global leader

in manufacturing & exporting

UHT coconut cream

KAP

Kandoiya Agro Products



supplying to

Top 10 brands in the world

100% srilankan coconut

60% market share of sri lankan UHT coconut milk & cream exports

500,000 coconuts per day

30% of daily coconut usage sourced from own plantations

why partner with the #1?



facilities

2 UHT aseptic processing facilities (Kurunegala & Puttalam Districts) & upstream processing in Gampaha District

production capacity

22,000+ mt/yr

markets served

European Union, United States, Middle East, Asia

brands

KAP (B2B bulk export)
Yara (B2B HORECA & food service)
KAP A+ (organic B2B)

certifications

BRCGS AA+, EU/USDA/China Organic, Halal, Kosher, ISO 22000, ISO 14064-1, GlobalG.A.P., Fair for Life, Sedex, Fairtrade, Naturland

sustainability

Net Zero by 2050 roadmap; 20% emission reduction already achieved against 2023 baseline; 25,000+ trees planted

Franklands Estate, Veyangoda

our story

1980's

First step in the industry: Sri Lanka's first desiccated coconut (DC) mill under KAP's founding operations.

2001

RMP Coconut Products established as a desiccated coconut manufacturing plant.

2004

Upali Mills (Pvt) Ltd begins supplying coconut milk to Nestlé Lanka.

2014

Kandetiya Agro Products (KAP) founded, supplying coconut milk to Nestlé Lanka.

2016

KAP's first UHT treatment unit (Pannala) begins manufacturing UHT coconut cream and coconut milk.

2020

Yara launches as a local B2B brand for hotels, restaurants, cafés and food service (HORECA).

2022



"Wayamba Wijayabhimani" best Coconut Company

2024

KAP's first Tetra Pak filler installed at Pannala UHT treatment facility.

2024

KAP's first Tetra Pak filler installed at Pannala UHT treatment facility.

2024

BRCGS upgraded from AA to AA+; second UHT treatment unit (Marawila) opens in Puttalam District for coconut milk, cream and water.

2025



Surpassing 22,000+ MT of coconut milk & cream in exports.

2025

KAP's second Tetra Pak filler installed at Marawila UHT treatment facility.

2026

Marawila UHT treatment unit achieves BRCGS AA+

Every step has been building toward the same goal bringing the world the inimitable quality of Ceylon coconut, at export scale, without ever losing traceability back to the farm.

a purpose beyond ourselves



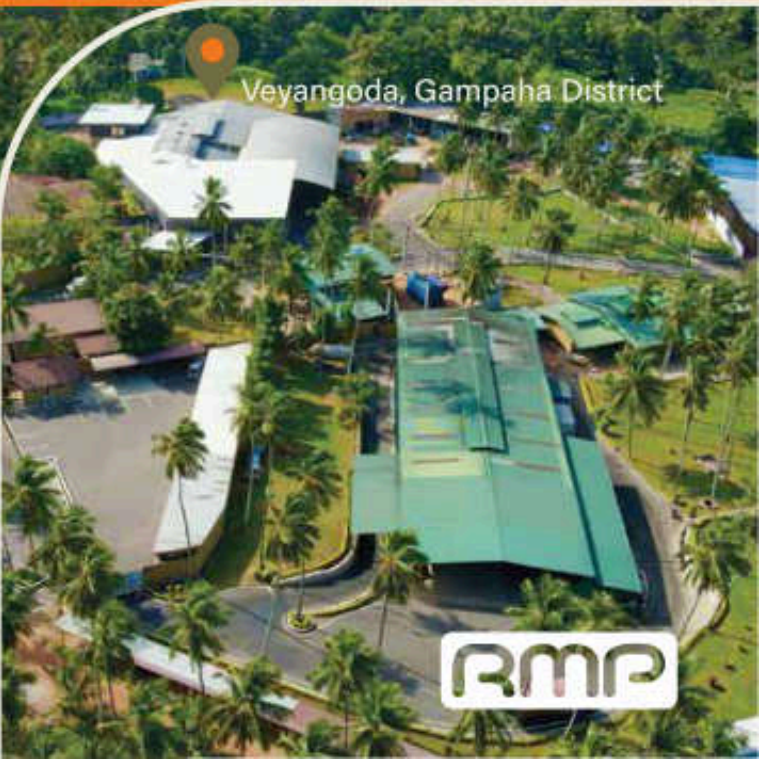
Kandetiya Agro Products exists to bring the natural goodness of Ceylon coconut to kitchens and manufacturing lines around the world without additives, without shortcuts, and without losing sight of the farmers and communities the industry depends on. We care for our farmers, for the communities around our facilities, and for the land that makes this product possible in the first place, because a supply chain that isn't sustainable for the people and the environment in it isn't sustainable for our customers either.

our facilities

and the Sri Lankan Coconut Triangle







one coconut many products



Coconut Cream

A thick, creamy white, sterilized cream extracted from the coconut kernel, then UHT processed and packed aseptically. Available at 24% and 30% fat content. Stable at 4°–30°C due to homogenization.

Coconut Milk

A UHT-processed, opaque, milky-white liquid extracted from the grated pulp of matured coconuts, with 18% fat content. Stable at 4°–30°C due to homogenization.

Coconut Milk & Cream with Coconut Water

The same UHT-processed, opaque, milky-white liquid, diluted with coconut water, available at 18% and 24% fat content. Stable at 4°–30°C due to homogenization.



Coconut Water

UHT-processed, aseptically packed coconut water sourced from fresh, curated, matured coconuts.

CLEAN LABEL
www.kaplk.com

bulk packaging options

- 5kg BIB
- 20L BIB
- 200L Metal Drum
- 200L Paper IBC
- 1000L Paper IBC



your brand our coconuts

Coconut milk and cream for hotels, restaurants, cafés and food packs.
Just open, cook, and enjoy.
Available as organic and conventional
coconut milk/cream/water.

Short Lead Time

Low MOQ

Eco-friendly
& Pristine

Superior Service

Food Safety
Standards

1000ml
Tetra Brik® *Slim*



BUILD YOUR OWN BRAND

private labelling with the convenience of a low MOQ



from plantation to port under one roof

Unlike traders who resell coconut product sourced from third parties, KAP controls every stage of the value chain directly.



Hand-picked Coconuts
from KAP Plantations
& Approved Farmer Groups



2 x Upstream Mills



Pasturized Coconut Milk

Own & partner plantations

across Sri Lanka's "Coconut Triangle" - Puttalam, Kurunegala & Gampaha Districts

Upstream processing

RMP Coconut Products (Gampaha District) & Upali Mills (Puttalam District)

UHT aseptic processing

2 facilities: KAP UHT (Kurunegala District) and KAP UHT Marawila (Puttalam District)

Tetra Pak filling

2 facilities: KAP UHT (Kurunegala District) and KAP UHT Marawila (Puttalam District)

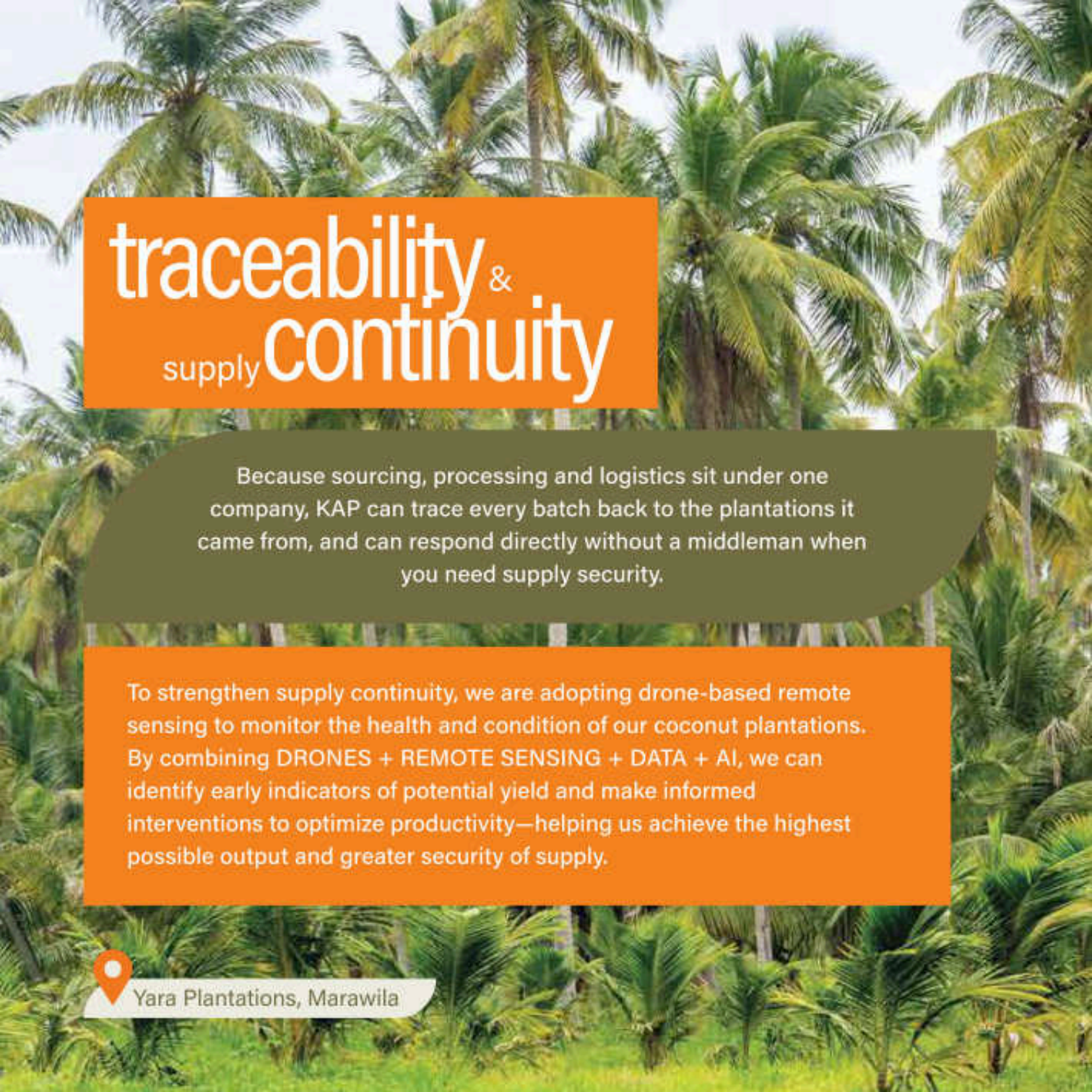
Export logistics

to the EU, USA, Middle East and Asia




did you know


that we can store up to
1.5 million kg
of coconut milk and cream



traceability & supply continuity

Because sourcing, processing and logistics sit under one company, KAP can trace every batch back to the plantations it came from, and can respond directly without a middleman when you need supply security.

To strengthen supply continuity, we are adopting drone-based remote sensing to monitor the health and condition of our coconut plantations. By combining DRONES + REMOTE SENSING + DATA + AI, we can identify early indicators of potential yield and make informed interventions to optimize productivity—helping us achieve the highest possible output and greater security of supply.

Yara Plantations, Marawila



looking beyond

what the eye can see

Tree Health & Stress
Understanding the overall condition of the crop.

Pest Detection
Identifying areas showing signs of pest pressure.

Yield Estimation
Generating insights that can help us better understand future production.


every stage
at the highest standard
Quality is at the heart of what we do.
We make sure every product is safe,
pure and healthy, meeting the highest standards
from source to finished product.
COCONUT
CREAM

Every certification goes beyond compliance. They are pursued to raise our standards at every step, so that safe, pure and high quality products can be delivered to end consumers.

Food Safety

BRCGS Food Safety CERTIFICATED AA CERTIFIED

CONTROLUNION CERTIFIED ISO22000

Organic Integrity

Naturland

USDA ORGANIC

demeter

Dietary & Religious

V-LABEL INTERNATIONAL V-LABEL.COM VEGAN

K

HALAL ASSESSMENT COUNCIL حلال HAC SRI LANKA

Agricultural & Environmental

CONTROLUNION CERTIFIED ISO14064-1

GLOBALG.A.P.

Ethical & Social

fair for life

FAIR TRADE CERTIFIED

FAIRTRADE

BSCI Business Social Compliance Initiative

Sedex

BRCGS AA+ | ISO 22000 | EU Organic | Naturland | USDA Organic | Demeter | V-Label | STAR-K Halal | ISO 14064-1 | GLOBALG.A.P. | Fair for Life | Fairtrade USA | Fairtrade International | BSCI | Sedex

becoming
net zero
2050

2027	2035	2050
20% emission reduction *ACHIEVED in 2026*	50% emission reduction	net zero

- Plant Trees
- Renewable Energy
- Reduce Water Usage
- Optimize Energy Consumption
- Finish Ggoods Transport Optimization
- Source of Key Raw Material From Regenerative Agricultural Farms
- Employee Transport Pooling
- Decrease Chemical Consumption
- Conversion of Fossil Fuel to Biomass in Boilers
- Forklift Conversion to Electric


50,000 trees
(25,000+ planted so far)
40%
electricity from solar
(20% achieved so far)
KAP UHT Facility, Pannala

growing a regenerative future



In all our plantations, **we avoid tillage** to keep the soil healthy, retain water, and prevent erosion and carbon loss. We cover the land with crops such as *Puraria*, *Mucuna spp.*, *Centrosema* and *Gliricidia*, which improve soil, control pests and reduce weeds. Cattle grazing is rotated, allowing manure to enrich the soil while the land recovers. Because our farms are USDA Organic, EU Organic, Naturland and Demeter certified,

we rely on traditional methods

rather than synthetic fertilizers or pesticides including compost and buried coconut husks to improve soil health and retain moisture and we harvest rainwater with small lakes to keep the soil moist through dry seasons.


Rain water resovoir 1of 2
Yara Plantations, Marawila
2026
50%
of KAP plantations practice regenerative agriculture.
2029
100%
of KAP plantations will practice regenerative agriculture.

A CSR initiative focused on minimising environmental impact and creating lasting ecological value for future generations through responsible forestry and sustainable environmental practices.

growing a greener tomorrow

50,000

trees planted by 2030

25,000+

trees planted by 2026







A TREE FOR LIFE

Kandalama Agro Products

"a tree for life"

growing a smarter tomorrow

A CSR initiative focused on uplifting children in rural and underserved communities through infrastructure development, financial support, and soft skills development programmes.

62 scholarships

250 students in coaching & mentoring



1,500 stationary distribution

5,000 students from 35 Schools benefting from Sustainable Waste Management Initiations

"shilpabhisheka"

growing a better tomorrow



KAP
CSR
for a better tomorrow

At KAP, we believe true success lies in growing together. Our journey is shaped by the people and communities behind everything we do, and we see it as our responsibility to give back with gratitude and purpose.

Through our community initiatives, we strive to uplift lives, create opportunities and nurture hope for a better tomorrow. Because to us, growth means more when it is shared, and success is most meaningful when it touches lives beyond our own.

"

Good intentions are easy to claim. We believe they should be proven.

At KAP, our purpose is simple: enabling natural and healthy living through great products. It's why we get up in the morning and how we want to be judged.

It starts with people and palms. Our coconuts come from farming families across Sri Lanka, whose generations of care nurture the trees behind every product we make.

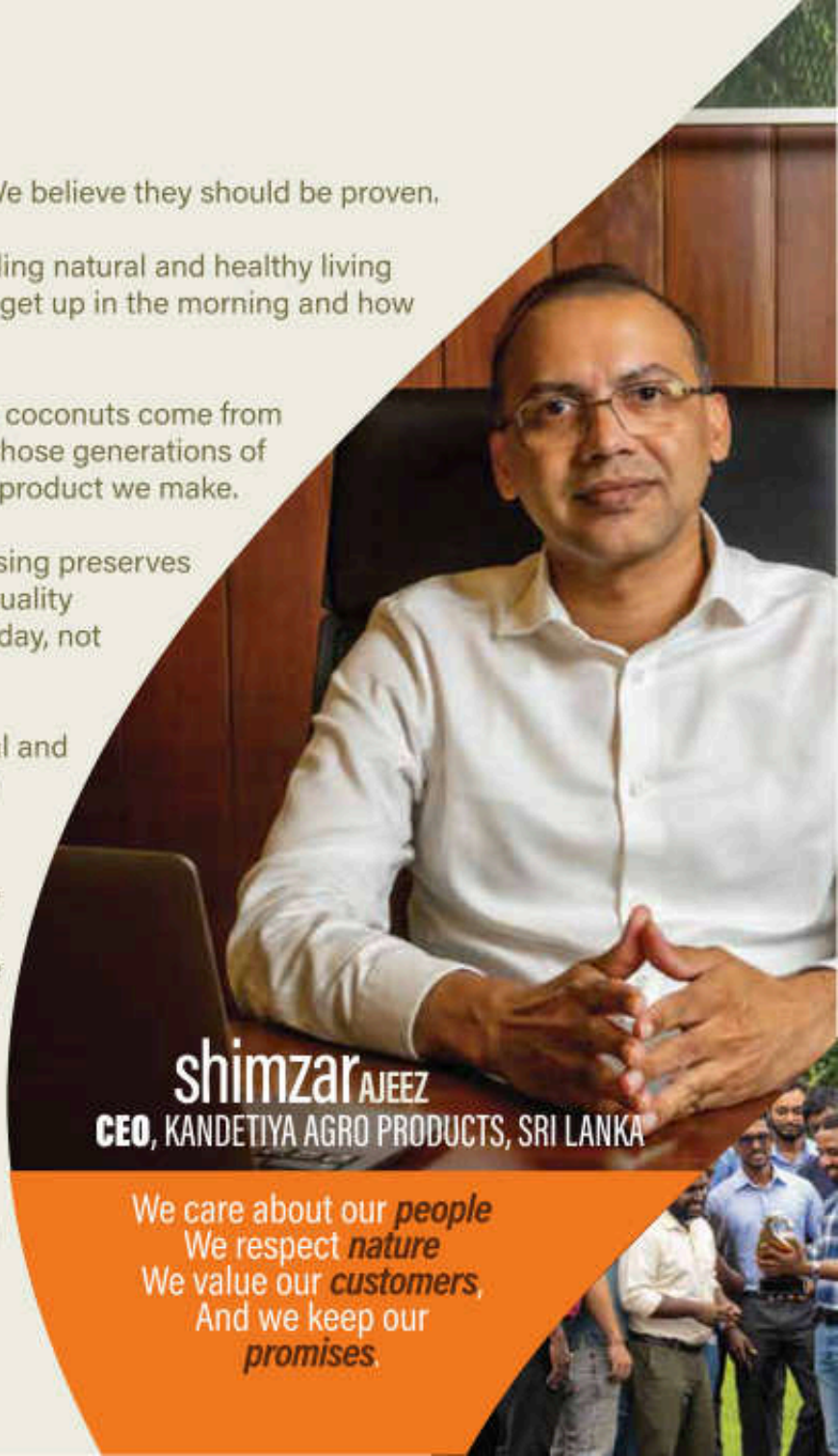
We let nature lead. Our UHT processing preserves coconut's natural goodness, while quality remains part of how we work every day, not just on audit day.

BRCGS AA, Organic, Fairtrade, Halal and Kosher certifications independently validate our commitment.

We believe happy, motivated people make better food. Our team takes pride in every shipment, earning the trust of partners across Europe, the Americas, the Middle East and Asia.

Our journey is from success to significance. Being the biggest matters less to us than being worth choosing.

"



making *good*, credible

