

## SISILI PROJECTS CONSORTIUM Pvt. Ltd.

"Passion, Precision, Delivered"

#### Index

04 - 14

#### Company Background

About Us Our Product Portfolio Customized Engineering Solutions Pioneering Hazardous Waste Management Eco-friendly, Innovative, Commercial Laundry The Heartaid Center Earth-friendly Agriculture and Conscious Tourism

#### The Team

15 - 18

## COMPANY BACKGROUND

## PASSION

## ABOUT US

Founded as Sriyani Industries in 1980, we were a small-scale absorbent cotton gauze manufacturing company that supplied the local requirements of public hospitals under the Ministry of Health in Sri Lanka. With factories in Southern Sri Lanka, Sriyani Industries grew to be the second largest manufacturer and supplier of absorbent cotton gauze to the Ministry.

Diversification into others medical disposables, devices and equipment began in 2002 with the founding of Sisili Projects Consortium. Whilst Sisili actively looked to expand its local manufacturing ventures, a transition was made into representing business interests of reputed international principals from Europe, India and China for both public and private medical sectors in Sri Lanka.

Accordingly, with a revenue of over \$12 million in 2018, Sisili was able to develop further develop its supply chain further (from cold storage to distributing logistics) and establish a reputation for quality, consistency and delivery – and this performance is reflected on the awards that we have received over the past years.

Sisili, together in a joint venture partnership with Lalan Rubbers Pvt. Ltd., began a local manufacturing facility for disposable medical examination and surgical sterile gloves in Sri Lanka. The sterilization process occurs at the Multi-purpose Gamma Irradiation Facility under the Ministry of Power and Energy – and both products are ISO and CE certified.

#### Awards

Merit Surgical DHS Supplier (2010) - State Pharmaceuticals Corporation Merit Surgical DHS Supplier (2009) - State Pharmaceuticals Corporation Best Domestic Value Added Suppliers (2009) - State Pharmaceuticals Corporation

Best Value Added Supplier – Local (2007) - State Pharmaceuticals Corporation





## LOCAL MANUFACTURING VALUE ADDITION THROUGH MANUFACTURING OF MEDICAL DISPOSABLES AND PERSONAL PROTECTIVE EQUIPMENT IN SRI LANKA

We are proud to state that through this initiative, the total requirement of disposable medical gloves by the Ministry of Health is now supplied through our locally manufactured products – serving as a complete import substitution saving the Government of Sri Lanka valuable foreign exchange. It has also directly created over 700 direct employment opportunities as well.

Committed to the cause of manufacturing in Sri Lanka, Sisili has also invested in modern air-jet technology to transform the production of absorbent cotton gauze, and thereby, establishing the first steps necessary to achieve the necessary quality standards for exporting.

Sisili has also engaged in another joint venture partnership with Sun Industries Pvt. Ltd. to manufacture disposable surgical facemasks, sanitary napkins, maternity pads and cellulose wadding. All these products are registered at the National Medicines Regulatory Authority (NMRA), and are manufactured under ISO and GMP certifications.

Our most recent undertaking is to manufacture personal protection equipment (PPE) (such as surgical gowns, protective coveralls and shoe covers) in order to consistently deliver quality products to our clients both locally and internationally. Whilst the products can be manufactured to either BS EN, ASTM or AAMI standards, formal certifications are still pending and is expected to be obtained by August 2020.



## OUR PRODUCT PORTFOLIO

As of May 2020, our product portfolio of medical disposables and personal protective equipment (PPE) is as follows:



Medical Disposable Latex Examination Gloves



Medical Disposable Sterile Surgical Gloves



**Absorbent Cotton Gauze** 



03 Ply, Disposable Surgical Facemasks



Head/hood Covers And Caps







**Protective Coveralls** 



**Medical Scrubs** 





**Surgical & Isolation Gowns** 



Shoe/boot Covers







**Reusable Fabric Facemask** 



Hand Sanitizer (Ethanol Or Isopropanol)



Sanitary Napkins

## CUSTOMIZED ENGINEERING SOLUTIONS

Our engineering division was formed in 2005 for the trading and supply of products such as gas cylinders, electrical meters, aluminium re-draw rods, ceramic insulators for transmission lines, surge arrestors, fuses, voltage regulators, conductors, insulators, transformers and circuit breakers according to the specifications and the needs of both government and the private sector.

With international partners such as ABB Germany and Hanaro Eng. Co. Ltd., Korea, Sisili began to focus developing and/or providing consultancy on turnkey projects such as the Kerawalapitiya-Kotugoda Transmission Line Project in 2008. Through partnership with GITEC-IGIP Consult, Germany, we have also been involved design, construction and engineering management services for the Maternity Hospital in Maha Modara, Galle (2013).

Together with GITEC-IGIP GmbH, we are currently working on the proposed reconstruction of the Panadura Base Hospital one of the largest of its kind in Sri Lanka consisting of over 716 beds, A&E, OPD, Operation Theaters, ICU, Diagnostics, Laboratory, CSSD, Wards, Administration and secondary services, staff quarters, Vehicle Parking Facilities, supply, installation, commissioning, and user training of both medical and ancillary equipment.

Our collective experience has resulted in the organic development of an in-house engineering team that is well qualified and experienced to successfully carry out projects in the fields of:

- 1. Water & Sanitation
- 2. Transportation & Construction
- 3. Natural Resources & Rural Development
- 4. Environment & Climate Change
- 5. Health
- 6. Development Assistance
- 7. Waste & Energy





### Sisili Hanaro Encare Pvt. Ltd.

## PIONEERING HAZARDOUS WASTE MANAGEMENT



In 2014, we combined our interests in health, engineering and environment by entering into an exclusive Tripartite Agreement with the Ministry of Health and the Central Environmental Authority. This partnership established Sri Lanka's first centralized hazardous waste treatment facility for the safe treatment and disposal of infectious clinical waste.

We offer our clients end-to-end solutions from includes storage, transportation, high-temperature incineration and eco-friendly residual ash blocks – and within four (04) years of operations, we began catering to hospitals in 11 districts out of 25 districts in the country. Our client base is over 287 customers consisting of 38 major public sector hospitals (such as National General Hospital, National Cancer Institute and Kandy Teaching Hospital), 71 large/mid-Size private hospitals (such as Hemas Hospitals, Lanka Hospitals and Ninewells) and 178 laboratories/clinics (Asiri and Nawaloka).

Our commercial facility located in Kerawalapitiya has a processing capacity of 20,000kgs/day and is equipped with advanced high temperature incineration, flue gas treatment and continuous emission monitoring technologies that have been designed, fabricated, commissioned and maintained by our own engineers. The systems are similar to those implemented in countries such as Japan and Germany; and are in compliance with national and international environmental standards.



**Cleanline Linen Management Pvt. Ltd.** 

## ECO-FRIENDLY, INNOVATIVE, COMMERCIAL LAUNDRY



Cleanline was incorporated to bolster crucial support services in the hospitality industry in Sri Lanka at a time when tourism was booming and service standards required desperate, yet cost-effective, improvement.

Funded by internationally recognized institutions such as IFC, DEG and FMO through Emerald Fund, Cleanline was the country's first commercial laundry that was established to international standards in order to deliver a complete laundry solution that is environmentally conscious and technologically advanced to ensure superior quality and longer linen lifetimes.

Our commitment to sustainability is unparallelled and is quantifiable. 80% water conservation through our continuous batch washer. Up to 50% of water recycling through our comprehensive Waste Water Treatment Plant that utilized reverse osmosis whilst the remaining 50% is utilized for irrigation in adjacent rubber and pineapple plantations. Usage of LPG as a cleaner alternative to highly polluting fuels such as diesel and furnace oil.

Combined with these technological advantages, our experienced team of laundry professionals now cater to several local and international chains in Sri Lanka such as Hilton, Cinnamon, Movenpick and Fairway Hotels who are left satisfied due to our focus on service excellence and meticulous linen care.







## Sisili Specialized Medical Services Pvt. Ltd. THE HEARTAID CENTRE

HEARTAID

HeartAid Centre (HAC) was launched in February 2019 to become the first and only accredited center in Sri Lanka to offer Enhanced External Counter Pulsation Therapy (EECP) treatments for cardiovascular patients along with other medical services such as ECGs, Echocardiography, channeled consultations and diagnostics.

With non-communicable diseases increasing in Sri Lanka, HAC provides the benefits of the non-invasive EECP treatment to a large number of patients suffering from CAD (Coronary Artery Disease) who cannot undergo a Coronary Artery Bypass Graft (CABG) due to various reasons such as pre-existing health conditions, old age and/or fear of undergoing surgery.

Under the leadership and guidance of renowned cardiologist, Dr. Gotabhaya Ranasinghe, our team of medical professionals have been fully trained and certified by Vasomedical Inc., USA. to carry out EECP treatments. Accordingly, it is our objective to become Sri Lanka's first cardiology hospital that offers both invasive and non-invasive treatment options in a manner optimal and customized to each and every patient who comes to us.





## Sisili Agri-Tourism Lanka Pvt. Ltd. EARTH-FRIENDLY AGRICULTURE AND CONSCIOUS TOURISM.



We are a firm believer in a circular economy which places emphasis on responsible entrepreneurship and consumption. With the world moving away from chemically infused produce, self-sustainability in food and tourism booming in Sri Lanka, we invested in two properties in the hills of Nuwara Eliya and Kotmale to bring the experience of earth-friendly farming to the conscious and curious traveler.

The first phase of this long-term development, is to transform the eighteen (18) acre tea estate in Kotmale into an organic, multi-crop property. Accordingly, apart from tea, pepper, cardamom, chili, carrots, beans, brinjals, sweet corn, sweet potatoes, cabbage, and capsicum have been planted in 2019.

Furthermore, we are also working with adjacent small to mid-sized farms on a co-operative level in order to harvest and deliver both organic and inorganic produce directly from the farms to the doors of the consumer through digital platforms.

Once the agriculture model has been fine-tuned to be financially viable, the second phase of constructing eco-friendly chalets will commence in order to attract a niche market segment seeking an experience with nature but in the comforts of luxury. We hope to open our doors by 2022.





# PRECISION

## THE TEAM

### **Udaya** Abeysekera Chairman

Udaya Abeysekera is the Chairman of Sisili Projects Consortium and serves on its board of directors. Starting his career at the ripe age of 20, while studying for his B. Com. Special at Sri Jayarwardenepura University. He now has over manufacturing and the medical industry. His resolve is well-known making him admired by co-workers.

### **Chinthaka** Abeysekera Chief Executive Officer

Qualified with a BSc. in Electrical Engineering Technology (Hons.) degree from Farleigh Dickingson University, USA, Chinthaka possesses specialized experience in Engineering, Sustainability and Healthcare.

The rising industrial issues in the country and the necessity for solutions to tackle them drove him to meticulously plan, strategize and execute many successful operational ventures under Sisili Projects Consortium (Pvt.) Ltd. The operational ventures are pioneers in the country such as solutions for the management of hazardous clinical waste, green laundry services for hotels and Non-invasive medical therapy for cardiovascular patients.

His acute business insight, expertise, proficiency and unparalleled global work exposure are the key drivers for Sisili's excellence and continuous accomplishments towards a sustainable future.





#### **Samudra** Hewawickrama Chief Operating Officer

Samudra Hewawickrama is an Associate Member of CIMA-UK, a Member of CPA Australia and holding a MBA at Australian Institute of Business, counting over 18 years of experience across several diverse industries in service and manufacturing sectors.



#### **Yasantha** Gunaratne General Manager - Technical

Yasantha completed his B.Sc. Degree in Agriculture from University of Peradeniya, Sri Lanka, and M.Sc. in Bio System Engineering from the Post Graduate Institute of Agriculture, University of Peradeniya. Further, he has experience as a research assistant and worked for CRES (Centre for Renewable Energy Sources) Postgraduate

Institute of Agriculture, University of Peradeniya Sri Lanka. Currently he has been working at Encare since 2014 and now holds the position of General Manager - Technical. He overlooks operations, trouble shooting and optimizing the Medical Waste Incinerator facility. He also overlooks the local fabrication and design of medium Scale Incinerator plants for different waste streams.

#### **Sawani** Silva Finance Manager

Sawani Silva is multi-disciplined accounting professional offering more than 8 years of experience in the field of Accounting and Auditing with more than 3 years post qualifications experience as a member of CA Sri Lanka. She has contributed to SJMS Associates as an Audit Supervisor possessing 3 years of experience in Auditing. She has worked in the field of finance for over 5 years and currently using her in-depth knowledge to help the firm grow, while maintaining the financial and managerial procedures as per industry standards. She also has completed Master of Business Administration at the University of Colombo this year.

#### **Duleep** Dasanayake General Manager

With over 25 years of experience in the healthcare industry out of which over 19 years have been with AstraZeneca (one of the top 10 global MNC pharmaceutical companies globally), Duleep overlooks the complete operations of Sisili's healthcare and pharmaceutical components. During his tenure, he has successfully launched and managed specialized products in the fields of Gastroenterology, Oncology, Microbiology, Critical Care and Cardiology. Having qualified from Cardiff Metropolitan University, U.K. with a Master of Business Administration (MBA), Duleep also has a diploma in Marketing (DipM) and is a Certified Professional Marketer (CPM). With his exposure and experience in local and global work practices and immense passion for what he does, Duleep has helped Sisili to reach greater heights.

#### **Nalinda** Ranaraja Head of Operations

Nalinda started his professional career at Ford Rhodes Thornton & Company. Since 1990 he has extensive experience in Auditing, Finance, Recoveries, Branch Operations and Marketing. Mr. Ranaraja was holding many senior positions in leading conglomerates in Sri Lanka, such as VanikIncorporation Ltd, Genesisi Networks (Pvt) Ltd, E. W. Balasooriya & Company (PVT) Ltd, Capital Reach Leasing Ltd, prior to joining Encare and has functi oned as the Deputy General Manager – Recoveries at Softlogic Finance. Mr. Nalinda Ranaraja overlooks the areas of Logistics, Recoveries, Sales and Customer Care.

# DELIVERED



Sisili Projects Consortium 05, Rheinland Place. Colombo 03 Sri Lanka Phone: + 94 11 2575 175 Phone: + 94 11 2576 050 Fax: + 94 11 2576 051 Email 1: sisili@sisiliprojects.com Website: sisiliprojects.com Social: facebook/sisiliprojects instagram/kunudiaries