







Published By : Trade Facilitation & Trade Information Division | Sri Lanka Export Development Board | No. 42, Nawam Mw, Colombo 02, Sri Lanka Tel: +94 11 2300705-11 | Fax: +94 11 2300676 | E-mail: tfti@edb.gov.lk | Web: www.srilankabusiness.com

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EXPORT MARKETPLACE PROGRAMME FOR WOMEN ENTREPRENEURS

28 MARCH 2022

Organized by Sri Lanka Export Development Board



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**EXPO NEWS - MONTHLY INFORMATION BULLETIN FOR SRI LANKAN EXPORTERS** 

### CEYLON CINNAMON RECEIVED GEOGRAPHICAL INDICATION (GI) CERTIFICATION FROM THE EUROPEAN UNION



The European Union (EU) handed over the Ceylon Cinnamon Geographical Indication (GI) certification - Sri Lanka's first GI-certified product. An official ceremony took place between the EU Delegation to Sri Lanka and the Sri Lanka Export Development Board (EDB).

The GI application was made by Sri Lanka Export Development Board (EDB) and supported by the EU under the EU-Sri Lanka Trade-Related Assistance Project and through technical assistance from UNIDO and the International Trade Centre (ITC). This, together with support from other private and public stakeholders, has been instrumental in achieving Sri Lanka's first GI certification.

EU Ambassador Denis Chaibi said "GI is not only about linking a product to a place; it is about recognizing the skill and achievement of the people who produce it. In the case of Ceylon Cinnamon, it is an endorsement of the quality and an acknowledgment of the long tradition and rich history behind the production of this internationally renowned spice. An enhanced competitive position for Ceylon Cinnamon in the EU market will increase exports for Sri Lanka, and bring higher income and more employment across the cinnamon value chain. I am happy that EU's trade assistance has supported Sri Lanka's efforts to obtain its first-ever GI certification."

Chairman & Chief Executive of EDB, Suresh D. de Mel said this achievement could not have come at a more fitting time than now when increasing Sri Lanka's foreign exchange earnings is more important than ever before. "I encourage our cinnamon growers, processors, and exporters to use the PGI logo and attract high quality, value-added and premium markets. The EDB and I stand committed to providing our fullest support to help you reach greater heights in exports to generate more foreign exchange income for Sri Lanka."

Sri Lanka is the world's largest producer and exporter of cinnamon accounting for 90% of the global market share. Although there are many varieties of cinnamon, Ceylon Cinnamon is pure and considered superior due to its delicate taste and properties that contribute to many health benefits.

Geographical Indication, which protects the name and trademark of a special product identified with a particular region and production practice, will differentiate Ceylon Cinnamon from other cinnamons of lower quality and bring a competitive advantage.

### **SRI LANKA COCONUT KERNEL PRODUCTS PROMOTED IN BELGIUM**



The Embassy of Sri Lanka in Brussels conducted a workshop titled "COCONUT WONDER - Truly Sri Lankan" to promote export of Sri Lankan coconut kernel products to Belgium, on 21st April 2022. The Sri Lanka Export Development Board (EDB), Ceylon Chamber of Commerce and Federation Chamber of Commerce and Industries coordinated the participation of the exporters of coconut products in Sri Lanka at the workshop on a virtual platform.

Ambassador Grace Asirwatham made an opening statement about the coconut industry of Sri Lanka and presented reasons why the importers of coconut products in Belgium should consider importing from Sri Lanka. Product samples and company profiles of Wichy Coconut, Adamjee Lukmanjee & Sons, Senikma Holdings, Cocolanka, E-Silk route ventures, Ceylon exports, and trading (Pvt) Ltd, Ceylon Coco Green Manufacturing (Pvt) Ltd., Renuka Foods, and Enrich Tea and Food Exports (Pvt) Ltd. were presented to the Belgian importers at the event.

The use of coconut products has been gaining more attention recently thanks to growing consumer interest in vegetarian, vegan and Asian cooking. Europe's imports of desiccated coconut have been growing and Belgium is also among the leading importers of coconut products in the EU region.

The Belgian importers appreciated the quality of Sri Lankan organic coconut products, methods and technology used in production of coconut products and the zero-tariff concessions provided for coconut products imports from Sri Lanka by the EU under the GSP Plus scheme.

The Belgian exporters also engaged in virtual discussions with the Sri Lankan exporters. As the Belgian importers showed a keen interest to continue their interaction with the exporters in Sri Lanka, the Embassy promised to arrange B2B meetings between the interested parties in the near future.

A cookery video using Sri Lankan Coconut products as ingredients was played during the workshop which created awareness on the new and innovative coconut products that can be used in confectionery, bakery and chocolate industry, restaurants and hotels. Despite having a smaller population compared to other top European markets, Belgium imports 5.8 thousand tons of desiccated coconut to the value of Euro 11.7 million. Belgium also imports around 4% of its desiccated coconut from Sri Lanka.

The objective of the workshop was to increase Sri Lanka's share of coconut product market by diversifying the product basket with introducing novel and state-of-the-art new products as per the evolving consumer needs and expectations in Belgium. Belgium is home to several large-scale producers of chocolate products, pastries, cookies and other desserts where desiccated coconut and other coconut products are used as ingredients.

## EDB ORGANIZED MARKETPLACE PROGRAMME FOR WOMEN ENTREPRENEURS



To celebrate International Women's Day – 2022, the Sri Lanka Export Development Board (EDB) organized an Export Marketplace Programme at Hector Kobbekaduwa Agrarian Research and Training Institute on 28th March 2022.

Seventeen (17) women entrepreneurs registered in the "EDB Women Cell" and New Exporter Development Programme participated at this programme and the participants presented a threeminute pitch about their business plans and marketing programmes to a panel of judges appointed by the EDB. The programme was organized with the objective of developing the export capacities of women entrepreneurs and facilitating to link them to the global value chain.

The Secretary to the Ministry of Trade thanked the EDB for organizing the event at a time the value of earning foreign exchange is felt more than ever before addressing the gathering, EDB Acting Director General Mrs. Malani Baddegamage noted that women entrepreneurs should be encouraged to acquire business-oriented soft skills such as language proficiency, ICT, and problem-solving skills.

"Women entrepreneurs in both developed and developing countries are socially powerful in education and making a positive impact to the society", remarked EDB Director - Regional Development –Mrs. Sepalika Jayawardhana during her speech at the programme.

Out of the 17 women entrepreneurs participate at the programme, five participants were selected as the best export-oriented enterprises by the evaluation panel and cash grants were awarded to them. The winners were –M/s Shades IT Solutions, M/s RHS Zone, M/s Priyadi Nature Food Products, M/s Nature Healing Ayur PVT LTD, M/s Foreconns Canneries. All participants were presented with a certificate of participation.

The panel of judges comprised of prof. B. Nishantha, Senior Lecturer, Faculty of Management and Finance, University of Colombo, Ms. Ishara Wijemanne, General Manager, Design Academy and Dr. Premasiri Gamage, Chairman of the Business Development Center.

# **TRADE FAIRS PARTICIPATION DURING THE YEAR 2022**



|  | SRI LANKA EXPORT DEVELOPMENT BOARD<br>டீ ලංකා අපනයන සංවර්ධන මණ්ඩලය<br>இலங்கை ஏற்றுமதி அபிவிருத்திச் சபை |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
|  | Ministry of Trade   |  |  |  |  |  |  |
| Sri Lanka Export Development Board in collaboration with the Sri Lanka Missions in selected markets will be organizing Sri Lanka's participation at the following trade fairs during the year 2022.          |   |  |  |  |  |  |  |
|  | Trade Fairs in China & Nepal Trade Fair in Canada   |  |  |  |  |  |  |
| 5th China International Import Expo (CIIE), 5th to 10th 9th Food & Beverage & Hospitality Fair in   November, 2022 9th Food & Beverage & Hospitality Fair in   September 2022, Katmandu, Nepal October 2022. |   |  |  |  |  |  |  |

November, 2022 Sectors to be promoted : Food & Agriculture, Consumer Goods, Gem & Jewellery, Life style products and Trade in Services Contact Person : Ms. Kasuni Chethana/ EPO

Contact Details : 011 -2300705-11, Ext : 256 Email : kasuni@edb.gov.lk

The application closing date : 31.01.2022

### **Trade Fairs in South Korea**

Sectors to be promoted : Food & Beverage Contact Person : Ms Apsara Arampath/AD Contact Details : 011 -2300705-11, Ext: 271 Email : apsara@edb.gov.lk

The application closing date : 30.06.2022

Sectors to be promoted : Processed Food, Spice & Concentrates, Herbal & Organic Food, Coconut Coir Products Contact Person : Ms. Erandi Shyamali/ AD

Contact Details : 011 -2300705-11, Ext: 260 Email : erandi@edb.gov.lk

The application closing date : 31.03.2022

### **Online Trade Fairs in China**

| Korea Import Goods Fair in June/July<br>2022<br>Sectors to be promoted : Food & Beverage<br>Contact Person : Ms. Manuka Perera /<br>EPO<br>Contact Details : 011 -2300705-11,<br>Ext : 264<br>Email : manuka@edb.gov.lk<br>The application closing date : 31.03.2022 | 15th Seoul Food & Hotel Show in July 2022, Seoul, South Korea.   Sectors to be promoted : Food & Beverage   Contact Person : Ms. Manuka Perera / EPO   Contact Details : 011 -2300705-11, Ext: 264   Email : manuka@edb.gov.lk   The application closing date : 31.03.2022 | Canton Fair in April and October 2022,<br>China<br>Sectors to be promoted : Food &<br>Agriculture, Consumer Goods, Gem &<br>Jewellery and Life style products<br>Contact Person : Ms. Kasuni Chethana /<br>EPO<br>Contact Details : 011 -2300705-11, Ext: 256<br>Email : kasuni@edb.gov.lk<br>The application closing date : 15.02.2022 | South and South East Asia Commodity<br>Expo and Investment Fair (SSACEIF)<br>in October, 2022<br>Sectors to be promoted : Food &<br>Agriculture, Consumer Goods, Gem &<br>Jewellery and Life style products.<br>Contact Person : Ms. Kasuni Chethana /<br>EPO<br>Contact Details : 011 -2300705-11, Ext: 256<br>Email : kasuni@edb.gov.lk<br>The application closing date : 15.02.2022 |
|--|--|---|--|
|--|--|---|--|

### Cost of Participation

All costs related to participation including cost of stall, freight cost of samples, air fare, accommodation etc. to be borne by the participating companies. EDB will coordinate Sri Lanka's participation in collaboration with the Sri Lanka Mission in respective markets.

### How to Apply

Prescribed application forms could be obtained from the Market Development Division, EDB or downloaded from the EDB website : www.srilankabusiness.com under "Announcements". The duly completed applications should reach the Director/ Market Development, EDB on or before the stipulated closing date for each event.

> **Chairman & Chief Executive,** Sri Lanka Export Development Board, NDB-EDB Tower, No. 42, Nawam Mawatha, Colombo 02. www.srilankabusiness.com

## Sri Lanka Export Statistics

Value in US\$ - US Dollars

|                                  | March, 2022   |                                  | March, 2021   |  |
|----------------------------------|---------------|----------------------------------|---------------|--|
| COUNTRY                          | Value         | COUNTRY                          | Value         |  |
| United States                    | 261,138,463   | United States                    | 243,605,769   |  |
| United Kingdom                   | 86,372,557    | United Kingdom                   | 84,528,060    |  |
| India                            | 74,045,520    | India                            | 77,205,954    |  |
| Germany                          | 59,920,719    | Germany                          | 67,473,538    |  |
| Italy                            | 46,938,466    | Italy                            | 54,609,096    |  |
| Netherlands                      | 30,943,166    | Netherlands                      | 41,728,531    |  |
| Canada                           | 29,874,391    | Belgium                          | 30,506,821    |  |
| United Arab Emirates             | 29,465,838    | China                            | 29,532,686    |  |
| France                           | 21,868,199    | Australia                        | 26,081,311    |  |
| Belgium                          | 21,634,161    | Canada                           | 24,294,456    |  |
| China                            | 20,512,864    | United Arab Emirates             | 22,449,532    |  |
| Australia                        | 19,715,820    | France                           | 20,190,951    |  |
| Iraq                             | 15,559,031    | Japan                            | 19,974,454    |  |
| Japan                            | 14,875,942    | Bangladesh                       | 18,008,796    |  |
| Bangladesh                       | 14,791,811    | Turkey                           | 16,928,683    |  |
| Mexico                           | 11,912,307    | Mexico                           | 14,379,038    |  |
| Sweden                           | 11,861,679    | Hong Kong                        | 13,759,440    |  |
| Switzerland                      | 11,185,305    | Russian Federation               | 12,137,476    |  |
| Israel                           | 10,509,338    | Israel                           | 11,265,413    |  |
| Spain                            | 10,096,456    | Iraq                             | 10,596,053    |  |
| Hong Kong                        | 10,070,882    | Pakistan                         | 10,232,278    |  |
| Korea South (Korea, Republic of) | 9,370,996     | Sweden                           | 9,802,743     |  |
| Maldives                         | 9,297,780     | Switzerland                      | 9,698,819     |  |
| Iran (Islamic Republic of)       | 7,714,275     | Maldives                         | 8,949,436     |  |
| Pakistan                         | 7,381,652     | Korea South (Korea, Republic of) | 8,592,833     |  |
| Saudi Arabia                     | 7,325,715     | Spain                            | 7,931,030     |  |
| Ireland                          | 7,162,503     | Poland                           | 7,455,183     |  |
| Turkey                           | 6,947,179     | Thailand                         | 6,808,057     |  |
| Azerbaijan                       | 6,925,147     | Ireland                          | 6,533,458     |  |
| Poland                           | 6,604,590     | Saudi Arabia                     | 6,407,095     |  |
| Kenya                            | 6,443,121     | Iran (Islamic Republic of)       | 5,989,458     |  |
| Singapore                        | 5,373,140     | Brazil                           | 5,945,501     |  |
| Thailand                         | 5,252,754     | Azerbaijan                       | 5,231,263     |  |
| Taiwan, Province of China        | 5,016,016     | Syrian Arab Republic             | 5,203,457     |  |
| Other Countries                  | 96,511,367    | Other Countries                  | 122,095,120   |  |
| Total :                          | 1,000,619,151 | Total :                          | 1,066,131,791 |  |

# Did you know that the EDB offers offline and online export trade statistics services?



Click the link to learn how to get the statistics and how much you should pay : https://bit.ly/3s7YvEL

> Call our Help desk for more info : 011 2300710

### **BOAT BUILDING IN SRI LANKA**



The Boating Industry has now transformed from traditional boat manufacturing into a high-class boat manufacturing industry. In recent years foreign companies have invested in the production of yachts, speed boats as well as kayaks, and rowing boats used in water sports for the export market.

THE INDUSTRY COMPRISES OF 4 MAIN SECTORS NAMELY:

- Pleasure Boats Sector
- Commercial Boats and Ships Sector including Ship Repairs
- Fishing Boats Sector
- Military Vessels

The products and services offered belong to a wide range, from boats of different types and related but specialized services.

The different types of boats may fall into products such as yachts, pleasure and leisure boats, fishing boats, passenger, sports, rescue, coast guard, patrol boats, fast attack crafts, and general-purpose vessels.

Pre-production services include boat design, lofting, plug making, mold making, and supplying of engine, navigation and communication equipment, refrigeration systems, sailmakers, and fire and safety equipment.

Post-production services include boat storage and transport devices, diving and fishing equipment, boat and engine maintenance, and repairs. There is also a well-developed shipbuilding and ship repair industry in Sri Lanka.



## CERTIFICATE COURSE ON IMPORT & EXPORT PROCEDURES (160TH BATCH)

JOIN WITH SRI LANKA'S PREMIER STATE ORGANIZATION FOR EXPORT DEVELOPMENT & PROMOTION AND GET EXCLUSIVE ACCESS TO OUR LEARNING MANAGEMENT SYSTEM (LMS)

### **Course Contents**

- Introduction to Export Procedures & Certification
- Introduction to Import Procedures
- Customs Import, Export, Bonds Procedures & Documentation
- Port Procedures & Documentation
- Air Cargo Procedures
- BOI Procedures
- Banking Procedures in related to International Trade
- Freight Forwarding & Transportation
- Quality Controls on Export & Import

DATE OF COMMENCEMENT

- Cargo Insurance
- Other requirements in International Trade

For whom: For personnel who need to enhance their knowledge on operations in cargo clearance, freight forwarding and shipping

> Closing Date for Applications :

8th May 2022

Course Fee :

Rs. 20,000/- per participant

Duration : 07 Saturdays

Application is available in the EDB web : srilankabusiness.com/edb/training-programs.html

Send your duly filled application to : chathu@edb.gov.lk for registration

Payments could be done through online or bank deposit

Contact for more info : Chathuri Pathmaperuma on **011 2302072** 

> Sri Lanka Export Development Board No. 42, Nawam Mawatha, Colombo 02

Tel : 011 2300705-11 Fax : 011 2300676 www.srilankabusiness.com

### SRI LANKA CUSTOMS - RATES OF EXCHANGE EFFECTIVE FROM 25.04.2022 TO 01.05.2022

| Country                     | Country<br>Code | Currency   | Currency<br>Code | Rate of<br>Exchange (Rs.) |
|-----------------------------|-----------------|--|------------------|---------------------------|
| 1 Australia                 | AU              | Dollar   | AUD              | 250.0685                  |
| 2 Bahrain                   | BH              | Dinar  | BHD              | 901.7675                  |
| 3 Bangladesh                | BD              | Taka   | BDT              | 3.9431                    |
| 4 Brazil                    | BR              | Brazil Real  | BRL              | 73.5528                   |
| 5 Brunei                    | BN              | Brunei Dollar  | BND              | 249.1557                  |
| 6 Canada                    | CA              | Canadian Dollar  | CAD              | 269.9574                  |
| 7 China                     | CN              | Renminbi   | CNY              | 52.5377                   |
| 8 China                     | CN              | Offshore   | CNH              | 52.3722                   |
| 9 Czechoslovakia            | CZ              | Koruna   | CZK              | 15.1265                   |
| 10 Denmark                  | DK              | Kroner   | DKK              | 49.5364                   |
| 11 Egypt                    | EG              | Pound  | EGP              | 18.2991                   |
| 12 Euro Zone                |                 | Euro   | EUR              | 368.5577                  |
| 13 Ghana                    | GH              | Cedi   | GHS              | 45.1824                   |
| 14 Hongkong                 | HK              | Dollar   | HKD              | 43.3403                   |
| 15 Hungary                  | HU              | Forint   | HUF              | 0.9941                    |
| 16 India                    | IN              | Rupee  | INR              | 4.4563                    |
| 17 Indonesia                | ID              | Rupiah   | IDR              | 0.0237                    |
| 18 Iran                     | IR              | Riyal  | IRR              | 0.0237                    |
| 19 Japan                    | JP              | Yen  | JPY              |                           |
| 20 Jordan                   | JO              | Dinar  | JOD              | 2.6448                    |
| 21 Korea                    | KR              | Won  |                  | 479.5457                  |
| 22 Kuwait                   |                 | and the second sec | KRW              | 0.2735                    |
| 23 Macau                    | KW              | Dinar  | KWD              | 1,113.6518                |
| 24 Malaysia                 | MO              | Pataca   | MOP              | 42.0789                   |
| 25 Maldives                 | MY              | Ringgit  | MYR              | 78.9683                   |
| 26 Mauritius                | MV              | Rufiya   | MVR              | 21.9921                   |
|                             | MU              | Rupee  | MUR              | 7.8977                    |
| 27 Myanmar                  | MM              | Kyat   | MMK              | 0.1836                    |
| 28 Nepal                    | NP              | Rupee  | NPR              | 2.7905                    |
| 29 New Zealand              | NZ              | Dollar   | NZD              | 228.1046                  |
| 30 Nigeria                  | NG              | Naira  | NGN              | 0.8181                    |
| 31 Norway                   | NO              | Kroner   | NOK              | 38.2252                   |
| 32 Oman                     | OM              | Riyal  | OMR              | 883.1000                  |
| 33 Pakistan                 | PK              | Rupee  | PKR              | 1.8182                    |
| 34 Papua New Guinea         | PG              | Kina   | PGK              | 96.5594                   |
| 35 Philippines              | PH              | Peso   | PHP              | 6.4891                    |
| 36 Poland                   | PL              | Zloty  | PLN              | 79.4258                   |
| 37 Qatar                    | QA              | Riyal  | QAR              | 93.0813                   |
| 38 Russia                   | RU              | Rouble   | RUB              | 4.2040                    |
| 39 Saudi Arabia             | SA              | Riyal  | SAR              | 90.6564                   |
| 40 Seychelles               | SC              | Rupee  | SCR              | 23.5864                   |
| 41 Singapore                | SG              | Dollar   | SGD              | 249.1557                  |
| 42 South Africa             | ZA              | Rand   | ZAR              | 22.0369                   |
| 43 Sweden                   | SE              | Krona  | SEK              | 35.7524                   |
| 44 Switzerland              | CH              | Francs   | CHF              | 356.5040                  |
| 45 Taiwan                   | TW              | Dollar   | TWD              | 11.6120                   |
| 46 Thailand                 | TH              | Baht   | THB              | 10.0191                   |
| 47 U.A.E.                   | AE              | Dirham   | AED              | 92.565                    |
| 48 United Kingdom           | GB              | Sterling Pound   | GBP              | 442.7963                  |
| 49 United States of America | US              | Dollar   | USD              | 339.9979                  |
| 50 Zambia (Old)             | ZM              | Kwacha   | ZMK              | 0.0654                    |
| 51 Zambja (New)             | ZM              | Kwacha   | ZMW              | 19.4833                   |
| 52 Zimbabwe                 | ZW              | Dollar   | ZWD              | 0.895                     |

### Webinar :

### Road to Sustainability - ESG towards a responsible future in the Apparel Industry







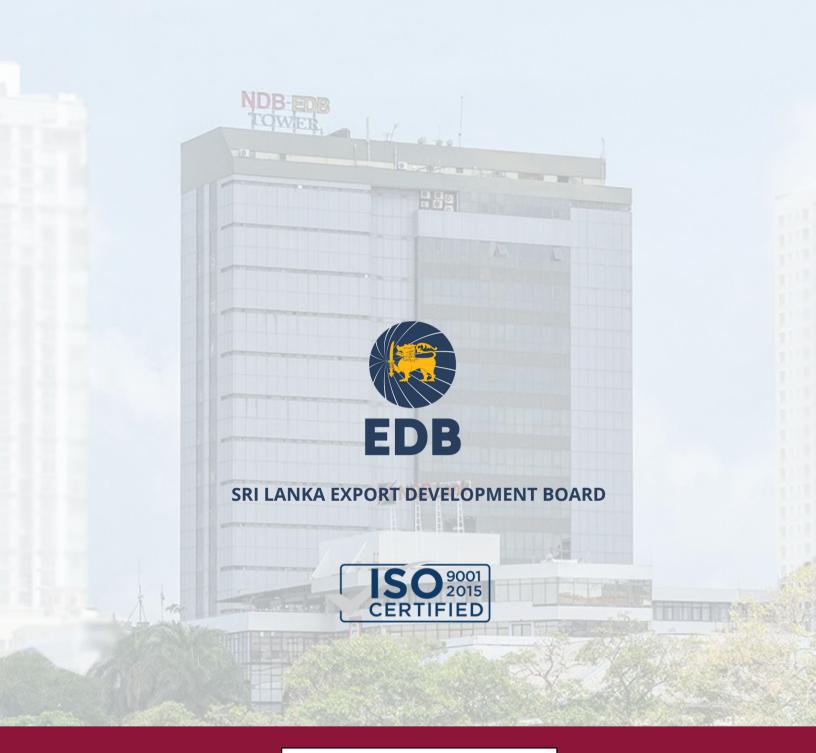
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PwC's Academy Sri Lanka

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### https://pwc.zoom.us/webinar/register/WN\_lgyRsS1VQM6gEzrttLuilg





### **EXPO NEWS**

MONTHLY INFORMATION BULLETIN FOR SRI LANKAN EXPORTERS

Compiled By : TRADE FACILITATION & TRADE INFORMATION DIVISION

> Chandima Wanniarachchi Tel : 011 2300705-11 (Ext. 317)