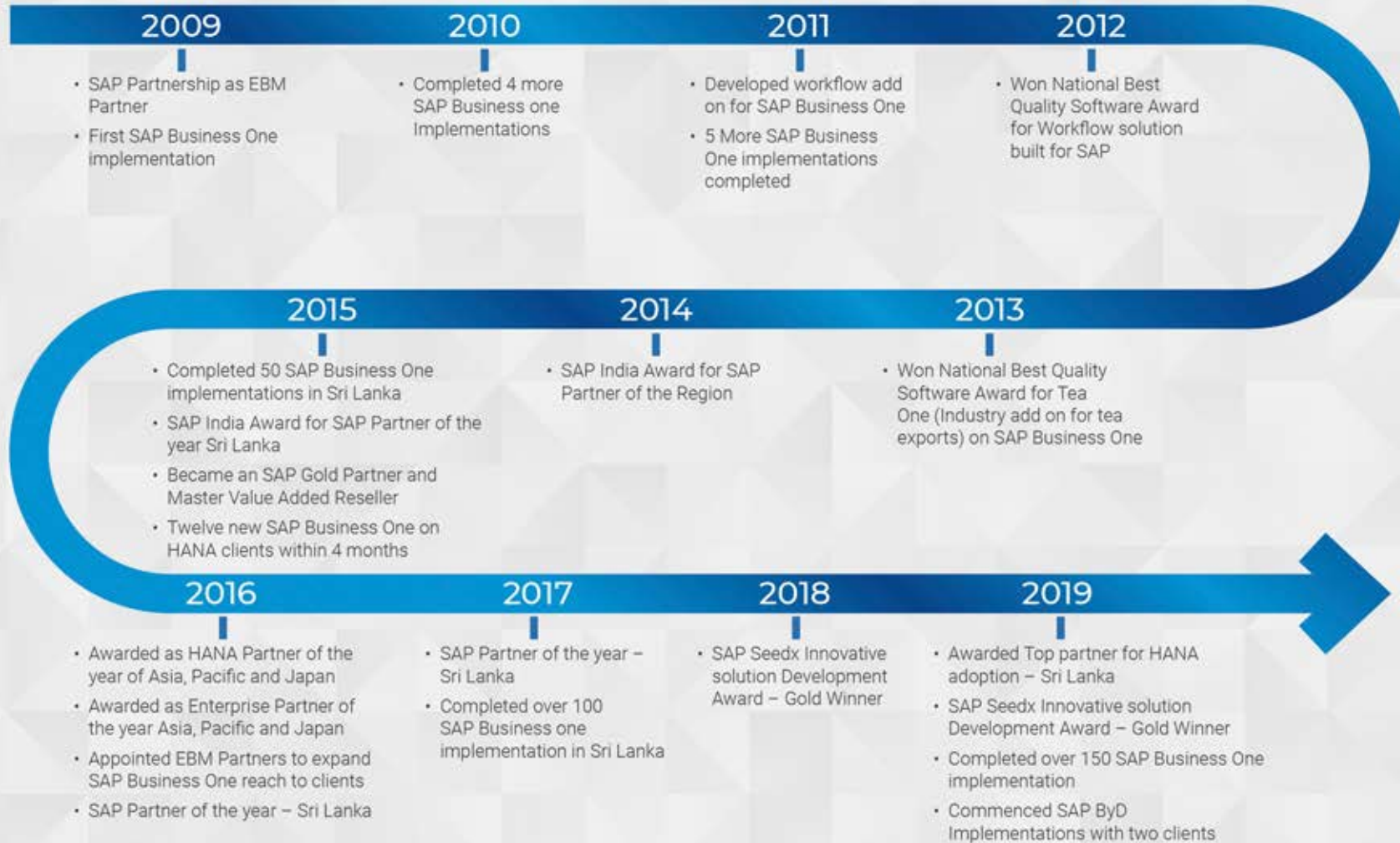# PRISTINE
LET US CHEER UP YOUR BUSINESS

Pristine Solutions
CORPORATE PROFILE

In this fast-moving world, we combine a wide industry experience to capture the latest in technology & novelty in design, into information system solutions that meets the demands of corporate dynamism, to offer positive benchmark results. This journey began in 2005 as an idea to provide differentiated high-quality support services and software development to medium to large enterprises.

With over 160 clients to date and growing cliental, we focus on categories of software that bring Leadership, Innovation & Creativity, such as. ERP, POS, Mobile for Sales Force Automation, Advances Manufacturing & Industry Specific cross verticals.

Microsoft Partner
Microsoft

SAP
Gold Partner

Our Journey with SAP

2009
- SAP Partnership as EBM Partner
- First SAP Business One implementation

2010
- Completed 4 more SAP Business one Implementations

2011
- Developed workflow add on for SAP Business One
- 5 More SAP Business One implementations completed

2012
- Won National Best Quality Software Award for Workflow solution built for SAP

2015
- Completed 50 SAP Business One implementations in Sri Lanka
- SAP India Award for SAP Partner of the year Sri Lanka
- Became an SAP Gold Partner and Master Value Added Reseller
- Twelve new SAP Business One on HANA clients within 4 months

2014
- SAP India Award for SAP Partner of the Region

2013
- Won National Best Quality Software Award for Tea One (Industry add on for tea exports) on SAP Business One

2016
- Awarded as HANA Partner of the year of Asia, Pacific and Japan
- Awarded as Enterprise Partner of the year Asia, Pacific and Japan
- Appointed EBM Partners to expand SAP Business One reach to clients
- SAP Partner of the year – Sri Lanka

2017
- SAP Partner of the year – Sri Lanka
- Completed over 100 SAP Business one implementation in Sri Lanka

2018
- SAP Seedx Innovative solution Development Award – Gold Winner

2019
- Awarded Top partner for HANA adoption – Sri Lanka
- SAP Seedx Innovative solution Development Award – Gold Winner
- Completed over 150 SAP Business One implementation
- Commenced SAP ByD Implementations with two clients

Our Team

A blend of diverse skills, mastered in variety of industry experiences. Our core strength is in our highly talented and motivated team of professionals. Our teams consistently search beyond the realm of conventional solution architecture and design to find the best fit and new perspective leading to unique and effective solutions. We are fully-fleged with 3 implementation teams with 30 ERP cunsultants, more than 40 experts in the development team and a 20 memeber team dedicated to after-go-live services & support; Pristine has qualified professional with experience in both local and international projects.

The Intelligent Enterprise

To help businesses become intelligent enterprises and achieve breakthrough outcomes, SAP provides three essential components.

Intelligent Suite
Will offer unparalleled, breakthrough business value

We provide intelligent, integrated applications that enable our customers to automate their day-to-day business processes and better interact with their customers, suppliers, and employees. These applications are industry specific, global, and applicable to large enterprises and to small and midsize enterprises.

Digital Platform
Will enable data-driven intelligence and innovation

With SAP® Cloud Platform and SAP HANA Data Management Suite, we facilitate the collection, connection, and orchestration of data, as well as the integration and extension of processes within the intelligent suite.

Intelligent Technologies
Will embed intelligence in applications and facilitate new co-innovations

With SAP Leonardo technologies, we embed intelligent technologies in our customers' core processes, enabling them to use their data to detect patterns, predict outcomes, and suggest actions. For customers who want to innovate even faster, we offer industry innovation kits and open innovation services, which apply design thinking methodologies to new business models by industry.

SAP Business One

An affordable application, comprehensive solution that provides functionality for every core process you need to run your entire business. SAP Business One supports integrated management functions without the need for separate installations and complex integration of multiple modules.

Meet the Digital Core for SMEs

Analytics

Cloud Technologies

Mobile Technologies

Internet of Things (IoT)

Big Data

Machine Learning

Management & Administration

Purchasing & Operations

Accounting & Financials

CRM, Sales & Service

Inventory & Distribution

Project & Resource management

Production & MRP

SAP Business One®

SAP Business ByDesign

The platform to turn growth potential into real results for fast-growing businesses. This cloud-based ERP solution connects every function across your company to time-tested best practices and in-depth analytics. You'll get the foundation to scale and compete without the complexity and cost, so you can grow your business your way.

SAP ®Business **ByDesign**®

Next-gen user experience
New way of interaction driven by natural language processing and intelligent assistants

Digital assistants

Mobile
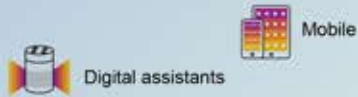
Process automation
Elimination of repetitive, predictable tasks to allow focus on value-adding activities

Predictive analytics

Digital boardroom

Internet of Things

Next-gen best practices
New business models and processes enabled by digitalization and new technology

Machine learning

Blockchain

SAP Cloud Applications Studio

SAP Cloud Platform

Business configuration and key user extension

SAP Cloud Platform Integration Suite

Extend in-app

Extend side-by-side

Configure and adapt

Human Resources

Financials

CRM

SAP Business ByDesign
Integrated Cloud Suite

Sourcing

Supply Chain

Project Management

+ Solution Extensions
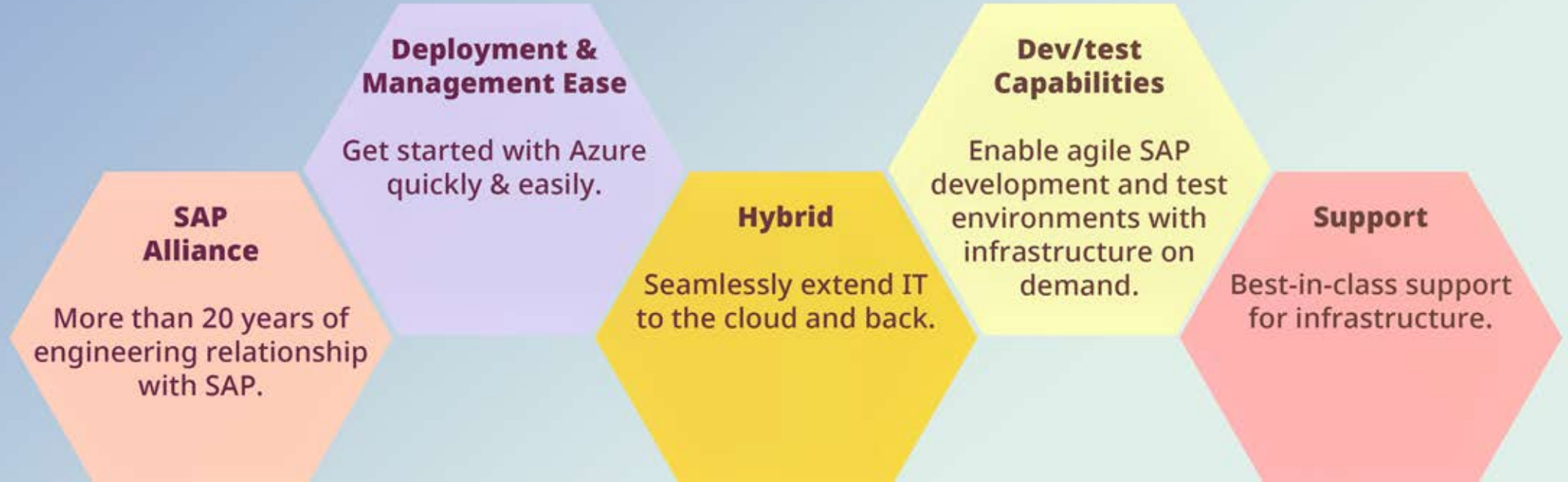
Connect

Business process and technical platform

Microsoft Azure

As the digital era we know of is evolving & the "new normal" is shifting things we do to a whole new level digitally, it's best advisable that all SAP Business One users migrate to Microsoft Azure.

Moving SAP Business One to Microsoft Azure supports and enables integration with all of an organization's modern workplace tools. The business gains extra security with identity management, reduces costs with lower TCO, and makes it easier for your workers to perform their tasks.

Pristine Solutions' partnership with SAP and Microsoft empowers us to assess, plan and execute full-fledged migrations of SAP Business One systems to the Azure cloud platform.

Deployment & Management Ease

Get started with Azure quickly & easily.

Dev/test Capabilities

Enable agile SAP development and test environments with infrastructure on demand.

SAP Alliance

More than 20 years of engineering relationship with SAP.

Hybrid

Seamlessly extend IT to the cloud and back.

Support

Best-in-class support for infrastructure.

Industries

We support **more than 130 industries** including Tea, Apparel, Trading and Distribution, Logistic, Project Management and construction, Printing & Packaging, Food & Beverage, Information Technology, Sales, Health Care Industry & hospitals, automotive, poultry, plastic, media, retail and industrial institutions.

Helping companies universally to reach their highest potential by providing the most suitable technology solutions and services.

SAP Gold Partner · Microsoft · SAP S/4 HANA · SAP Business ByDesign · SAP Business One

ShipStation · FOCUSED IMPRESSIONS · BIGCOMMERCE · Azure

SFA Sales Force Automation · LogisticOne · TeaOne · AgriOne Farm Detector · hris

Pristine Analytics Solutions

An integrated experience that lets you discover, analyze, plan, predict, and collaborate.
This creates a data-driven culture with business intelligence; enabling anyone at any level of the organization to make decisions.
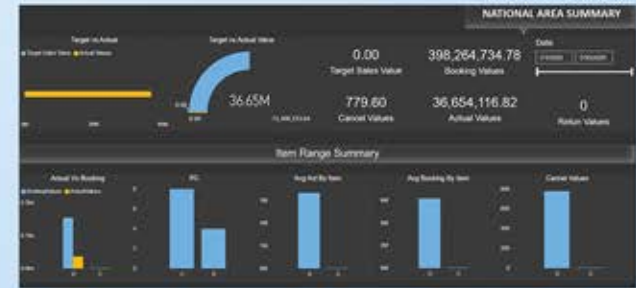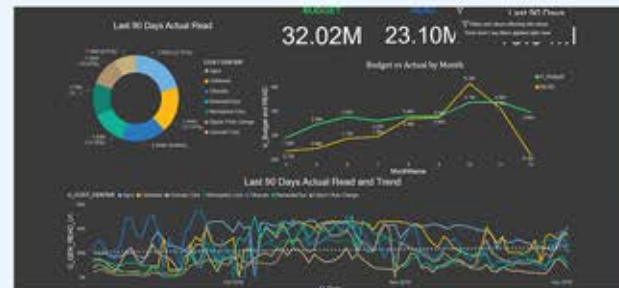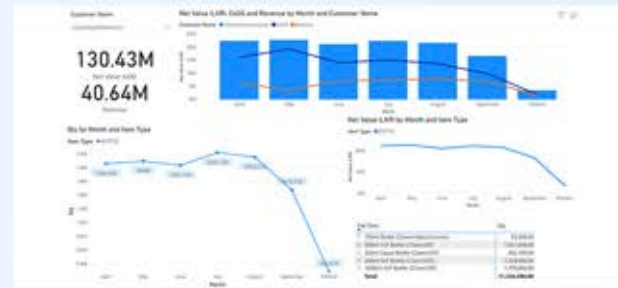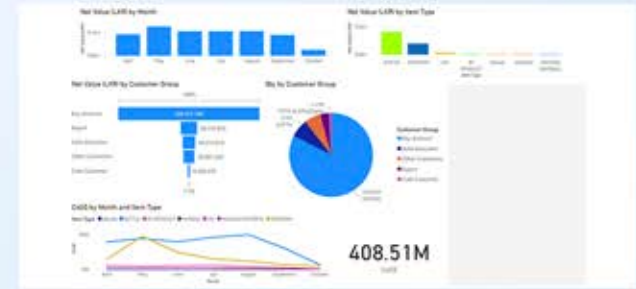
Industry Verticals

Agri One

Agri One by Pristine Solution is a comprehensive, integrated business solution designed specifically for agriculture- industrial organizations to support the full life cycle of agriculture operations with highly scalable, tightly integrated solution that empowers both farm and buyer managers to make timely, intelligent business decisions based on accurate, up-to-the-minute data.

AgriOne
Farm Detector

LogisticOne

Logistics & Warehouse Management Solution is a complete Enterprise Resource Planning system for managing inventory, warehouse space, and procurement. Manage your logistics from wherever you are, all while improving your customer service.

LogisticOne

SFA

Our proprietary solution, Pristine Sales Force Automation (Pristine SFA) is an integrated system for mobilizing your sales and distribution operations in the cloud.

SFA
Sales Force Automation

TeaOne

Tea exporters, Tea Auctioneers and Tea plantation are three different variants of the same value chain, each of which has its own unique requirements and pain points to address. Except for SAP Business One, no solution has identified or catered to requirements of all three stakeholders of Tea value chain.

TeaOne

Real-time reports and automation equips Technomedics International for growth with SAP Business One

Challenges and Opportunities

· Operating since 1996, Technomedics International locally-developed enterprise resource planning (ERP) solution was no longer meeting the needs of the growing business
· Lack of transparent reporting and inaccurate data
· Reconciling data across the business and resolving IT issues was wasting resources
· Efficiency levels of the overall operation drastically gone down

Why SAP and Pristine

· Providing one comprehensive platform to run end-to-end business operations, SAP Business One is a scalable long-term solution that can easily be tailored for changing needs
· SAP Gold Partner Pristine Solutions are experts in using SAP Business One to implement ERP solutiuons with proven healthcare experience

Results

· Centralising data and systems across the business streamlined reporting, reduced errors and eliminated several manual processes
· With high-end functionality out of the box, deployment was fast and efficient
· In-built best practices and process reengineering boosted efficiency enterprise-wide
· Real-time reporting dashboards helps the growth of the business by delivering reliable data for decision making and investments
· Integrated financials and operations helps budgeting, resourcing and planning for growth

" SAP Business One brings best practices with the execution of process reengineering to make decisions for future expansions and investments more reliably which helps the growth of the business. "

Mr Nishad Janaka, Assistant General Manager – IT, Technomedics International (Pvt) Ltd.

Technomedics
Healthcare Solutions

Technomedics International
(Colombo, Sri Lanka)

Employees
~150-200

Products and Services
Provider of medical infrastructure, healthcare equipment & devices, and turnkey solutions to hospitals with consulting

Website
www.technomediclk.com

Smooth Business Operation with Greater Security of Valuable Data

Before: Challenges and Opportunities
- Confidentiality of valuable Data couldn't be controlled.
- Flow of processes such as Purchase, Sales, Returns etc. were not mapped in the system.
- Real-time Reports of the business weren't available.

Why SAP Business One and Pristine Solutions
- SAP Business One – HANA system gives a solution to all our challenges.
- Pristine Solutions gives us perfect solution with their expertise.

After: Value-Driven Results
- Confidential Data 100% secured
- Greater level of control in User access
- Almost 100% on-time reports

Global Vision

Vision Care Optical Services
Colombo, Sri Lanka.

Employees
50 - 200

Products & Services
Offering the latest in frame and lens technology & hearing aids from the world's leading manufacturers.

Website
www.globalvision.lk
www.visioncare.lk

Healthcare business gets a dose of efficiency with real-time analytics powered by SAP Business One

Challenges and Opportunities

- Manual processes and disconnected systems were holding back Biomed Scientific in terms of meeting the high quality standards of the healthcare industry and growing the business
- Manual data entry was using up resources and slowing productivity
- Reporting was delayed and prone to errors with a manual system
- Lack of automated reporting meant there was no real-time data for decision making and no tracking of success criteria measurements for employees

Why SAP and Pristine

- As well as being a proven finance and accounting solution ideal for the healthcare industry, SAP Business One for HANA provides analytics and interactive analysis
- SAP Gold Partner Pristine Solutions demonstrated an in-depth understanding of the healthcare industry and requirements of Biomed Scientific – working as a team on a successful implementation

Results

- By integrating and centralising systems and databases, SAP Business One delivers a comprehensive solution for the business, with potential to encompass the wider group of companies
- Real-time analytics and reporting dashboards for key financial and operational metrics enable fast, informed decisions across departments
- Employee KPIs and department goals are defined and tracked down to individual level ensuring accountability and improving performance
- Significantly faster data search using HANA's in-memory computing and big data analytics

" Quality information management systems play a key role at Biomed Scientific and SAP solutions bring single integrated business solutions to sort out business operations and future direction. "

Mr Indika Gamage, General Manager- Finance, Biomed Scientific.

BIOMED SCIENTIFIC
At the heart of healthcare

Biomed Scientific
(Colombo, Sri Lanka)

Employees
~150-200

Products and Services
Provide specialist healthcare solutions, products and technical services to healthcare laboratories

Website
www.biomed-sl.com

International Presence

America

Central Africa

Maldives

Sri Lanka

Bangladesh

Fiji

Australia

PRISTINE
Let us Cheer up Your Business

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