



**SourceOne**  
beyond outsourcing

**THE MOST RELIABLE  
OUTSOURCING PARTNER  
IN SRI LANKA**

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A brand owned by  
JFS Holdings Limited





Doorway to outsourcing services across the world

## OVERVIEW

SourceOne has been recognized as one of the top 20 BPO companies in Sri Lanka recently by Outsource Accelerator; the world-renowned outsourcing marketplace connecting BPO companies with the globe. SourceOne offers Outsourcing solutions like Virtual Staffing, Profession Employer Organization (PEO), Employer of Record (EOR), and Business Process Management for corporations worldwide.

JFS Holdings Limited owns the SourceOne brand and will become a fully owned subsidiary of JFS in weeks' time. JFS is currently in the process of getting listed at the Second Board of Colombo Stock Exchange. We are honored to have received four consecutive awards during the 2021/22 FY including TAGS and National Export Awards. Our strong foundation is evident with a share capital of 163 million LKR, positioning us for continued success and stability.

## OUR VALUES

We encourage a fun and welcoming work atmosphere at SourceOne, where all employees can grow without any discrimination. We promote an inclusive culture and train our employees to establish a human connection with each client and prioritize their needs.



Integrity



Excellence



Adaptability



Teamwork



Dynamic



Innovation

## FINANCIAL INSIGHTS - 2022/23 FY

Revenue

Rs. **228** Mn

Gross Profit

Rs. **100** Mn

Net Profit

Rs. **39** Mn

Total Assets

Rs. **242** Mn

## OUR MEMBERSHIPS

Privileged to be a member of renowned chambers and professional organizations that uphold industry standards and foster collaboration. We value the opportunity to contribute to these communities to enhance our services.





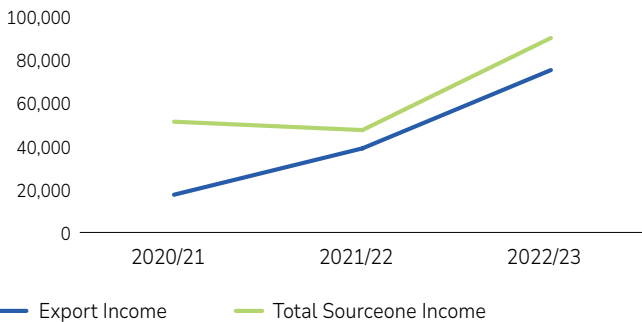
## STRONG CLIENTS



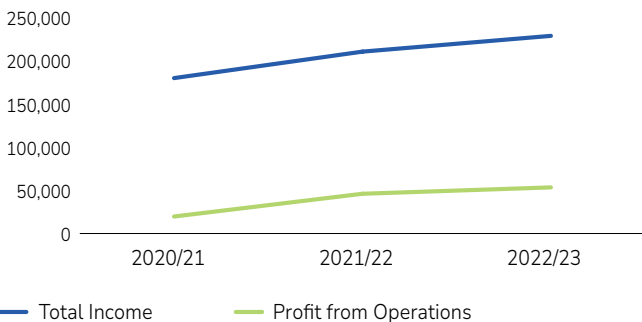
## OUR SERVICES

- Virtual Staffing
- Employer of Record (EOR)
- Professional Employer Organization (PEO)
- IT Staff Augmentation/Dedicated Teams

### Sourceone Income (Rs. '000)



### Total Income & Profit from Operations - JFS (Rs. '000)



## WHY SOURCEONE



Zero Labour Complains



Cost-effective



Robust Data Security



Reliable Support

## AWARDS



JFS has received 4 awards in a row for the fiscal year 2021/22 recognizing our commitment to Excellence, Compliance, Transparency, Innovation, and Customer Satisfaction.



**National Business Excellence Awards 2023 by National Chamber of Commerce(NCC) - Sector Merit Award, ICT/BPO sector**



**TAGS Awards (Annual Report Awards) 2022 by CA Sri Lanka - Compliance Award, Service Sector**



**Achievers' Awards 2022 by Ceylon National Chamber of Industries (CNCI) - Silver Award, Medium Category Service Sector**



**National Export Awards 2022 by National Chamber of Exporters(NCE) - Silver Award in the medium business category for Business & Professional Services Exports**





## JOINT VENTURES WITH PHILIPPINE & NEPAL



We are expanding our reach beyond Sri Lanka to accommodate different time zones and cost considerations. In pursuit of this objective, SourceOne is currently in the due diligence level with Highpoint Services Network Philippines Inc. (HSN). HSNP specializes in offering ICT/BPO services and solutions and operates as a subsidiary of Acer Inc., with its headquarters based in Taiwan.



SourceOne is in the discussion level with Kantipur Management Private Limited (KMPL) in Nepal, specializing in BPO services and Contact Center operations. The objectives of this joint venture are to provide diverse and cost-effective solutions to our existing and future clientele. They serve diverse industries within Nepal; serve Telecom, ISP, and Government Agencies with BPO mainly for Contact Center Management solutions.

## ISO PROGRESS

JFS is currently in the process of implementing ISO 27001, the standard for information security management. We have already taken significant steps towards compliance and are diligently working towards completing the process and obtaining the certification by December 2023.

## DESTINATIONS



USA



UAE



Netherlands



Qatar



Singapore



New Zealand



Ghana

## REVIEWS AND RECOGNITIONS

We have received notable reviews and recognition on prominent platforms like Outsource Accelerator, Clutch, and Good Firms. These platforms have acknowledged our expertise and reliability in delivering outstanding outsourcing services. With top rankings and positive client reviews, we have established ourselves as a trusted and highly regarded company in the industry.

### Outsource Accelerator

Outsource Accelerator is a platform that connects the global outsourcing community. As the world's leading aggregator marketplace for outsourcing, it acts as a bridge between top outsourcing suppliers and businesses worldwide, helping businesses to explore, build, and manage offshore teams. With Outsource Accelerator, companies can easily access and collaborate with trusted outsourcing providers, enabling them to streamline their operations and achieve greater efficiency.

### One of the top 20 BPO companies in Sri Lanka in 2023

[\(https://www.outsourceaccelerator.com/guide/top-bpo-companies-in-sri-lanka/\)](https://www.outsourceaccelerator.com/guide/top-bpo-companies-in-sri-lanka/)

### Clutch

Clutch is a trusted outsourcing platform that connects businesses with reliable ICT/BPO service providing entities. They assist companies in clarifying their objectives and provide guidance for successful ICT/BPO projects. Whether it's complex projects or ongoing maintenance, Clutch helps find providers that align with time zones and offer responsive services. Additionally, Clutch is a valuable resource for finding ATO prevention, cloud consulting, and cybersecurity companies.

With Clutch, clients can choose outsourcing companies based on verified reviews, ensuring they work with the best and most trustworthy providers.

### Good Firms

GoodFirms is a trusted outsourcing platform for businesses looking to keep up with evolving trends. They offer a customized list of top outsourcing service companies based on quality, reliability, and ability. Clients can select outsourcing partners based on reviews, ensuring they find the best and most trustworthy company.



Please scan this QR code for further details

**SourceOne**  
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