Award from the National Science Foundation, highlighting his significant contributions to the field.

**Ms. Thakshila Wijayaratne**  
**Director - Legal**

Ms.Thakshila Wijayaratne joined the legal Field on 28.06.2000 and presently having 25 years of experience as an Attorney-at-Law.

She has obtained Bachelor of Laws Degree (LLB) in 1999 and Master of Law (LL.M) in International Trade Law in 2007 from the University of Wales. She has also obtained Post Graduate Diploma in Business Administration from the University of Colombo in 2004 and hold Post Attorney Diploma in International Trade Law and Post Attorney Diploma in Intellectual Property Law from the Sri Lanka Law College. She has done Diploma in International Affairs at the Bandaranayake Center for International Studies.

Ms. Wijayaratne joined EDB on 20th September 2005 as Assistant Director-Legal and at present she is working as the Director-Legal of the EDB having nearly 20 years of work experience at EDB. Prior to join EDB, she held the post of Assistant Manager – Legal at Consumer Affairs Authority.

She started her practice as a Lawyer under Mr. A.B.W, Jayasekera, Senior Conveyancing Lecturer, Sri Lanka Law College till 2001 and thereafter she worked at Dissanayake, Ameratunga Associates as a Junior Lawyer till January 2003

**Ms. Rika Gaffoor**  
**Director - Human Resources Management**

Ms.Rika Gaffoor an accomplished human resources and administration professional with over 20 years of progressive leadership experience across the public and private sectors. She hold two Master’s degrees in Business Administration (Anglia Ruskin University, UK) and Labour Relations & Human Resource Management (University of Colombo) - as well as a Postgraduate Diploma in Development Studies and a BA Degree.

Her expertise spans strategic HR management, organizational development, industrial relations, and administrative governance. She has successfully led HR operations in nationally recognized organizations, including the National Medicines Regulatory Authority, National Co Operative Council, Export Credit Insurance Corporation and Private Sector.

Ms. Gaffoor has demonstrated a strong ability to design and implement HR policies aligned with corporate culture, manage complex employee relations matters, conduct domestic inquiries, handle trade union negotiations, and develop succession and career path plans.

Currently she serves as the Director of Human Resources Management at the Sri Lanka Export Development Board, where she is driven by a commitment to organizational excellence, employee development, and creating sustainable, people centered business practices that enhance productivity and profitability.

**Mr.Kusal Dishantha Perera**  
**Director - Finance**

Mr.Kusal Dishantha Perera, as an accomplished Professional Banker/Senior Finance Professional, has over 30 years of experience in established and listed firms in the banking and plantation industries sectors.

He holds a Master of Business Administration (Finance) from University of Colombo and a Fellow member of the Institute of Certified Management Accountants of Sri Lanka and the Institute of Bankers of Sri Lanka. Also, a Member of the Institute of Chartered Professional Managers of Sri Lanka, Associate Member of the Chartered Institute of Management Accountants of UK and a Chartered Global Management Accountant.

Having started his career as a Junior Executive attached to Development Banking Division of the Sampath Bank Plc, he gradually succeeded to the post of Assistant Vice President-Finance at Union Bank of Colombo Plc. He also served as Assistant Vice President - Recoveries at Union Bank of Colombo Plc and Deputy Director Finance at the Malwatte Valley Plantation Plc.

He is currently serving as the Director - Finance of Sri Lanka Export Development Board (EDB).

**Mr.Janak Badugama**  
**Director - Export Agriculture**

Mr. Janak Badugama is an accomplished professional with extensive experience in strategic management, human resource management, and supply chain management counting over 30 years in the private sector while serving in Toyota Lanka (Pvt.) Limited, one of the well-established leading Companies in Sri Lanka. He started his career as a Marketing Executive in 1995 at Toyota Lanka (Pvt.) Limited and took on increasing

levels of responsibility up to the Manager - Corporate Planning and Marketing.

He is also a well-respected personality in the Sri Lankan academia through sharing his knowledge and experience as a Visiting Panel Member of several universities both state and private sector.

Mr. Badugama holds a Bachelor of Business Administration) (Special) Degree from the University of Jayewardenepura and Masters of Business Administration from the University of Colombo.

He currently serves as the Director (Export Agriculture) of the Sri Lanka Exports Development Board.

**Mr. Saman Sisil**  
**Acting Director - Information Technology**

Mr.Saman Sisil, a Bachelor of Science graduate, brings over 25 years of expertise in Information Technology, covering application design, system implementation, and enterprise administration.

Since joining the Sri Lanka Export Development Board (EDB) in 1999, he has played a pivotal role in strengthening its digital infrastructure and services. Currently serving as Deputy Director of the IT Division, he oversees the full administration and management of the organization's IT systems, including servers, databases, email platforms, web applications, and security systems such as firewalls, endpoint protection, and perimeter defense.

Beyond infrastructure, Mr. Sisil contributes to compilation and providing trade information services, regular update of information databases, disaster recovery planning & execution, assist in procurement processes, including preparation of technical specifications & conduct technical evaluations. His overall job responsibility ensures smooth IT operations, and effective support, enabling the EDB to deliver secure, reliable digital solutions that facilitate export promotion.

**Mr. D.M.P. Dissanayake**  
**Acting Director - Regional Development**

Mr.D.M.P. Dissanayake is a seasoned development professional with over 24 years of experience in regional economic development, export promotion, and trade facilitation. His career started at the Southern Development Authority and the South Asia Trade Gate before joining the Sri Lanka Export Development Board (EDB), where he has served in various capacities across the Regional Development Division, Special Projects Division, and TradenetSL Division.

With more than 18 years in executive roles at the EDB, Mr. Dissanayake has made significant contributions to regional export development. From 2002 to 2015, he led the EDB's Special Branch Office in Hambantota and the Southern Regional Office in Matara. During this time, he launched the 'New Exporters Development Programme', a key initiative aimed at enhancing regional participation in the national export sector.

He holds a Bachelor's Special Degree in Statistics from the University of Sri Jayewardenepura and a Master's Degree in Economics from the University of Kelaniya.

Since 2017, Mr. Dissanayake has served as Deputy Director of the Regional Development Division at the EDB and has been functioning as the Acting Director of Regional Development since September 2024.

**Ms. Saumya Kannangara**  
**Acting Director - Market Development**

Ms.Saumya Kannangara has over 19 years of experience at the Sri Lanka Export Development Board, where she has built strong expertise in market development and export promotion. Her key duties has focused on helping Sri Lankan products compete in international markets through strategic planning and program implementation.

Throughout her career, Ms. Kannangara has been responsible for the end-to-end planning, implementation, and monitoring of national export development programs. Her work includes offering strategic guidance on market access requirements for Sri Lankan products, conducting in-depth market research, and fostering partnerships with international organizations and Trade Promotion Organizations (TPOs).

In her role, she has led national export brand promotion initiatives. In addition, she has overseen the design and administration of financial assistance schemes to support exporters in expanding their international footprint. She also managed the organization of the national export awards ceremony, recognizing outstanding export performance by Sri Lankan companies.

Ms. Kannangara holds a Master of Business Studies (MBS) from the University of Colombo and a Bachelor of Science (BSc) in Business Studies (Marketing Management) from Sabaragamuwa University of Sri Lanka.

**Mr. Thakshila Hettiarachchi**  
**Assistant Director - Internal Auditor**

Mr. Thakshila Hettiarachchi, with over 20 years of auditing experience across various private and government sectors in Sri Lanka, is a distinguished professional in the fields of auditing and finance. He is recognized for his proactive approach and excellence in financial oversight and internal controls.

Mr. Hettiarachchi holds a Bachelor's degree in Business Administration from the University of Sri Jayewardenepura and a Master's degree in

Finance from the University of Kelaniya. Prior to join EDB, he served as the Actg. Internal Auditor of the Consumer Affairs Authority of Sri Lanka, where his leadership played a pivotal role in achieving key organizational goals.

In his current role as the Internal Auditor of the Sri Lanka Export Development Board, he continues to contribute his expertise to streamline internal operations and support the organization's mission through sound financial governance.

## SRI LANKA EXPORT DEVELOPMENT BOARD

### AUDIT COMMITTEE REPORT - 2024

#### Introduction

As per Section 41 of the National Audit Act, No.19 of 2018, the Sri Lanka Export Development Board established the Audit Committee, as a Sub-Committee of the Board of Directors. The Audit Committee comprised 04 Non-Executive Directors of the Board of Directors including the Director representing the General Treasury, who chaired the Audit Committee during the period under review.

The Audit Committee shall meet at least quarterly and shall have minimum of 04 meetings annually in accordance with the Management Audit Circular No. DMA/01-2019. In the year 2024, four (04) Audit Committee meetings were held with the participation of Non-Executive Board members and the Superintendent of Audit of the National Audit Office as observer as specified in the Table below.

#### Details of Audit Committee Meetings - 2024

| Quarter                               | Date                           | Members and Observers                                                                                                                                                                                                                                                                                                                                                                  |
|---------------------------------------|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 <sup>st</sup> Quarter               | 19 <sup>th</sup> June 2024     | <u>Members Present</u><br>Mr.K.A.Vimalenthirarajah<br>Chairman (Treasury representative)<br><br>Ms. A.H.S Fareeda<br>Non - Executive Board Member<br><br>Mr.E.M.B.S.Jayasundara<br>Non - Executive Board Member<br><br><u>Observers</u><br>Mrs. W. S. Wimalaweera<br>Audit Superintendent<br><br>Ms. D.N.K.Hettiarachchi<br>Chief Internal Auditor-Ministry of Investment<br>Promotion |
| Special Audit<br>Committee<br>Meeting | 06 <sup>th</sup> November 2024 | <u>Members Present</u><br>Mr.K.A.Vimalenthirarajah<br>Chairman(Treasury representative)<br><br>Ms. A.H.S Fareeda<br>Non - Executive Board Member<br><br>Mr.E.M.B.S.Jayasundara<br>Non - Executive Board Member                                                                                                                                                                         |

|                         |                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-------------------------|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                         |                                | <p>Mr Thushara Hettithanthrige<br/>Non - Executive Board Member</p> <p><u>Observers</u><br/>Mrs. W. S. Wimalaweera<br/>Audit Superintendent</p>                                                                                                                                                                                                                                                                                                                                                                                      |
| 2 <sup>nd</sup> Quarter | 18 <sup>th</sup> November 2024 | <p><u>Members Present</u><br/>Mr.K.A.Vimalenthirarajah<br/>Chairman (Treasury representative)</p> <p>Ms. A.H.S Fareeda<br/>Non - Executive Board Member</p> <p>Mr.E.M.B.S.Jayasundara<br/>Non - Executive Board Member</p> <p>Mr Thushara Hettithanthrige<br/>Non - Executive Board Member</p> <p>Mr Binupa Liyanage<br/>Non - Executive Board Member</p> <p><u>Observers</u><br/>Mrs. W. S. Wimalaweera<br/>Audit Superintendent</p> <p>Ms. D.N.K.Hettiarachchi<br/>Chief Internal Auditor-Ministry of Investment<br/>Promotion</p> |
| 3 <sup>rd</sup> Quarter | 20 <sup>th</sup> December 2024 | <p><u>Members Present</u><br/>Mr. U.N.Mallawarachchi<br/>Chairman (Treasury representative)</p> <p>Ms. A.H.S Fareeda<br/>Non - Executive Board Member</p> <p>Mr.E.M.B.S.Jayasundara<br/>Non - Executive Board Member</p> <p>Mr Binupa Liyanage<br/>Non - Executive Board Member</p> <p><u>Observers</u><br/>Mrs. E. V. P. Silva<br/>Audit Superintendent</p>                                                                                                                                                                         |

The Audit Committee performed its duties and functions according to the scope specified in the Public Enterprises Guidelines for Good Governance and Management Audit Circular No. DMA/01-2019 to give recommendations to strengthen the Internal Control System of Sri Lanka Export Development Board.

## **Progress**

During the year under review, the Audit Committee was instrumental in driving improvements in internal controls and auditing processes of the Export Development Board and made several key recommendations, directions, and proposals that have significantly enhanced the organization's financial management practices.

1. Committee reviewed, evaluated, and provided suggestions for enhancing the Annual Internal Audit Plan, ensuring its effectiveness and alignment with organizational objectives.
2. Audit Committee ensured the compliance of annual financial statements with accounting standards and enhancing the accuracy of financial reporting. Thorough review and advice have contributed to improved financial transparency and accountability.
3. The Audit Committee conducted regular reviews on the EDB financial and administrative processes during the year 2024 and made recommendation regarding the identified discrepancies.
4. The Audit Committee contributed to increased efficiency of EDB by giving advice to take a feedback regarding the work carried out during the year and made suitable reviews on the work performed by EDB.
5. The Audit Committee paid attention to the regional activities carried out by regional office and has provided instructions to streamline those activities.
6. Committee reviewed and evaluated Auditor General's Audit Queries, Internal Audit Reports and management actions to rectify deviations and ensured continuous improvement and adherence to best practices.
7. Audit Committee monitored the quarterly financial performance while focusing on cost-effectiveness and identifying opportunities to eliminate wasteful expenditures.



U. N. Mallawarachchi

**Chairman – Audit Committee**

Additional Director General - Department of National Planning

Ministry of Finance, Planning and economic Development

## CORPORATE GOVERNANCE REPORT

### INTRODUCTION

The Sri Lanka Export Development Act No. 40 of 1979 provides for the constitution of the Sri Lanka Export Development Council of Ministers and establishment of Sri Lanka Export Development Board as the premier state organisation for the promotion and development of exports in Sri Lanka. As per Section 2 of the Act provides provisions to establish the Export Development Council of Ministers (EDCM)” consisting of :

- H.E. the President as the Chairman of the Council and ;
- Ministers in charge of the subjects of Trade, Shipping, Industries, Agriculture, Plantation Industries, Textile Industries, Fisheries , Finance, Foreign Affairs , Planning and Rural Industries.

The main objective of the establishment of the Council is to formulate and implement National Export Development Policies and Programmes subject to any general or special directions given by the Cabinet of Ministers.

The Sri Lanka Export Development Board (EDB) is committed to maintaining high standards of corporate governance to ensure transparency, accountability, and ethical conduct in all its operations. The Board of Directors and senior management are dedicated to upholding these principles to enhance stakeholder trust and promote sustainable growth.

### THE BOARD OF DIRECTORS

The Board of Directors of the Sri Lanka Export Development Board comprises with Chairman and Six members appointed from Private sector by the Minister whom have experience and shown capacity in industry, trade or finance or in any other field connected with export development and government sector members at the Secretary or Additional Secretary level covering the aforesaid subjects of trade, shipping, industries, agriculture, plantation industries, textile industries, fisheries, finance, foreign affairs, planning and rural industries and member from the Grater Colombo Economic Commission ( Presently BOI) appointed by the minister with the concurrence of the president on ex-officio capacity to carry out the functions of the development and promotion of exports in Sri Lanka.

The Board of Directors of the EDB is responsible for providing strategic direction and oversight to the organization. The Board comprises individuals representing public and private sectors with diverse backgrounds and expertise, ensuring a balanced and independent decision-making process. The Board meets regularly to review and approve key policies, budgets, and performance reports, ensuring alignment with the organization's strategic objectives.

## Roles and Responsibilities of the Board of Directors

The Board is responsible for:

- Setting the strategic direction and objectives of the EDB.
- Monitoring the implementation of the action plan, strategies, and policies.
- Overseeing financial performance and risk management.
- Ensuring compliance with legal and regulatory requirements.
- Appointing and evaluating the performance of senior management.

## ADMINISTRATIVE MANUAL AND COMMITTEES

The Administrative Manual of the EDB serves as a comprehensive guide, offering employees, directors, and stakeholders vital information and clear guidance on EDB's policies and procedures, including its Code of Conduct and Ethics, as well as other organizational policies that dictate the standards and practices for working with or within the EDB. The Board has established the following key committees to oversee its internal operations:

- **Management Committee:**

The Management Committee is responsible for implementing the strategic direction set by the Board of Directors and overseeing the day-to-day operations of the organization.

- **Audit Committee:**

Oversees financial reporting, internal controls, and risk management practices.

- **Procurement Committees:**

The Procurement Committees are responsible for overseeing the procurement process, ensuring compliance with procurement regulations/guidelines, and selecting suppliers to meet the organization's needs. Three procurement committees, namely the Department Procurement Committee, Consultation Procurement Committee, and Mini Procurement Committee, have been appointed to oversee the procurement process based on its nature.

- **Training Committee:**

The Training Committee is responsible for identifying training needs, nominating officers for local and foreign training programmes, developing training programs, and evaluating their effectiveness to ensure continuous learning and development of employees.

- **Transfer Committee:**

The Transfer Committee of EDB is responsible for evaluating and approving requests for employee transfers within the organization, ensuring fair and transparent processes while meeting the operational needs of the EDB.

- **Medical Committee:**

This committee oversees the process of discharging the benefits offered to the EDB employees under the Medical Assistance Scheme.

## **DECIPLINARY ACTIONS**

The EDB follows the Part II of the Establishment Code for all disciplinary actions related to employees.

## **SCHEME OF RECRUITMENT AND SCHEME OF PROMOTION**

The Scheme of Recruitment outlines the criteria and procedures for hiring new employees, ensuring a fair and transparent selection process. The Scheme of Promotion, on the other hand, defines the criteria and process for promoting existing employees to higher positions based on merit and performance.

## **TRANSPARENCY AND DISCLOSURE**

The EDB is committed to transparency and regularly communicates with stakeholders through various channels. Annual reports, financial statements, and performance updates are published and made available to the public. The organization also maintains an official website namely [www.srilankabusiness.com](http://www.srilankabusiness.com) with information on its activities, policies, and governance structure.

## **ENQUIRY POINT / HELPDESK**

The EDB Help Desk serves as a central point of contact for customers to receive assistance, guidance, and request services related to export, facilities, or other support functions, providing timely and effective resolution of queries and problems in compliance with the WTO trade facilitation agreement.

## **CORPORATE-LEVEL REPRESENTATION BY THE EDB**

The EDB maintains a related party relationship with its stakeholders through corporate-level representation, which entails the effective collaboration of the organization's strategic direction, achievements, and value proposition. This communication is directed towards various stakeholders, including government bodies, industry partners, and the public, emphasizing the EDB's pivotal role in promoting exports and driving economic development in Sri Lanka.

## **INTER-AGENCY CORPORATIONS**

### **a) National Level:**

- **Exporters Forum**

The EDB organized the Exporters' Forum to provide a unified platform for addressing operational and policy related challenges faced by the business community and exporters.

The 24<sup>th</sup> Exporters' Forum, chaired by Hon. Dilum Amunugama on 25<sup>th</sup> July 2024, deliberated on 13 key issues, resolving two and initiating measures to address the remaining concerns. To

further strengthen exporter support, the Trade Facilitation Task Force established to address exporter related challenges convened its first session on 29<sup>th</sup> October 2024, with the participation of 35 government institutions.

In addition, a networking session for 50 women entrepreneurs, including SMEs, direct and indirect exporters, as well as leading exporters and academics, was held on 29<sup>th</sup> November 2024 at the EDB. This session fostered meaningful connections, knowledge sharing, and collaboration aimed at empowering women to navigate and thrive in international markets.

Furthermore, in collaboration with relevant line agencies, the EDB has actively facilitated the resolution of fiscal issues faced by exporters, with the overarching goal of fostering a conducive environment that enhances their global competitiveness.

### • **Advisory Committees**

Since 15th July 2021, twenty-four (24) Advisory Committees have been operating under Section 10(1) of the Export Development Act No. 40 of 1979, tasked with advancing product and service development and addressing export trade functions.

The members of the advisory Committees have been selected to represent export sectors, small & medium enterprises [SMEs], private sector associations, experts, relevant government institutions and nominees of the line Ministry- having experience in relevant product sectors involved in the activities of the relevant sectors on the basis of their expertise to make contributions to the relevant sectors.

The private and public sector's involvement in Advisory Committees is expected to provide an environment to formulate mutually acceptable proposals and make them implementation efficient.

Advisory committees are functioning to cover the following product and service sectors.

- |                                                 |                                             |
|-------------------------------------------------|---------------------------------------------|
| 1. Apparel                                      | 2. Ayurveda & Herbal Products and Cosmetics |
| 3. Boat and Ship Building                       | 4. Coconut & Coconut based products         |
| 5. Construction Services                        | 6. Education Services                       |
| 7. Electrical & Electronic Components           | 8. Export Production Villages               |
| 9. Gems, Diamonds & Jewellery                   | 10. ICT/BPM                                 |
| 11. Light Engineering                           | 12. Logistics                               |
| 13. Marine & Offshore Engineering               | 14. Mineral-based products                  |
| 15. National Quality Infrastructure             | 16. Organic Products                        |
| 17. Ornamental Fish                             | 18. Pharmaceuticals                         |
| 19. Processed Food & Beverages                  | 20. Regional Development                    |
| 21. Rubber & Rubber based products and plastics | 22. Seafood & Aquaculture Sector            |
| 23. Spices & Concentrates                       | 24. Trade Promotion & Trade Information     |

Six (06) Advisory Committee meetings for the Ayurveda & Herbal Products, Gems & Jewelry, Marine & Offshore, Spices & Concentrates, and Education sectors were conducted during the year 2024.

**b) International Level:**

The EDB has fostered strong collaborations with Sri Lankan diplomatic missions abroad, foreign diplomatic missions in Sri Lanka, international trade chambers, and trade promotion organizations (TPOs).

In conclusion, the EDB is dedicated to upholding the highest standards of corporate governance. The Board of Directors and senior management remain committed to promoting transparency, accountability, and ethical behavior in all aspects of the organization's operations.

## RISK ANALYSIS

The purpose of risk analysis is to identify and mitigate the risks faced by the Sri Lanka Export Development Board (SLEDB) when operating in a dynamic environment to enabling Sri Lanka's Exports to be globally competitive through strategic collaboration with the aim of positioning Sri Lanka as a prominent export hub for exclusive products and services.

### Internal operational Risks

#### 1. Human Resource Shortage:

The current trend of officers leaving for foreign employment or migrating to other countries poses a risk to the implementation of the EDB work plan. To address this, EDB needs to plan necessary recruitments strategically to ensure the timely execution of the tasks.

#### 2. Financial Dependency:

The EDB faces financial risk in implementing its development and administrative activities due to its reliance on funds allocated from the General Treasury. This risk can be mitigated by fostering collaboration with the private sector, potential donors, and NGOs to diversify funding sources.

### Export Industry Risks

#### 1. Market Risk:

Global economic uncertainties, geopolitical tensions, and changing consumer preferences can affect demand for Sri Lankan exports. The EDB will closely monitor market trends, diversify export destinations, and enhance market intelligence to mitigate this risk.

#### 2. Trade Policy Risk:

Changes in trade policies and regulations, including tariffs and non-tariff barriers, can impact export competitiveness. The EDB will engage with relevant stakeholders, through the Export Development Council of Ministers (EDCM) conduct advocacy campaigns, and provide policy guidance to mitigate potential negative impacts.

#### 3. Supply Chain Risk:

Disruptions in the supply chain, including raw material shortages, transportation bottlenecks, and geopolitical issues, can affect export production and delivery. The EDB will work with exporters to diversify supply sources, enhance logistics efficiency, and adopt digital technologies to mitigate supply chain risks.

#### **4. Financial Risk:**

Fluctuations in exchange rates, interest rates, and credit risks can impact the financial stability of exporters. The EDB will provide advisory services, promote hedging mechanisms, and facilitate access to finance to mitigate financial risks.

#### **5. Compliance Risk:**

Non-compliance with regulatory requirements, including quality standards, environmental regulations, and labor laws, can result in reputational damage and legal issues. The EDB will provide capacity-building programs, conduct audits, and promote best practices to mitigate compliance risks.

#### **6. Technology Risk:**

Rapid technological advancements and digital disruptions can impact the competitiveness of Sri Lankan exports. The EDB will promote technology adoption, provide digital training programs, and facilitate access to technology solutions to mitigate technology risks.

#### **7. Natural Disaster Risk:**

Sri Lanka is prone to natural disasters, including floods, and droughts, which can disrupt export activities. The EDB will collaborate with relevant agencies, develop disaster preparedness plans, and provide assistance to affected exporters to mitigate natural disaster risks.

#### **8. Political Risk:**

Political instability, regulatory changes, and trade disputes can impact export operations. The EDB will monitor political developments, provide risk assessments, and support exporters in managing political risks.

Despite these risks, the EDB remains committed to supporting Sri Lankan exporters and will continue to implement proactive measures to mitigate risks and seize opportunities for sustainable export growth.

# **Export Performance – 2024**

## 1. Export Performance – 2024

### 1.1 Overview

Sri Lanka's export sector demonstrated resilience and steady growth in 2024, despite global economic challenges. Total export earnings including merchandise and services exports reached US\$ 16,243.47 million, reflecting a 7.52% year-on-year (y-o-y) growth compared to 2023.

This performance underscores the resilience and continued potential of Sri Lanka's export sector amidst evolving global trade dynamics.

Earnings from merchandise exports in 2024 increased by 7.23% compared to 2023, reaching US dollars 12,771.94 million, the second highest annual export earnings in history. This increase was driven by earnings from petroleum products (due to higher bunkering volumes), which crossed US\$ 1 billion for the first time.

In addition, Services exports recorded an 8.58% increase, reaching US\$ 3,471.53 million in 2024 compared to 2023. ICT/BPM, Construction Services, Financial Services and Transport & Logistics are considered as Services exports.

The graph below indicates the performance of the export sector during the years 2022, 2023 and 2024.



Sources: Central Bank of Sri Lanka, Sri Lanka customs & EDB

## 1.2 Export Performance by Major Categories

Table 1 below gives the export performance of major categories during the year 2022, 2023 and 2024 in US dollar terms.

Table 1 : **Export Performance by Major Categories - 2022, 2023 & 2024**

|                                                 | 2022<br>(US\$Mn) | 2023<br>(US\$Mn) | Growth<br>% | 2024<br>(US\$Mn) | Growth<br>% |
|-------------------------------------------------|------------------|------------------|-------------|------------------|-------------|
| Agriculture & Fisheries Exports                 | 2,952.02         | 2,911.84         | -1.36       | 3,188.16         | 9.49        |
| Industrial Exports                              | 10,154.40        | 8,998.96         | -11.38      | 9,583.78         | 6.50        |
| Services Exports                                | 1,889.00         | 3,197.28         | 69.26       | 3,471.53         | 8.58        |
| <b>Total Merchandise &amp; Services Exports</b> | <b>14,995.42</b> | <b>15,108.08</b> | <b>0.75</b> | <b>16,243.47</b> | <b>7.52</b> |

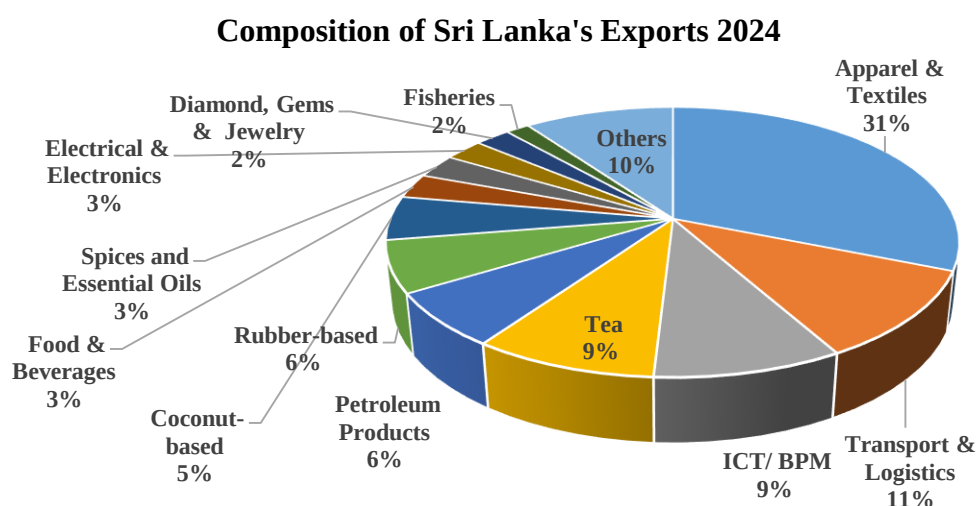
Sources: Central Bank of Sri Lanka, Sri Lanka customs & EDB

The agricultural exports which accounted for 20 % of total export earnings increased by 9.49 % in 2024 to US\$ 3,188.16 Mn. All major products in the agricultural sector (Tea, Natural Rubber, Coconut based products, Spices, Vegetables, Fruits, Cut Foliage, Essential Oils & other export crops) recorded substantial increases during this period.

Sri Lanka's industrial exports, particularly Apparel and Rubber based products, grew in 2024 due to strong global demand, competitive pricing, and market diversification. Apparel exports expanded into high-value segments like sustainable and performance wear, while Rubber based exports benefited from increased demand for industrial and surgical gloves.

## 1.3 Composition of Exports in the Year 2024

The graph below illustrates the composition of exports at disaggregated level during the year under review. It reveals that nearly 50% of total export earnings of Sri Lanka were derived from four products, namely Apparel (31%), Tea (8.8 %), Rubber based (6 %) and Coconut products (5.3 %). Nearly 90 % of the total export turnover came only from 10 products and 2 services sectors reflecting the lack of diversification of Sri Lanka's export basket.

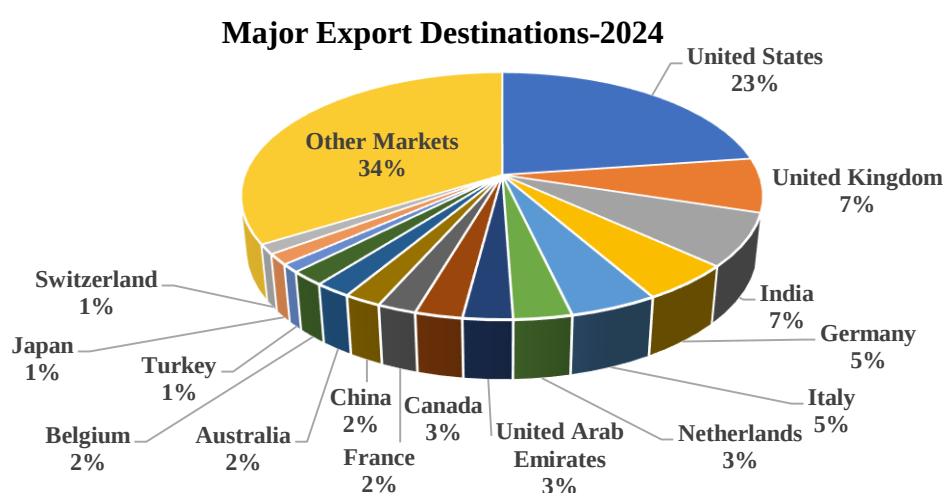


Sources: Central Bank of Sri Lanka, Sri Lanka customs & EDB

## 1.4 Exports to Major Markets

The figure below presents the composition of our products in major markets during the year 2024.

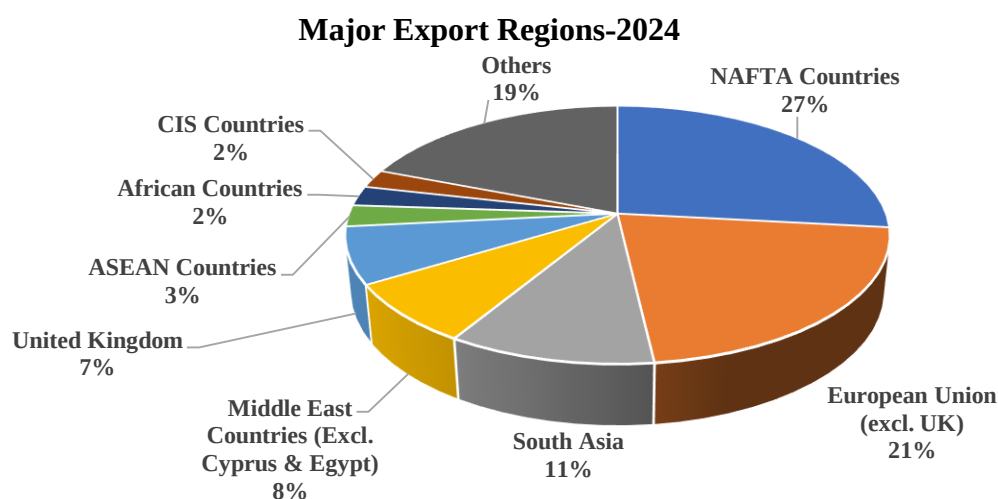
It shows that United States which absorbed 23 % of our total exports (in US \$ terms) continues to be the leading destination for Sri Lanka's products, followed by United Kingdom (7.1 %), India (6.9%), Germany (4.9 %), Italy (4.6 %), Netherlands (3.1%), UAE (2.6 %), Canada (2.5%), France (2.1%), and China (1.9%) absorbing shares as indicated within parenthesis. Exports to United States in the year 2024 increased by 5.49 % to US\$ 2,909.97 Mn compared to the corresponding periods in 2023. In addition, exports to the United Kingdom increased by 6.8 % to US\$ 903.72 Mn in the year 2024 compared to the corresponding period in 2023.



Sources: Central Bank of Sri Lanka, Sri Lanka customs & EDB

## 1.5 Exports to Major Regions

The graph below illustrates the merchandise export performance of Sri Lanka in major regions during the year 2024.



Sources: Central Bank of Sri Lanka, Sri Lanka customs & EDB

## 2. Summary of progress of development activities carried out by the EDB during the year 2024

### 2.1. Thrust Areas for Export Development & Promotion

#### 2.1.1 ICT/ BPM Sector

- **North America Business Linkage Programme**

A webinar focused on the North American Business Linkage Program for startups and SMEs in the IT sector was held in December with 86 participants. Key topics covered were Global IT Outsourcing Insights, Trends in North America and Tips for Market Entry and Scaling.

- **Japan Market Development Programme (in collaboration with JICA Technical Assistance "Support Promotion of ICT/BPM Industry towards Japan Market")**

The EDB, in partnership with the Japan International Cooperation Agency (JICA), is enhancing the country's ICT/BPM sector through a two-year project (2024-2025) aimed at connecting tech companies and startups with the Japanese market. This initiative includes market intelligence, business coaching, and matchmaking services, supported by JICA consultants who provide technical guidance and conduct awareness sessions.

One-on-one consultations with 30 selected firms have been taken place by two JICA consultants, and efforts are being made to find suitable Japanese partners for these companies. Two awareness sessions have been conducted for the Sri Lankan IT industry, along with a "Training of Trainers" program for SLEDB officers.



- **Germany/EU Market Development Programme** - Following the submission of a proposal and a fact-finding mission, Import Promotion Desk (IPD), Germany selected Sri Lanka as a potential ICT sourcing destination. Five Sri Lankan companies have been chosen for further assistance under this programme.

- **GITEX Global & GITEX NorthStar Trade Event (13-19 October 2024)** - EDB, in partnership with the Sri Lanka Consulate General in Dubai, organized Sri Lanka's participation

in GITEX Expand North Star from October 13 to 19, 2024. This initiative included business meetings, networking sessions, and field visits to promote Sri Lankan innovation and foster international partnerships, with ten ICT SMEs/startups showcasing the country's ICT industry, gaining insights into industry trends and technological innovations while connecting with the global IT community.

### 2.1.2 Spices & Concentrates Sector

- **Licensing Schemes for Ceylon Spices, Pure Ceylon Cinnamon, and Protected Geographical Indication (PGI)** - A total of 55 companies have been certified for Ceylon Cinnamon PGI, with 11 additional agreements currently under processing. Three PCC licenses were issued. The first sample of Geographical Indication (GI) Cinnamon was shipped to Germany.
- **China Market Entry Programme for Ceylon Cinnamon**  
Forty-seven companies have registered for the programme, and the National Plant Quarantine Service (NPQS) has audited 30 of them for certification to export to China. A virtual audit was conducted on 28-29 August by China's General Administration of Customs (GACC) in collaboration with the Sri Lankan Embassy in Beijing, the Department of Cinnamon Development, and the EDB. Additionally, promotional materials, including a video, TV slides, and an e-flyer in Chinese, were developed with financial and technical support from the International Finance Corporation (IFC) and shared with the Sri Lankan Embassy in China.
- **Participation in International Food Fairs in the EU Region (to promote natural ingredients, Ceylon Cinnamon, the PCC and PGI marks)**
  - **Biofach 2024 (13-16 February 2024, Nuremberg, Germany)**

The EDB organized the participation of 15 export companies, including three PGI-certified Cinnamon exporters. These companies showcased products such as coconut, fresh fruit, processed foods, spices, and concentrates. Four large-scale companies self-funded their participation, while small and medium-sized enterprises (SMEs) received support from the EDB, International



Trade Centre (ITC), IFC, and Import Promotion Desk (IPD) Germany. A culinary show, supported by the IFC, featured the international debut of Ceylon Cinnamon PGI-certified products. New product launches included cinnamon extract, cinnamon-flavored drinks, and flavored coconut chips.

### 2.1.3 Boat Building Sector

- **Dubai International Boat Show 2024 (28 Feb. – 04 March 2024)**

The EDB organized participation of 03 Sri Lankan companies at the fair and the participant companies were received around 30 new inquiries and 05 positive contacts (Dubai, UAE, India) are under negotiation. Sri Lankan participants received an opportunity to present capabilities of the Sri Lankan Boating industry at the seminar organized parallel to the DBIS. Accordingly, presented Sri Lankan competencies on “Sri Lanka’s competitive position in the Boating Industry” on 2nd March 2024 at the Dubai Port.



- **Completion of the Environmental Impact Assessment (EIA) Report & Feasibility Study for Kapparithota Breakwater Construction**

A meeting was organized with the relevant stakeholders on 14<sup>th</sup> August 2024 at the Ministry of Fisheries to discuss on the implementation of the project. A field visit to Kapparithota site at Weligama was organized on 28<sup>th</sup> August 2024 and Sri Lanka Tourism Development Authority (SLTDA), Central Engineering Consultancy Beuro(CECB), officials of Weligama Divisional Secretariat and private sector representatives were attended. Follow up with the relevant institutions for obtaining clearance for the project is being done.

### 2.1.4 Food & Beverages Sector

- **Gulfood 2024 (19-23 February, 2024 at the World Trade Centre, Dubai, UAE.)**

The EDB organized the participation of 36 Sri Lankan companies, including 10 SMEs, in Gulfood 2024, one of the largest global food and beverage exhibitions, held at the World Trade Centre in Dubai.

Sri Lankan companies secured confirmed orders worth USD 11 million, with USD 4.66 million already executed and an additional USD 7 million under negotiation. Buyers expressed keen interest in Sri Lankan vegan and natural products, such as young jackfruit in brine, banana blossom, banana powder cereal, coconut sugar, low-fat desiccated coconut, and cassava flour/starch. Many participants successfully entered new markets, including Poland, Seychelles, Serbia, Turkey, Spain, Germany, Palestine, and Mexico. Several companies also launched new brands internationally, such as Alpex Ceylon's Fusion 4U, Tropikal Life's Life by Tropikal, F&V Association's GreenLife, SmartCrisp, and Rancrisp's Grill Master.



#### ▪ **Frame Work of Cooperation (FoC) to increase exports of Fairtrade products to EU**

The EDB and Fair Trade networks signed a Framework of Cooperation (FoC) to enhance trade links and promote Fair Trade products from Sri Lanka to the international market in January 2024. The EDB, along with seven other government institutions and the Sri Lanka Embassy in Brussels, aims to strengthen collaboration with Fair Trade entities. As part of this initiative, the Embassy participated in the European Parliament's "Fair Trade Breakfast 2024," where Sri Lanka was showcased as a top ethical sourcing destination. It was highlighted the diversity of Sri Lankan Fair Trade products and discussed the industry's challenges, emphasizing the need for support from EU institutions and international Fair Trade organizations.

A stakeholders' meeting organized by EDB, NAPP, FNSL, and WFTO was held in December at the Movenpick Hotel in Colombo, focusing to unite key stakeholders to discuss the current status and impact of Fairtrade, explore future projects, and address sector-related issues. Attendees included high-level representatives from various Fairtrade organizations and government institutions, indicating strong public-private support. Participants concluded with a commitment to advancing Fairtrade and added a new initiative to their 2025 action plan to connect Sri Lankan companies with Fairtrade towns in Belgium and Paris.

Additionally, two awareness workshops on Fairtrade Certification were held, aiming to educate local exporters about the Fairtrade concept. The events attracted more than 100 participants,

including exporters, producers, government representatives, university students, and stakeholders.



- **Facilitate market access for rice & poultry products to Singapore**

A delegation from the Singapore Food Agency (SFA) visited Sri Lanka to conduct pre-inspections of slaughterhouses seeking licenses to export poultry products to Singapore. Out of seven, three were inspected, and recommendations were made by the SFA to the Department of Animal Production & Health (DAPH). The final audit of slaughter houses by the SFA is pending.

- **Facilitate market access for pineapple to China market**

Cabinet approval was obtained to sign the export protocol between the General Administration of Customs of the People's Republic of China (GACC, China) and the Department of Agriculture (DoA) (Sri Lanka). A video inspection was conducted by the GACC, along with officers from National Plant Quarantine Service (NPQS), DoA, and EDB, covering two packhouses and one orchard. Recorded videos of one packhouse and one orchard were forwarded to the GACC. The procedure for companies to export pineapple products to China has been received from the GACC and published on the EDB website. Additionally, the Sri Lankan Embassy in China has requested to undertake promotional activities for market access of pineapple products in China. Pineapple samples were sent to the SL Embassy in China to promote during the Kunming Fair.

- **Facilitate sustainable farmer cluster and exporter linkup programmes for fruits & vegetables**

A farmer cluster has been organized together with System H of Mahaweli to cultivate manioc (Peradeniya variety) for export processing by Rancrisp Marketing Pvt Ltd, including both tubers and leaves. Twenty export companies were connected with responsible officers of the Mahaweli

Authority (DG, divisional heads, and system heads) to initiate product and market linkage programs for 2024 and 2025. CBS Pvt Ltd is connected with a farmer group in Buttala to produce and purchase curry leaves and lemongrass. Anod Cocoa is connected with Kurunegala Plantation for cocoa beans, producing single-origin handmade chocolate aimed at export markets. Exporter was connected with Okra producer cluster in Dambulla together with EDB regional office in Kurunegala.

- **B2B Meetings for Seafood Exporters in collaboration with Sri Lanka missions**

**China & South Korea:** Two Sri Lankan lobster exporters were introduced to the Chinese market, while five crab exporters established connections with South Korean importers.

**Netherlands, Spain, & Germany:** Two Sri Lankan exporters of tuna and barramundi were introduced to buyers in the Netherlands, with ongoing negotiations. Four Spanish buyers were introduced to a Sri Lankan barramundi exporter. Initial discussions were held with the German Embassy to organize B2B meetings.

## **2.1.5 Electronic & Electrical Components Sector**

- **B2B sessions, Webinars. Target regions for Electrical & Electronic Components Africa, EU, Asia, and Americas**

A B2B session with a Tanzanian company was done, expanding Sri Lanka's presence in the African market. A meeting with Automobile assembling company, Micro cars was held on 5<sup>th</sup> July 2024 with the participation of 14 Sri Lankan Electrical & Electronic Components (EEC) companies. Profiles were shared with the company to arrange individual visits for business linkages. As per the request of EDB, KIK Lanka, Verox Labs, and Rinstrum (Pvt) Ltd has sent a list of potential buyers in UAE, Qatar, Maldives, USA, Spain, and Italy, which were forwarded to respective foreign missions to facilitate connections. Additionally, a program was held on 26<sup>th</sup> June 2024 to raise awareness about the advantages of smart Aquaculture and Smart Agriculture for local exporters. 45 companies participated for the programme and fulfilled the hi-tech requirements for the industry to increase the quality and quantity of the harvest. An online webinar was organized on 28<sup>th</sup> of August to raise awareness about the local Testing, Calibration, and Accreditation services available for the Electronic and Electrical manufacturing sector. Approximately 50 companies participated, and representatives from SLINTEC, NERDC, SLSI, ITI, and ACCIMT provided valuable insights.

- **Product improvement support with R&D and testing** - With the support of SLINTEC, NERDC, and ACCIMT, 14 EEC companies have received assistance for calibration, product

upgrade and testing. Discussions are underway with the Ministry of Industry and NERD to establish an upgraded testing facility in Sri Lanka, funded by a Japanese government grant. An online seminar was organized on 28<sup>th</sup> of August to aware the availability of local Testing, Calibration and accreditation services offered by Government Sector Institutions in Sri Lanka for Electronic and Electrical manufacturing with the participation of approximately 50 companies.

- **Hand soldering training session & Electro Static Discharge awareness program Feb 2024 with the assistance of IPC India and SLEMEA**

The training session was organized with the participation of sixty (60) participants from Sri Lankan electrical and electronic companies. The participants were able to gain a deeper understanding of IPC standards' requirements, assembly functionality, proper soldering techniques, adherence to assembly procedures, and overall product quality requirements. Additionally, participants had opportunity to learn advanced soldering techniques using state-of-the-art tools, further enhancing their skills.



## 2.1.6 Logistics Sector

- A survey was conducted to identify the qualifications and skills needed for jobs in the logistics sector. The head of the committee has prepared a draft qualification framework based on the survey findings, which has been reviewed and discussed by the committee. Further refinements are underway, incorporating feedback to ensure the framework meets industry standards and requirements.

## 2.1.7 Coconut based Products Sector

- **Conduct B2B programs to promote Coconut kernel products (milk, milk powder, coconut/king coconut water & coconut chips/DC) to Europe/ China & Middle East market** - To strengthen Sri Lanka's presence in Europe, China and Middle East, the EDB organized a series of B2B meetings focused on Coconut based products. Three meetings were held for MCT oil (Medium chain triglycerides) and cocopeat with Japan and Russia. Ten Sri Lankan companies were introduced to two buyers. A Japanese buyer visited one Sri Lankan company, and order

confirmation is pending. Further, two B2B meetings were conducted for Virgin Coconut Oil (VCO) and kernel products (vinegar, treacle, sugar, coconut/king coconut water, etc.) with buyers from Italy and New Zealand.

### 2.1.8 Apparel Sector

- **Apparel Buyer delegation from China** - A prominent delegation of 30 members of China National Garment Association (CNGA), visited Sri Lanka on 9<sup>th</sup> May 2024. The EDB organized B2B meetings and link 12 Sri Lankan Companies with Chinese companies.
- **Information stall at CEMS - Global USA's Textile Series of Exhibition from 29<sup>th</sup> Feb - 2<sup>nd</sup> March 2024 at SLECC** - The EDB hosted an information booth at the exhibition, 50 exhibitors manufacturing Yarn, Fabrics and Machinery participated from India, Pakistan, Taiwan, UK and China. Exhibitors showcased yarn, fabrics, and machinery, providing Sri Lankan businesses valuable insights and networking opportunities within the global textile market.
- **Sourcing at Magic Las Vegas 2024 (February)** - The EDB organized Sri Lanka participation of 11 apparel companies at “Sourcing at Magic Exhibition” in Las Vegas, USA. The participants were showcased and promoted a wide range of apparel products at the Sri Lanka Pavilion, ranging from ladies’ dresses and blouses, active wear, work wear, men’s shirts, underwear, children wear and raincoat capabilities to the USA market.



- **Maximize the benefits under UK DCTS - Sri Lanka Apparel Summit (“Sourced Sri Lanka”– Textile & Apparel Roadshow in London, UK and B2B session for Apparel) in April / May 2024**

The EDB, Sri Lanka Apparel Sourcing Association (SLASA), Sri Lanka High Commission in the UK, and Joint Apparel Association Forum (JAAF) have collaboratively organized this unique export promotion programme on the 17<sup>th</sup> and 18<sup>th</sup> June 2024, in Royal Horticultural Hall in London, UK with the participation of 52 exhibitors including 12 SMEs. Sri Lanka proudly unveiled its **National Export Brand “Your Vital Island”** on the first day of the event, 17<sup>th</sup> June 2024, marking a significant milestone in the country's export sector. This Roadshow was organized as the first-ever Sri Lankan apparel exhibition in the UK to increase the Sri Lankan apparel share in the UK market. Around 14 buyer linkages have been built up at the event. As a result of built-up linkages at the exhibitions, a brand promoter Jeeta Mona from UK has visited on SME factory (Rowanthi Garments Pvt Ltd) in Sri Lanka.



▪ **Facilitate to implementation of the Global Programme on Textile and Clothing (GTEX) Phase II in Collaboration with the Switzerland Embassy in Sri Lanka**

The Second phase of the Global Program on Textile and Clothing (GTEX2) was launched on 3<sup>rd</sup> July 2024 with the presence of Hon. State Minister of Investment Promotion and a Consultant from International Trade Centre on 3<sup>rd</sup> July 2024 at Kingsbury Hotel Colombo. The EDB signed a Project Agreement with the Embassy of Switzerland and Maldives to implement the GTEX2 in Sri Lanka from 2024 to 2027 for the benefit of the Sri Lankan apparel sector. Five factory visits were done to evaluate selected companies.



### 2.1.9 Rubber based Products Sector

- **Conduct workshop/ seminar on Product Innovation, Technology, and R&D for the Polymer Industry** - A virtual workshop, in collaboration with Peterson Solution and Projects, was organized to educate Sri Lanka's rubber products industry on the **EU Deforestation Regulation (EUDR)** and more than 30 company representatives participated to upgrade their knowledge on EUDR compliance with clarifications of the issues, with relevant government institutions.
- **Conducted a two-day workshop on Dry Rubber Compounding Technology and Plant Management** - The EDB, in collaboration with the Sri Lanka Automotive Component Manufacturers Association (SLACMA) and Technobiz Lanka, held a two-day workshop in December focused on Dry Rubber Compounding Technology and Plant Management. The objective of the event was to enhance the skills of technical professionals in the rubber manufacturing industry, which is essential for maintaining competitiveness in the export market. Key topics covered included compounding ingredients, the applications of natural and synthetic rubber, and best practices for rubber mixing. The workshop was attended by industry leaders and officials, underscoring its significance for the growth and diversification of Sri Lanka's rubber products industry.

## 2.2. Other Sectors for Export Development & Promotion

### 2.2.1 Gems & Jewellery Sector

- **FACETS Sri Lanka International Gem & Jewellery Show 2024**  
The 30<sup>th</sup> edition of **FACETS Sri Lanka International Gem & Jewellery show** organized by the Sri Lanka Gem & Jewellery Association (SLGJA) in collaboration with the National Gem and Jewellery Authority (NGJA) and the EDB from 6-8 January 2024 at the Cinnamon Grand, Colombo. Approximately one hundred potential buyers from around twenty countries attended the exhibition, as a result of the extensive promotional campaign. Over US\$ 10 Million sales have been recorded. 300 number of buyers visited the fair including 150 number of serious foreign buyers.
- Organized an **Awareness session on Export Procedure of Gems and Jewellery sector** in collaboration with NGJA and Customs for 50 participants.

### 2.2.2 Pharmaceutical Products

- Facilitation for the development of a Strategic Roadmap for the Sri Lankan pharmaceutical sector in collaboration with the Ministry of Health
- **Vietnam Medi Pharm Expo 2024 (01-03 August 2024), Ho Chi Minh, Vietnam**

Organized the participation of three Sri Lankan companies at the exhibition. Two companies found distributors for their products and are in the process of further discussions. One company is in the process of discussing with potential distributors.



### 2.2.3 Footwear & Leather Products

- **Co- Organize Footwear and Leather Fair 2024** - The Footwear & Leather Exhibition took place from February 8 to 11, 2024, at BMICH. EDB organized an information stall and carried out local and international promotions for the event.

### 2.2.4 Construction and Power & Energy

- **Establish Sri Lanka business engagements in African and Middle East regions for Civil Construction/ MEP/ Engineering and Power & Energy services**

Connected five companies with confirmed projects in African region countries, EU (Romania) and Asia (Indonesia) for: Sierra construction and Master Hellies, Eco Power (170 USD Mn), China State Construction Engineering Corporation (2 Mn USD) and Saw Engineering (2 Mn USD). Shared a list of 60+ projects in Ethiopia, South Africa and Indonesia with the industry.

- **Thailand Smart City Expo 2024**

The Embassy of Sri Lanka in Thailand, along with the EDB, organized the Sri Lanka's participation at the Thailand Smart City Expo 2024, held from November 6 to 8 in Bangkok. This significant event, Southeast Asia's largest for smart city innovations, brought together international stakeholders and industry leaders to explore advancements in various areas,

including telecommunications and energy. The Embassy secured complimentary booths for Sri Lankan exhibitors, including Venora Lanka Power Panels and Azend Technologies, who presented their cutting-edge solutions in smart energy management and automation, thereby showcasing Sri Lanka's growing expertise and competitiveness in the global technology landscape.



## 2.2.5 Education Services

- **Link international service providers to affiliate with local institutions/ programmes (Academic and healthcare services)**

Linked CINEC and Universitas Parsada, Indonesia, for academic collaboration and signed the agreement (March). Discussions are in progress between Open University and Universitas Indonesia to explore collaboration. Initial meeting was conducted between the Nursing Faculty of Universitas Indonesia (UI) and Sri Lankan universities (IIHS, CINEC, APIIT, SLIIT, and the Open University) on 25<sup>th</sup> June 2024 to develop collaboration in healthcare services programmes. Conducted discussions with Sabaragamuwa University and UI for collaboration and the discussions are in progress. Linked Bhodi Dharma Collage in Indonesia with Nagananda International Institute of Buddhist Studies in Sri Lanka and conducted preliminary meeting with both parties.

## 2.2.6 Marine and Offshore Services

- **“Voyage Sri Lanka 2024”: The Marine Summit in November 2024**

EDB, in collaboration with government and private sector stakeholders, organized the inaugural Marine Summit, "Voyage Sri Lanka 2024," in Colombo. The summit aimed to promote Sri Lanka's Marine & Offshore Services and Boat Building sectors by attracting investors, fostering strategic partnerships, and showcasing the country's potential as a hub for investment in the blue

economy. Over 200 participants attended, including foreign delegates and senior executives. As part of the initiative, 20 foreign investors from countries like India, Saudi Arabia, and the United States toured Sri Lanka's key ports—Trincomalee and Hambantota, highlighting the nation's strategic position in global marine trade and investment opportunities. Key partners include the Sri Lanka Ports Authority, Ministry of Foreign Affairs, Board of Investment, Sri Lanka Navy, and other industry leaders.



Additionally, the EDB has launched the **official website** for “Voyage Sri Lanka 2024.”



### 2.3. Maximize the concessions available under FTAs/ PTAs/TIFAs

- **Natural Product Expo West (NPEW) in USA (12-16 March 2024 )**

The EDB organized participation of 08 export companies (5 SMEs and 3 large companies) at the event held in Anaheim, USA, from 12th to 16th March 2024. The event generated 110 number of total inquiries and secured US\$ 695,000 confirmed orders. Two containers of coconut milk, valued at USD 39,000 and coconut milk container valued at USD 110,000 have been shipped to USA so far. Moreover, three shipments of Coconut milk, coconut oil & coconut milk powder (US\$ 0.38 Mn) has been sent.

- **International Food & Drink Event - 25-27 March, 2024, UK**

The EDB organized participation of 14 export companies at the event in the UK. Confirmed Orders - US\$ 288,320.00, Orders under Negotiation - US\$ 1.05 Mn. 250 positive inquiries have

been received. Additionally, a joint venture opportunity was established between Finch Trading Pvt. Ltd and New Lanka Cinnamon Pvt. Ltd., with the latter registering a branch company. Further, three new companies were introduced to the UK market (Tropical Health Food (Pvt) Ltd, Finch Trading (Pvt) Ltd & K & D Foods International (Pvt) Ltd).

- **Organize Outward Delegation to Australia 2024**

The EDB in collaboration with the Sri Lanka Consulate General in Melbourne (SLCG) and the Sri Lanka-Australia Chamber of Commerce (SLACC), organized a trade delegation to Melbourne, Australia, from 2nd to 6th September, 2024. The delegation featured 17 Sri Lankan companies specializing in sectors such as Ceylon tea, spices, processed food, coconut-based products, and food packaging. This outward mission followed the Aboriginal Economic Development Group's visit to Sri Lanka in September 2023, which laid the foundation for expanding trade between the two

countries, facilitated by the SLACC. As part of the mission, delegates were privileged to attend the Fine Food Australia 2024, the largest trade event in Australia for food, packaging and hospitality industry. This



renowned exhibition showcased innovative products and leading suppliers, offering Sri Lankan companies a unique platform to connect with international partners, secure significant business deals, and explore emerging trends in the food export industry. The full-day event also provided valuable insights into the competitive landscape of the Australian market, helping to broaden opportunities for Sri Lanka's export sector.

- **Implementation of National Export Brand Promotional Plan 2024 - 2027**

The EDB launched the National Export Brand initiative to promote the country's exports holistically under a cohesive brand identity that connects with international buyers and Sri Lankan stakeholders. Finalized the taglines, logos, and promotional plan for Sri Lanka's National Export Brand for 2022 to 2026, marking a significant milestone for the country's export sector in collaboration of key stakeholders related to export trade. This initiative was officially launched by His Excellency, President Ranil Wickramasinghe, during the Presidential Export Awards on 23<sup>rd</sup> November 2023. The brand's international debut occurred at the apparel and textile roadshow in June 2024 in London, UK. Country video, twenty testimonial videos and Sectoral videos completed and all Brand co laterals have been completed.

- **South Asian Trade Fair, 2- 4 August 2024 in Colombo**

22 Sri Lankan companies exhibited at the event and 84 International participants from Afghanistan, Bangladesh, China, India, Maldives, Nepal and Pakistan exhibited at this Expo. Leaders of International Chambers of these countries attended the event and especially for Business Forum.

- **Organizing Sri Lanka's participation at Foodex Saudi-2024 (16-19 September) in KSA**

Sri Lanka's participation at Foodex Saudi resulted in 105 inquiries and confirmed orders totaling USD 25,000. Orders under negotiation reached USD 1,025,000, with potential for further joint ventures, particularly in coconut products and biscuits. The event also opened new market avenues in Kuwait and Bahrain. Potentials inquires-more than 100, JV's -Promote coconut flavor & DC for Consolidated Business Systems Limited & two JV's for Maliban Biscuit Manufactories (Pvt) Ltd & 1 JV for Norfolk Foods (Pvt)Ltd and ARIYA FOOD – Tradlanka Agricultural Enterprises (Pvt) Limited received inquiries from Kuwait, Bahrain.

- **HKTDC and EDB Join Forces to Boost Sri Lanka's Exports**

The Hong Kong Trade Development Council (HKTDC) and the EDB hosted a significant Roadshow in October, 2024, at the Kingsbury Hotel in Colombo to strengthen trade and economic relations between Sri Lanka and Hong Kong. The event provided a platform for businesses to explore new markets and establish strategic partnerships. Prior to the Roadshow, HKTDC representatives met with EDB officials to discuss collaboration opportunities focused on enhancing trade and exporter development. The Roadshow successfully attracted around 80 representatives from various sectors in Sri Lanka, including apparel, food, and electronics, fostering stronger economic ties and partnerships.



- **Organizing Sri Lanka's participation at the 7th China International Import Expo (CIIE) 2024 (November 5–10)**

The 7th China International Import Expo (CIIE) was held in Shanghai in November, 2024. This expo is notable for being the world's first national-level event exclusively dedicated to imports.

Since its inception in 2018, the EDB has organized Sri Lanka's participation in CIIE, marking seven consecutive years of active involvement. For CIIE 2024, the EDB has organized three pavilions: a Sri Lanka Country Pavilion within the International Pavilion section, and two additional pavilions in the Enterprise Section. In collaboration with the Sri Lanka Tea Board, Coconut Development Authority, Sri Lanka Handicrafts Board, and the National Gem and Jewellery Authority, the EDB showcased a diverse range of products at the Sri Lanka Country Pavilion. At the EDB's booth in the Sri Lanka Country Pavilion, Ceylon Cinnamon was prominently featured alongside products from the apparel, tea, health, and rubber sectors. A tea-serving station hosted by the Sri Lanka Tea Board attracted thousands of visitors, enhancing the pavilion's appeal and visibility.

Additionally, the EDB organized two pavilions within the Food and Agriculture Section and the Consumer Section of the expo. Sri Lanka pavilion included 14 companies showcasing products in the Food and Agriculture Section, which covered sectors such as tea, coconut products, spices, concentrates, and other food and beverage items. In the Consumer Section, the Sri Lanka pavilion featured four companies in the gem and jewelry sector.

Participating companies secured over USD 100,000 in confirmed orders, while an additional USD 300,000 worth of orders are currently under negotiation. More than five joint venture opportunities were discussed. The companies exhibiting in the Enterprise Section received over 390 potential inquiries. Notably, around 50 positive inquiries were generated for the products displayed at the EDB booth in the Sri Lanka Country Pavilion. Arrangements have been made to forward these inquiries to the relevant companies for follow-up.

Participants gained insights into market behavior and entry strategies in China, while the CIIE 2024 theme, "Shared Future," highlighted China's role in sustainable development and international collaboration, enhancing the Sri Lankan participants' understanding of China's market dynamics and globalization efforts.

## **2.4. SME Development**

- **Production of a series of YouTube videos to Guide Sri Lankan SMEs to the Export Trade**  
With the objective of guiding Sri Lankan SMEs on how to enter and succeed in the export trade, recordings were completed for 16 YouTube videos. Editing is being done for the recorded videos. Production of 10 episodes have been completed.
- **New Exporter Development Programme (NEDP)**  
Under the NEDP, 30 SMEs were facilitated to participate at international trade exhibitions and market linkage programmes organized by the EDB during the period under review, 18

companies were facilitated to participate at the IPD inward delegation from Germany. Linked 02 new companies with IPD sourcing mission. Directed 50 young entrepreneurs to SAPP for financial assistance (grant + low interest loan).

- **Women Exporter Development Programme**

Cabinet approval received to sign a MoU between the EDB and the International Trade Center (ITC) on “ITC She Trades Hub in Sri Lanka”. 05 women entrepreneurs have been selected for Technical Exposure and Capacity Building Programme coinciding with “BIOFACH 2025” supported by IPD. 08 capacity building programmes on international trade were conducted for 34 women entrepreneurs. One woman entrepreneur has been selected to participate at CIIE China with ITC funds.

Additionally, the first networking session for women entrepreneurs, hosted at the EDB, successfully gathered 50 participants, including SMEs and academics, to address the critical barrier of limited networking opportunities. The event focused on inspiring and educating attendees while fostering connections and collaboration to help women navigate international markets. A distinguished panel of speakers shared insights on essential topics such as sustainable exporting practices, thriving in competitive markets, overcoming entry challenges, managing legal risks, understanding cultural differences in negotiations, and recognizing the growing global demand for sustainable practices.



- **Thaifex - Anuga Asia 2024 in Thailand from 28<sup>th</sup> May - 1<sup>st</sup> June 2024**

The EDB organized participation of 6 SME manufacturing companies and a startup company at the “THAIFEX – Anuga Asia -2024” held in Bangkok, Thailand from 28th May to 01st June 2024 to promote their products and also organized a ‘Technical Exposure and Capacity Building Programme’ coinciding with the fair with the



participation of fourteen (14) delegates representing eleven (11) Sri Lankan companies in collaboration with Royal Thai Embassy in Colombo.

▪ **Hotel Asia Exhibition & International Culinary Challenge 2024 in the Maldives from May 13th –15th 2024**

In collaboration with the Sri Lanka High Commission in Maldives and Sri Lanka – Maldives Business Council, the EDB organized participation of 19 exporters including 15 SME entrepreneurs at the exhibition. 27 B2B meetings were conducted and 20 orders are under negotiation.



- The EDB conducted 21 **Awareness programmes** across the country, covering diverse topics such as:
- Phytosanitary Requirements for Agri-Products in Kurunegala (53 participants).
  - Export Procedures, Packaging & Labeling in Matara (51 beneficiaries).
  - Export Procedures for Government Officials (30 SEDD officials) in Colombo.
  - Export Market Trends and Procedures for SMEs in the Central Province (98 beneficiaries)
  - Costing & Pricing for Local and Export Markets, and export procedure for SMEs in the Southern Province and Monaragala District (30 participants)
  - Export Services and Market Trends for 70 agri-entrepreneurs in Galle, Matara, and Hambantota.
  - Farmer Preparation for Export Markets for 47 farmers in the Jaffna District (banana, mango, and onion producers).
  - Specialized training programmes including Jam, Sauce, and Cordial Preparation (41 F&B producers in Jaffna), Grain Storage and Management (33 farmers in Vavuniya), and Rice-Based Ice Cream Production (39 producers in Jaffna).
  - Two digital marketing programmes in Kandy & Kurunegala for 100 SMEs.
  - Export Market Access for 41 farmers in Kilinochchi, and Dehydration Techniques for 42 farmers in Jaffna.
  - A Business Clinic in Gampaha for 150 entrepreneurs.

- Export Awareness Program for beginners designed to empower individuals and companies with the necessary knowledge and skills for entering the export market.
- Conducted two awareness sessions on export procedures for potential exporters in the cosmetic and coconut sectors, with the Industrial Development Board (IDB).
- Conducted an awareness session for 100 students at the Department of Economics, University of Sri Jayewardenepura, focusing on export procedures.
- Conducted a workshop for third-year students at the Department of Entrepreneurship, University of Sri Jayewardenepura, on export market opportunities, trends, and market entry strategies in April 2024.
- Conducted an awareness session on export procedures and documentation for 50 undergraduates at Uva Wellassa University.
- Conducted an online awareness session for 60 undergraduates at Sabaragamuwa University on export procedures and documentation, the export landscape, and market trends.

## 2.5. Exporter Facilitation

- **The 24<sup>th</sup> Exporters' Forum** was held on 25<sup>th</sup> July 2024 and chaired by Hon. State minister of Investment Promotion. 13 issues were discussed at the Forum with the participation of relevant government institutions. 2 issues resolved and directions were given to resolve the other issues.



- **Partnering with banks to link potential SME exporters to access trade finance** - The MOU between EDB and People's Bank was signed on 14<sup>th</sup> May 2024. The action plan has been finalized to move forward with the activities under the MOU. An awareness session was conducted for the focal points of EDB and People's Bank on 8<sup>th</sup> July 2024, at the Training College of People's Bank, with over 100 attendees. Both parties are working on implementing the agreed activities. 1<sup>st</sup> Awareness session on export market entry requirement was conducted on 27<sup>th</sup> September 2024 in Kaluthara region with the participation of 50 SMEs in the region.

- Completed the 165<sup>th</sup> & 166<sup>th</sup> **Import and Export Procedures Certificate Courses** with the participation of 92 individuals. Total income generated through this program was Rs. 2.52 Mn. Conducted two field visits on 18<sup>th</sup> April & 28<sup>th</sup> August to the SLPA, Sri Lanka Customs Facilitation Center and the Air Cargo Village at Katunayake. Commenced the 167<sup>th</sup> Import and Export Procedures Certificate course on 28<sup>th</sup> September with the participation of 57 individuals. Total income generated through the program was Rs. 1.59 Mn.
- Completed the 95<sup>th</sup> Course on **Operational Aspects of International Trade** with Field visit to SLPA, Sri Lanka Customs Facilitation Center, Air Cargo Village at Katunayake with the participation of 37 students and total income obtained from this course was Rs. 1.19 Mn.
- **EDB Help Desk & EDB Customer Service Management System (CSM)** - Providing Trade Information, Entering/updating the customer information via the EDB Customer Service Management system in collaboration with other divisions and monitoring the customer progress of both systems - 154 visitor entries are in the CRM system.
- **Work related to FTAs/ JCs**  
EDB participated in the 13<sup>th</sup> round of Sri Lanka-India Economic and Technology Cooperation Agreement (ETCA) negotiations from 8<sup>th</sup> -10<sup>th</sup> January 2024, in New Delhi, focusing on Sanitary and Phytosanitary (SPS) measures and Technical Barriers to Trade (TBT). Provided inputs for Sri Lanka's Request and Offer Lists & for Rules of Origin (ROO) for the India-Sri Lanka ETCA. Attended the preparatory meeting for the Sri Lanka-Australia Trade & Investment Framework Arrangement (TIFA) quarterly review on 8<sup>th</sup> May 2024. Participated to 1<sup>st</sup> and 2<sup>nd</sup> round trade negotiating committee meetings on trade in goods and rules of origin of Indonesia SL PTA held April & July. Participated on ECTA negotiation round held on 23<sup>rd</sup> June 2024. The EDB is participating to finalize Sri Lanka request list and Sri Lanka offer list under proposed PTA between SL & Indonesia.
- **Organize SME/ Women entrepreneurs participation at IORA Business Conclave - 28<sup>th</sup> & 29<sup>th</sup> May ,2024, Colombo** - Organized the participation of 20 SMEs to the Business conclave and B2B meetings companies included women entrepreneurs, ICT, agriculture and logistics. EDB contributed for 75% of the registration fee and rest 25% borne by companies accordingly EDB cost 450,000/- contribution of 20 companies -150,000/ company contribution. Participants are communicating with some foreign counterparts, shared company profiles etc.

## 2.6. National Packaging Center (NPC)

The NPC has permanently been established in the EDB to support the growth of the local manufacturing industry in Sri Lanka. It serves as the national focal point for packaging development projects. Approximately 104 SMEs and potential exporters were provided advisory services on packaging. The NPC unit of the EDB was conduct one webinar, two awareness and two training programmes on packaging for exporters, potential exporters, SMEs and Women entrepreneurs during the period under review.



NPC showcased its expertise at the Lanka Pack Exhibition from October 25 to 27, 2024, at the BMICH, upon invitation from the President of the Sri Lanka Institute of Packaging. The event featured over 150 exhibitors presenting innovative machinery and sustainable packaging solutions. The NPC's information stall provided valuable insights to around 75 visitors, covering essential topics like export procedures, quality certifications, buyer connections, TIEP details, and packaging guidelines for exportable products, empowering them to succeed in the packaging industry.

## 2.7. National Organic Control Unit (NOCU)

The NOCU established under the SLEDB, launched its initiative to promote Organic Agriculture island-wide during the period under review. As part of this effort, the first awareness program was conducted in Kegalle District on 25<sup>th</sup> July for 80 participants.



The programme also highlighted the contribution of NOCU to organic farming in terms of its role to promote a credible organic agriculture value chain. The participants, representing various sectors of the agriculture industry, gained valuable insights into organic farming techniques, certification processes, organic standards, and market opportunities.

Policy & Strategic Planning Division

## **MEDIUM TERM MEASURES INTENDED TO BE PURSUED TO IMPROVE THE PERFORMANCE OF THE EDB**

Sri Lanka Export Development Board [EDB] is working towards the development and promotion of Sri Lankan exports with the objectives of increasing export earnings and contributing towards the economic growth of the country. As the apex Trade Promotion Organization (TPO) mandated by legislation, the EDB serves as the central body for all matters related to international trade. It plays a key role as a Policy Advisor, Monitor, Promoter, Facilitator, and Knowledge Provider, ensuring an export-friendly environment while implementing strategic initiatives to achieve the National Export Target of US\$ 36 billion by 2030, as outlined in the government's policy, "A Thriving Nation – A Beautiful Life."

To achieve this goal, the EDB implements its activities under the following strategic pillars:

### **1. Create Market Access Globally for Sri Lankan Products & Services**

- Organizing Sri Lanka's participation in international trade fairs, with a special focus on SMEs in priority and emerging markets.
- Facilitating inward and outward trade missions to selected markets.
- Providing market intelligence and trade insights.
- Strengthening collaboration with the Ministry of Foreign Affairs and Sri Lanka's diplomatic missions to connect exporters with global buyers.
- Conducting webinars and virtual B2B meetings for key sectors.
- Maintaining continuous dialogue with Sri Lankan Missions abroad and foreign diplomats to enhance bilateral trade cooperation.

### **2. New Exporter Development**

- Identify and support potential exporters and entrepreneurs across regions.
- Strengthen their capabilities through targeted capacity-building programs.
- Facilitate product development and ensure compliance with international quality standards and market requirements.
- Connect them with global export opportunities.

### **3. Branding Sri Lanka and Positioning Sri Lankan products globally.**

- National Export Brand "Your Vital Island" Promotional Plan 2024 - 2027
- "Ceylon Spice" Brand and "Pure Ceylon Cinnamon" Trade mark promotion programme.
- Registration of Ceylon Cinnamon as Protected Geographical Indication (PGI) Certification

- Sri Lankan Organic product and logo at Organic & Natural product Dubai 2025
- Creative Sri Lanka 2030 programme
- Creation of sector videos for Apparel, Automobile and Marine & Offshore sectors
- Sri Lankan Education Brand campaign 2025 (3-year plan)
- EDB Corporate Video 2025

#### **4. Trade Information & Market Intelligence.**

- Provision of trade information, market intelligence, e-commerce services and export related publications.
- Export Performance Indicators.
- Business Lanka Magazine.
- Expo News
- Sri Lanka Exporters Directory.

#### **5. Support business to enhance online presence**

- Online Promotion of Sri Lankan Products & Services through EDB web site.
- Publish market alerts on changing scenarios of World trade

#### **6. Exporter Facilitation.**

- Provide dedicated support to exporters through the HELP DESK.
- Address policy level exporter concerns through the Export Development Council of Ministers (EDCM)
- Resolving problems faced by exporters [Exporters' Forum]
- Own Marketing Efforts Development Assistance Scheme.
- Recognize outstanding exporters through awarding "Presidential Export Awards".
- Establish and monitor Advisory Committees to address sector-specific export challenges.
- Conduct training programmes on import/export procedures, Operational Aspects of International Trade and export packaging.
- Conduct awareness programmes on export related subjects, skill development programmes and entrepreneurship development programmes.

#### **7. Supply development and quality improvement.**

- Protect the credibility & Safeguard the image of Organic Agriculture value chain in Sri Lanka.

- Facilitate the operationalization of National Organic Control Unit (NOCU).
- Export supply base development through One Village One Product [OVOP] Programme.
- Development of Women Entrepreneurs.

#### **8. Export Production Villages (EPV)**

- Identification of products for EPVs
- Identify geographical locations suitable for identified products
- Organize clusters and establish Export Production Villages Companies.
- Capacity building to groom them as exporters.
- Product development and compliance to international quality standards and other country/market requirements.
- Introduce to the export market & link with export companies

Policy & Strategic Planning Division

## **FUTURE PLANS OF EDB FOR 2025**

In alignment with government objectives and the national export target of US\$ 36 billion by 2030, the EDB is formulating a comprehensive Corporate Plan 2025-2030. This plan focuses on advancing Sri Lankan exports through a series of strategic objectives;

- Create an outstanding image for Sri Lankan export products & services.
- Increase export value of products and services with a greater value addition & branding.
- Increase exports to prospective niche markets while consolidating existing premium markets.
- Integrate with regional value chain networks with better market access.
- Enhance the contribution of value chain actors for the export sector.
- Broad-base export basket and exporter community of the country.
- Trade facilitation to ensure efficient, transparent and cost-effective cross border trade.
- Encourage exporters to comply with International regulations & standards and achieve collective benefits of the Environmental, Social & Governance principles (ESG).
- Build a team of excellence at the EDB, based on core values, with particular emphasis on employee productivity and commitment. Build a team of excellence at the EDB, based on core values, with particular emphasis on employee productivity and commitment

In addition, the EDB is dedicated to creating an enabling environment that supports exporters, strengthens Sri Lanka's global market presence, and fosters long-term economic growth. Through these strategic initiatives, the EDB aims to position Sri Lanka's export sector as a dynamic and resilient force in the international arena.

# **Financial Statements - 2024**

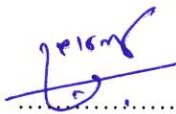
**SRI LANKA EXPORT DEVELOPMENT BOARD****STATEMENT OF FINANCIAL PERFORMANCE AND OTHER COMPREHENSIVE INCOME****YEAR ENDED 31ST DECEMBER 2024**

|                                                               | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|---------------------------------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| <b><u>Income</u></b>                                          |                    |                                                                      |                                                                      |
| Income                                                        | (3)                | 819,152,485                                                          | 628,648,002                                                          |
| Other Income                                                  | (4)                | 62,386,120                                                           | 85,718,546                                                           |
| Total Income                                                  |                    | 881,538,605                                                          | 714,366,548                                                          |
| <br><b><u>Expenditure</u></b>                                 |                    |                                                                      |                                                                      |
| Export Development Expenses                                   | (5)                | 471,613,457                                                          | 317,891,972                                                          |
| Administrative Expenses                                       | (6)                | 405,688,100                                                          | 400,232,173                                                          |
| Provisions for<br>Impairment for                              | (7)                | 22,771                                                               | 2,550,431                                                            |
| Income Over Expenditure from Operating Activities             |                    | 4,214,277                                                            | (6,308,028)                                                          |
| <br>Finance Cost                                              | (8)                | 181,277                                                              | 115,321                                                              |
| Excess of Income Over Expenditure from Ordinary<br>Activities |                    | 4,033,000                                                            | (6,423,349)                                                          |
| <br>Share of profit/ (loss) of associate company              |                    | 71,643,925                                                           | 90,189,877                                                           |
|                                                               |                    | 75,676,925                                                           | 83,766,528                                                           |
| <br><b><u>Other Comprehensive Income</u></b>                  |                    |                                                                      |                                                                      |
| <br>Actuarial valuation gain/Loss                             |                    | (6,342,464)                                                          | (6,108,802)                                                          |
| Share Value Appriciation                                      | (12.1)             | 2,376,937                                                            |                                                                      |
| Other Comprehensive Income for the year                       |                    | (3,965,527)                                                          | (6,108,802)                                                          |
| <br><b>Net Surplus for the year</b>                           |                    | <b>71,711,399</b>                                                    | <b>77,657,726</b>                                                    |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 ST DECEMBER 2024**

|                                       | <u>Note</u> | <u>SLFRS</u><br><u>31.12.2024</u><br><u>Rs.</u> | <u>SLFRS</u><br><u>31.12.2023</u><br><u>Rs.</u> |
|---------------------------------------|-------------|-------------------------------------------------|-------------------------------------------------|
| <b><u>ASSETS</u></b>                  |             |                                                 |                                                 |
| <b><u>Non-Current Assets</u></b>      |             |                                                 |                                                 |
| Property, Plant & Equipment           | (9)         | 70,860,906                                      | 87,928,377                                      |
| Intangible Assets                     | (10)        | 2,740,262                                       | 3,853,703                                       |
| Investments in Associates - Unquoted  | (11)        | 1,413,097,405                                   | 1,341,453,480                                   |
|                                       |             | <u>1,486,698,573</u>                            | <u>1,433,235,560</u>                            |
| Other non-current financial assets    | (12)        | <u>200,031,835</u>                              | <u>201,322,635</u>                              |
| <b>Total Non-Current Assets</b>       |             | <u>1,686,730,408</u>                            | <u>1,634,558,195</u>                            |
| <b><u>Current Assets</u></b>          |             |                                                 |                                                 |
| Inventories                           | (13)        | 3,443,376                                       | 3,508,758                                       |
| Trade and Other Receivables           | (14)        | 13,221,489                                      | 9,675,963                                       |
| Advance and Prepayments               | (15)        | 91,983,286                                      | 78,489,048                                      |
| Cash and Cash Equivalents             | (16)        | 96,710,468                                      | 183,450,373                                     |
|                                       |             | <u>205,358,619</u>                              | <u>275,124,142</u>                              |
| <b>Total Assets</b>                   |             | <u><b>1,892,089,027</b></u>                     | <u><b>1,909,682,337</b></u>                     |
| <b><u>EQUITY AND LIABILITIES</u></b>  |             |                                                 |                                                 |
| <b><u>Capital and Reserves</u></b>    |             |                                                 |                                                 |
| Grants Received - Equity Contribution | (17)        | 10,014,284                                      | 10,014,284                                      |
| Accumulated Income over Expenditure   |             | <u>1,645,431,282</u>                            | <u>1,632,017,200</u>                            |
| <b>Total Equity</b>                   |             | <u>1,655,445,566</u>                            | <u>1,642,031,484</u>                            |
| <b><u>Grants</u></b>                  |             |                                                 |                                                 |
| Grants Received - Other               | (18)        | 41,633,010                                      | 22,264,655                                      |
|                                       |             | <u>41,633,010</u>                               | <u>22,264,655</u>                               |
| <b><u>Non-Current Liabilities</u></b> |             |                                                 |                                                 |
| Provisions and Other Liabilities      | (19)        | 135,373,521                                     | 175,431,634                                     |
| Retirement Benefits Obligation        | (20)        | 25,251,680                                      | 33,998,835                                      |
|                                       |             | <u>160,625,201</u>                              | <u>209,430,469</u>                              |
| <b><u>Current Liabilities</u></b>     |             |                                                 |                                                 |
| Other Payables                        | (21)        | 34,385,250                                      | 35,955,729                                      |
|                                       |             | <u>34,385,250</u>                               | <u>35,955,729</u>                               |
| <b>Total Equity and Liabilities</b>   |             | <u><b>1,892,089,027</b></u>                     | <u><b>1,909,682,337</b></u>                     |

The Accounting policies on pages 11 to 23 and notes on pages 24 to 42 form an integral part of these financial statements prepared in accordance with Sri Lanka Accounting Standards. The Management and the Board of Directors are responsible for the preparation and presentation of these financial statements. The financial statements were approved by the board of directors and signed on their behalf by,

|                                                                                     |                                                                                     |                                                                                      |                                                                                       |
|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
|  |  |  |  |
| Mangala Wijesinghe<br><b>CHAIRMAN &amp; CEO</b>                                     | Thushara Chaminda<br><b>BOARD<br/>MEMBER</b>                                        | Chamil Udawatte<br><b>BOARD<br/>MEMBER</b>                                           | K.D. Perera<br><b>DIRECTOR<br/>FINANCE</b>                                            |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**STATEMENT OF CHANGES IN EQUITY**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                         | <b><u>Equity Contribution</u></b> | <b><u>Accumulated Profit</u></b> | <b><u>Revaluation Reserve</u></b> | <b><u>Total</u></b>         |
|-----------------------------------------|-----------------------------------|----------------------------------|-----------------------------------|-----------------------------|
|                                         | <b><u>Rs</u></b>                  | <b><u>Rs</u></b>                 | <b><u>Rs</u></b>                  | <b><u>Rs</u></b>            |
| <b>Balance as at 31st December 2021</b> | 10,014,284                        | 1,241,833,712                    | -                                 | 1,251,847,996               |
| Excess of Income Over Expenditure       | -                                 | 228,332,313                      | 85,996,927                        | 314,329,240                 |
| Prior Year Adjustments                  | -                                 | (1,803,478)                      |                                   | (1,803,478)                 |
| <b>Balance as at 31st December 2022</b> | <b><u>10,014,284</u></b>          | <b><u>1,468,362,547</u></b>      | <b><u>85,996,927</u></b>          | <b><u>1,564,373,758</u></b> |
| Excess of Income Over Expenditure       | -                                 | 77,657,726                       | -                                 | 77,657,726                  |
| Prior Year Adjustments                  | -                                 | -                                |                                   | -                           |
| <b>Balance as at 31st December 2023</b> | <b><u>10,014,284</u></b>          | <b><u>1,546,020,273</u></b>      | <b><u>85,996,927</u></b>          | <b><u>1,642,031,484</u></b> |
| Net Surplus for the year                | -                                 | 71,711,399                       |                                   | 71,711,399                  |
| Re-valuation of fixed asset sale        |                                   | 1,100,000                        | (1,100,000)                       | -                           |
| Payment to the treasury                 |                                   | (58,297,317)                     |                                   | (58,297,317)                |
| Prior Year Adjustments                  |                                   |                                  |                                   | -                           |
| <b>Balance as at 31st December 2024</b> | <b><u>10,014,284</u></b>          | <b><u>1,560,534,355</u></b>      | <b><u>84,896,927</u></b>          | <b><u>1,655,445,566</u></b> |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED 31ST DECEMBER 2024**

|                                                             | <b><u>Note</u></b> | <b>2024<br/><u>Rs.</u></b> | <b>2023<br/><u>Rs.</u></b> |
|-------------------------------------------------------------|--------------------|----------------------------|----------------------------|
| <b>Cash Flows from Operating Activities</b>                 |                    |                            |                            |
| Net Surplus for the year before taxation                    |                    | 71,711,399                 | 77,657,727                 |
| <b><u>Adjustments for</u></b>                               |                    |                            |                            |
| Fixed Assets Depreciation                                   |                    | 19,323,775                 | 21,732,900                 |
| Intangible Asset Amortization                               |                    | 1,113,440                  | 475,357                    |
| Income from Investments                                     |                    | (119,463,921)              | (160,734,162)              |
| Acturial valuation gain/Loss                                |                    | 6,342,464                  | 6,108,802                  |
| Prior Year Adjustments                                      |                    | -                          | -                          |
| Amortization Of Government Grants                           |                    | (7,709,492)                | (6,371,198)                |
| Provision for Gratuity                                      |                    | 3,625,418                  | 7,029,764                  |
| Staff loan Amortization                                     |                    | 5,271,105                  | 4,427,352                  |
| Unwinding interest                                          |                    | (6,453,830)                | (8,167,658)                |
| Sundry assets purchases                                     |                    | -                          | -                          |
| Sale of Fixed Assets                                        |                    | (886,000)                  | -                          |
| Provision for Impairment in Value                           |                    | (2,354,166)                | 2,550,431                  |
| <b>Operating Profit/(Loss) before Working Capital</b>       |                    | <b>(29,479,808)</b>        | <b>(55,290,685)</b>        |
| (Increase)/Decrease in Inventories                          |                    | 65,382                     | (283,394)                  |
| (Increase)/Decrease in Trade and Other Receivables          |                    | (3,755,719)                | 1,110,603                  |
| (Increase)/Decrease in Advances and Prepayments             |                    | (13,494,238)               | (40,373,036)               |
| Increase/(Decrease) in Provision and Other Liabilities      |                    | (40,058,113)               | 117,058,563                |
| Increase/(Decrease) in Other Payable                        |                    | (1,570,478)                | (29,429,493)               |
| <b>Net Cash generated from operations</b>                   |                    | <b>(88,292,974)</b>        | <b>(7,207,442)</b>         |
| Finance Costs Paid                                          |                    | -                          | -                          |
| Defined Benefit Plan Costs Paid                             |                    | (18,715,037)               | (6,911,545)                |
| <b>Net cash flow used in Operating Activities</b>           |                    | <b>(107,008,011)</b>       | <b>(14,118,987)</b>        |
| <b>Cash Flows from Investing Activities</b>                 |                    |                            |                            |
| Exporter's Loan recovery                                    |                    | 43,000                     | 146,492                    |
| Loan recovery                                               |                    | 4,994,885                  | 3,804,595                  |
| Sale of Fixed Assets                                        | (3)                | 1,786,000                  | -                          |
| Acquisition of Property, Plant & Equipment                  | (9)                | (3,156,304)                | (8,253,368)                |
| Acquisition of Computer Software                            | (9)                | -                          | (4,183,761)                |
| Dividend Received                                           | (4)                | 43,194,741                 | 58,193,884                 |
| Interest Received                                           | (4)                | 4,625,255                  | 12,350,401                 |
| <b>Net cash flow from Investing Activities</b>              |                    | <b>51,487,577</b>          | <b>62,058,243</b>          |
| <b>Cash Flows from Financing Activities</b>                 |                    |                            |                            |
| Treasury Contribution from profit 2023                      |                    | (58,297,317)               | -                          |
| Government Grant/ GIZ Fund Received                         |                    | 27,077,846                 | 13,702,128                 |
| <b>Net cash used in Financing Activities</b>                |                    | <b>(31,219,471)</b>        | <b>13,702,128</b>          |
| <b>Net Increase/(Decrease) in Cash and Cash Equivalents</b> |                    | <b>(86,739,905)</b>        | <b>61,641,383</b>          |
| Cash and Cash Equivalents at the beginning of the year      |                    | <b>183,450,373</b>         | <b>121,808,990</b>         |
| Cash and Cash Equivalents at the end of the year            |                    | <b>96,710,468</b>          | <b>183,450,373</b>         |
| <b><u>Analysis of Cash &amp; Cash Equivalents</u></b>       |                    |                            |                            |
| Cash in hand                                                | (16)               | 2,628                      | 1,864                      |
| Cash at Bank - Favorable                                    | (16)               | 96,707,840                 | 183,448,509                |
|                                                             |                    | <b>96,710,468</b>          | <b>183,450,373</b>         |

**SRI LANKA EXPORT DEVELOPMENT BOARD  
GENERAL INFORMATION AND ACCOUNTING POLICIES  
YEAR ENDED 31ST DECEMBER 2024**

**STATEMENT OF RESPONSIBILITY OF THE MANAGEMENT OF THE AUTHORITY TO  
FINANCIAL REPORTING**

In terms of Section 16 (Application of the provisions of the public corporations (financial control) Act) of Export Development Board of Sri Lanka Act No 40 of 1979, the Management of the Board is responsible for,

- i. Keeping proper books of accounts of the income and expenditure, assets and liabilities and all other financial transactions of the Authority.
- ii. Preparing accounts in accordance with the Sri Lanka Accounting Standards adopted by the Institute of Chartered Accountants of Sri Lanka under the Sri Lanka Accounting and Auditing Standards Act No.15 of 1995 for the purpose of presenting a true and fair view of the financial performance and the financial condition of the Board.
- iii. Taking appropriate steps to safeguard the assets of the Board and to establish appropriate internal controls to prevent and detect frauds and other irregularities.

**SRI LANKA EXPORT DEVELOPMENT BOARD  
GENERAL INFORMATION AND ACCOUNTING POLICIES  
YEAR ENDED 31ST DECEMBER 2024**

**1. GENERAL INFORMATION**

**1.1 Domicile & Legal Form**

Sri Lanka Export Development Board is incorporated and domiciled in Sri Lanka under the Act No 40 of 1979. The registered office of the Board is at No. 42, Nawam Mawatha, Colombo 02.

**1.2 Principal Activities and Nature of Operations**

Export Development Board is primarily engaged to development and promotion of Sri Lanka exports; and to provide for matters connected therewith or incidental thereto.

**1.3 Date of Authorization for Issue**

The Financial Statements of the Board for the year ended 31st December 2024 have been approved by the Board of Directors on 27th February 2025.

**1.4 Statement of Compliance**

The Statement of Financial Position, Comprehensive Income, Changes in Equity, Cash Flow and notes together with Summary of Significant Accounting Policies and notes (Financial Statements”) of the Board as at 31<sup>st</sup> December 2024 has been prepared in accordance with the Sri Lanka Accounting Standards (SLFRS and LKASs) issued by the Institute of Chartered Accountants of Sri Lanka (CA Sri Lanka), which represent International Financial Reporting Standards (IFRS) issued by the Sri Lanka Accounting Standards Board.

**1.5 Responsibility for Financial Statements**

The Management of Export Development Board of Sri Lanka is responsible for the preparation and presentation of the financial statements.

**1.6 Basis of Measurement**

The financial statements have been prepared on historical cost basis except where appropriate disclosures are made with regard to fair value under relevant notes. Assets and liabilities are grouped by nature and in an order that reflect their relative liquidity.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**1.7 Going Concern**

When preparing the financial statements, the Management has assessed the ability of the Board to continue as a going concern. The Management has a reasonable expectation that the Board has adequate resources to continue in operational existence for the foreseeable future. The Board does not foresee a need for liquidation or cessation of operations, taking into account all available information about future. Accordingly, the Board continues to adopt the going concern basis in preparing the financial statements.

**1.8 Significant Accounting Judgments, Estimates and Assumptions**

The preparation of the board's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future. These factors could include judgment, estimate and assumptions.

**1.9 Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

**(a) Fair value of financial instruments**

Where the fair values of financial assets and financial liabilities recorded on the balance sheet cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of discounted cash flows model and/or mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgment is required to establish fair values.

Changes in assumptions about these factors could affect the reported fair value of financial instruments.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**(b) Valuation of defined benefit obligation**

LKAS 19 requires that the Projected Unit Credit Method be used to determine the accrued liability and the current service cost of the retirement benefit plan. The objective of this method is to expense each employee's benefits under the Plan as they accrue, taking into consideration various actuarial assumptions. The approach used here is to estimate the accrued value benefit paid to each of the individual member due to retirement, resignation, death and permanent disability. The estimated accrued benefits for each member are then summed to calculate the actuarial present value of the defined benefit as at the valuation date. In other words, the present value of a defined benefit obligation is the actuarial present value of the expected future payments required to settle the obligation resulting from employee service in the current and prior periods.

The cost of defined benefit pension plans is determined based on the Actuarial Valuation done as at 31/12/2024. The carrying value at the balance sheet date of defined benefit obligation is Rs. 25,251,680.

**(c) Fair Value**

Fair value is the amount of consideration that would be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act. When a financial instrument is initially recognized, its fair value is generally the value of the consideration paid or received. Subsequent to initial recognition, the fair value of a financial asset quoted in an active market is generally the bid price and, for a financial liability quoted in an active market, the fair value is generally the ask price. For financial instruments such as cash equivalents and short-term investments that have a short duration, the carrying value of these instruments approximates fair value.

**SRI LANKA EXPORT DEVELOPMENT BOARD  
GENERAL INFORMATION AND ACCOUNTING POLICIES  
YEAR ENDED 31ST DECEMBER 2024**

## **2. SPECIFIC ACCOUNTING POLICIES**

### **2.1 Assets and bases of their valuation**

Assets classified as current assets on the Balance Sheet are cash and bank balances and those which are expected to be realized in cash during the normal operating cycle or within one year from the Balance Sheet date, whichever is shorter.

### **2.2 Financial Instruments**

#### **2.2.1 Financial Assets (Non-derivative)**

The Financial Assets classifies into the following categories based on the SLFRS 09: as subsequently measured at amortized cost, fair value through other comprehensive income or fair value through profit or loss on the basis of both:

- (a) The entity's business model for managing the financial assets and
- (b) The contractual cash flow characteristics of the financial asset.

The classification is determined by management at initial recognition and depends on the purpose for which the investments were acquired.

#### **2.2.2 Classification, Recognition and Measurement**

- (i) A financial asset shall be measured **at amortized cost** if both of the following conditions are met:

- (a) The financial asset is held within a business model whose objective is to hold financial asset in order to collect contractual cash flows and
- (b) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

- (ii) A financial asset shall be measured **at fair value through other comprehensive income** if both of the following conditions are met:

- (c) The financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and
- (d) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

- (iii) A financial asset shall be measured **at fair value through profit or loss** unless it is measured at amortized cost or at fair value through other comprehensive income.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.2.3 Determination of fair value**

The fair values of loans and advances as well as liabilities are determined using a present value model on the basis of contractually agreed cash flows, taking into account credit quality, liquidity and costs.

The carrying value less impairment provision of trade receivables and payables are assumed to approximate their fair values.

**2.2.4 Reclassification**

When, and only when, the board changes the business model for managing assets it shall reclassify all affected financial assets in accordance with categories of above financial assets.

**2.2.5 Impairment**

(a) Financial assets carried at amortized cost

The Board assesses at each end of the reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or Group of financial assets that can be reliably estimated. Objective evidence that a financial asset or Group of assets is impaired includes observable data that comes to the attention of the Board about the following events:

- Significant financial difficulty of the issuer or debtor;
- A breach of contract, such as a default or delinquency in payments;
- It is probable that the issuer or debtor will enter bankruptcy or other financial Re-organization;
- The disappearance of an active market for that financial asset because of financial difficulties; or
- Observable data indicating that there is a measurable decrease in the estimated future cash flow from a Group of financial assets since the initial recognition of those assets,

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

The Board first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If the Board determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a Group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred on loans and receivables carried at amortized cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognized in the income statement. For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as improved credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the income statement.

**(b) Impairment of other non-financial assets**

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.2.6 De-recognition**

A financial asset (or, where applicable a part of a financial asset or part of a Group of similar financial assets) is derecognized when:

- The rights to receive cash flows from the asset have expired.
- The Board has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either
  - (a) The Board has transferred substantially all the risks and rewards of the asset, or
  - (b) The Board has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Board has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of it, the asset is recognized to the extent of the Board's continuing involvement in it. In that case, the Board also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Board has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Board could be required to repay.

**2.2.7**

Financial assets and liabilities are offset and the net amount is presented in the statement of financial position when, and only when, the company has a legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

**2.3 Property, Plant and Equipment**

**2.3.1 Recognition & measurement**

Items of property, plant and equipment are stated at cost or valuation less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed asset includes the cost of materials and direct labor, any other costs directly attributable to bringing the assets to a working condition for their intended use expenditure on repairs or maintenance **of property, plant and equipment made to restore or maintain future economic benefits** expected from the assets has been recognized as an expense when incurred.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.3.2 Subsequent costs**

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately, including major inspection and overhaul expenditure, is capitalized and written off during the lease period. Other subsequent expenditure is capitalized only if it is probable that the future economic benefits embodied within the part will flow to the board and its cost can be measured reliably. The cost of the day-to-day servicing of property, plant and equipment are recognized in the income statement as an expense as incurred.

**2.3.3 Depreciation**

The provision for depreciation is calculated on the straight line method on the Cost/valuation of the Property, Plant and Equipment. All Property, Plant and Equipment other than land have been depreciated annually on the following percentages in order to write off such amounts over the useful lives.

|                                       |         |                                  |     |
|---------------------------------------|---------|----------------------------------|-----|
| Motor Vehicles Less than 10 years old | 10%     | Motor Vehicles Over 10 years old | 20% |
| Computers                             | 20%     | TV Equipment                     | 10% |
| Computer Equipment                    | 25%     | Furniture and fittings           | 10% |
| Telephone Installation                | 20%     | Office Equipment                 | 10% |
| Residential Telephone                 | 10%     | KIOSK System                     | 20% |
| PABX System                           | 10%     |                                  |     |
| Other Equipment                       | 33 1/3% |                                  |     |

Depreciation has been charged commencing the date of purchase using straight line method. During the year under review economic life time of the property, plant and equipment were reassessed as required by the LKAS 16 based on the best of the information available. As a result, depreciation rates were changed for some property, plant and equipment. The resulting impact of change in economic life time of the assets is adjusted in the financial statements commencing from the 2012 onwards.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.3.4 De-recognition**

Items of property and equipment are de-recognised upon disposal or when no future economic benefits are expected from its use. Gain or losses arising on de-recognition of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in the income statement.

**2.3.5 Impairment of Tangible Assets**

At the end of each reporting period, the Board reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Where a reasonable and consistent basis of allocation can be identified, assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell or value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in the income statement, unless the relevant asset is carried at a revalue amount, in which case the impairment loss is treated as a revaluation decrease.

**2.3.6 Cost of immaterial Non-Current Asset items record as Recurrent Expenses (Sundry Assets)**

The Sri Lanka Accounting Standard on Property Plant and Equipment (LKAS 16) guides as “Spare parts and servicing equipment are usually carried as inventory and recognized in profit or loss as consumed”.

The EDB records all small value expenditure items including maintenance costs/ spare parts of IT etc. as cost of sundry assets at the time of cost incur and not as part of cost of fixed assets, which are immaterial when compared to the Fixed Assets values.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.4 Investments in Associates- Development Holdings (Pvt) Ltd**

Investment in an associate is initially recognized at cost and the carrying amount is increased or decreased to recognize the board's share of the profit or loss of the investee after the acquisition date (Equity Method). Adjustments to the carrying amount (Changes arising from the revaluation of Property, plant and equipment or foreign exchange translation differences) is recognized in the board's proportionate interest from year 2013 onwards in the investee arising from changes in the investee's other comprehensive income.

**2.5 Intangible Assets**

An intangible asset is recognized if,

- (a) It is probable that the expected future economic benefits of service potential that are attributable to the asset will flow to the entity; and
- (b) The cost or fair value of the asset can be measured reliably.

The board uses the cost model to recognize the intangible assets as per LKAS 38. And Computer Software is categorized under the intangible assets and the depreciable amount is allocated on a systematic basis over its useful life. Amortization rate applicable is 25%.

**2.6 Inventories**

All inventories have been valued at lower of Cost or Net Realizable Value. Cost is determined based on First in First out basis. (FIFO)

**2.7 Other Assets**

Other assets include Other Debtors and Receivables, Advances, Deposits, Prepayments, Taxation Receivable.

- (a) Advances, Deposits, Prepaid Expenditure

Expenditure which is deemed to have a benefit or relationship to more than one financial year is classified as advances, deposits and prepaid expenditure. Such expenditure is written off over the period, to which it relates, on a time proportion basis.

- (b) Other Debtors

Other debtors are recognized at cost less impairment loss.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.8 Cash and Cash Equivalents**

Cash and cash equivalents comprise cash in hand and short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. These are held for the purpose of meeting short-term cash commitments.

For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand and deposits in banks net of outstanding bank overdrafts. Investments with short maturities i.e. three months or less from the date of acquisition are also treated as cash equivalents. In the consolidated balance sheet, bank overdrafts are shown within borrowings in current liabilities.

**2.9 Financial Liabilities**

**2.9.1 Classification of financial liabilities**

The EDB classified all financial liabilities as subsequently measured at amortized cost, except for:

- (a) Financial liabilities at fair value through profit or loss, such liabilities, including derivatives that are liabilities, shall be subsequently measured at fair value.
- (b) Financial liabilities that arise when a transfer of a financial asset does not qualify for de-recognition or when the continuing involvement approach applies.
- (c) Financial guarantee contracts.
- (d) Commitments to provide a loan at a below market interest rate.

Accordingly, financial liabilities within the scope of SLFRS 09 are classified as financial liabilities at fair value through profit or loss or at amortized cost as appropriate. The Board determines the classification of its financial liabilities at initial recognition.

The Board's financial liabilities include trade and other payables.

**2.9.2 Other Liabilities**

Other liabilities include Accrued Expenditure. These are stated at their historical value which is deemed to be their fair value.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.10 Government Grants**

Grants are recognized in the financial statements at their fair value. When the grant relates to an expense it is recognized as an income over the period necessary to match it with the costs, which it is intended to compensate for on a systematic basis.

Grants related to assets are generally deferred in the statement of financial position and credited to the statement of comprehensive income over the useful life of the asset.

As per the LKAS 20 - Accounting for Government Grants and Disclosure of Government Assistance, from the year 2016, cost of the fixed assets purchase under the development budget of the Board by using the government fund are transferred to the Government Grant Account and will be amortized over their useful lifetime (equal to the depreciation rate).

The value of the Government Grant reflects, assets transferred from following organization at the time of formation of the Board and the assets purchased subsequently to the Board.

|                                         |            |
|-----------------------------------------|------------|
| Government Contribution - Motor Vehicle | 38,826,450 |
| Government Contribution - Other         | 26,924,743 |
| Grants - Other                          | 38,836,874 |
| ITC Contribution                        | 12,716     |
| Export Promotion Secretariat            | 202,677    |
| Grants - Market Access program          | 939,000    |

**2.11 Employee Benefits**

**Defined Contribution Plans**

Employees are eligible for Employees' Provident Fund (EPF) Contributions and Employees' Trust Fund (ETF) Contributions in line with the respective statutes and regulations. The Authority pays fixed contributions of gross emoluments of employees to Employees' Provident Fund and Employees' Trust Fund and will have no legal or constructive obligation to pay further amounts.

**Defined benefit plans**

Defined benefit plans are post-employment plans other than defined contribution plans. The EDB is liable to pay gratuity in terms of the Payment of Gratuity Act No. 12 of 1983. Accounting for defined benefit plans is complex, because actuarial assumptions are required to measure the obligation and the expenses, and there is a possibility of actuarial gains and losses. Moreover, the obligations are measured on a discounted basis, because they may be settled many years after the employees render the related service.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

The actuarial valuation is performed by the Moore consulting (pvt) Ltd, professional Consultancy firm. The firm has been taken the assumptions on discount rate as 10.73%, salary inflation rate as 1.68%, mortality rate A67/70 Ult tables, withdrawal rate 7.98% etc.

**2.12 Income Tax**

According to the Sri Lanka Export Development Act No .40 of 1979 Section 18, the profits and income of the Board exempted from income tax.

**2.13 Income Recognition**

**a. Government Grant**

This represents funds received from the government treasury. Based on forecasted cash flow requirements, the treasury provides the required funds to the board. Therefore, this represents expenditure related grant received by the board which is recognized at fair value.

**b. Other Income**

Income received from providing services and information is measured at the fair value of the consideration received or receivable as per the Invoices raised in the period in which the related services are performed.

**c. Interest Income**

Interest income for all interest-bearing financial instruments is recognized in the income statement at the time of repayment of the installment using the effective interest rate method.

**d. Dividend Income**

Dividend income is recognized when the Board's right to receive the payment is established.

**2.14 Expenses Recognition**

All expenses are measured at fair value of the consideration given and recognize in the period to which those expenses related. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the depreciation period and are treated as a change in an accounting estimate.

**2.15 Borrowing Costs**

Borrowing costs are interest & other costs incurred by the Board in connection with the borrowing of funds. Borrowing costs are recognized as an expense in the period in which they are incurred.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

**2.16 Foreign Currency Translation/Transactions**

All transactions in currencies other than the functional currency are recorded in Sri Lankan Rupees, using the exchange rates prevailing at the time the transactions were effected. At each Statement of Financial position date, monetary assets and liabilities denominated in foreign currencies are retranslated to Sri Lankan Rupee equivalents at the exchange rate prevailing on the Balance Sheet date. Non-monetary assets and liabilities denominated in foreign currencies are translated to Sri Lankan Rupees using the exchange rate prevailing at the date of transaction. Exchange differences arising on settlement of monetary items and re-translation of monetary items, are recognized in the income statement in the year in which they arise.

**2.17 Related Party Transactions**

The Board has related party relationship with its Associate company i.e. Development Holdings (Pvt) Ltd. The Board has paid monthly Rental for the space occupied and also the auditorium hire charges as per the valuation of the Government Valuer to the Associate Company.

Dr. Kingsley Bernard – Former Chairman & CE was a Board of Director of DHPL up to 19/09/2024 and Mr. Mangala Wijesinghe - Chairman & CEO was newly appointed as a Board of Director of DHPL from 11/10/2024.

Mrs. D.T. Wijayaratne - Legal Officer and Mr. K.D. Perera - Director Finance are functioning as EDB nominee directors of the Board of Directors of Development Holdings (Pvt) Ltd.

Four Board meetings were held during the year 2024 and a sitting allowance of Rs. 10,000 was paid per sitting.

**Transactions with Key Managerial Personnel**

According to the Sri Lanka Accounting Standard 24 (LKAS- 24), Related Party Disclosure, Key Management Personnel, are those having authority and responsibility for planning, directing and controlling the activities of the Board.

Mr. K.D. Perera – Director Finance as the Managing Director and Mrs. Gayani Wijethilake – Deputy Director (EAD) were continued the service in the Board of the Mushroom Development and Training Center (MDTC). Monthly allowance of Rs. 4,000/- was paid to the Managing Director.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**GENERAL INFORMATION AND ACCOUNTING POLICIES**  
**YEAR ENDED 31ST DECEMBER 2024**

The Government under its Interim budget 2022 (Budget proposal No 32) has identified, the Sri Lanka National Packaging Centre of the EDB (NPC) need to be reactivated aiming at promotion and development of the packaging Industry. The NPC Board is represented by the Sri Lanka Export Development Board (EDB), Sri Lanka Standards Institution (SLSI), Industrial Technology Institute (ITI), National Engineering Research and Development Centre (NERD), Lanka Corrugated Carton Manufactures Association (LCCMA) & Sri Lanka Institute of Packaging (SLIP).

**2.18 Events after Balance Sheet Date**

The directors monitor events closely and where necessary adjustments or disclosures are made in the current Financial Statements in respect of material post balance sheet events as appropriate.

**2.19 Contingent Liabilities**

- a) Contingent liabilities are disclosed if there is a possible future obligation as a result of a past event or if there is a present obligation as a result of a past event but either a payment is not probable or the amount cannot be reasonably estimated.
- b) The Board has initiated legal actions against 17 parties in- order to recover dues to the Board in-connection with different transactions carried out with the Board. Details of those transactions are mentioned in the **Note No.25** to the Notes to the Financial Statements.

**2.20 Cash Flow Statement**

The cash flow statement has been prepared by using Indirect Method in accordance with the Sri Lanka Accounting Standard No. 7 on Statement of Cash Flows.

The Indirect Method discloses the profit or loss adjusted by the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments, and items of income or expense associated with investing or financing cash flows.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                                   | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|---------------------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>(3) Income</b>                                 |                    |                                                                      |                                                                      |
| Treasury funds received                           |                    | 459,742,154                                                          | 363,754,900                                                          |
| GIZ Fund                                          |                    | -                                                                    | 8,122,959                                                            |
| IFC Fund                                          |                    | 21,215,947                                                           |                                                                      |
| ITC Contribution                                  |                    | 4,785,000                                                            |                                                                      |
| Exporters' contribution on development activities |                    | 311,469,817                                                          | 233,474,824                                                          |
| e-Services Income                                 |                    | 436,178                                                              | 691,846                                                              |
| EDB e-Market Place                                |                    | 81,974                                                               | 60,711                                                               |
| Seminars and Course Fee                           |                    | 15,201,792                                                           | 7,337,143                                                            |
| Sales of books                                    |                    | 83,025                                                               | 139,275                                                              |
| Sale of fixed assets                              |                    | 886,000                                                              | -                                                                    |
| Presidential Export Award                         |                    | -                                                                    | 13,878,278                                                           |
| Exporters' Service Income                         |                    | 4,543,622                                                            | 792,780                                                              |
| Registration of pure Cey. Cinnamon Logo           |                    | 169,500                                                              | 114,000                                                              |
| Non refundable deposits                           |                    | 276,500                                                              | 217,500                                                              |
| Miscellaneous income                              |                    | 62,594                                                               | 63,786                                                               |
| Exchange Gain on disbursement                     |                    | 198,381                                                              |                                                                      |
|                                                   |                    | <b><u>819,152,485</u></b>                                            | <b><u>628,648,002</u></b>                                            |

**(4) Other Income**

|                                             |              |                          |                          |
|---------------------------------------------|--------------|--------------------------|--------------------------|
| Interest Income - Staff loans               |              | 1,604,716                | 1,793,597                |
| (Less)/Add: Staff Cost -( IFRS Adjustments) |              | 6,453,830                | 8,167,658                |
| Net interest income on staff loans          |              | 8,058,546                | 9,961,255                |
| Dividend Income                             | <b>(4.1)</b> | 43,194,741               | 58,193,884               |
| Interest income on investments              | <b>(4.1)</b> | 3,020,539                | 10,556,804               |
| Other Sundry Income                         |              | 402,802                  | 635,405                  |
| Amortization Of Government Grants           |              | 7,709,492                | 6,371,198                |
|                                             |              | <b><u>62,386,120</u></b> | <b><u>85,718,546</u></b> |

**(4.1)** Dividend Income & Interest Income are net of WHT in the year 2024

|                       | <b>Dividend Income</b>   | <b>Interest Income</b>  |
|-----------------------|--------------------------|-------------------------|
| Gross Amount          | 50,817,342               | 3,179,515               |
| Less: Withholding Tax | 7,622,601                | 158,976                 |
| <b>Net Income</b>     | <b><u>43,194,741</u></b> | <b><u>3,020,539</u></b> |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                         | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|-----------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>(5) Export Development Expenses</b>  |                    |                                                                      |                                                                      |
| Product/Market Development Programmes   |                    | 22,870,281                                                           | 6,402,941                                                            |
| Trade Fair - Overseas                   |                    | 414,624,229                                                          | 265,332,061                                                          |
| B2B Meetings and other - Overseas       |                    | 11,863,193                                                           | 1,596,080                                                            |
| Export Market Promotion- Local          |                    | 662,672                                                              | 128,662                                                              |
| Policy and Planning Expenses            |                    | 79,464                                                               | 232,772                                                              |
| Regional Development Expenses           |                    | 4,561,511                                                            | 1,295,866                                                            |
| Trade Information and Services Expenses |                    | 16,932,213                                                           | 10,995,691                                                           |
| GIZ expenses                            |                    | 435                                                                  | 662,950                                                              |
| Ceylon Cinnamon Logo                    |                    | 19,459                                                               | 678,797                                                              |
| Market Access Supporting Scheme         |                    | -                                                                    | 18,717,021                                                           |
| Presidential Export Awards              |                    | -                                                                    | 11,849,131                                                           |
|                                         |                    | <b><u>471,613,457</u></b>                                            | <b><u>317,891,972</u></b>                                            |
| <b>(6) Administrative Expenses</b>      |                    |                                                                      |                                                                      |
| Salaries and Wages                      |                    | 135,663,584                                                          | 125,040,742                                                          |
| Over Time and Holiday Pay               |                    | 7,590,234                                                            | 8,372,384                                                            |
| Bonus                                   |                    | 2,457,469                                                            | 2,905,333                                                            |
| EPF                                     |                    | 17,716,797                                                           | 16,255,881                                                           |
| ETF                                     |                    | 3,487,741                                                            | 3,251,176                                                            |
| Gratuity                                |                    | 3,625,418                                                            | 7,029,764                                                            |
| Special Living Allowance arrears        |                    | 1,564,347                                                            | -                                                                    |
| Staff Welfare                           |                    | 13,472,470                                                           | 13,718,796                                                           |
| Encashment of Medical & Vacation Leave  |                    | 10,497,790                                                           | 7,676,371                                                            |
| Recruitment Charges                     |                    | 1,400,704                                                            | 387,314                                                              |
| Electricity                             |                    | 28,341,481                                                           | 29,469,545                                                           |
| Water                                   |                    | 1,054,556                                                            | 1,135,845                                                            |
| Legal and Other Professional Fee        |                    | 504,545                                                              | 1,231,501                                                            |
| Advertising                             |                    | 571,853                                                              | 534,976                                                              |
| Security                                |                    | 2,553,495                                                            | 2,234,869                                                            |
| Audit Fee                               |                    | 1,501,350                                                            | 1,854,630                                                            |
| Printing Charges                        |                    | 1,549,069                                                            | 251,984                                                              |
| Transport & Travelling Charges          |                    | 18,412,280                                                           | 17,816,581                                                           |
| Meeting Expenses                        |                    | 62,774                                                               | 318,070                                                              |
| Other General Expenses                  |                    | 378,037                                                              | 192,642                                                              |
| Staff Cost Amortisation                 |                    | 5,271,105                                                            | 4,427,352                                                            |
| Board Member Fees & expenses            |                    | 872,002                                                              | 860,078                                                              |
| Maintenance of Office Equipment         |                    | 2,541,809                                                            | 2,169,583                                                            |
| Rent                                    |                    | 85,538,014                                                           | 97,887,575                                                           |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                                                                                                                                                             | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| Fuel and Lubricants                                                                                                                                                         |                    | 11,507,272                                                           | 10,237,478                                                           |
| Repairs and Maintenance of Vehicles                                                                                                                                         |                    | 10,315,906                                                           | 5,290,587                                                            |
| Hiring Charges                                                                                                                                                              |                    | 23,964                                                               | 12,800                                                               |
| Communication and Subscriptions                                                                                                                                             |                    | 7,858,715                                                            | 7,998,125                                                            |
| Fixed Assets Depreciation                                                                                                                                                   |                    | 19,323,775                                                           | 21,732,900                                                           |
| Intangible Asset Amortization                                                                                                                                               |                    | 1,113,440                                                            | 475,357                                                              |
| Shifting expenses                                                                                                                                                           |                    | 469,857                                                              | 2,519,326                                                            |
| Local Training                                                                                                                                                              |                    | 636,616                                                              | 437,989                                                              |
| Overseas Training                                                                                                                                                           |                    | 3,480,017                                                            | 1,935,472                                                            |
| Supplies Requisites                                                                                                                                                         |                    | 3,122,719                                                            | 3,330,889                                                            |
| Insurance & Renewal of License                                                                                                                                              |                    | 490,747                                                              | 201,540                                                              |
| Sundry assest purchase                                                                                                                                                      |                    | 668,179                                                              | 232,000                                                              |
| Stamp Fees                                                                                                                                                                  |                    | 47,970                                                               | 804,718                                                              |
|                                                                                                                                                                             |                    | <b><u>405,688,100</u></b>                                            | <b><u>400,232,173</u></b>                                            |
| <b>(7) Provisions for Impairment for investments and other receivables</b>                                                                                                  |                    |                                                                      |                                                                      |
| Provision with regard to share investment                                                                                                                                   | <b>(12.1)</b>      | (2,376,937)                                                          | 1,267,160                                                            |
| Impairment provision for trade and other receivables (given under note 14 being impairment provision for the long outstanding amounts appeared under trade and receivables) |                    | 65,771                                                               | 1,429,763                                                            |
| long outstanding amounts appeared under trade and receivables                                                                                                               |                    |                                                                      |                                                                      |
| Impairment provision against the deposits given for Services (given under note 15.)                                                                                         |                    | -                                                                    | -                                                                    |
| Provision reversal relating to export loans ( given under note 14)                                                                                                          |                    | (43,000)                                                             | (146,492)                                                            |
|                                                                                                                                                                             |                    | <b><u>(2,354,166)</u></b>                                            | <b><u>2,550,431</u></b>                                              |
| <b>(8) Finance Cost</b>                                                                                                                                                     |                    |                                                                      |                                                                      |
| Financial Charges                                                                                                                                                           |                    | 181,277                                                              | 115,321                                                              |
|                                                                                                                                                                             |                    | <b><u>181,277</u></b>                                                | <b><u>115,321</u></b>                                                |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**(9) Property, Plant and Equipments**  
**(9.1) Cost**

| <b><u>Balance as at</u></b><br><b><u>01/01/2023</u></b> | <b><u>Assets</u></b>   | <b><u>Balance as at</u></b><br><b><u>01/01/2024</u></b> | <b><u>Additions</u></b> | <b><u>Revaluation</u></b> | <b><u>Disposals</u></b> | <b><u>Balance as at</u></b><br><b><u>31/12/2024</u></b> |
|---------------------------------------------------------|------------------------|---------------------------------------------------------|-------------------------|---------------------------|-------------------------|---------------------------------------------------------|
| 93,000,000                                              | Motor Vehicle          | 93,000,000                                              | -                       | -                         | 1,500,000               | 91,500,000                                              |
| 26,992,824                                              | Computer               | 32,791,866                                              | 1,287,776               | -                         | 382,336                 | 33,697,306                                              |
| 1,312,152                                               | Computer Equipments    | 2,666,153                                               |                         | -                         | 18,230                  | 2,647,923                                               |
| 735,930                                                 | Kiosk System           | 735,930                                                 |                         | -                         | -                       | 735,930                                                 |
| 4,196,296                                               | TV Equipments          | 4,196,296                                               |                         | -                         | -                       | 4,196,296                                               |
| 143,174                                                 | PABX Equipments        | 143,174                                                 |                         | -                         | -                       | 143,174                                                 |
| 1,903,827                                               | Telephone Installation | 1,958,727                                               | 898,034                 | -                         | 1,379,757               | 1,477,004                                               |
| 15,522,317                                              | Furniture and Fittings | 15,553,516                                              | 243,615                 | -                         | 1,175,721               | 14,621,410                                              |
| 13,176,074                                              | Office Equipment       | 14,190,300                                              | 726,880                 | -                         | 1,141,313               | 13,775,866                                              |
| 34,740                                                  | Other Equipment        | 34,740                                                  |                         | -                         | -                       | 34,740                                                  |
| 69,240                                                  | Residential Telephone  | 69,240                                                  |                         | -                         | -                       | 69,240                                                  |
| <b>157,086,574</b>                                      |                        | <b>165,339,942</b>                                      | <b>3,156,304</b>        | <b>-</b>                  | <b>5,597,357</b>        | <b>162,898,889</b>                                      |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**(9.2) Depreciation**

| <b><u>Balance as at<br/>01/01/2023</u></b> | <b><u>Depreciation</u></b> | <b><u>Balance as at<br/>01/01/2024</u></b> | <b><u>Adjustments<br/>for<br/>prior periods</u></b> | <b><u>Charge for<br/>the year</u></b> | <b><u>Depreciation<br/>for Disposals</u></b> | <b><u>Balance as at<br/>31/12/2024</u></b> |
|--------------------------------------------|----------------------------|--------------------------------------------|-----------------------------------------------------|---------------------------------------|----------------------------------------------|--------------------------------------------|
| 4,820,000                                  | Motor Vehicle              | 20,380,000                                 | -                                                   | 15,460,000                            | 600,000.00                                   | 35,240,000                                 |
| 22,388,895                                 | Computer                   | 24,572,247                                 | -                                                   | 2,447,066                             | 382,336.15                                   | 26,636,977                                 |
| 954,964                                    | Computer Equipments        | 1,210,411                                  | -                                                   | 461,921                               | 18,230.00                                    | 1,654,101                                  |
| 735,930                                    | Kiosk System               | 735,930                                    | -                                                   | -                                     | -                                            | 735,930                                    |
| 2,421,709                                  | TV Equipments              | 2,490,399                                  | -                                                   | 208,670                               | -                                            | 2,699,069                                  |
| 82,324                                     | PABX Equipments            | 101,774                                    | -                                                   | 7,763                                 | -                                            | 109,536                                    |
| 1,773,393                                  | Telephone Installation     | 1,865,753                                  | -                                                   | 79,623                                | 1,379,757.14                                 | 565,618                                    |
| 10,654,314                                 | Furniture and Fittings     | 14,886,783                                 | -                                                   | 24,361                                | 1,175,720.52                                 | 13,735,424                                 |
| 11,743,156                                 | Office Equipment           | 11,064,288                                 | -                                                   | 634,372                               | 1,141,313.14                                 | 10,557,347                                 |
| 34,740                                     | Other Equipment            | 34,740                                     | -                                                   | -                                     | -                                            | 34,740                                     |
| 69,240                                     | Residential Telephone      | 69,240                                     | -                                                   | -                                     | -                                            | 69,240                                     |
| <b>55,678,665</b>                          |                            | <b>77,411,565</b>                          | <b>-</b>                                            | <b>19,323,775</b>                     | <b>4,697,356.95</b>                          | <b>92,037,983</b>                          |

**Written Down Value**

|                    |                    |                    |                    |
|--------------------|--------------------|--------------------|--------------------|
| 157,086,574        | Cost               | <b><u>2024</u></b> | <b><u>2023</u></b> |
| (55,678,665)       | Accu: Depreciation | 162,898,889        | 165,339,942        |
| <b>101,407,909</b> | Written down value | (92,037,983)       | (77,411,565)       |
|                    |                    | <b>70,860,906</b>  | <b>87,928,377</b>  |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**(10) Intangible Assets**  
**(10.1) Cost**

| <b><u>Balance as at Assets</u></b> | <b><u>Balance as at</u></b> | <b><u>Additions</u></b> | <b><u>Revaluation</u></b> | <b><u>Disposals</u></b> | <b><u>Balance as at</u></b> |
|------------------------------------|-----------------------------|-------------------------|---------------------------|-------------------------|-----------------------------|
| <b><u>01/01/2023</u></b>           | <b><u>01/01/2023</u></b>    |                         |                           |                         | <b><u>31/12/2024</u></b>    |
| 3,809,599 Computer Software        | 7,993,360                   | -                       |                           | 30,400                  | 7,962,960                   |
| <b><u>3,809,599</u></b>            | <b><u>7,993,360</u></b>     | <b><u>-</u></b>         | <b><u>-</u></b>           | <b><u>30,400</u></b>    | <b><u>7,962,960</u></b>     |

**(10.2) Depreciation**

| <b><u>Balance as at Depreciation</u></b> | <b><u>Balance as at</u></b> | <b><u>Adjustments</u></b>       | <b><u>Charge for</u></b> | <b><u>Depreciation for</u></b> | <b><u>Balance as at</u></b> |
|------------------------------------------|-----------------------------|---------------------------------|--------------------------|--------------------------------|-----------------------------|
| <b><u>01/01/2023</u></b>                 | <b><u>01/01/2024</u></b>    | <b><u>for prior periods</u></b> | <b><u>the year</u></b>   | <b><u>Disposals</u></b>        | <b><u>31/12/2024</u></b>    |
| 3,664,301 Computer Software              | 4,139,658                   | -                               | 1,113,440                | 30,400                         | 5,222,698                   |
| <b><u>3,664,301</u></b>                  | <b><u>4,139,658</u></b>     | <b><u>-</u></b>                 | <b><u>1,113,440</u></b>  | <b><u>30,400</u></b>           | <b><u>5,222,698</u></b>     |

**Written Down Value**

|                                          | <b><u>2024</u></b>      | <b><u>2023</u></b>      | <b><u>2022</u></b>    |
|------------------------------------------|-------------------------|-------------------------|-----------------------|
| 3,809,599 Cost                           | 7,962,960               | 7,993,360               | 3,809,599             |
| (3,664,301) Accu: Depreciation           | (5,222,698)             | (4,139,657)             | (3,664,301)           |
| <b><u>145,298</u></b> Written down value | <b><u>2,740,262</u></b> | <b><u>3,853,703</u></b> | <b><u>145,298</u></b> |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                                  | <u>Note</u> | <u>SLFRS</u><br><u>31.12.2024</u><br><u>Rs.</u> | <u>SLFRS</u><br><u>31.12.2023</u><br><u>Rs.</u> |
|--------------------------------------------------|-------------|-------------------------------------------------|-------------------------------------------------|
| <b>(11) Investments in Associates - Unquoted</b> |             |                                                 |                                                 |
| Investments in Associates                        |             | 1,413,097,405                                   | 1,341,453,480                                   |
| Company - DHPL                                   |             |                                                 |                                                 |
|                                                  |             | <b>1,413,097,405</b>                            | <b>1,341,453,480</b>                            |

**(12) Other non-current financial assets**

|                           |        |                    |                    |
|---------------------------|--------|--------------------|--------------------|
| Investment in shares      | (12.1) | 170,407,420        | 168,030,485        |
| Staff loans - Non current | (14.1) | 29,624,415         | 33,292,150         |
|                           |        | <b>200,031,835</b> | <b>201,322,635</b> |

**(12.1) Investment in shares**

|                                       |  |                    |                    |
|---------------------------------------|--|--------------------|--------------------|
| Investment in shares                  |  | 111,800,231        | 112,199,832        |
| Provision for adjustment              |  |                    |                    |
| (-) Provision for impairment in Value |  | (58,607,189)       | (55,830,652)       |
|                                       |  | <b>170,407,420</b> | <b>168,030,484</b> |

| <b>Name</b>                    | <b>Amount Invested as at<br/>31/12/2023</b> | <b>Provision as at<br/>31/12/2023</b> | <b>Value as at<br/>31/12/2023</b> |
|--------------------------------|---------------------------------------------|---------------------------------------|-----------------------------------|
| Colombo Dockyard PLC           | 1,258,600                                   | (6,099,149)                           | 7,357,749                         |
| Lanka Canneries Ltd            | 399,600                                     | 399,600                               |                                   |
| Lanka Tiles PLC                | 9,950                                       | (365,234)                             | 375,184                           |
| S A Silva & Sons Lanka Ltd     | 13,150,000                                  | (145,489,356)                         | 158,639,356                       |
| Dambadeniya EPV                | 15,000                                      |                                       | 15,000                            |
| Lumbini Aquaria (Pvt) Ltd      | 2,200,000                                   | 2,200,000                             | -                                 |
| CWG Hambantota (Pvt) Ltd       | 8,000,000                                   | 8,000,000                             | -                                 |
| Lak Latex Centrifuge (Pvt) Ltd | 285,000                                     | -                                     | 285,000                           |
| Latexam Gloves (Pvt) Ltd       | 158,195                                     | -                                     | 158,195                           |
| Kelani Valley Canneries Ltd    | 1,200,000                                   | -                                     | 1,200,000                         |
| Other shares                   | 85,523,487                                  | 85,523,487                            | -                                 |
| <b>Total</b>                   | <b>112,199,832</b>                          | <b>(55,830,652)</b>                   | <b>168,030,484</b>                |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

| Name                           | Amount Invested as at<br>31/12/2024 | Provision as at<br>31/12/2024 | Value as at<br>31/12/2024 |
|--------------------------------|-------------------------------------|-------------------------------|---------------------------|
| Colombo Dockyard PLC           | 1,258,600                           | (8,342,898)                   | 9,601,498                 |
| Lanka Tiles PLC                | 9,950                               | (498,422)                     | 508,372                   |
| S A Silva & Sons Lanka Ltd     | 13,150,000                          | (145,489,356)                 | 158,639,356               |
| Dambadeniya EPV                | 15,000                              |                               | 15,000                    |
| Lumbini Aquaria (Pvt) Ltd      | 2,200,000                           | 2,200,000                     | -                         |
| CWG Hambantota (Pvt) Ltd       | 8,000,000                           | 8,000,000                     | -                         |
| Lak Latex Centrifuge (Pvt) Ltd | 285,000                             |                               | 285,000                   |
| Latexam Gloves (Pvt) Ltd       | 158,195                             |                               | 158,195                   |
| Kelani Valley Canneries Ltd    | 1,200,000                           |                               | 1,200,000                 |
| Other shares                   | 85,523,487                          | 85,523,487                    | -                         |
| <b>TOTAL</b>                   | <b>111,800,231</b>                  | <b>(58,607,189)</b>           | <b>170,407,421</b>        |

Hence impact on income statement

2,376,937

\*\*\* \*\*\*\*\*Investment in Lanka Canneries Ltd shares were B transferred to the General Treasury on 2024.  
\*\*\*\*\*Pico Art International Identified as other assets, under note no 14 and this is removed from the classification of other shares which was identified in 2023 financial statement.

| Name                       | Number of shares | Market value per<br>share | Value of shares<br>as at 31/12/2024 |
|----------------------------|------------------|---------------------------|-------------------------------------|
| Colombo Dockyard PLC       | 145,698          | 65.90                     | 9,601,498                           |
| Lanka Tiles PLC            | 8,705            | 58.40                     | 508,372                             |
| S A Silva & Sons Lanka Ltd | 1,413,772        | 112.21                    | 158,639,356                         |

Value of share of S A Silva & Sons Lanka (Pvt ) Ltd derived based on similar company 336.64  
only 1/3 of 336.64 taken for valuation 112.21

\*\*\* Investments in equity shares were tested for impairment as required as LKAS 39. The Colombo Dockyard PLC and Lanka Tiles PLC shares were measured at the market prices.

In 2023, S. A. Silva & Sons (Pvt) Ltd and the similar company both were made losses for the year. The value of shares of S. A. Silva & Sons (Pvt) Ltd has been tested for impairment and there are no evidence to be impaired the value.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                                       | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|-------------------------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>(13) Inventories</b>                               |                    |                                                                      |                                                                      |
| Stationery                                            |                    | 2,987,447                                                            | 3,429,856                                                            |
| Stock - Sundry Assests                                |                    | 455,929                                                              | 78,902                                                               |
|                                                       |                    | <b>3,443,376</b>                                                     | <b>3,508,758</b>                                                     |
| <b>(14) Trade and Other Receivables</b>               |                    |                                                                      |                                                                      |
| Exporters Loan                                        |                    | 37,984,520                                                           | 38,027,520                                                           |
| UPEPV - Control Accounts                              |                    | 10,403,683                                                           | 10,403,683                                                           |
| Pico Art International                                |                    | 49,250,000                                                           | 49,250,000                                                           |
| (-) Provision for Impairment in                       |                    | (97,638,203)                                                         | (97,681,203)                                                         |
|                                                       |                    | -                                                                    | -                                                                    |
| Staff loans - Current                                 | <b>(14.1)</b>      | 7,282,000                                                            | 7,426,425                                                            |
| Interest Receivable on                                |                    | 413,067                                                              | 364,780                                                              |
| Other Debtors                                         |                    | 13,581,512                                                           | 9,874,079                                                            |
| (-) Provision for Impairment in debts                 |                    | (8,055,091)                                                          | (7,989,321)                                                          |
|                                                       |                    | <b>13,221,489</b>                                                    | <b>9,675,963</b>                                                     |
| <b>(14.1) Staff loans</b>                             |                    |                                                                      |                                                                      |
| <b><u>Non Current</u></b>                             |                    |                                                                      |                                                                      |
| Staff loans                                           |                    | 27,641,115                                                           | 31,984,221                                                           |
| Less:Provision for Unpaid staff loan                  |                    | (63,884)                                                             | (63,884)                                                             |
| Prepaid staff benefits (Note 14.1.2)                  |                    | 8,438,731                                                            | 10,422,223                                                           |
| Less: deferred FV adjustment on off market Rate loans |                    | (6,391,547)                                                          | (9,050,410)                                                          |
|                                                       |                    | <b>29,624,415</b>                                                    | <b>33,292,150</b>                                                    |
| <b><u>Current</u></b>                                 |                    |                                                                      |                                                                      |
| Staff loans                                           |                    | 7,865,258                                                            | 8,517,037                                                            |
| Prepaid staff benefits (Note 14.1.2)                  |                    | 1,261,694                                                            | 1,449,904                                                            |
| Less:Provision for Unpaid staff loan                  |                    |                                                                      |                                                                      |
| deferred FV adjustment on off market Rate loans       |                    | (1,844,952)                                                          | (2,540,516)                                                          |
|                                                       |                    | <b>7,282,000</b>                                                     | <b>7,426,425</b>                                                     |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                                                | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|----------------------------------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>(15) Advance and Prepayments</b>                            |                    |                                                                      |                                                                      |
| Prepayments                                                    | <b>15.1</b>        | 88,200,207                                                           | 71,817,890                                                           |
| Advances                                                       | <b>15.2</b>        | 3,311,577                                                            | 6,199,657                                                            |
| Deposits for Services                                          |                    | 1,356,450                                                            | 1,356,450                                                            |
| (-) Provision for Impairment in debts                          |                    | (884,949)                                                            | (884,949)                                                            |
|                                                                |                    | <b>91,983,286</b>                                                    | <b>78,489,048</b>                                                    |
| <b>(15.1)</b> Prepayment - International Trade Fair            |                    | 80,406,316                                                           | 67,526,426                                                           |
| Prepayment - Other                                             |                    | 7,793,891                                                            | 4,291,464                                                            |
|                                                                |                    | <b>88,200,207</b>                                                    | <b>71,817,890</b>                                                    |
| <b>(15.2)</b> Advance for National Export Brand Development    |                    | -                                                                    | 1,894,357                                                            |
| Advance for organic certification - EDB assistance scheme 2023 |                    | -                                                                    | 1,903,440                                                            |
| Advance for design and construction of NPC                     |                    | -                                                                    | 667,957                                                              |
| Textile advance                                                |                    | 1,260,000                                                            | 1,057,500                                                            |
| Other advances                                                 |                    | 2,051,577                                                            | 676,403                                                              |
|                                                                |                    | <b>3,311,577</b>                                                     | <b>6,199,657</b>                                                     |
| <b>(16) Cash and Cash Equivalents</b>                          |                    |                                                                      |                                                                      |
| Short-term Investments                                         | <b>(16.1)</b>      | 75,826,011                                                           | 155,581,307                                                          |
| Bank Of Ceylon - Lake View (306605)                            |                    | 17,943,796                                                           | 27,172,951                                                           |
| National Development Bank                                      |                    | 1,555,028                                                            | 167,946                                                              |
| Bank Of Ceylon - Corporate Branch                              |                    | 1,378,266                                                            | 523,087                                                              |
| Sampath Bank - Kandy                                           |                    | 315                                                                  | 185                                                                  |
| Sampath Bank - Galle                                           |                    | 1,121                                                                | 1,033                                                                |
| Bank Of Ceylon - Mannar                                        |                    | 2,677                                                                | 1,500                                                                |
| Sampath Bank - Kurunegala                                      |                    | 626                                                                  | 500                                                                  |
| Bank Of Ceylon -Deposit Cashier                                |                    | -                                                                    | -                                                                    |
| Cash in Hand                                                   |                    | 2,628                                                                | 1,864                                                                |
|                                                                |                    | <b>96,710,468</b>                                                    | <b>183,450,373</b>                                                   |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                                    | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|----------------------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>(16.1) Short-term Investments</b>               |                    |                                                                      |                                                                      |
| Fixed Deposits - Bank of Ceylon - Lake View Branch |                    | 75,826,011                                                           | 155,581,307                                                          |
|                                                    |                    | <b>75,826,011</b>                                                    | <b>155,581,307</b>                                                   |
| <b>(17) Grants Received - Equity Contribution</b>  |                    |                                                                      |                                                                      |
| Capital Contributed by the Treasury                |                    | 7,904,002                                                            | 7,904,002                                                            |
| UNDP Contribution                                  |                    | 2,110,282                                                            | 2,110,282                                                            |
|                                                    |                    | <b>10,014,284</b>                                                    | <b>10,014,284</b>                                                    |
| <b>(18) Grants Received</b>                        |                    |                                                                      |                                                                      |
| Government Contribution - Motor Vehicle            |                    | 38,826,450                                                           | 38,826,450                                                           |
| Government Contribution - Other                    |                    | 26,924,743                                                           | 26,924,743                                                           |
| Grants - Other                                     |                    | 38,834,874                                                           | 11,757,028                                                           |
| ITC Contribution                                   |                    | 12,716                                                               | 12,716                                                               |
| Export Promotion Secretariat                       |                    | 202,677                                                              | 202,677                                                              |
| Grants - Market Access program                     |                    | 939,000                                                              | 939,000                                                              |
| (-) Amortization Of Government Grants              |                    | (64,107,451)                                                         | (56,397,959)                                                         |
|                                                    |                    | <b>41,633,010</b>                                                    | <b>22,264,655</b>                                                    |
| <b>(19) Provisions and Other Liabilities</b>       |                    |                                                                      |                                                                      |
| Exporter contribution                              |                    | 122,936,186                                                          | 166,513,106                                                          |
| Refundable Deposits                                |                    | 8,908,528                                                            | 8,918,528                                                            |
| Presidential Export Award                          |                    | 3,528,807                                                            |                                                                      |
|                                                    |                    | <b>135,373,521</b>                                                   | <b>175,431,634</b>                                                   |
| <b>(20) Retirement Benefits Obligation</b>         |                    |                                                                      |                                                                      |
| Balance B/F                                        |                    | 33,998,835                                                           | 27,771,814                                                           |
| Provision during the year                          |                    | 9,967,882                                                            | 13,138,566                                                           |
| Paid during the year                               |                    | (18,715,037)                                                         | (6,911,545)                                                          |
| Balance C/F                                        |                    | <b>25,251,680</b>                                                    | <b>33,998,835</b>                                                    |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

|                                          | <b><u>Note</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2024</u></b><br><b><u>Rs.</u></b> | <b><u>SLFRS</u></b><br><b><u>31.12.2023</u></b><br><b><u>Rs.</u></b> |
|------------------------------------------|--------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>(21) Other Payables</b>               |                    |                                                                      |                                                                      |
| Stamp Fees Payables                      |                    | 27,625                                                               | 23,760                                                               |
| PAYE Payable                             |                    | 320,487                                                              | 175,303                                                              |
| Withholding Tax Payable                  |                    | 1,177,800                                                            |                                                                      |
| Salaries payable                         |                    | 14,900                                                               |                                                                      |
| Unclaimed Sundry Payments                |                    | 47,165                                                               | 47,165                                                               |
| EPF Payable                              |                    | -                                                                    | 2,166,535                                                            |
| ETF Payable                              |                    | -                                                                    | 259,984                                                              |
| Employees Final Payments                 |                    | 43,997                                                               | 43,997                                                               |
| Audit Fees Payables                      |                    | 1,546,980                                                            | 1,546,980                                                            |
| Refundable Deposit for Tenders           |                    | 51,000                                                               | 49,000                                                               |
| Unpresented cheque-creditors             |                    | 3,117,196                                                            | 105,416                                                              |
| Provision for SLAs salary arrears        |                    | 3,048,943                                                            | 6,400,487                                                            |
| Other Accrued Expenses                   |                    | 19,704,952                                                           | 22,970,037                                                           |
| Control A/C - National Export Strategy   |                    | 2,284,276                                                            | 124,276                                                              |
| Control A/C - Market Access Program      |                    | 950,000                                                              | -                                                                    |
| Control A/C - Kithul Product Development |                    | 266,026                                                              | 288,122                                                              |
| Control A/C - Coffee E P V Programme     |                    | 642,213                                                              | 642,213                                                              |
| National export Brand Development        |                    | 1,112,453                                                            | 1,112,453                                                            |
| Pension Payable account                  |                    | 29,238                                                               |                                                                      |
|                                          |                    | <b><u>34,385,250</u></b>                                             | <b><u>35,955,728</u></b>                                             |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

- (22) Investments in equity shares were tested for impairment as required as SLFRS 9. The Colombo Dockyard PLC and Lanka Tiles PLC shares were measured at the market prices as at 31.12.2024 and S. A. Silva & Sons (Pvt) Ltd shares were measured at a market price of similar company as at 31.12.2022.

**(23) Staff Loan**

The EDB employees are entitled to loan facilities under concessionary interest rates. These loans are fair valued as per IFRS 9 “Financial Instruments” using discounted cash flows. The Staff loans are initially recognized at fair value and subsequently measured at amortized cost using the Effective Interest Rate (EIR), less allowance for impairment according to Sri Lanka Accounting Standard SLFRS 9 – “Financial Instruments”.

The difference between granted amount and its fair value is treated as per – paid staff cost and fair value loss. Pre-paid staff cost is amortized over the expected employees’ service lifetime.

Fair value loss is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The fair value loss is included in “Other Income” in the Statement of Profit or Loss.

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**Discount Rate**

The commercial bank average weighted lending rate (AWLR) as agreed by the management of the Export Development Board is used as the discount rate it varies with the period of the loans. AWLR as at 31 December 2024 is 12.06% as per Statistics Department - Central Bank of Sri Lanka.

The accounting for the below-market element of staff loan to the employees are addressed by SLFRS 9 and LKAS 19 standards.

|                                                                  |        |     |                   |
|------------------------------------------------------------------|--------|-----|-------------------|
| Staff Loans                                                      |        | Rs. | 35,501,667        |
| Less: deferred FV adjustment on off market Rate loans (Note23.1) | (23.1) | Rs. | (7,874,163)       |
| Prepaid staff benefits (Note23.2)                                | (23.2) | Rs. | 9,779,393         |
| Net interest income on staff loans                               |        | Rs. | <u>37,406,897</u> |

**(23.1) Deferred FV adjustment on off market rate loans**

|                                                       |  |     |                  |
|-------------------------------------------------------|--|-----|------------------|
| Opening balance                                       |  | Rs. | 11,228,591       |
| FV adjustment at the reporting date                   |  | Rs. | (6,453,830)      |
| FV loss/(gain) from the loans granted during the year |  | Rs. | 3,099,402        |
| Closing gross carrying amount                         |  | Rs. | <u>7,874,163</u> |

**(23.2) prepaid staff benefits**

|                                                       |  |     |                  |
|-------------------------------------------------------|--|-----|------------------|
| Opening balance                                       |  | Rs. | 11,951,096       |
| FV loss/(gain) from the loans granted during the year |  | Rs. | 3,099,402        |
| Less: Staff loan benefit amortization                 |  | Rs. | (5,271,105)      |
| Closing gross carrying amount                         |  | Rs. | <u>9,779,393</u> |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**(24) Related Party Transactions**

**(24.1) Associate Company- Development Holdings (Pvt) Ltd**

Payments are made in the ordinary course of business to its Associate Company i.e. Development Holdings (Pvt) Ltd. for certain specified activities are considered as related party transactions. During the reporting period, the following transactions which includes outstanding balances and commitments have been done with such related party by the EDB. Following details are presented according to the LKAS 24 disclosure requirements (Paragraph 27).

| <b><u>Name</u></b>             | <b><u>Transactions</u></b>         | <b>2024</b>               | <b>2023</b>               |
|--------------------------------|------------------------------------|---------------------------|---------------------------|
|                                |                                    | <b><u>Amount (Rs)</u></b> | <b><u>Amount (Rs)</u></b> |
| Development Holdings (Pvt) Ltd | Rental                             | 74,800,762                | 85,417,958                |
|                                | Electricity                        | 26,874,465                | 25,457,621                |
|                                | Water                              | 410,281                   | 415,976                   |
|                                | Janitorial Expenses                | 466,434                   | 415,991                   |
|                                | Auditorium hire charges            | 446,494                   | 91,345                    |
|                                | Dividend Received<br>( Net of WHT) | 34,231,362                | 34,231,362                |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**(24.2) Key Management Personnel**

The Management Committee is comprised with following senior management level directors (HM category) and their aggregate remuneration, loan taken details for the year 2024 are presented as follows according to the disclosure requirements of the LKAS 24

| Name & Designation                                                     | Aggregate Remuneration | Other Remuneration | Loan Details (Rs) |                                 |                              |
|------------------------------------------------------------------------|------------------------|--------------------|-------------------|---------------------------------|------------------------------|
|                                                                        |                        |                    | Loan Granted      | Loan Recoveries During the Year | Outstanding as at 31/12/2024 |
| Dr. Kingsley Bernad<br>Former Chairman & CE                            | 1,327,190              | -                  | -                 | -                               | -                            |
| Mr.Mangala Wijesinghe<br>Chairman & CE                                 | -                      | -                  | -                 | -                               | -                            |
| Mrs.C.D Dharmasena<br>Director General                                 | 663,676                | -                  | -                 | -                               | -                            |
| Mrs.Malani Baddegamage<br>Former Acting Director General               | 287,103                | 2,345,613          | -                 | -                               | -                            |
| Mrs.K.A.V.Premathilaka<br>Additional Director General<br>(Deveelopmet) | 2,497,825              | 157,235            | -                 | -                               | -                            |
| Mrs. O.M.C. Kumudinie<br>Director                                      | 2,818,855              | 147,580            | -                 | -                               | -                            |
| Mrs. L.Y.R.I Kodikara                                                  | 1,842,025              | 122,610            | -                 | -                               | -                            |
| Mr. J.S. Badugama<br>Director                                          | 2,380,735              | 104,056            | -                 | -                               | -                            |
| Mrs.D.T Wijerathne<br>Director                                         | 2,219,801              | 140,770            | 250,000           | 87,121                          | 162,879                      |
| Mrs.F.R Gafoor<br>Director                                             | 1,181,316              | -                  | -                 | -                               | -                            |
| Mr. K.D. Perera<br>Director                                            | 2,452,496              | 122,610            | -                 | -                               | -                            |
| Mrs.M . Dissanayake<br>Director                                        | 1,869,050              | 127,150            | 250,000           | 87,121                          | 162,879                      |
| Mr.S.U Rathnasekara<br>Director                                        | 1,681,988              | 118,070            | 250,000           | -                               | 250,000                      |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**(25) Contingent Assets and Liabilities**

There are no any other contingent assets or liabilities as at the balance sheet date except the details mentioned below.

| <u>Nature of Contingent Asset as at</u><br><u>31.12.2024</u>                                        | <u>Name of the Party from whom</u><br><u>the Contingent Asset arose</u> | <u>Probable/Estimat</u><br><u>ed cash inflow in</u><br><u>future Rs.</u> | <u>If unable to measure</u><br><u>the cash inflow</u> |
|-----------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------------|
| i. Case filed to recover outstanding rent,electricity and janitorial charges - Chennai Trade Centre | Gem Nationas (Pvt) Ltd                                                  | 2,226,597                                                                | Legal Fees to Arbitration                             |
|                                                                                                     | Unique Multi Artist                                                     | 194,143                                                                  |                                                       |
|                                                                                                     | Sara Oos Leather (Pvt) Ltd                                              | 1,131,017                                                                |                                                       |
| ii. Case filed to recover advance payment given under MASP                                          | Monalisa products                                                       |                                                                          | Legal Fees                                            |
|                                                                                                     | Factory style (pvt) ltd                                                 | 1,735,360                                                                |                                                       |
|                                                                                                     | Bombuwella Rubber                                                       |                                                                          |                                                       |
| iii. Loan Defaulter                                                                                 | Works of Arts                                                           | 16,000                                                                   | -                                                     |
|                                                                                                     | Rajas Jewelarry                                                         | 90,418                                                                   | -                                                     |
|                                                                                                     | Ceylon Ornamental Ceramics                                              | 19,720                                                                   | -                                                     |
|                                                                                                     | Saman Gems & Jewelers                                                   | 73,841                                                                   | -                                                     |
|                                                                                                     | Unique Multi Artists                                                    | 157,007                                                                  | -                                                     |
| iv. Case filed to recover outstanding advance payment paid by the EDB                               | Solar Green Plantations (Pvt) Ltd                                       | 2,303,225                                                                | -                                                     |
|                                                                                                     |                                                                         |                                                                          |                                                       |
| v. Recovery of salary                                                                               | W H C W Fernando                                                        | 32,783                                                                   | -                                                     |
|                                                                                                     | R M S K Priyankara                                                      | 24,479                                                                   | -                                                     |
|                                                                                                     | M A B P Marasinghe                                                      | 45,292                                                                   |                                                       |

**SRI LANKA EXPORT DEVELOPMENT BOARD**  
**NOTES TO THE FINANCIAL STATEMENT**  
**YEAR ENDED 31ST DECEMBER 2024**

**(26) Events after the reporting date**

**(26.1) Final decision issued by the court of labour on Special Living Allowance**

The department of labour had issued a final decision on the matter of labour dispute of halted Special Living Allowance from the date of 01/10/2017.

According to the given labour court order, the total number of 49 employees are entitled for this Special Living Allowance from the date of 21/03/2023 and total liability as at 31/12/2022 was Rs. 6,400,487.

EDB deposited Rs. 4,915,890.89 on 29/02/2024 to The Department of Commissioner General of Labour in order to get a writ against the above Arbitration award.

The provision calculation as at 31/12/2024 is increased to Rs. 7,964,833.98, therefore a provision sum of Rs. 1,564,346.98 is made for the year 2024 accordingly.

# **Report of the Auditor General 2024**



# ජාතික විගණන කාර්යාලය

## தேசிய கணக்காய்வு அலுவலகம்

### NATIONAL AUDIT OFFICE



මගේ අංකය  
எனது இல.  
My No.

TAC/E/EDB/FS/2024/27

ඔබේ අංකය  
உமது இல.  
Your No.

දිනය  
திகதி  
Date

31 July 2025

Chairman

Sri Lanka Export Development Board

DA  
DFA  
DF  
Tara

4/8

Report of the Auditor General on the Financial Statements and Other Legal and Regulatory Requirements of the Sri Lanka Export Development Board for the year ended 31 December 2024 in terms of Section 12 of the National Audit Act, No. 19 of 2018.

The above mentioned report is sent herewith.

SA  
Tara

6/8

G.H.D. Dharmapala

Auditor General (Acting)

Copies:

1. Secretary - Ministry of Finance, Planning and Economic Development
2. Secretary - Ministry of Industry and Entrepreneurship Development



අංක 306/72, පොල්දූව පාර, බත්තරමුල්ල, ශ්‍රී ලංකාව

இல. 306/72, பொல்துவ வீதி, பத்தரமுல்லை, இலங்கை.

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# ජාතික විගණන කාර්යාලය

## தேசிய கணக்காய்வு அலுவலகம்

### NATIONAL AUDIT OFFICE



මගේ අංකය  
எனது இல.  
My No.

TAC/E/EDB/FS/2024/27

ඔබේ අංකය  
உமது இல.  
Your No.

දිනය  
திகதி  
Date

31 July 2025

Chairman

Sri Lanka Export Development Board

**Report of the Auditor General on the Financial Statements and Other Legal and Regulatory Requirements of the Sri Lanka Export Development Board for the year ended 31 December 2024 in terms of Section 12 of the National Audit Act, No. 19 of 2018.**

## 1. Financial Statements

### 1.1 Qualified Opinion

The audit of the financial statements of the Sri Lanka Export Development Board (“Board”) for the year ended 31 December 2024 comprising the statement of financial position as at 31 December 2024 and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and notes to the financial statements, including material accounting policy information was carried out under my direction in pursuance of provisions in Article 154(1) of the Constitution of the Democratic Socialist Republic of Sri Lanka read in conjunction with provisions of the National Audit Act No. 19 of 2018 and Finance Act No. 38 of 1971. My report to Parliament in pursuance of provisions in Article 154 (6) of the Constitution will be tabled in due course.

In my opinion, except for the effects of the matters described in the basis for Qualified Opinion section of my report, the accompanying financial statements give a true and fair view of the financial position of the Board as at 31 December 2024 and of its financial performance and its cash flows for the year then ended in accordance with Sri Lanka Accounting Standards.

Page 1 | 9

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## 1.2 Basis for Qualified Opinion

- (a) According to the paragraph 42 of Sri Lanka Accounting standard No. 08, the comparative information of reclassified investment in shares and trade debtors valued Rs.49,250,000 had not been restated in the financial statements, when correcting classification error which occurred in previous years.
- (b) According to the paragraphs 51 and 79 of LKAS 16, although the residual value and the useful life of an assets shall be reviewed and accounted annually. However, 3813 no of property, plant and equipment items which were fully depreciated and still in use had not been assessed or accounted.
- (c) The accounting policies adopted for the recognition of income from exporters' contribution on development activities, International Finance Corporation (IFC) fund and seminar and course fees had not been disclosed in the financial statements as per the paragraph 35 of LKAS 18.
- (d) The market price of 1,413,772 No. of shares of a private company in which the Board had invested a sum of Rs.13,150,000 had been shown in the financial statements as Rs.158,639,356 as at 31 December 2024 which was the market value of the shares as at 31 December 2022. However it was not confirmed to the audit that the market value as at 31 December 2024 was same as the market value as at 31 December 2022 and the accuracy of the base of calculation of market value of shares.
- (e) Income for the year under review, had been overstated by Rs.16,593,561 due to identifying the income of International Finance Corporation fund amounting to Rs.2,506,145 related to next year as the income for the year under review and recording of Rs.14,087,416 under both exporters contribution on development activities income and IFC Fund income.
- (f) The overseas trade fair expenses and trade information and service expenses had been overstated by Rs.9,400,597 and Rs. 2,506,145 respectively. As a result, the export development expenses for the year under review had been overstated by Rs.11,906,742.

- (g) As per the ledger, the exporters contribution for biofach trade fair was Rs. 24,926,297 and as per the schedule it was Rs. 25,825,297. Accordingly a difference of Rs.899,000 was observed between two balances.
- (h) The existence of the investments in shares aggregating Rs.34,581,905 and the impairment made thereon amounting to Rs.34,423,710 could not be verified as the share certificates had not been presented to audit.
- (i) The Board had failed to withdraw the investments amounting to Rs.5,614,330 in ordinary shares and Rs.34,602,698 in preference shares made in 26 companies due to unavailability of the evidences of existence in connection with the companies which the Board had invested in. According the confirmation received from Register of Companies, these 26 companies are not in list of companies.

I conducted my audit in accordance with Sri Lanka Auditing Standards (SLAuSs). My responsibilities, under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified opinion.

### **1.3 Other information included in the Board's 2024 Annual Report.**

The other information comprises the information included in Board's 2024 Annual Report but does not include the financial statements and my auditor's report thereon, which I have obtained prior to the date of this auditor's report. Management is responsible for the other information.

My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated.

If based on the work I have performed on the other information that I have obtained prior to the date of this auditor's report, I conclude that there is a material misstatement of this other information, I am required to report that fact. I have nothing to report in this regard.

#### **1.4 Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with Sri Lanka Accounting Standards , and for such internal control as management determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Board's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Board or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Board's financial reporting process.

As per Section 16(1) of the National Audit Act No. 19 of 2018, the Board is required to maintain proper books and records of all its income, expenditure, assets and liabilities, to enable annual and periodic financial statements to be prepared of the Board.

## 1.5 Auditor's Responsibilities for the Audit of the Financial Statements

My objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Sri Lanka Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Sri Lanka Auditing Standards, I exercise professional judgment and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of the management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Board's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My

conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Board to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

## **2. Report on Other Legal and Regulatory Requirements**

**2.1** National Audit Act, No. 19 of 2018 includes specific provisions for following requirements.

**2.1.1** Except for the effects of the matters described in the basis for Qualified Opinion section of my report, I have obtained all the information and explanation that required for the audit and as far as appears from my examination, proper accounting records have been kept by the Board as per the requirement of section 12(a) of the National Audit Act, No. 19 of 2018.

**2.1.2** The financial statements presented is consistent with the preceding year as per the requirement of section 6(1)(d)(iii) of the National Audit Act, No. 19 of 2018.

**2.1.3** The financial statements presented includes all the recommendations made by me in the previous year except the audit matter of (e) described in the basis for Qualified Opinion Section of my report as per the requirement of section 6 (1) (d) (iv) of the National Audit Act, No. 19 of 2018.

**2.2** Based on the procedures performed and evidence obtained were limited to matters that are material, nothing has come to my attention;

**2.2.1** to state that any member of the governing body of the Board has any direct or indirect interest in any contract entered into by the Board which are out of the normal course of business as per the requirement of section 12 (d) of the National Audit Act, No. 19 of 2018.

**2.2.2** to state that the Board has not complied with any applicable written law, general and special directions issued by the governing body of the Board as per the requirement of section 12 (f) of the National Audit Act, No. 19 of 2018 except for;

| <b>Reference to law/ direction</b>                                                                                                    | <b>Non –compliance</b>                                                                                                                                                                                                                                                                                                                                                                          |
|---------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (a) Section 2(1) and 102 of the Inland Revenue Act No. 24 of 2017                                                                     | The Board had not taken steps either to register for income tax or to obtain tax-exempt status.                                                                                                                                                                                                                                                                                                 |
| (b) Paragraph 6.1 of the chapter VIII of Establishment Code of Democratic Socialist Republic of Sri Lanka                             | Although the approved overtime payment rate is 1/240 of the basic salary per hour, the Board had applied a rate of 1/120 of the basic salary without the approval of the Treasury, and paid Rs.7,590,234 as overtime and holiday payments during the year under review.                                                                                                                         |
| (c) Public Enterprise Circular No. 01/2015 dated 25 May 2015                                                                          | The Board had paid transport allowance totalling Rs.15,545,690 during the year under review to 166 employees under PL, MA and JM service categories who are not eligible for transport allowance.                                                                                                                                                                                               |
| (d) Paragraph 03 of the letter numbered TO/CFM/2023/Miscellaneous dated 30 December 2024 issued by the Treasury Operations Department | Although funds are released by the Treasury, if the expected work is not completed during the year, or if there is any unutilized balance after completing the relevant work, such funds should be returned to the Treasury before the end of the financial year. However, a sum of Rs. 27,077,846 received but not utilized during the year had been transferred to other grants and retained. |

**2.2.3** to state that the Board has not performed according to its powers, functions and duties as per the requirement of section 12 (g) of the National Audit Act, No. 19 of 2018 except for;

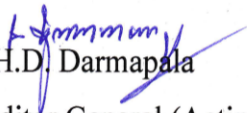
Although the requested approval had not been granted from the Department of Public Enterprises, the staff loan scheme consisted with four categories of loans with an interest rate of 4.2 percent is being implemented under the approval of the board of directors since the year 1985.

**2.2.4** to state that the resources of the Board had not been procured and utilized economically, efficiently and effectively within the time frames and in compliance with the applicable laws as per the requirement of section 12 (h) of the National Audit Act, No. 19 of 2018.

### **2.3 Other Matters**

- (a) The amount receivable from 146 exporters which were a sum of Rs36,788,520 out of Rs.37,984,520, export credits given by the Board to the exporters as at 31 December of the year under review. Accordingly a 97 per cent of that amount had not been recovered over a period of 26 years.
- (b) The Board had failed to recover the loan balance of Rs.10,403,683 given to farmers under the Uva Paranagama Export Production Villages (UPEPV) Programme over a period of 15 years.
- (c) The Board had been failed to recover a sum of Rs. 8,131,218 from other debtors over a period over 15 years.
- (d) The Board had not been recovered deposits amounting to Rs.901,000 made to obtain services from 07 institutions over a period from 08 years to 26 years.

- (e) The Board had granted a sum of Rs. 231,424,708 to 103 business organizations under Market Access Support Programme during the period of 2018 to 2022. Out of that, 29 business organizations which were granted Rs.72,479,504 was not confirmed to the audit, that had being engaged in exports during that period. Further 05 organizations which were granted Rs.9,674,300 and 05 organizations which were granted Rs. 1,796,531 had engaged in export activities respectively only 01 year and only 02 years. The Board had not taken continuous follow up actions after the completion of the program in December 2022.

  
G.H.D. Darmapala  
Auditor General (Acting)

## FINANCIAL HIGHLIGHTS FROM YEARS 2015 TO 2024

As a statutory institution incorporated and domiciled in Sri Lanka under the Act No. 40 of 1979, the commitment of the Sri Lanka Export Development Board (EDB) to transparency and accountability remains unwavering. The Finance Division of the EDB operates financial management functions in consultation with the management and Board of Directors.

The financial statements, comprising the Statement of Financial Position, Comprehensive Income, Changes in Equity, Cash Flow, and notes, have been meticulously prepared in accordance with the Sri Lanka Accounting Standards (SLFRS and LKASs), which align with the International Financial Reporting Standards (IFRS). These standards ensure the consistency and comparability of the financial information of the EDB, providing a clear understanding of its financial performance.

The EDB has adhered to the historical cost basis for its financial statements, except where disclosures regarding fair value are deemed appropriate under relevant notes. Assets and liabilities are classified by nature and in order of their relative liquidity, enhancing the clarity of the financial position.

While new standards, amendments, and interpretations to existing standards have been published by the Institute of Chartered Accountants of Sri Lanka, their impact on the financial statements has not yet been assessed. However, the EDB remains committed to adopting these standards, interpretations, and amendments that are expected to be relevant to its financial statements when they become effective.

It is important to note that the preparation of the financial statements involves the use of judgment, estimates, and assumptions by management. Uncertainty regarding these factors could potentially lead to adjustments to the carrying amount of assets or liabilities in the future. The EDB remains vigilant in its approach, ensuring that the financial reporting reflects the true financial position of the Board.

## Financial Highlights from years 2015 to 2024

### Revenue

Rs.Mn.

| Item                                              | 2015         | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         |
|---------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Treasury Funds                                    | 462.8        | 364.5        | 352.6        | 529.9        | 466.9        | 343.9        | 489.2        | 351.5        | 363.8        | 459.7        |
| Exporters' Contribution on development activities | 84.0         | 64.9         | 60.0         | 57.4         | 89.3         | 45.4         | 21.5         | 119.0        | 233.5        | 311.5        |
| Dividend Income *                                 | 54.1         | 42.9         | 60.2         | 40.2         | 34.8         | 38.6         | 40.3         | 90.7         | 58.2         | 43.2         |
| Other income                                      | 22.8         | 50.0         | 31.9         | 20.8         | 22.6         | 12.5         | 19.2         | 18.9         | 58.9         | 67.1         |
| <b>Total Income</b>                               | <b>623.6</b> | <b>522.2</b> | <b>504.6</b> | <b>648.2</b> | <b>613.6</b> | <b>440.4</b> | <b>570.3</b> | <b>580.0</b> | <b>714.4</b> | <b>881.5</b> |

\* Net after Withholding Tax

### Expenditure

Rs.Mn.

| Item                            | 2015         | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Recurrent Expenditure           | 361.3        | 338.9        | 373.8        | 400.6        | 402.3        | 370.5        | 372.7        | 357.0        | 400.3        | 405.9        |
| Capital/Development Expenditure | 245.6        | 208.0        | 227.4        | 255.8        | 199.8        | 66.7         | 109.7        | 145.8        | 317.9        | 471.6        |
| <b>Total Expenditure</b>        | <b>606.9</b> | <b>546.9</b> | <b>601.1</b> | <b>656.5</b> | <b>602.2</b> | <b>437.2</b> | <b>482.4</b> | <b>502.8</b> | <b>718.2</b> | <b>877.5</b> |

### Comprehensive Income

Rs.Mn.

| Item                                        | 2015        | 2016          | 2017          | 2018          | 2019        | 2020        | 2021         | 2022         | 2023         | 2024        |
|---------------------------------------------|-------------|---------------|---------------|---------------|-------------|-------------|--------------|--------------|--------------|-------------|
| Income                                      | 623.6       | 522.2         | 504.6         | 648.2         | 613.6       | 440.4       | 570.3        | 580.0        | 714.4        | 881.5       |
| Expenditure (Recurrent/Development)         | 606.9       | 546.9         | 601.1         | 656.5         | 602.2       | 437.2       | 482.4        | 502.8        | 718.2        | 877.5       |
| Provisions for Impairment                   | -           | -             | -             | -             | -           | -           | (0.4)        | (137.4)      | 2.6          | -           |
| <b>Deficit/Surplus</b>                      | <b>16.7</b> | <b>(24.7)</b> | <b>(96.5)</b> | <b>(8.2)</b>  | <b>11.4</b> | <b>3.2</b>  | <b>88.3</b>  | <b>214.7</b> | <b>(6.4)</b> | <b>4.0</b>  |
| Non-Financial Transactions                  |             |               |               |               |             |             |              |              |              |             |
| Share of Profit/Loss of associate companies | 53.4        | 70.5          | 76.2          | (91.2)        | 55.3        | 70.8        | 123.4        | 4.2          | 90.2         | 71.6        |
| Other comprehensive income                  | -           | -             | -             | -             | -           | -           | -            | 95.5         | (6.1)        | (4.0)       |
| <b>Total Comprehensive Income</b>           | <b>70.1</b> | <b>45.8</b>   | <b>(20.3)</b> | <b>(99.4)</b> | <b>66.7</b> | <b>74.0</b> | <b>211.7</b> | <b>314.4</b> | <b>77.7</b>  | <b>71.7</b> |

**Financial Position**
**Rs.Mn.**

| Item                                  | 2015           | 2016           | 2017           | 2018           | 2019           | 2020           | 2021           | 2022           | 2023           | 2024           |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Assets</b>                         |                |                |                |                |                |                |                |                |                |                |
| Non-Current Assets                    | 993.3          | 1,062.4        | 1,124.0        | 1,189.2        | 1,106.1        | 1,142.1        | 1,206.3        | 1,555.3        | 1,634.6        | 1,686.8        |
| Current Assets                        | 238.7          | 269.0          | 215.5          | 194.1          | 206.1          | 191.7          | 182.8          | 175.5          | 275.1          | 205.3          |
| <b>Total Assets</b>                   | <b>1,232.0</b> | <b>1,331.4</b> | <b>1,339.5</b> | <b>1,383.3</b> | <b>1,312.2</b> | <b>1,333.8</b> | <b>1,389.0</b> | <b>1,730.8</b> | <b>1,909.7</b> | <b>1,892.1</b> |
| <b>Equity &amp; Liabilities</b>       |                |                |                |                |                |                |                |                |                |                |
| Equity Contribution                   | 10.0           | 10.0           | 10.0           | 10.0           | 10.0           | 10.0           | 10.0           | 10.0           | 10.0           | 10.0           |
| Accumulated Income over expenditure   | 1,026.3        | 1,092.3        | 1,114.2        | 1,093.3        | 1,010.8        | 1,064.9        | 1,138.7        | 1,554.4        | 1,632.0        | 1,645.4        |
| <b>Total Equity</b>                   | <b>1,036.3</b> | <b>1,102.3</b> | <b>1,124.2</b> | <b>1,103.3</b> | <b>1,020.8</b> | <b>1,074.9</b> | <b>1,148.7</b> | <b>1,564.4</b> | <b>1,642.0</b> | <b>1,655.4</b> |
| <b>Grants Received</b>                |                |                |                |                |                |                |                |                |                |                |
| Government Grants                     | 13.2           | 38.8           | 44.3           | 49.7           | 54.4           | 56.1           | 60.5           | 65.0           | 78.7           | 105.7          |
| Amortization of Gov. Grants           | (3.9)          | (7.2)          | (11.4)         | (16.7)         | (22.7)         | (29.5)         | (36.5)         | (50.0)         | (56.4)         | (64.1)         |
|                                       | <b>9.4</b>     | <b>31.6</b>    | <b>33.0</b>    | <b>33.0</b>    | <b>31.7</b>    | <b>26.6</b>    | <b>23.9</b>    | <b>14.9</b>    | <b>22.3</b>    | <b>41.6</b>    |
| <b>Non-Current Liabilities</b>        |                |                |                |                |                |                |                |                |                |                |
| Provisions & Other Liabilities        | 26.5           | 29.2           | 30.5           | 19.4           | 52.4           | 57.4           | 37.1           | 58.4           | 175.4          | 135.4          |
| Retirement Benefits Obligation        | 84.4           | 93.2           | 88.1           | 90.0           | 79.0           | 75.4           | 68.2           | 27.8           | 34.0           | 25.3           |
| Other Payable                         | 75.5           | 75.1           | 63.8           | 137.5          | 128.3          | 99.4           | 74.7           | 65.4           | 36.0           | 34.4           |
| <b>Total Non-Current Liabilities</b>  | <b>186.4</b>   | <b>197.5</b>   | <b>182.3</b>   | <b>246.9</b>   | <b>259.7</b>   | <b>232.3</b>   | <b>179.9</b>   | <b>151.5</b>   | <b>245.4</b>   | <b>195.1</b>   |
| <b>Total Equity &amp; Liabilities</b> | <b>1,232.0</b> | <b>1,331.4</b> | <b>1,339.5</b> | <b>1,383.3</b> | <b>1,312.2</b> | <b>1,333.8</b> | <b>1,352.6</b> | <b>1,730.8</b> | <b>1,909.7</b> | <b>1,892.1</b> |