

EXPORT PERFORMANCE INDICATORS - 2021



**SRI LANKA EXPORT
DEVELOPMENT BOARD**

The world economy has profoundly changed in recent years, presenting new opportunities as well as challenges for Sri Lanka. Adding to the economic consequence created from the COVID-19 pandemic, the Russian invasion of Ukraine too has increased the economic impact to the country in various ways.

Given the global trading environment, export results of Sri Lanka, especially in 2021 and 2022 are particularly noteworthy. Some of our peer nations have experienced material declines in trade in 2021, while Sri Lanka has maintained growth. This is a testament to the tenacity of our exporters and the relentless enhancement of their value proposition to customers.

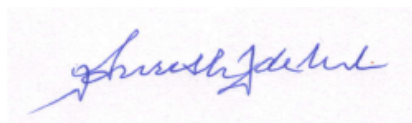
At this important juncture, Sri Lanka Export Development Board presents its flagship statistical publication - **“Export Performance Indicators 2021”**. This edition provides information related to external trade as a whole and its contribution to major economic indicators such as trade balance, GDP and individual sectoral involvement for the year 2021, and five preceding years. Historical data of selected important areas are provided for 10 preceding years. This volume is the 35th Volume of this publication, and its previous editions have been constantly used as a comprehensive and trustworthy reference by many researchers and policy makers.

The Data on value of exports presented in this publication are expressed in USD. They are arranged by regions of exports; and by products/product groups. EDB identifies 21 global regions; 68 markets; 151 products/product groups. Changes in percentage shares and annual growth rates are also indicated for easy reference.

I wish to thank the Sri Lanka Customs, and other government agencies that were generous in providing the EDB with accurate data to be used in this publication.

EDB invites users of this publication to kindly provide feedback on the content and suggest improvements. This will enable us to continue this publication as a relevant and authentic reference for export related statistics in the future too.

The Policy & Strategic Planning team of the EDB coordinated this work. I thank all officers who worked tirelessly to make this publication a reality.



Suresh D de Mel
Chairman & Chief Executive
Sri Lanka Export Development Board
02. 11. 2022



Sri Lanka Export Development Board (EDB) is the premier state organization entrusted with the task of developing and promoting exports from Sri Lanka. The EDB from its inception in 1979 engaged in developing products and promoting Sri Lankan exports abroad, to make Sri Lanka the most sought after destination for global sourcing in identified product & service sectors.

The EDB plays five key roles with ambitious plan as policy advisor, monitor, promoter, facilitator and knowledge provider in order to achieve its vision of “Position Sri Lanka as a Prominent Export Hub for Innovative Products & Services”.

The Board of Directors of the EDB represents key Ministries and leading private sector entities at the highest level. To operate successfully, the organization is manned by a qualified and professional staff who are specialized in their respective areas of operation. The EDB work closely with other government and non-government agencies and private sector stakeholders with its strong relationship. The EDB actively support all stakeholders to implement the national plans.

The organization covers the entire island through a network of provincial offices, further enhancing opportunities for buyers and suppliers. Having evolved into a dynamic and a focused entity that is proactive in outlook, the EDB is constantly on the lookout for new and innovative approaches to cater to the ever changing needs of the international market.

The EDB also focuses on broad-basing the beneficiaries of exports across the country with the objective of percolating the benefits of exports to the grass root level. As a trade promotion organization, it assists SMEs to penetrate in to new and existing markets by offering consultative services to small- and mid-sized businesses located throughout Sri Lanka and sponsors and co-sponsors educational seminars and training programs designed for exporters and potential exporters in the region. The implementation of a series of regional export development programmes by the organization will lead to long term, sustainable economic growth by absorbing the talents and capabilities of the rural sector into the export development efforts of the country.

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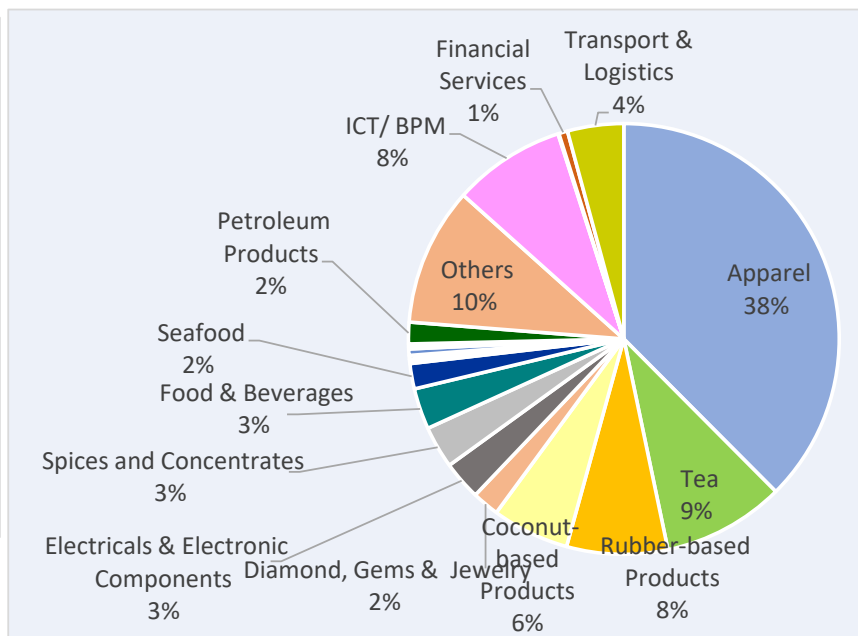
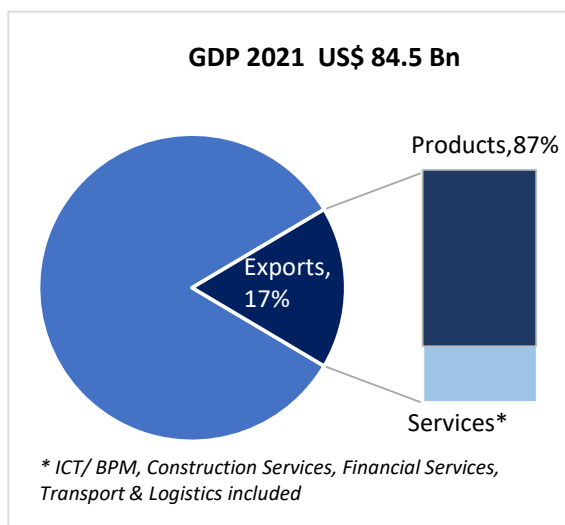
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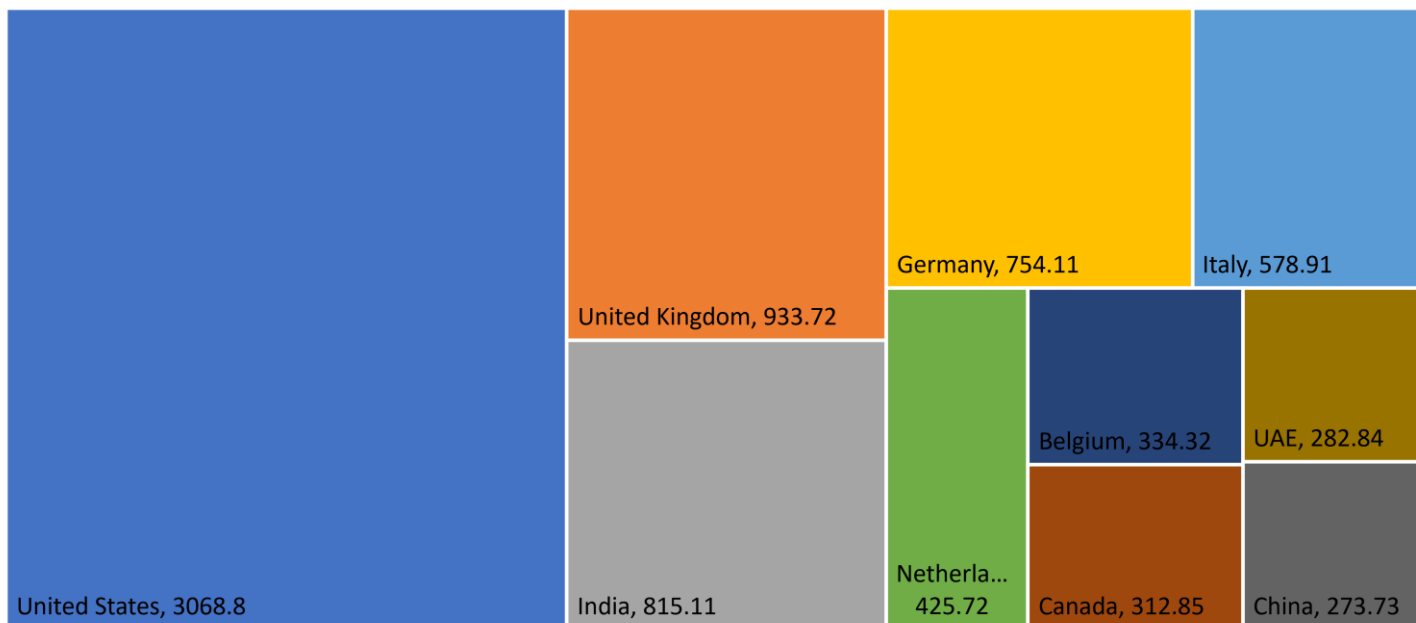
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EXPORT SECTOR – SNAPSHOT 2021



Top 10 Export Destinations 2021, US\$ Mns



1. EXTERNAL TRADE INDICATORS OF SRI LANKA (2017- 2021)

Description	2017	2018	2019	2020	2021
Total Exports (Merchandise & Services Exports)					
Rs. Mn.	2,293,056	2,907,735	2,874,840	2,299,367	2,892,004
US \$ Mn.	15,002	15,911	15,828	12,335	14,429
Total Merchandise Exports					
Rs. Mn.	1,736,376	2,172,898	2,168,662	1,872,861	2,505,175
US \$ Mn.	11,360	11,890	11,940	10,047	12,499
Agricultural exports					
Rs. Mn.	414,650	462,584	442,469	449,757	563,409
US \$ Mn.	2,713	2,531	2,436	2,413	2,811
Industrial Exports					
Rs. Mn.	1,282,648	1,658,783	1,675,569	1,385,291	1,882,639
US \$ Mn.	8,392	9,077	9,225	7,431	9,393
Fisheries Exports					
Rs. Mn.	39,078	51,530	50,624	37,813	59,127
US \$ Mn.	256	282	279	203	295
Total Services Exports (ICT/ BPM, Construction, Financial Services & Transport & Logistics)					
Rs. Mn.	556,680	734,838	706,177	426,506	386,830
US \$ Mn.	3,642	4,021	3,888	2,288	1,930
Export Growth Rate %					
In Rupee terms	11.12	26.81	-1.13	-20.02	25.77
In US \$ terms	8.91	6.06	-0.52	-22.07	16.98
Number of Exporters	3,936	3,940	4,100	3,971	4,025
Export per capita - US \$	700	734	726	563	651
Number of Export Products	4,067	3,979	3,909	3,669	3,831
Exports as a percentage of GNI (%)	17.18	17.63	18.61	19.44	17.49
Total Value of Imports					
Rs. Mn.	3,206,793	4,063,081	3,621,157	2,992,813	4,136,274
US \$ Mn.	20,980	22,233	19,937	16,055	20,637
Current Account Balance					
Rs. Mn.	-352,931	-511,517	-334,744	-221,269	-670,037
US \$ Mn.	-2,309	-2,799	-1,843	-1,187	-3,343
Trade Balance (Merchandise)					
Rs. Mn.	-1,470,264	-1,890,183	-1,878,599	-1,490,721	-1,631,300
US \$ Mn.	-9,619	-10,343	-7,997	-6,008	-8,139
US Dollar/ Rupee equivalent rate	152.85	182.75	181.63	186.41	200.43
GDP - Rs. Bn	13,328	14,291	14,997	15,027	16,809
- US\$ Bn	87.40	87.90	83.90	81.00	84.50
GNI - Rs. Bn.	12,975	13,901	14,556	14,604	16,403
- US\$ Bn.	85.1	85.5	81.40	78.7	82.5
Population (000' Persons)	21,444	21,670	21,803	21,919	22,156

Source: Central Bank of Sri Lanka / Sri Lanka Customs / Sri Lanka Export Development Board

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The Export Performance Indicators 2021 is an annual publication of EDB, which contains comprehensive data relating to the export sector of Sri Lanka.

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- ‘Sri Lanka Export Markets’ (56-103 Page) could be downloaded from following link at a cost of Rs. 2,000/=

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The part of the document which contains market wise export products from Sri Lanka. Product wise Sri Lanka exports to selected 68 markets could be reached from this section.

- ‘Sri Lanka Merchandise Exports (125-289 page) could be downloaded from following link at a cost of Rs. 3,000/=

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The part of the document which contains product wise export markets of Sri Lanka. Sri Lanka export destinations of selected 164 products at disaggregated level could be reached from this section.

9. STRUCTURE OF SRI LANKA'S EXPORTS - 2021

Agricultural Products

Tea
Tea packets
Tea bags
Other tea
Tea in bulk
Coconut
Kernel products
Fibre & fibre based products
Natural Rubber
Unmanufactured tobacco & other
Fruit & Vegetables
Shell based product
Spices & Concentrates
Cut flowers & foliage
Other export crops



Industrial Products

Textile & Garments
Paper & paper products
Petroleum products
Transport equipment & parts
Diamonds, Gems & Jewellery
Non-metallic mineral products
Manufactures
Footwear & leather products
Food & Beverages
Rubber finished products
Electronic, Electrical & Mechanical products
Ships & Boat Building products
Chemical & plastic products
Base Metal products
Wooden products
Other manufacturers



Services

Logistics
Education
Professional services
ICT/BPM



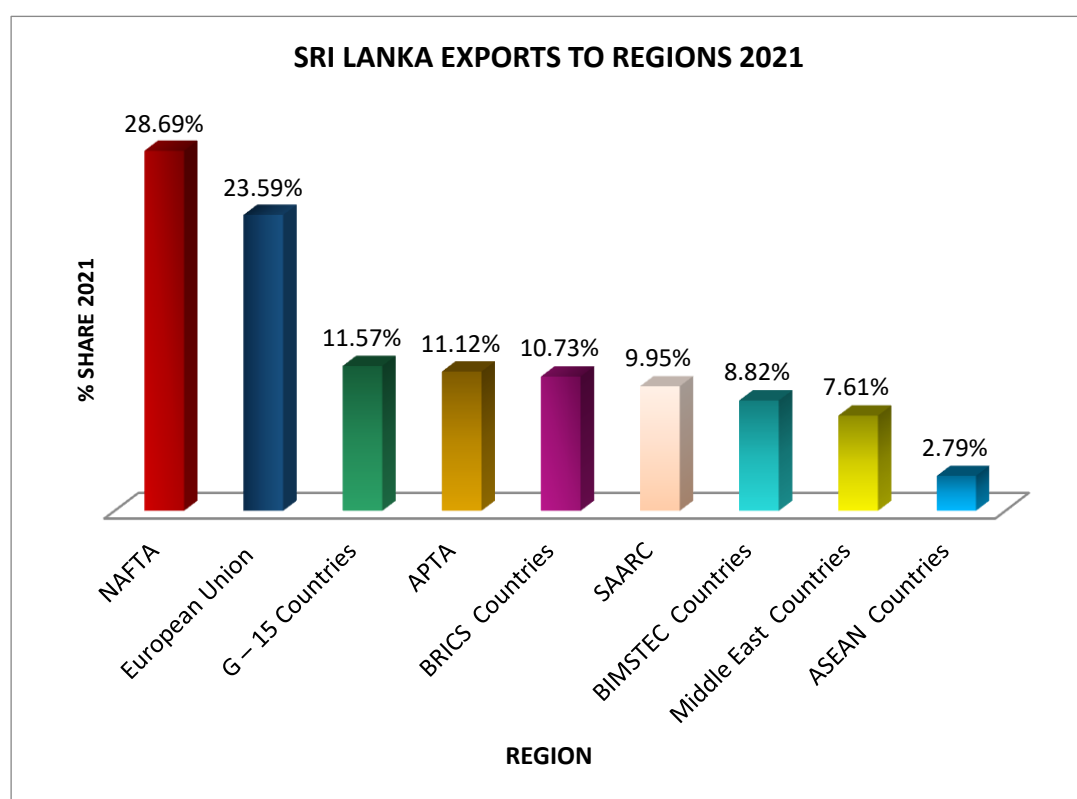
Fisheries Products

Sea Food
Crustaceans
Other Fish Products
Aquarium Fish



21. SRI LANKA EXPORTS TO REGIONS

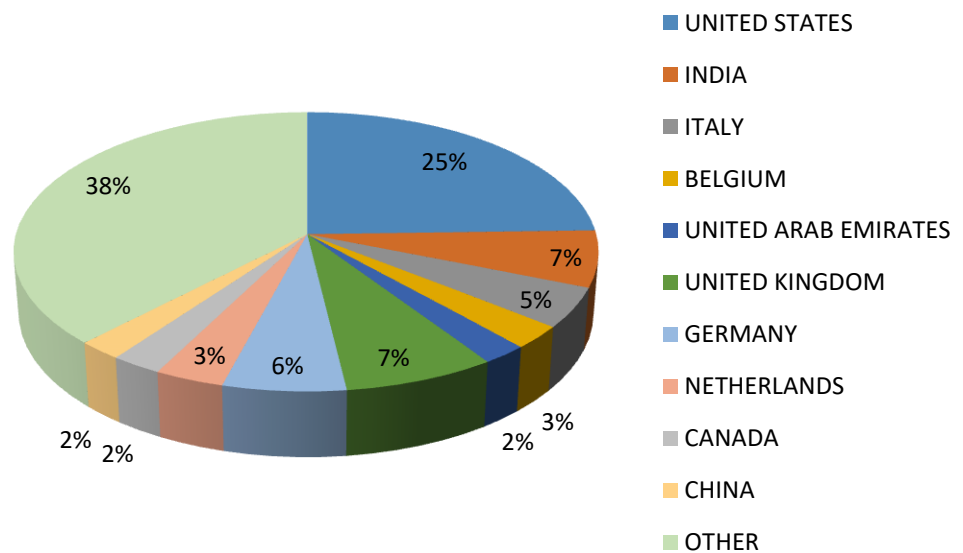
REGION	% SHARE 2021	% GROWTH 2020-2021
NAFTA	28.69%	25.58%
European Union	23.59%	29.78%
G – 15 Countries	11.57%	33.10%
APTA	11.12%	32.14%
BRICS Countries	10.73%	25.71%
SAARC	9.95%	35.73%
BIMSTEC Countries	8.82%	36.05%
Middle East Countries	7.61%	28.56%
ASEAN Countries	2.79%	23.09%



24. SRI LANKA EXPORT MARKETS

COUNTRY	% SHARE 2021	% GROWTH 2020-2021
UNITED STATES	24.55%	22.40%
UNITED KINGDOM	7.47%	2.55%
INDIA	6.52%	34.84%
GERMANY	6.03%	32.21%
ITALY	4.63%	26.59%
NETHERLANDS	3.41%	46.71%
BELGIUM	2.67%	13.14%
CANADA	2.50%	46.84%
UNITED ARAB EMIRATES	2.26%	49.73%
CHINA	2.19%	22.75%

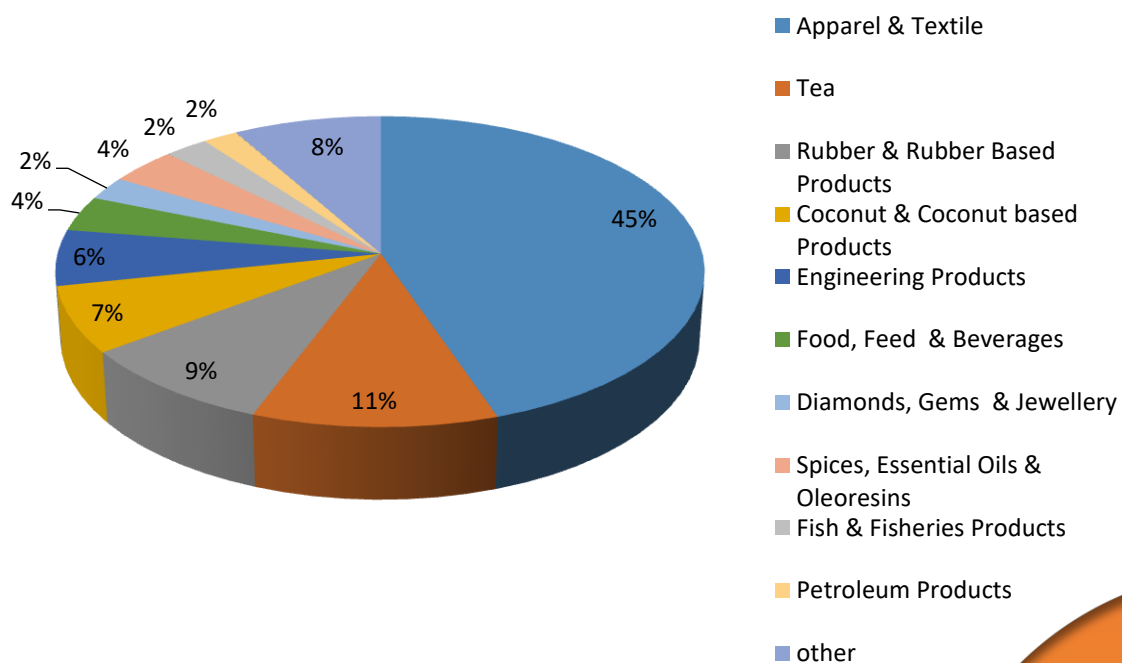
SRI LANKA EXPORT MARKETS



25. SRI LANKA MERCHANDISE EXPORTS

PRODUCT	% SHARE 2021	% GROWTH 2020-2021
Apparel & Textile	43.33%	22.93%
Tea	10.60%	6.72%
Rubber & Rubber Based Products	8.74%	33.87%
Coconut & Coconut based Products	6.69%	25.81%
Engineering Products	5.63%	56.01%
Food, Feed & Beverages	3.55%	26.36%
Diamonds, Gems & Jewellery	2.35%	98.21%
Spices, Essential Oils & Oleoresins	3.65%	36.16%
Fish & Fisheries Products	2.36%	45.47%
Petroleum Products	1.88%	-13.77%

SRI LANKA MERCHANDISE EXPORTS 2021





SRI LANKA EXPORT
DEVELOPMENT BOARD



MINISTRY OF INVESTMENT
PROMOTION

No. 42, Nawam Mawatha,
Colombo-02,
Sri Lanka.

Telephone : +94-11-230-0705 / 11

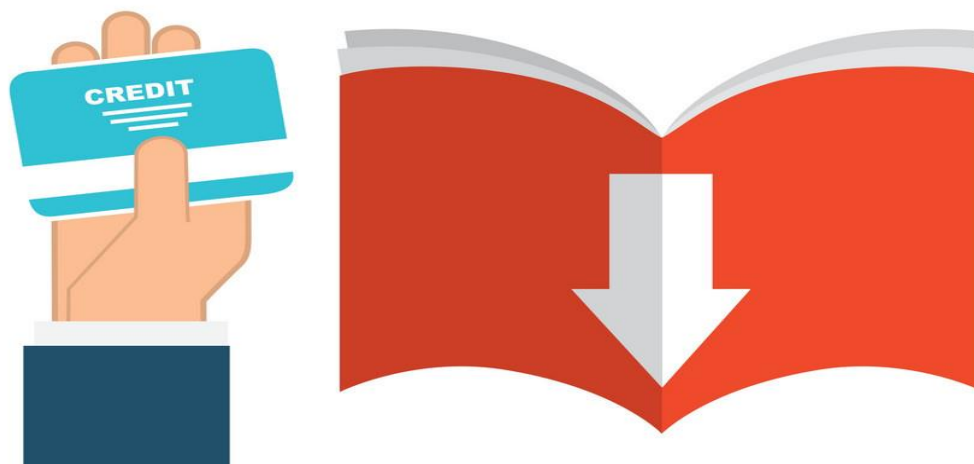
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Email : edb@edb.gov.lk, pp@edb.gov.lk

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▪ 'Sri Lanka Export Markets' (56-103 Page) could be downloaded from following link at a cost of Rs. 2,000/=

<https://exporter.edb.gov.lk/eservice/books/17>

The part of the document which contains product wise export markets of Sri Lanka. Sri Lanka export destinations of selected 164 products at disaggregated level could be reached from this section.

▪ 'Sri Lanka Merchandise Exports (125-289 page) could be downloaded from following link at a cost of Rs. 3,000/=

<https://exporter.edb.gov.lk/eservice/books/18>