

# Keeping Our Customers AHEAD OF THE GAME

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# We are D P Logistics

**Fast, Flexible, Customised Solutions** 



D P Logistics (Pvt) Limited, covers the entire spectrum of services in logistics and supply chain management solutions, including Transportation, 3rd party logistics (3PL), warehouse management, and Freight Forwarding. Our long experience in the complexities of Freight Management, and our access to a comprehensive network of global agents, gives us the reach to offer truly international multimodal transportation solutions.

As the global economy continues to face difficult challenges, businesses are compelled to adapt. We respond swiftly to meet these challenges and support our customers with personal commitment and proactive solutions. This has made us the preferred partner to Sri Lanka's leading local and multinational organizations.

## **Our Legacy Gives Us Wings to Fly High**

We are a member of the David Pieris Group of Companies, one of the largest conglomerates in Sri Lanka. It comprises over 17 companies covering sectors such as Mobility, Finance, Leisure, Racing, and Organic Agricultural Export. We are proud of our shared DNA of unwavering professionalism and our undisputed financial stability and operational strength.







# How We Keep You Ahead of the Game

## **Taking You from Research to Results**

We take the time to study and understand your business. We identify and target your pain points, for which our expert team develops and implements smart logistics solutions.

## **Invested in Our Own Assets to Support You**

Our assets give us better control of every step in the process. Accessibility, scalability, increased speedto-market, and cost savings are the end results which we pass on to you. From a comprehensive fleet of vehicles, specialised and modified for individual requirements, to our own warehouses in multiple locations, we continue to invest in our own assets to support you.

## **Uncompromising Safety, Security, and Quality Management**

Reliability and safety are the hallmarks of our service. We comply with global standards in quality management and maintain stringent controls. Our commitment towards safety and security, round-the-clock trouble shooting, and digital tracking ensures a smooth and uninterrupted service, so that you have complete peace of mind.

## **Rely on Us. We are Fully-Insured**

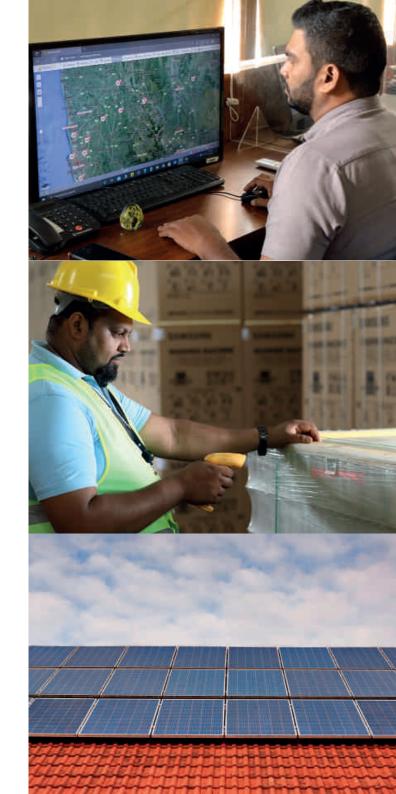
We are comprehensively insured, with freight forwarders liability, public liability, security of goods and money in transit, general fire cover, all risk cover for contractors, and any other on demand. You rely on us, and we leave nothing to chance.

## **Technology to Make Better Decisions**

Cutting edge technology and innovation drives our business, ensuring speed, reliability, and accuracy. We use the latest Enterprise Resource Planning (ERP), Warehouse Management Systems (WMS) and Transport Management Systems (TMS). This advance in technology provides our clients with seamless tracking, real-time stock management, process transparency, and accuracy, making your crucial decision-making process a lot easier.

## **Sustainability Initiatives to Make Things Better**

At D P Logistics, we are constantly looking for ways to reduce our carbon footprint and, with this in mind, one of our prime actions has been to maintain a Euro 3 emissions standard across our entire fleet of transport vehicles, as well as our off-road machinery. We use solar energy to power many of our warehouses and other facilities and, wherever possible, rely on natural lighting for our workspaces. Rainwater harvesting is actively practiced too. We are mindful of our responsibilities and we are constantly on the lookout for opportunities to make things better.







## **Expertise to Keep You Ahead**

Our leadership team sports a wealth of knowledge, and many decades of invaluable collective experience, guaranteeing to keep you ahead of your business challenges.

#### Kalum Katipearachchi

Non-Executive Chairman, counts over 32 years of experience in the corporate sector and was appointed Chief Executive Officer of DPMC Assetline Holdings in 2019. Previously, he was the Group Director of Property and Trading Clusters at McLarens Holdings Group, concurrent with the role of Group Finance Director and directorships in organizations related to maritime and logistics including but not limited to GAC Shipping Limited, Hanjin Shipping Lanka (Pvt) Limited, Spectra Logistics (Pvt) Limited & Inter Ocean Services Limited.

His extensive experience includes 9 years as the CEO of Industrial and Commercial Development (Pvt) Limited with operations in Asia and Africa. He is a Fellow of the Chartered Institute of Management Accountants UK, a Member of the Chartered Institute of Global Accountants UK and USA and has an MBA from PIM, University of Sri Jayewardenepura. He was an Executive Committee Member of Ceylon National Chamber of Industries, Former Vice President of Private Hospitals & Nursing Home Association representing the Major Hospitals Chapter.

#### **Rohantha Pieris**

Non-Executive Director, took on this role in 2018. He brings to the Company over 35 years of expertise in international freight forwarding and logistics, with experience as the Managing Director of Aitken Spence Cargo, and Director of the Aitken Spence Group. He held the position of Chairman, Sri Lanka Freight Forwarders Association and was a Committee Member of the Sri Lanka Institute of Directors. He is a Chartered Member of the Institute of Logistics and Transport (CMILT).

#### **Dinesh Mendis**

Managing Director & CEO since 2022, he counts over 28 years of experience in various sectors. Prior to joining the DP Group, he was a Director of the Aitken Spence Group Board where he managed and led companies in 4 different sectors including logistics, financial services. He served on the Board of SLFFA Cargo Services Limited and the Executive Committee of the Sri Lanka Freight Forwarders Association. Mr. Mendis has also served on the Board of Directors of the American Chamber of Commerce.

#### Mavali Weerasinghe

Non Executive Director, is also the Executive Director of Assetline Corporate Services with over 15 years of expertise in commercial contracts, company secretarial services, corporate governance and compliance. She was previously attached to Goodhope Asia Holdings. She has also served as an Associate at Varners and FJ & G de Saram, Attorneys-at-Law. She is an Attorney-at-Law, a registered Company Secretary, a Notary Public, and possesses a B.Sc. Degree in Accountancy & Financial Management from the University of Sri Jayewardenepura.

#### **Neil Perera**

Executive Director, he has over 23 years with the David Pieris Group, and prior to his retirement, served as Executive Director David Pieris Motor Company Limited, as well as Deputy Chairman of Assetline Leasing Company Limited and as Non-Executive Director, D P Logistics (Private) Limited. More recently he has been a Consultant to the David Pieris Group on 5S & ISO and on the operations of DP Global Ventures (Pvt.) Limited.











## **Our Playing Field**

### **Transportation Solutions**

At D P Logistics, we are continuously customising and tailoring our services to suit your unique needs and, to support this, our inhouse transportation fleet consists of over 130 brand new vehicles. However, with our access to additional contracted suppliers, we have the capability to expand our fleet to over 500 vehicles. We have a round-the-clock Breakdown Team on standby, and a ready Backup Fleet to provide an uninterrupted service. 24-hour operational desks offer real time GPS-based information to you on vehicle status, routes, and cargo security.

#### **Container Transportation**

We offer a range of vehicles for container transportation that include general-purpose, hardtop, open top, reefers, and tanktainers with 20', 40' and 45' trailers. We also offer expert advice on all aspects of container use, including ideal container selection to minimise shipper returns.



#### **Cement Transportation**

We operate different varieties and sizes of vehicles, from 20 ft to 40 ft bulkers, with wide performance ranges, to cover varied requirements, with a range of cargo capacity from 20T to 40T.

#### **Project Logistics**

We have our own fleet of vehicles to carry outer gauge, over dimensional cargo, and provide cranes and other specialized equipment, with a capacity to manage total turnkey logistics requirements for large scale projects.

#### **Inland Distribution**

We have customised vehicles for unique and diverse cargo loads, ranging from gas to automobiles and liquids. Our island-wide distribution services include route planning, optimisation, tracking, and transport visibility.

#### **First Mile and Last Mile Distribution**

We pay particular attention to the process of selection and packing of goods, to ensure safety and durability during transport, and a guaranteed, accountable handover process at delivery.

#### FEATURES OF TRANSPORTATION



Brand new fleet with comprehensive insurance coverage



Online GPS tracking aiding astute time management



24/7

Customer support in total logistics planning for optimised results





## **3PL/Warehouse Management**

#### **Warehouse Management Services**

Our latest technology ensures your resources are optimised and operational efficiency is maximized through customised solutions. Round-the-clock security management systems and surveillance are provided at all our premises. All our storage facilities are equipped with complete fire safety systems in accordance with global standards. We maintain a culture of safety, and audits are conducted regularly at all locations. All our warehouses are equipped with modern material handling equipment, and we provide multiple storage mediums for ambient and controlled environments with modern racking systems. Process re-engineering ensures that our management systems are continuously adapting to customer needs.

We also manage stocks at both our own, and client-owned, warehouses across multiple locations, and our facilities also include optional space for reverse logistics as required.

#### **Value Added Services**

An experienced and trained team specialises in areas such as; Pick & Pack | Assembling | Stickering/Labelling | Kitting | Price Tagging.

#### FEATURES OF WAREHOUSE MANAGEMENT



Provision of storage space for standard and temperature controlled environments

Usage of state-of-the-art warehouse management systems and technology



Warehouse security management systems



Experienced and trained team in warehouse management and specialist areas



#### FEATURES OF LOGISTICS CONSULTANCY



Customised logistics solutions using a combination of both owned assets and contracted assets investing where it demands

contracted assets investing where it dema

Management of logistics services

Ability to unlock full potential of our client's products and services through supply chain analysis and planning

Single point of contact for execution



#### **Distribution Management**

As part of our overall logistics solutions we provide detailed planning and processes to effectively transport and distribute your goods. These include supply management, bulk packaging and loading at centres across the country.

#### **Document Management & Archiving Services**

In addition to document preparation, regulatory compliance and reporting, D P Logistics provides our clients with a safe and cost effective way of archiving and managing their documents. Our clients can choose between physical storage of digitised documents and a cloud-based system. Regardless of choice, you get to access your document database in seconds through a web-based interface.

#### **Expert Logistics Consultancy**

We are able to unlock the full potential of your products and services by analysing and planning the supply chain, customising logistics solutions, logistics optimisation, process re-engineering, and managing the entire logistics service under a single point of contact.

#### FEATURES OF FREIGHT FORWARDING

### 5/3 1

Complete worldwide service for air/sea imports and exports



Complete A to Z supply chain solutions

with a door-to-door service



Multi-country consolidation for both inward and outward



Fully comprehensive all-liability insurance cover for cargo and goods



## **Freight Forwarding Solutions**

Experienced in the complexities of freight management, we collaborate with renowned international organisations as their local agency partner to offer a complete range of freight forwarding services, including sea, air, and multimodal freight solutions, multi-country consolidation, entrepot, transhipment, and custom brokerage facilities. These are backed by the latest technology to ensure best-in-class freight solutions that are tailor-made to suit unique customer needs.

D P Logistics is certified with a Class-A Freight Forwarding License and membership of the Sri Lanka Freight Forwarders and Logistics Association, and is a member of the International Federation of Freight Forwarders Associations (FIATA).

#### **Worldwide Sea Freight Solutions:**

Less than Container Load (LCL), Full Container Load (FCL), Project Cargo, Break Bulk, and Roll-on and Roll-off (Ro-Ro) Solutions.

#### **Worldwide Air Freight Solutions:**

Economy, Priority, Time Critical, Next Flight Out, Aircraft on the Ground (AOG), and Charter Solutions.

#### FEATURES OF CUSTOMS BROKERAGE



3.

Customs Bonding

Complete package clearance within the shortest time for clearance of general cargo



Duty Management

Document preparation and regulatory compliance and reporting







# Our Commitment in Action to keep you Ahead of the Race



## **Satisfying a Thirsty Land**

**Business need:** A leading beverage manufacturer was struggling to make deliveries that could maintain its countrywide presence.

**Solution:** D P Logistics deployed a dedicated fleet of 15 custom-made containers for the distribution system. The vehicles introduced side-opening doors to the client's supply chain, reducing loading and unloading time and increasing turnaround. The client could now make more deliveries per day, making their business more productive and profitable.

## **Medical Emergencies**

**Business need:** A major Colombo hospital was having difficulties storing and distributing its laboratory equipment as space was at a premium on its premises. The hospital was being forced to compromise on some of its core services so that it could allocate enough space for equipment storage.

**Solution:** We provided a comprehensive solution by taking over the logistics system in its entirety; warehousing the hospital's lab equipment, and handling the delivery of this equipment to the hospital's labs across the country. The warehouse facilities are managed according to regulatory guidelines for the storage of lab equipment and consumables, and include specialised warehousing for chemicals, with the required eyewash stations for emergency situations, and remote temperature monitoring. This incorporation of D P Logistics into the hospital's logistics system made sure that the hospital could once more focus singularly on its core medical services to the public.

## Hit the Gas

**Business need:** One of the largest suppliers of LP gas in Sri Lanka needed a dedicated fleet of carriers that could carry gas cylinders and cookers.

**Solution:** We invested in a brand new fleet to meet this mission, and designed a special carriage in-house that could carry the client's particular combination of goods, enhancing disbribution.

## **Escalated Services**

**Business need:** During the building of one of the largest mixed development projects in Colombo, the construction company needed the transport and installation of the escalators and travelators for the new complex.

**Solution:** We imported the component parts, cleared them through customs, and transported them to the building site. The escalators and travelators were then hoisted to different floors and installed throughout the multi-building complex. The intricate operation saw us deploying a range of specialist vehicles, including cranes, boom trucks, fork lifts, rollers, chain blocks, and other dedicated equipment. It all necessitated the use of a host of expert personnel to make sure that the entire operation was undertaken efficiently and safely. We provided end to end logistics services, including liaising with the police to block off roads around the complex during the deployment of large cranes, and getting all the necessary approvals from authorities such as the Ceylon Electricity Board, Sri Lanka Telecom, and the Road Development Authority.



## **Expert Team to the Rescue**

**Business need:** One of Sri Lanka's major exporters was in crisis. Mismanagement within the commercial division had forced the company to suspend operations in the department.

**Solution:** D P Logistics moved quickly, and within a few hours had positioned a team at the client's offices which took over management of the entire commercial division of the tea exporting operation. D P Logistics' select team handled all documentation on behalf of the client, including regulatory approvals, customs signoffs, transport, and export. This is a 4PL operation that D P Logistics continues to handle to this day.

## **Keeping the Wheels Rolling**

**Business need:** A leading automobile company, running the largest network of spare parts and after sales services, wanted to outsource all its logistics and distribution, so that it could concentrate on its automotive business.

**Solution:** D P Logistics offered the client an integrated end to end solution that covered the importing of spare parts, their clearance, and transport to a dedicated warehouse. D P Logistics also handled sorting of the inventory, stickering and labeling, packaging, and eventual distribution to the client's customers. D P Logistics raised invoices on behalf of the client at the distribution point, and collected and transferred sales monies as well. The entire distribution network from import to sales was managed by D P Logistics, with complete transparency available to the client at all times.



## **Off the Beaten Track**

**Business need:** One of the largest international cement manufacturers operating in Sri Lanka was beginning to lose market share as it was struggling to deliver cement to increasingly remote sites that were inaccessible due to rough terrain.

**Solution:** We selected a specially designed bulk cement carrier that was smaller than standard, and therefore more agile over difficult terrain. This purpose-built 20-ton cement carrier was then deployed, giving our client a distinct advantage over competing cement manufacturers and suppliers.

## **Unlocking the Port**

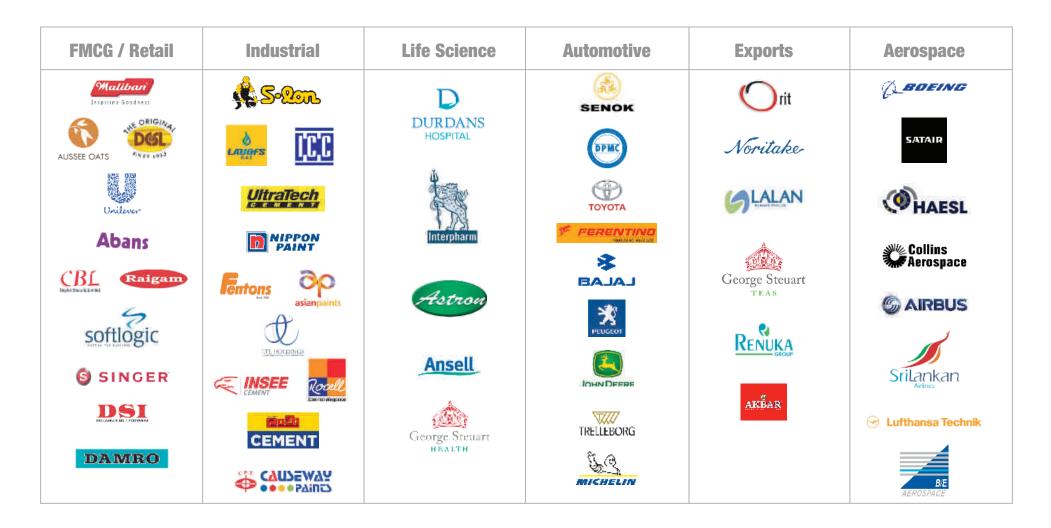
**Business need:** A large number of shipping containers en route by sea, from Bangladesh to France, were stuck in transit at the Colombo Port. Delays caused by the Covid Pandemic had ensured the client's cargo missed its connecting ship to Europe. This was a major crisis for the client as the cargo was seasonal, and due in Europe by Christmas.

**Solution:** D P Logistics cleared the containers out of the port, and had them transported to the airport outside the city, and loaded onto cargo flights that would get the freight to France on schedule. D P Logistics processed all documentation, including customs approvals at the port, and provided a multimodal logistics solution by chartering the required aircraft. The entire operation was conducted at short notice and with exacting deadlines met, in spite of reduced customs personnel.





# **Our Customers**



# **Our Ambition Guides Us**

We aspire to be the preferred, integrated logistics solutions partner in the markets in which we operate

# **Our Purpose Keeps Us Focused**

Our mission is to earn the preference of our customers by consistently delivering a superior customer experience, thereby converting them to brand ambassadors.

To provide unique, customized solutions leveraging on our own resources. To continually improve our business processes by adopting new technology and global best practices.

To grow our expertise through partnerships, collaboration and affiliations.

To inspire and support our people to work with passion and consistently deliver their best. To conduct our business in an environmentally conscious manner.

To create consistent, sustainable value for our shareholders, in all we do.

# **Core Values**

Our values shape the culture of our organization and define who we are. They serve as the foundation for how we act.

**Respect:** Treat everyone with respect and dignity, recognising diversity, and valuing their contribution.

**Ethics:** Achieve the highest standards of ethics through integrity, mutual trust, and transparency in all our business dealings.

**Innovation:** Bring creativity, different perspectives, and new ideas to everything we do.

**Care:** Act with compassion and care towards customers, partners, suppliers, employees, communities, and the global environment. Always manage our businesses to protect and preserve the earth's natural resources for future generations.

**Commitment:** Serve and create value for all our stakeholders in order to help them achieve success.



 Registered Office: Battaramulla
 Corporate Office: Pelawatta
 Freight Operation: Colombo Fort
 Fleet Operation: Hunupitiya

 Warehouses: Bandaragama
 Madapatha
 Medagama
 Kelanitissa – Peliyagoda
 Kerawalapitiya
 Dambulla
 Matara
 Ranna
 Ampara

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