





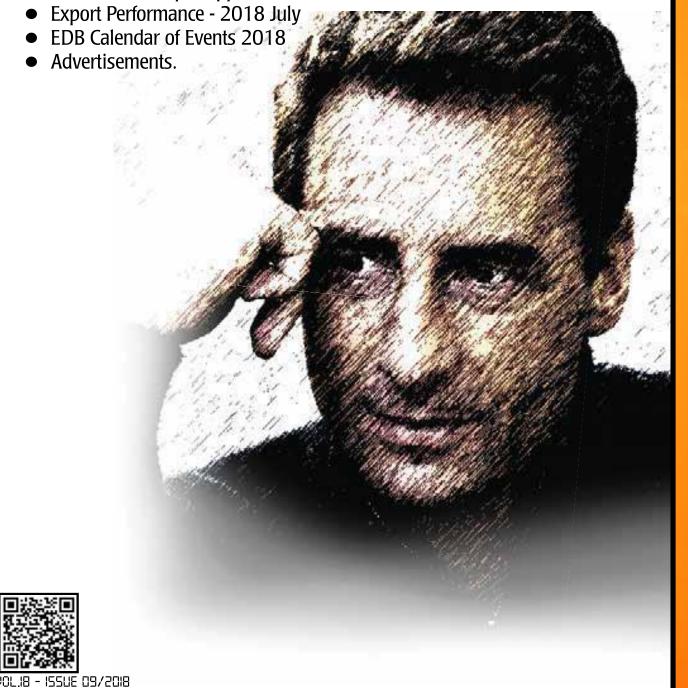
VOL.18 - ISSUE: 09/2018

September 2018

Monthly Information Bulletin for Sri Lankan Exporters

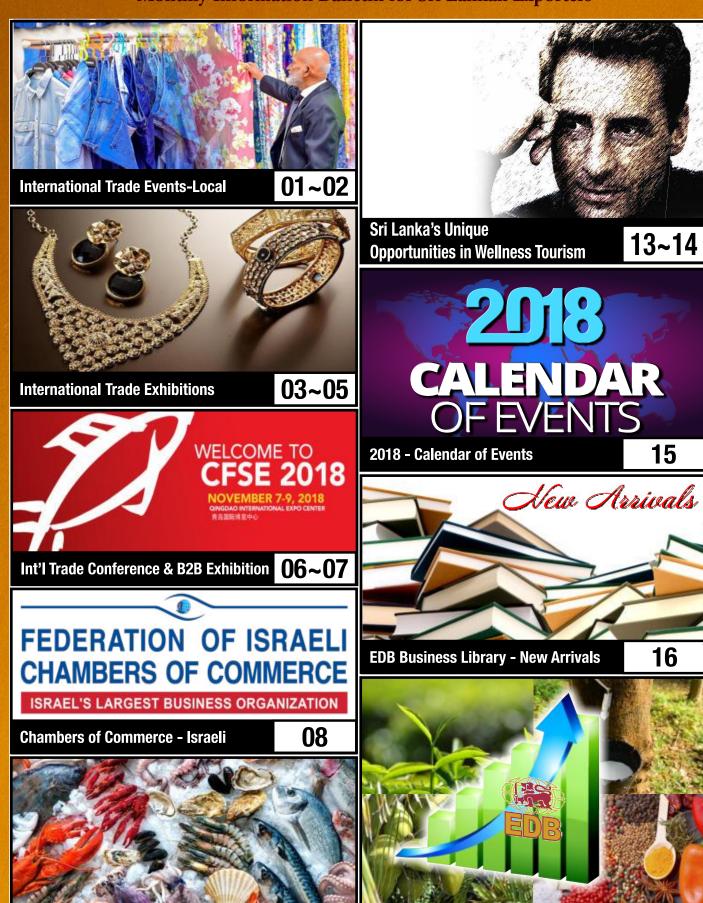
Inside...

- International Trade Schedule Exhibitions and Calendar & Diary
- International Trade Conferences, Fairs and B2B Exhibitions
- New Acquisitions or New Arrivals in EDB Business Library
- Sri Lanka's Unique Opportunities in Wellness Tourism



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Monthly Information Bulletin for Sri Lankan Exporters



"Expo-News" Monthly bulletin - September 2018

Export Performance - 2018 July

09~11

Schedule: Live, Fresh and Chilled Fish

INTERNATIONAL TRADE EVENTS - LOCAL



Venue:
Sri Lanka Exhibition & Convention
Centre (SLECC)
Colombo – Sri Lanka .
Date: 7 ~ 9 March 2019





Source : Website Information Expo News : VOL.18 - ISSUE 09/2018

INTERNATIONAL TRADE EVENTS - LOCAL



01. - 03. November 2018

Hotel Hospitality & Food Asia

Trade fair for hotels, hospitality, tourism and food businesses professional visitors only

Sri Lanka Exhibition & ... Colombo





14. - 16. November 2018

Intex South Asia

The Largest International Textile Sourcing Show of South Asia professional visitors only

BMICH - Bandaranaike... Colombo





14. - 23. December 2018

Santastic Fair

Consumer Fair

publicly accessible

Sri Lanka Exhibition & ... Colombo





Expected February 2019

GLE Global Lift & Escalator Expo

International Elevator & Escalator Expo

professional visitors only

Sri Lanka Exhibition & ...
Colombo





Expected April 2019

Consumer Fair

publicly accessible Sri Lanka Exhibition & ... Colombo



Expected July 2019

Summer Fair

publicly accessible
Sri Lanka Exhibition & ...
Colombo



Expected July 2019

Saree Festival

publicly accessible
Sri Lanka Exhibition & ...
Colombo



Expected August 2019

COMPLAST Sri Lanka

professional visitors only BMICH - Bandaranaike... Colombo



02

INTERNATIONAL TRADE EVENTS

FISH & SEAFOOD

DUBAI

01 ~ 02, October, 2018 12TH SEAFFOD EXPO & SEAFOOD PROCESSING EXPO - 2018

> Dubai, UAE Web: www.dubaiseafoodexpo.com

THAILAND

18 ~ 21, October, 2018 7TH CENDED IN ADUACULTURE & FIS

7TH **GENDER IN AQUACULTURE & FISHERIES**Asian Institute of Technology

Bangkok, Thailand Web: www.gafconference.org/home.htm

SOUTH KOREA

31 Oct. ~ 2 Nov., 2018

BUSAN INTERNATIONAL SEAFOOD & FISHERIES EXPO

Busan, South Korea Web: www.bisfe.com

CHINA

07 ~ 09 November, 2018 BUSAN INTERNATIONAL SEAFOOD & FISHERIES EXPO

> Qingdao, China Web: www.chinaseafoodexpo.com

INDONESIA

21 ~ 24 November, 2018 SEAFOOD SHOW OF ASIA

Jakarta, Indonesia

Web: www.seafoodshowasia.com

TAIWAN

22 ~ 24 November, 2018
TAIWAN INTERNATIONAL FISHERIES &
SEAFOOD SHOW

Kaohsiung, Taiwan Web: www.taiwanfishery.com

INDIA

31 Jan. ~ 02 Feb., 2019 AQUAEX INDIA

Hyderabad, India Web: www.aquaexindia.com

TRADE OPPORTUNITIES



Oyster, Clams, Crab, Shrimp, Squid, Salmon and other Frozen Fish

KINGSUN FOODS CO LTD

518, Sungwon-Outlets, 308, National Highway Chengyang, Qingdao, **China**

> Mob: +86-18842634939 Email: larky@kingsunfoods.com Attn: Mr. Larky

<u>Pompano (Whole, Fillet with Skin)</u> <u>Black Scorpion fish and Lobster</u>

MANUEL BARRUZ S.L.

C/Fuente Empedrada, 14. 28609 Selvilla la Nueva, Madrid, **Spain**

Tel: +34-918128332 Mob: +34-629059563 Email: manuel@barruz.com Attn: Mr. Manuel Barruz

FISH INFO NETWORK

FAO-GLOBEFISH-ITALY

NETWORK COORDINATOR
T: +39-0657052692 F: +39-0657053020
E: globefish@fao.org W: www.globefish.org

INFOFISH - MALAYSIA

ASIA/PACIFIC

T: +603-80668112 F: +603-80603697 E: info@infofish.org W: www.infofish.org

INFOPESCA - URUGUAY

LATIN AMERICA

T: +598-29028701-2 F: +598-29030501 E: infopesca@infopesca.org W: www.infopesca.org

INFOPECHE - CITÉ

AFRICA

T: +225-20228980 F: +225-20218054 E: infopeche@aviso.ci W: www.infopeche.ci

INFOSAMAK - MOROCCO

ARAB REGION

T: +212-522540856 F: +212-522540855 E: infosamak@infosamak.org W: www.infosamak.org

EUROFISH - DENMARK

CENTRAL & EASTERN EUROPE
T: +45-33377755 F: +45-33377756
E: info@eurofish.dk W: www.eurofish.dk

INFOYU - CHINA

CHINA

T: +86-10-59199614 F: +86-10-59199614 E: infoyu@agri.gov.cn W: www.infoyu.net

Source : Information Library at TFTI-EDB

Expo News: VOL.18 - ISSUE 09/2018

INTERNATIONAL TRADE EVENTS

Hong Kong Jewellery Show Calendar 展覽日誌

2018 Oc	
2-6	The 44 th MidEast Watch & Jewellery Show, Expo Centre Sharjah, Sharjah, UAE Expo Centre Sharjah, (T) 971-6-5770000, (F) 971-6-5770111, www.mideastjewellery.com, info@expo-centre.ae
11 – 14	The 47th Istanbal International Jewelry, Watch & Equipment Fair, CNR Expo, Istanbul Fair, Istanbul, Turkey UBM Rotaforte International Fairs Inc, (T) 90-212-519-0719, (F) 90-212-513-3038, www.istanbuljewelryshow.com, sales-ijs@ubm.com
12 – 15	Shanghai World Jewelry Expo, Shanghai World Expo Exhibition & Convention Centre, Shanghai, China Neway International Trade Fairs Ltd, (T) 2561-5566, (F) 2811-9156, www.newayfairs.com, info@newayfairs.com
19 – 22	Jewelers International Showcase (JIS), Miami Beach Convention Center, Miami, FL, United States Jewelers International Showcase, Inc, (T) 1-203-840-5612, (F) 1-561-998-0209, www.jisshow.com, jisshow@reedexpo.com
24 - 26	The 6th International Jewellery Tokyo Autumn (IJT), Pacifico Yokohama, Yokohama, Japan Reed Exhibitions Japan Ltd, (T) 81-3-3349-8519, (F) 81-3-3349-8530, www.ijt.jp/en/autumn, ijt-eng@reedexpo.jp
25 – 28	The 22 nd Surabaya Jewellery Fair 2018, Shangri-La Hotel, Surabaya, Indonesia Jaya Events, (T) 62-21-5316-1258, (F) 62-21-5316-1259, www.indonesiajewelleryfair.com, indonesia.jewelleryfairs@gmail.com
26 - 28	Gernworld Munich, Munich Trade Fair Center, Munich, Germany Gernworld Munich, (T): 49-089-613-47-11, www.gernworldmunich.com, support@munichshow.com
25 - 29	★ JWS International Jewellery & Watch Show, Abu Dhabi National Exhibition Centre, Abu Dhabi, UAE Reed Exhibitions India, (T) 91-11-66-056-300, (F) 91-11-66-056-333, www.jws.ae, info@jws.ae
26 – 29	Singapore Jewellery & Gem Fair, Marina Bay Sands, Singapore UBM Exhibition Singapore Pte Ltd, (T) 65-6592-0888, (F) 65-6221-2282, www.singaporejewellerygemfair.com, sjgf-sg@ubm.com
28 - 30	★ JA New York Special Delivery, Jacob K Javits Convention Center, New York, United States Emeralds Exposition, (T) 1-646-654-4983, (F) 1-646-654-4919, www.ja-newyork.com, drew.lawsky@emeraldexpo.com
2018 No	vember
1-5	Mango International Gem Show (MIGS), Hunan International Conference & Exhibition Center, Hunan, China Neway International Trade Fairs Ltd, (T) 2561-5566, (F) 2811-9156, www.newayfairs.com, info@newayfairs.com
1-5	Kunming International Jewelry Exhibition, Kunming International Convention and Exhibition Center, Yunnan, China Neway International Trade Fairs Ltd, (T) 2561-5566, (F) 2811-9156, www.newayfairs.com, info@newayfairs.com
2-5	Taiwan Jewellery & Gem Fair, Taipei World Trade Center, Taipei, Taiwan UBM Asia Ltd (Taiwan Branch), (T) 886-2-2738-3898, (F) 886-2-2738-4886, www.taiwanjewelleryfair.com, info-tw@ubm.com
8-11	The 31st International Jewellery Fair ARU Astana, EC Korme, Astana, Kazakhstan IEC KAZEXPO, Ltd., (T) 7-727-250-7519, (F) 7-727-313-7628, www.kazexpo.kz, kazexpo@kazexpo.kz
8 – 12	The 27th Vietnam International Jewelry Fair, Phu Tho Exhibition Centre, Ho Chi Ming City, Vietnam Saigon Jewelry Company Limited, (T) 84-8-3929-6006, (F) 84-8-3929-3377, www.vietnamjewelryfair.com/en, info@vietnamjewelryfair.
8 – 12	The 19th China International Jewellery Fair, China International Exhibition Center, Beijing, China Gems & Jewelry Trade Association of China, (T) 86-10-5827-60613, (F) 86-10-5827-6064, www.jewellery.org.cn, fair@jewellery.org.cn
10-12	Palakiss, Via Oreficeria, Vicenza, Italy Palakiss s.p.a., (T) 39-0444-341847, (F) 39-0444-341848, www.palakiss.com, info@palakiss.com
11 – 15	★ The 4 th Int'l Exhibition of Gold Jewellery, Silver, Gemstones & Related Industries, Kish Island, Iran Rastak Padvision Company, (T) 98-21-8834-64557, (F) 98-21-8834-6457, rastak-expo.com, info@tastak-expo.com
14 – 17	★ VOD Dubai International Jewellery Show, Dubai World Trade Centre, Dubai, UAE DV Global Link LLC, (T) 971-4-308-6431, (F) 971-4-318-8607, www.vicenzaorodubai.com, info@vicenzaorodubai.com
20 – 24	The 27th Jewellery Arabia, Bahrain International Exhibition & Convention Centre, Sanabis, Bahrain UBM AEM, (T) 973-17-550033, (F) 973-17-553288, www.jewelleryarabia.com, fawzi alshehabi@ubm.com
29 – Dec 2	Jeweller Expo Ukraine, International Exhibition Centre(IEC), Kiev, Ukraine KYIV International Contract Fair Ltd, (T) 380-44-490-6219, kmkya.kiev.ua, jewel@kmkya.kiev.ua
29 - Dec 2	Hong Kong International Jewelry Manufacturers' Show, Hong Kong Convention & Exhibition Centre, Hong Kong Hong Kong Jewelry Manufacturers' Association, (T) 852-2766-3002, (F) 852-2362-3647, www.jewelryshows.org, visitor@jewelry.org.t
2018 De	ecember
7-9	Mineralien Hamburg – Minerals, Jewellery, Germstones, Fossils, Hamburg Messe, Hamburg, Germany Hamburg Messe, (T) 49-40-3569-2457, (F) 49-40-3569-2138, www.mineralien-hamburg.de, customerservice@hamburg-messe.de
7 – 10	China International Gold, Jewellery & Gern Fair, Shanghai World Expo Exhibition & Convention Center, Shanghai, China UBM China (Guangzhou) Ltd, (T) 86-20-8666-0158, (F) 86-20-8667-7120, www.jewellerynetasia.com, info-china@ubm.com
13 – 17	The 19th China International Jewellery Fair, China International Exhibition Center, Beijing, China Gems & Jewelry Trade Association of China, (T) 86-10-5827-60613, (F) 86-10-5827-6064, www.jewellery.org.cn, fair@jewellery.org.cn
911011000	The 15 th Jaipur Jewellery Show, Jaipur Exhibition & Convention Center (JECC), Jaipur, India

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Source : Information Library at TFTI-EDB

INTERNATIONAL TRADE EVENTS

Jewellery

October 12 ~ 15, 2018 **MIJ 2018 MALAYSIA INTERNATIONAL** JEWELLERY FESTIVAL **Kuala Lumpur Convention Centre** MIJ Exhibition Sdn. Bhd

Tel: +603-62032564 Fax: +603-62031597 Email: info@mij.com.my

October 26 ~ 29, 2018 SINGAPORE JEWELLERY & **GEM FAIR 2018** Marina Bay Sands, Singapore W: www.singporejewellerygemfair.com

Nov 29 - Dec 02, 2018 **JEWELLERY EXPO UKRAINE International Exhibition Centre** 15, Brovarsky Avenue Kyiv, Ukraine Tel: +380 444906219, 444619343, 444906221 Email: jewel@kmkya.kiev.ua Web: jewellerexpo.kiev.ua

November 30 - December 03, 2018 HONKONG INTERNATIONAL JEWELRY MANUFACTURES SHOW (HKJMA)

Tea & Coffee

November 07 ~ 10, 2018 **SINTERCAFE 2018** San Jose, Costa Rica (www.sintercafe.com)

Woodcarving (UK)

October 21, 2018 WORLD STICK MAKING **CHAMPIONSHIP** Bakewell Agriculture Centre, Agricultural way, Bakewell, Derbyshire, DE45 1AH Web: https://thebsg.org.uk

October 26 - 27, 2018 **WOODWORKING & POWERTOOL SHOW** Westpoint Centre, Clyst St Mary, Exeter, EX51DJ Web: www.wptwest.co.uk

November 03 ~ 04, 2018 THE TOOLPOST OPEN HOUSE Unit 7, Hawksworth, Southmead Industrial Park Didcot, Oxfordshine, OX11 7HR Web: www.toolpost.co.uk

November 16 - 18, 2018 **NORTH OF ENGLAND WOODWORKING SHOW** Railway Road, Great Yorkshire Showground, Harrogate, HG2 8NZ Web: www.skpromotions.co.uk

Ceramics & Others

October 11 ~ 13, 2018 Mumbai - India, POWTECH India

October 02 ~ 03, 2018 **ASIAN RETREAD CONFERENCE 2018** Sime Darby Convention Centre Kuala Lumpur, Malaysia Web: www.asianretreadconference.com

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Showcase your products at Premier B2B Sourcing Platform for Home Products in Mumbai

About @HOME

Italy | Turkey | China | Taiwan | South Korea | Hong Kong | Japan | India

Participating Countries

We are pleased to introduce @ Home World Expo - Future Living, a B2B international trade fair organised by Worldex India Exhibition & Promotion Pvt Ltd., India based exhibition company that has played an integral role in the development of exhibitions in the Asian region since 2004. The Expo is co-organised by Singex Exhibitions Pte. Ltd. & Worldex-Singex Exhibition (Guangzhou) Co. Ltd.

@ Home World Expo - Future Living, is a premium international business platform which would showcase top quality global manufacturers representing a wide spectrum of products for the Home.

Nepal | Bangladesh | Sri Lanka | Thailand | Singapore | Philippines Vietnam | Indonesia

Show Highlights





Buying Mission from focus Sectors





@ ExhibitorProfile

- Tabloware and Glassware
- Kitchen Essentials

- Festive Decorations
- Pet Supplies

@ Visitor Profile

- Large Format Retailers

- Retail Chain
- Aggregators Buying & Trading
- Distributors & Dealers
- Wholesalers & Agents
- Architects & Interior Designers
- Government Procurement Agencies
- Trade Associations
- SMEs and MSMEs
- Manufacturers







Concurrent B2B Exhibitions

India Consumer Electronics & Home Appliances Exhibition

The 16th China Products (Mumbai India) Exhibition - 2018

Market Access Support Programme

Export Development Board of Sri Lanka.

http://exporter.edb.gov.lk **Business Support Unit** Deputy Director: 0113144613

Participation Fees

Booth Type	International Price	Special Price for South Asian Countries
Standard Booth (Min 9 sq.m)	USD 300 per sq m + 18% GST	USD 180 per sq m + 18% GST
Raw Space (Min 36 sq.m)	USD 285 per sq m + 18% GST	USD 170 per sq m + 18% GST

For Registration & Enquiry Contact

Mr. Ruzbeh Mistry, Business Head Mobile: +91 9820888278 E-mail: ruzbeh@worldexindia.com

Organised By:
Worldex India Exhibition & Promotion Pvt. Ltd.

Worldex India Exhibition & Promotion Pvt. Ltd.

1990 Mumbai 199013. E-mail: contactus@worldexindia.com | Tel. +91-22-40376700

Source: Information from MD-EDB

ASIA'S LARGEST SEAFOOD SHOW





China's seafood imports have almost doubled in the past five years to more than US\$9 billion.





China's seafood consumption is growing 10 percent each year while consumption in other major markets is stagnant or declining. The World Bank predicts that China will account for 38 percent of global seafood consumption by 2030.





In the next 10 years, China's annual food expenditure is expected to exceed US\$500 billion.

Simply put, China is the most important, dynamic seafood market in the world and China Fisheries & Seafood Expo is the best way to access it.

Expo News : VOL.18 - ISSUE 09/2018

Source: Information Library at TFTI-EDB

BUSINESS OPPORTUNITIES FROM ISRAEL



BUSINESS OPPORTUNITIES FROM ISRAEL

Business Opportunities from Israel is a diverse and exclusive database, containing hundreds of up-to-date business offers from Israel (with new offers being added every month), by Israeli importers, exporters, service providers, and more, from all industries, looking for business partners from around the world.

Brand	Activity	Subject
Textile, Leather and Products	Export to Israel	Looking for garment manufacturers of wovens and knits, fabric developers, fashion and accessories manufacturers
Foreign Trade , Shipping and Storage, Retail and Wholesale	Export to Israel, Joint Ventures, Services, Representation	Importer of Household Appliances is looking for new innovative products for distribution
Food, Beverages and Catering	Export to Israel	Beers
Construction, Real Estate and Plumbing, Metals, Rubber, Plastic and Raw Materials, Wood, Paper, Printing, Packaging and Stationery	Export to Israel, Representation	Aluminium/Wood/Wood-aluminium windows and doors Aluminium Pergolas, Glass, etc.
Textile, Leather and Products, Retail and Wholesale	Export to Israel	Backpacks, Wallets, Sunglasses, Binoculars and other brand-name products
Textile, Leather and Products	Export to Israel	Haute Couture Wedding Dresses
Electronics and Electricity, Textile, Leather and Products, Retail and Wholesale	Export to Israel, Services	Services in China, Expert in Tobacco Accessories, Office Furniture, Mobile Accessories, Hats
Electronics and Electricity, Textile, Leather and Products, Retail and Wholesale	Export to Israel, Services	Services in China, Expert in Tobacco Accessories, Office Furniture, Mobile Accessories, Hats
Chemistry, Medicine, Pharmaceuticals and Cosmetics	Export to Israel	Medical Equipment: Ophthalmology, Plastic Surgery, Dermatology, Neurology, Urology, Cardiology, Trauma, Orthopaedics, Arthroscopy/Endoscopy, Gastroenterology, Otolaryngology, Audiology, General physicians
Food, Beverages and Catering	Export to Israel	Organic Food Products
Chemistry, Medicine, Pharmaceuticals and Cosmetics	Export to Israel	Single Use Medical Products to hospitals, research institutions and Biomed High-tech companies
Food, Beverages and Catering, Chemistry, Medicine, Pharmaceuticals and Cosmetics, Leather and Products, Textile, Wood, Paper, Printing, Packaging and Stationery, Metals, Rubber, Plastic and Raw Materials		Food Products, Consumer Products and Detergents
Education, Teaching and Training	Joint Ventures, Services	Technical Projects & Advisory by Top Israeli Engineers

https://www.chamber.org.il/37679/40433/?page=1

TRADE NEWS: FISH & SEAFOOD

LIVE, FRESH AND CHILLED FISH & SEAFOOD							
FISH SPECIES PRODUCT FORM INDICATIVE PRICE per KG PRICE PRICE OF THE P						ODICIN	
TRADE NAMES		& GRA	ADING .	Res. Curency	USD	REFERENCE & MARKET AREA	ORIGIN
				¥1200~1300	10.80~11.70		Scotland
	Air-flown	Chilled Gutted	3~5 Kg/pc	¥1000~1300	9.00~11.70	Wholesale - Tokyo, Japan	Norway
		Guillea		¥1400~1500	12.60~13.50	rongo, sapan	Australia
ATLANTIC SALMON	Fillet -	Fresh	2~3 lb/pc		5.15~5.45/lb	Wholesale	Europe
ATLANTIC SALMON	rince	TION	3~4 lb/pc		5.25~5.55/lb	- Miami, USA	Lurope
			2~3 lb/pc		4.95~5.10	Wholesale	
	Fillet -	D-Trim	3~4 lb/pc		5.05~5.20	- Miami, USA	Chile
			4~5 lb/pc		5.05~5.20		
			10~20 lb/pc		7.95~8.35	FOB	
HALIBUT	Whole -	Gutted	20~40 lb/pc		8.30~8.75	- New York, USA	USA
			> 40 lb/pc		8.50~8.95		
GROUPER	Whole -	Fresh / C	hilled	S\$ 6.00~12.00	4.41~8.82	Wholesale - Singapore	Indonesia Malaysia
Epinephelus spp		Fresh / C	hilled		6.45	Wholesale - Sao Paolo, Brazil	Brazil
MUD GROUPER	Whole -	Fresh		HK\$ 82.50~148.50	11.34~19.97	Wholesale - Hong Kong	Hong Kong
BROWN SPOTTED		Fresh			5.62	Wholesale - Penang, Malaysia	Thailand
GROUPER	Whole - Chi	Chilled		RM 21.58			
E. Coioides	Small						
RED GROUPER	Whole -	Gutted/ C	hilled		6.00-6.25	Wholesale - Miami, USA	Central Americ
YELLOW CROAKER	Whole -	Fresh		HK\$ 35.00~135.30	5.27~25.28	Wholesale - Hong Kong	Southeast Asia China
CROAKER	Whole -	Large			1.70	Wholesale	
Micropogon Furnieri		Medium			1.00	- Sao Paolo, Brazil	Brazil
		Small			0.70		
PACIFIC CROAKER	Whole -	Small			2.40	Wholesale	Costa Rica
Cynoscian Albus		Large			4.00	- Costa Rica	
	Whole -	Fresh		RM 27.47	6.25	Wholesale	Thailand Indonesia
MANGROVE SNAPPER		Chilled				- Penang, Malaysia	inuonesia
	Evisc -	Chilled			NQ	FOB - New York, USA	USA
LANE SNAPPER	Evisc -	Chilled	1~2 lb/pc		3.95~4.15	FOB	South America
Lutjanus Guttatus			2~4 lb/pc		3.95~4.25	- New York, USA	
YELLOW TAIL SNAPPER	Evisc -	Chilled	1~2 lb/pc		4.00~4.25	FOB	South America
Lutjanus Argentiventis	TAISC.	Chilled	2~4 lb/pc		4.00~4.60	- New York, USA	Journ America
SILK SNAPPER	Evisc -	Chilled	1~2 lb/pc		3.95~4.35	FOB	South America
JILK JNAPPEK	EVISC -	Cilliea	2~4 lb/pc		3.65~4.00	- New York, USA	South America
RED SNAPPER	Whole -	Exach		S\$8.00~10.00	5.88~6.62	Wholesale - Jurong, Singapore	Indonesia Malaysia
Lutjanus sp	writtle -	uesii			3.10	Wholesale - Rio de Jeneiro, Brazil	Brazil
SEA PERCH Lateolabrax Japonicas	Whole -	Fresh		HK\$ 74.25~90.75	10.09~11.56	Wholesale - Hong Kong	China Hong Kong
TUDE ADEIN DDE AM		Fresh				Mindocala	
THREADFIN BREAM Polynemus spp	Whole -	Chilled		RM 10.55	2.49	Wholesale - Kuala Lumpur	Malaysia
i cignonos spp	Sm						

Source : Infofish Trade News - #16/2018 (03-09-2018)

Expo News : VOL.18 - ISSUE 09/2018

TRADE NEWS: FISH & SEAFOOD

LIVE, I	KESI	n AN	D CHIL	LED FISH	G SEAFU		1 US\$ = HK\$ 7.85	
FISH SPECIES PRODUCT FORM				INDICATIVE P	RICE per KG	PRICE REFERENCE &	ORIGIN	
TRADE NAMES 8		& GRAD	OING	Res. Curency	USD	MARKET AREA	oldan	
DOLPHIN FISH (mahi mahi)	H8G Air-flown	Chillod	10~15 lb/pc >15 lb/pc		4.75~5.00 4.85~5.10	FOB - New York, USA	South America	
WHITE POMFRET	Whole -	Fresh/ Chil Medium	led	RM 34.86	7.43	Wholesale - Kuala Lumpur	Thailand Indonesia	
WILLE I OMI REI	Whole -	Fresh/ Chil	led	HK\$ 84.15~ 245.85	6.32~16.85	Wholesale - Hong Kong	Local / Imported	
BLACK POMFRET	Whole -	Fresh/ Chil	led	RM 21.71	5.01	Wholesale - Penang, Malaysia	Thailand	
DEACK FORM REF	WHOLE	Fresh/ Chil	led	HK\$ 36.00~102.30	3.58	Wholesale - Hong Kong	Hon Kong China	
CHINESE POMFRET	Whole -			HK\$ 396.00~610.00	23.17	Wholesale - Hong Kong	Hon Kong China	
SILVER POMFRET			250-300 g/pc		11.50			
	Whole -	Chilled	300-400 g/pc		15.00	CFR	Bangladesh	
	Air-flown		400-500 g/pc		17.20	- Middle East		
			> 500 g/pc		18.65			
BOMBAY DUCK	Whole -	Fresh		HK\$ 26.00~82.50	1.05~4.63	Wholesale - Hong Kong	Hon Kong China	
SCAD MACKEREL	Whole -	Fresh		HK\$ 50.00~115.50	6.37~16.39	Wholesale - Hong Kong	Hon Kong China	
SPANISH MACKEREL	Whole -	Fresh/ Chil Medium	led	RM 25.80	5.69	Wholesale - Kuala Lu <mark>m</mark> pur	Thailand Indonesia	
Scomberomous spp	Whole -	Fresh/ Chil	led	S\$ 6.00~13.00	4.41~8.82	Wholesale - Singapore	Indonesia Malaysia	
INDIAN MACKEREL	Whole -	Fresh/ Chil	led	RM 11.48	2.82	Wholesale - Penang, Malaysia	Malaysia Thai, Indonesia	
Rastrelliger spp	Whole	Fresh		S\$ 4.00~7.00	2.94~4.41	Wholesale - Jurong, Singapore	Thailand Indonesia	
HAIR TAIL (Ribbon Fish)	Whole -	Fresh		HK\$ 34.65~96.00	5.04~11.53	Wholesale - Hong Kong	Southeast Asia	
HARDTAIL SCAD	Whole -	Fresh	10001000 1000	RM 7.31	1.79	Wholesale - Penang, Malaysia	Thailand	
		Chiled,	3~5 oz/pc		3.50~3.70/lb	Wholesale	Latin	
TILAPIA	Fillet-	B/L,S/L	5~7 oz/pc		3.50~3.70/lb	- Miami, USA	America	
0			7~9 oz/pc		3.60~3.80/lb			
CHANNEL CATFISH	Fillet-	Fresh	3~5 oz/pc		4.50~4.60/lb	Wholesale	USA	
CHANNEL CATFISH Fillet-		5~7 oz/p			4.50~4.60/lb	- NY, USA		
CONGER EEL	Whole -	Fresh		HK\$ 47.00~105.00	5.99~13.38	- Hong Kong	Hong Kong/ China	
BLACK TIGER SHRIMP Penaeus monodon	Head on-	Fresh/ Chil		S\$ 12.00~36.00	8.82~26.47	Wholesale - Singapore	Indonesia/ Malaysia	
WHITE SHRIMP	Head on-	Fresh/ Chil Medium	led	RM 24.88	6.28	Wholesale - Kuala Lumpur	Malaysia	
Vannamei	Head on-	Fresh/ Chil	led	S\$ 6.00~26.00	4.41~17.65	Wholesale - Singapore	Indonesia/ Malaysia	
				The second secon	(150-350gr)			
SEA URCHIN ROE	Fresh-	Large		Red ¥ 3300~12000	29.71~108.02	Wholesale	Japan	
	Tieste Laige		¥1400~2500	12.60~22.50	- Tokyo, Japan	USA		

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TRADE NEWS: LIVE FISH & SHELLFISH

LIVE FISH & SHELLFISH							
FISH SPECIES TRADE NAMES	PRODUCT FORM & GRADING	INDICATIVE PE	RICE per KG USD	PRICE REFERENCE &	ORIGIN		
BROWN SPOTTED GROUPER	Live	HK\$ 170~330	21.02~42.04	MARKET AREA Wholesal - Hong Kong	Southeast Asia		
GREEN GROUPER	Live	HK\$ 80~325	10.19~40.76	Wholesal - Hong Kong	Southeast Asia		
LEOPARD CORAL GROUPER	Live	HK\$ 350~810	43.31~103.18	Wholesal - Hong Kong	Southeast Asia		
BROWN MARBLED GROUPER	Live	HK\$ 180~410	22.04~52.23	Wholesal - Hong Kong	Southeast Asia		
RED GROUPER	Live	HK\$ 1238~1320	147.13~168.15	Wholesal - Hong Kong	Southeast Asia		
MANGROVE SNAPPER	Live	HK\$ 46~130	5.86~16.56	Wholesal - Hong Kong	Southeast Asia		
MALABAR RED SNAPPER	Live	HK\$ 66~125	8.41~15.92	Wholesal - Hong Kong	Southeast Asia		
RUSELL SNAPPER	Live	HK\$ 91~140	10.96~17.83	Wholesal - Hong Kong	Southeast Asia		
POMPANO	Live	HK\$ 53~105	6.75~130.38	Wholesal - Hong Kong	Hong Kong		
,	Live 1 lb/pc		8.45~8.95 /lb				
AMERICAN LOBSTER	Live 1 1/8 lb/pc		8.45~8.95 /lb	FOB	USA		
AMERICAN LOBSTER	Live 1 1/4 lb/pc		8.45~8.95 /lb	- New York, USA	USA		
	Live 1 1/2 lb/pc		8.45~9.50 /lb				
LOBSTER Panulirus sp	Live	HK\$ 350~908	44.59~100.89	Wholesale - Hong Kong	Southeast Asia/Astralia		
SHRIMP	Live Medium	HK\$ 100~528	8.92~25.22	CFR	Southeast		
SHRIMF	Live Large	HK\$ 320~908	35.67~54.65	- Hong Kong	Asia		
THREE- SPOTTED CRAB	Live	HK\$ 83~205	4.20~26.11	CFR - Hong Kong	Southeast Asia		
MANTIS SHRIMP	Live	HK\$ 65~198	7.46~21.02	CFR - Hong Kong	Southeast Asia		
RED CRAB	Live	HK\$ 225~825	28.66~75.67	CFR - Hong Kong	Southeast Asia		



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SUCCESS STORY: EARTH BOUND CREATIONS



Franz is Founder and CEO of Linser Hospitality, an internationally renowned consulting firm based in Austria and specialized in the hotel, spa and health industries. Working in 10+ European countries today, Franz, began his career as a sport scientist and was trainer of the Austrian National Ski team in the early 1990s. He later established Austria's biggest wellness cluster, holding 100+companies today. Franz is a passionate and renowned strategist, mastermind and engineer in pioneering modern day hotel concepts. He is a sought after speaker worldwide, with his passion and innovative visions being widely appreciated in the industry. Since 2014 he is on the Board of Global Wellness Summit and is leading the Global Wellness Institute's "Wellness Tourism Initiative".

SRI LANKA'S EXCELLENT PRE-CONDITIONS

No matter how exactly "wellness" will be interpreted in a future Sri Lankan tourism concept, it is very likely that the chances for Sri Lanka to be backing the right horse are extraordinarily high. The global growth rates for wellness tourism are about twice as high as for the tourism industry in general. The wellness industry today includes not only the wellness tourism sector with its 10+ percent annual growth, it also includes other powerful industries like fitness, mind-body medicine, preventative medicine, healthy eating, weight loss, beauty or anti-ageing.

Historically speaking, wellness has always been a holistic, proactive and positive approach to one's personal health and has been defined by its developers in the US in the 1960's as a conscious positive and healthy way of living or as a positive lifestyle change towards a better, fulfilled and happy life.

From an international consumer point of view, substantial changes in our societies are leading to unhealthy lifestyles in all major elements of human existence: physically, mentally, socially and spiritually. Thus it is not surprising that the umbrella term "wellness" today is described as an omnipresent desire in people's minds. Tendency strongly increasing. If the notion of wellness with all its important

SRI LANKA'S UNIQUE OPPORTUNITIES IN WELLNESS TOURISM

BY DR. FRANZ LINSER

isiting Sri Lanka earlier this year, I was confronted with many substantial efforts currently undertaken by EDB and related bodies as well as by outstanding entrepreneurs to further develop the current health and wellness touristic sector. All seem to share an extraordinary common passion, determination and motivation to seize the moment and grasp the opportunities (as seen in the growing global wellness tourism markets) and raise the Sri Lankan Wellness offerings to a whole new level. I was privileged to receive manifold impressions, experiences and pieces of knowledge during my personal stay in Sri Lanka.

When talking to not only stakeholders, entrepreneurs, doctors, herapists but also Ayurveda guests from different countries, I detected lots of valuable potentials on the island waiting to be developed. When being guided through a number of wellestablished hospitals and Ayurveda resorts, I also detected "lowhanging fruits" for quick improvements which are waiting to be picked.

Surprisingly, the picture that was drawn by many of the tourism stakeholders was a picture of a relatively fixed situation in Sri Lankan health tourism. There seem to be only two different (and separated) sectors within the current touristic segment, that is traditional Ayurveda (plus indigenous medicine) on the one hand and medical tourism (based on western medical approaches) on the other. Interestingly enough, additional potentials have rarely been named. subcategories from balancing lives, healthy diets, moving your body, positive thinking, meditating, relaxing and pampering didn't not exist today, it would have to be invented on the spot. Never have people in the industrialized world been more in need of health and well-being than they are today.

SRI LANKAN STRENGTHS AND WEAKNESSES IN WELLNESS TOURISM

When it comes to developing internationally outstanding wellness offers, Sri Lanka has a number of valuable assets to build its future success on: these are (among many others)

- the island's very special location, being well accessible from east and west,
- its tropical climate which makes it a sought-after destination from the northern hemisphere,
- its outstanding natural beauty, pristine national parks, beaches, mountains, . . .
- its rich historical grounds
- its unique tea culture and history
- its direct international flight connections from major source markets
- its international reputation in Ayurveda and holistic medicine
- its renowned offerings in western medical services
- its dedication on governmental level to develop a wellness sector nationwide
- its numerous private stakeholders, who are ambitious and internationally successful

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Source: Business Lanka - EDB Vol:31 - Iss: 02/2018

SUCCESS STORY: EARTH BOUND CREATIONS

OFFICIAL SRI LANKA RECOGNIZES THE ENORMOUS POTENTIAL

Sri Lankan Government and its public bodies have decided to professionally build up the wellness sector and are willing to take concrete action. Having realized the propitious moment in the

international wellness tourism markets Sri Lankan officials seem to be determined to develop and market the whole country as an internationally renowned "wellness destination".

THE EVOLUTION OF CUSTOMERS' NEEDS

Our working and living habits have changed dramatically. Thus, the reasons for feeling unwell and for getting sick have changed. It seems logical that our health strategies will have to change as well. According to the World Health Organization, health today is rather determined by factors like a healthy relation to ourselves and our surroundings, healthy social contacts and meaningful work than exclusively by workouts and healthy nutrition.

With the ongoing changes in our society, customers are substantially redefining health and wellbeing. Health today is considered more than the absence of diseases. It is more than the physiological normality in terms of weight, blood pressure and cholesterol. It is about the acceptance of the rules of nature. It is about the deeper understanding of the interference of body and spirit. It is about strategies to balance emotions, work and leisure, social interactions and personal desires. Health today is about life as a whole. And he who can't manage life, can't manage health.

Therefore in the Wellness centers of the future it won't be enough

to provide customers with treatments and know-how. It will be crucial to deliver strategies for the actual do-how. Only he who has developed a concept for life in general, will sustainably decide to live in a healthy way. Wellness entrepreneurs of the upcoming decade will have to be aware that modern health management is lifestyle management. Thus, successful future wellness resorts will be places that accompany people along their passionate and emotional way to their individual selves.

If it is true that markets always react to the real desires of the customers, it is to be expected that in addition to medical doctors it will be the psychologists, monks, sociologists and motivational coaches to join the spa and wellness teams of the future. They won't be dressed in white nor will they be curing sick people. However, they will be there, ready to talk and help and they will be an integrative part of unique future lifestyle programs. They will be the coaches and partners of the next generation customers' lives.

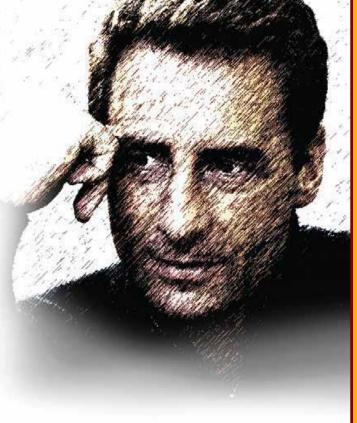
WHAT NEEDS TO BE DONE IN SRI LANKA?

Following the above said, it will be crucial for the success of the future wellness destination to put the focus on the development of relevant wellness products for the evolving new wellness customers. There are currently well-established products on the Sri Lankan wellness market, that is traditional Ayurveda on the one hand, and western based medical tourism on the other. But the portfolio of wellness offerings in the international wellness markets is wider and more diverse. Sri Lanka has a lot more potentials for successful wellness offerings than it is offering right now.

However, it is important to know that Sri Lanka has almost ideal preconditions for the development of a major wellness destination: it has a pleasant tropical climate, a one-of-its-kind landscape, wildlife, beauty, accessibility and, most importantly, it can rely on a proud history and international reputation of holistic healing. All of this serves as a most fertile ground for the creation of a sought-after international wellness destination.

Future wellness customers from Europe or Asia tend to be younger, urban, stressed, often overworked and in the rush-hour of their lives. They are in need of wellness retreats and health vacations and are willing to immerse themselves in order to re-balance their lives and re-energize their bodies and mindsets. Ayurveda will certainly be an excellent solution for many, however not for all. In addition to the existing ayurvedic clientele Sri Lanka could also serve guests who ask for modern, stylish, evidence-based wellness and health offers (maybe in combination with the strong western based medical sector on the island).

Sri Lanka could design respective offers for these additional guests and offer a wide variety of world-class wellness programs to the current health tourists as well as the upcoming international clientele.



EDB CALENDAR OF EVENTS-2018



Period 2018	Product Category	Events & Country	Resp. Div.
Oct.		15th China Int'l Small & Medium Enterprise Fair (CISMEF) in Guangzhou, China	RDD
Oct. 11~13	Construction	Power & Energy Tanzania 2018 Exhibition & Conference in Tanzania	ESD
Oct. 21~25	Processed Food	SIAL 2018 in Paris, France	EAD
Nov. 05~10	Multi Products	China International Import Expo in Shanghai, China	MDD
Nov. 16~18	Construction	Myan Build 2018 - International Building & Construction Exhibition in Myanmar	ESD
3rd Quarter	Multi Products	Expo Pakistan Exhibition in Pakistan	MDD

CONTACT PROMOTION PROGRAMS/MARKET EXPOSURE PROGRAMS/BUYER-SELLER MEETINGS - OVERSEAS

<u>Period 2018</u>	Product Category	Events & Country	Resp. Div.
Oct.	Processed Food	Outward Mission to promote processed food products in Qatar Market	EAD
Nov.	ICT (B2B Link)	ICT/BPM exporters with int'l business development consultants in EU/Nordic	ESD
Nov.	ICT	B2B Program and networking meetings in Sweden, Finland & Norway	ESD
Nov.	Wellness Tourism	B2B networking events through International Consultant / Wellness Forum in U.K.	ESD
Dec. 11~15	Printing	Interprint Expo - Digital Printing, Packaging & Allied Machinery Exhibition in India	ESD
3rd Quarter	Apparel	Inward/Outward buyer delegation in China & India	IPD
	Multi Products	Inward Buying Missions in Malaysia, Indonesia & Thailand	MDD
4th Quarter	Multi Products	Inward Buying Mission in Denmark, Finland & Sweden	ESD
	Multi Products	Inward Buying Delegation in USA	MDD

TRADE FAIRS AND EXHIBITIONS - LOCAL

Period 2018	Product Category	Events & Venue	Resp. Div.
October	Boat & Ship Build	Boat Show Sri Lanka	IPD
	ICT	Inward mission for top Global ICT/BPM CIOs in key target markets	ESD
Oct - Nov	ICT	ICT/tech pavilion at INFOTEL/TECHNO	ESD
November	Electronics	Inward delegation from Vietnam and Thailand	ESD
3rd Quarter	Multi Products	Road Show/Business Forum - USA	MDD
	Multi Products	Road Shows/Business Forum - Europe	MDD
	Multi Products	Seminar on Bilateral Trade Dev't for Estonia, Finland, Belgium, Sweden & Germany	MDD
4th quarter	Red Clay	Product Development Program	IPD
	Multi Products	President Export Awards (PEA)	MDD

CERTIFICATE COURSES

Period 2018	Events & Programs	Venue	Resp. Div.
3rd Quarter	148th Certificate Course on Import & Export Procedure	5th Floor, EDB	TF&TI
	86th Certificate Course on Operational Aspects of International Trade	3rd Floor, EDB	TF&TI
4th Quarter	149th Certificate Course on Import & Export Procedure	5th Floor, EDB	TF&TI

Source : Information Library at TFTI-EDB

NEW ARRIVALS OF BUSINESS LIBRARY

New Acquisitions or New Arrivals – August 2018

NAME OF THE PUBLICATION		VOLUME	PERIOD
INDUSTRIAL PRODUCTS MAGAZ	INS		
Ceramic Industry	Vol. 168	Issue: 07	July, 2018
Apparel	Vol. 38	Issue 03	March, 2018
Solitaire			April, 2018
AGRICULTURAL PRODUCTS MAG	AZINS		
INFOFISH Trade News	No: 14/2018		01 August, 2018
Globefish Highlights		Issue 2	April, 2018
Dairy Industries International	Vol. 83	No. 08	August, 2018
COCO Market Focus			June, 2018
The Voice of Spices		Issue 1	2018
Fruitworld		Issue 2	01 August, 2018
The FPJ BIG 50 Products 2018			July, 2018
European Price Report		Issue 7	July, 2018
Tea Market Report - Weekly	Sale No: 31	31-07 Aug, 2018	August, 2018
(Forbes & Walker Brokers Tea (Pvt) Ltd.	Sale No: 32	08-14 Aug, 2018	August, 2018
	Sale No: 33	15-21 Aug, 2018	August, 2018
atti and the state of the same	Sale No: 34	22-28 Aug, 2018	August, 2018
OTHER MAGAZINS			
TIME	Vol. 192	No. 7	August 20, 2018
		No. 8	August 27, 2018
		No. 9-10	Sept 03~10, 2018
The Economist	Volume 428	Number 9103	04~10 August 2018
		Number 9104	11~17 August 2018
		Number 9105	18~24 August 2018
		Number 9106	25~31 August 2018
FORTUNE	Volume 178	Number 2	August, 2018
LMD			August, 2018
Vidya	Vol 20 No. 02	Vol.20 No. 02	July, 2018

NEWS LETTERS & BULLETINS

The Report Sri Lanka 2017 - August 01, 2018

Papulation and Households of Japans 2015

Intellectual Property & Genetic Resources- In Support of Innovation - August, 2018

FEED-BACK REPORTS (From the Participator's on Seminar/Workshop/Training in Overseas & Local)

Seminar on the Management of Free Trade Zone for Sri Lanka

in People's Republic of China by Ms. C. Weerarathne - AD & Mr. D. Attanayake - EPO (09 April - 10 May, 2018)

Sri Lanka Electronics/ Electrical Sector Exposure Visit cum Business Matchmaking Programme

in Malaysia and Singapore by Mr. D.A.D. De Zoysa - AD (16 - 21 July, 2018)

IPT: 313d - Intellectual Property and Genetic Resources - In Support of Innovation

organized by PRV in cooperatio with the WIOP - Sweden by Ms. J.P. Udugampola - AD-L (01-23 May, 2018

EXPORT PERFORMANCE - 2018 JULY

Export Value in US\$ Mn.										
No.	Products	Jan~Jul	Jan~Jul	Growth	Jan~Jul	Growth				
- 1		2016	2017	2016-2017	2018	2017-2018				
1	Tea	715.52	861.08	20.34%	841.72	-2.25%				
2	Rubber & Rubber Based Products	458.77	493.13	7.49%	524.13	6.29%				
	- Natural Rubber	18.67	26.82	43.65%	20.41	-23.90%				
	- Rubber Finished Products	440.10	466.31	5.96%	503.72	8.02%				
3	Coconut & Coconut Based Products	325.24	339.18	4.29%	342.91	1.10%				
	- Coconut Kernal Products	175.41	181.17	3.28%	172.75	-4.659				
	- Coconut Fibre Products	103.76	106.89	3.02%	108.28	1.30%				
	- Coconut Shell Porducts	46.07	51.12	10.96%	61.88	21.05%				
4	Other Export Crops	243.32	297.51	22.27%	267.96	-9.93%				
	- Spices & Allied Products	156.61	193.21	23.37%	181.77	-5.92%				
	- Vegetables	13.83	16.86	21.91%	15.78	-6.41%				
	- Fruits	22.25	25.89	16.36%	24.81	-4.17%				
	- Cut Flowers and Foliage	7.74	8.57	10.72%	10.27	19.84%				
	- Others of Other Export Crops	42.89	52.98	23.53%	35.33	-33.31%				
5	Fisheries Products	105.31	146.05	38.69%	160.46	9.87%				
	- Edible Fish Products	97.71	137.42	40.64%	151.42	10.19%				
	- Omamental Fish	7.60	8.63	13.55%	9.04	4.75%				
6	Diamonds, Gems and Jewellery	142.56	151.65	6.38%	152.61	0.63%				
7	Apparel & Textiles	2,930.14	2,840.25	-3.07%	2974.60	4.73%				
8	Food, Feed and Beverages	237.88	173.45	-27.09%	213.71	23.21%				
9	Tobacco	61.66	58.57	-5.01%	70.67	20.66%				
10	Leather and Leather Products	13.05	12.25	-6.13%	16.24	32.57%				
11	Wood and Wooden Products	29.63	33.06	11.58%	37.99	14.91%				
12	Paper amd Paper Products	48.23	59.67	23.72%	60.66	1.66%				
13	Chemicals and Plastic Products	70.75	78.66	11.18%	84.63	7.59%				
14	Non-Metallic Mineral Products	62.37	60.15	-3.56%	62.13	3.29%				
15	Base Metal Products	42.92	60.93	41.96%	91.73	50.55%				
16	Engineering Products	307.00	588.52	91.70%	419.50	-28.72%				
	- Electrical & Electrnic Products	161.05	201.82	25.32%	241.25	19.54%				
	- Boat Building	32.41	277.95	757.61%	25.38	-90.87%				
17	Footwear	72.26	64.07	-11.33%	59.08	-7.79%				
18	Petroleum Products	85.30	130.17	52.60%	193.49	48.64%				
19	Other Manufactures	44.34	47.37	6.83%	46.03	-2.83%				
20	Products Unclassified	16.88	26.27	55.63%	19.15	-27.109				
	TOTALS	6,013.13	6,521.99	7.80%	6639.40	1.77%				

Notes: '-' Indicates Export value, % Growth is insignificant.

Sources: Sri Lanka Customs, Central Bank of Sri Lanka, Sri Lanka Export Development Board



ADVERTISEMENTS / ANNOUNCEMENTS



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- Fractionated Coconut Oil

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- Sea-bass Cultivation
- Sea-weed Cultivation

RICE BASED VALUE ADDED PRODUCTS

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- Production of Rice Bran Oil

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