

# MARKET AND COUNTRY BRIEF

## Germany

# 2022



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Sri Lanka Export Development Board  
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## 1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & GERMANY

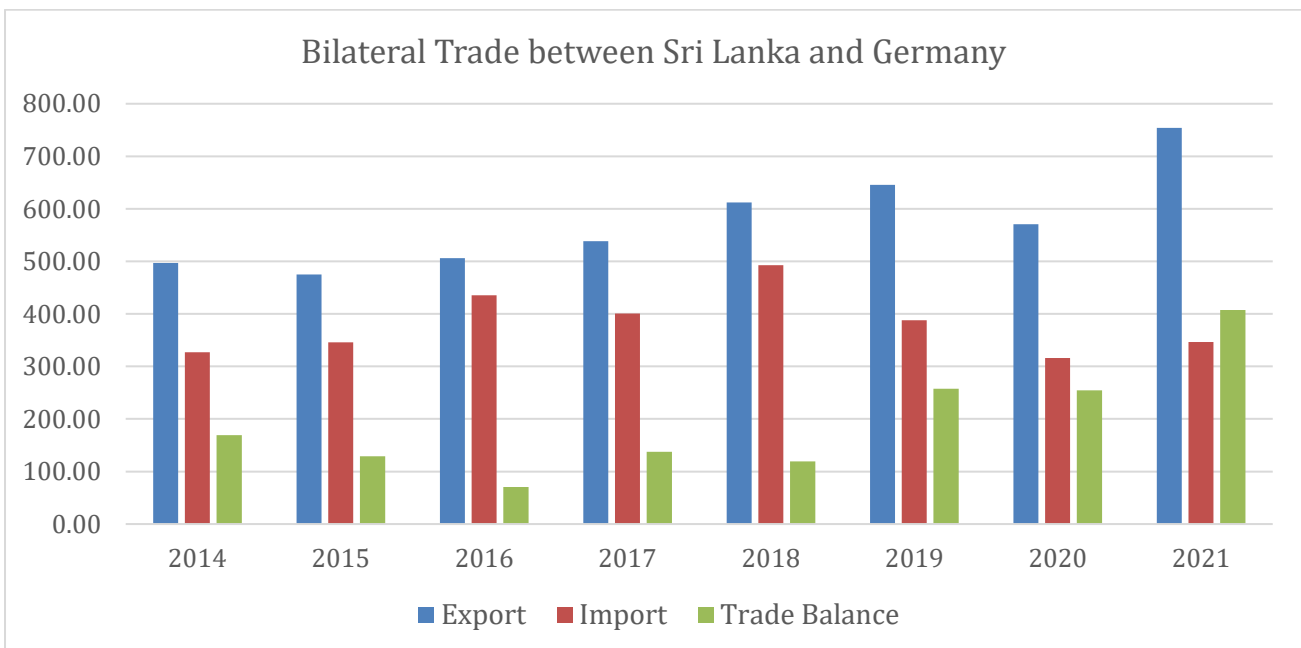
Germany is the 4<sup>th</sup> export destination for Sri Lanka. Total export value from Sri Lanka to Germany was USD 754.11 Mn in 2021 and total imports from Germany to Sri Lanka for the same period were USD 346.67 Mn. Sri Lanka's exports to Germany have increased by 32.2 % in 2021 compared to the year 2020.

Sri Lanka's main export products to Germany in 2021 were Apparel, Pneumatic & Retreated Rubber Tyres & Tubes, Industrial & Surgical Gloves of Rubber, Liquid Coconut Milk, Other Electrical & Electronic Products, Made-Up Textile Articles, Frozen Fish, Tea in Bulk, Motor Vehicles & Parts and Coconut Oil.

## 2. SRI LANKA'S BILATERAL TRADE WITH GERMANY (2014-2021)

*Values in USD Million*

Year	Export	Import	Trade Balance
2014	496.73	327.21	169.52
2015	474.78	345.73	129.05
2016	505.91	435.39	70.52
2017	538.42	400.59	137.83
2018	612.35	492.8	119.55
2019	645.74	388.04	257.7
2020	570.39	316.04	254.35
2021	754.11	346.67	407.44



*Source: Sri Lanka Customs*

### 3. SRI LANKA'S TOP EXPORT PRODUCTS TO GERMANY (2019-2021)

*Values in USD Million*

No	Product	2019	2020	2021	% Avg. Growth
1	Apparel	310.92	247.41	307.89	-0.49
2	Rubber Finished Products	109.57	96.55	136.98	11.17
3	Coconut Kernel Products	27.9	45.45	53.28	32.34
4	Electrical & Electronic Products	25.09	25.78	36.24	18.38
5	Transport Equipment & Parts	20.71	17.75	28.28	15.59
6	Edible Fish Products	13.54	16.4	24.53	29.72
7	Toys, Games & Sport Requisites	19.16	15.18	22.57	8.2
8	Made-Up Textile Articles	7.88	7.69	21.7	50.67
9	Tea in Bulk	20.01	20.22	20.84	2.03
10	Tea Packets	14.2	11.53	11.49	-10.6
11	Yarn and other Textile Articles	4.1	4.01	8.4	35.8
12	Coconut Shell Products	6.68	5.16	7.21	3.79
13	Articles Apparel & Clothing of Leather	10.17	6.66	6.18	-24.86
14	Pepper	6.64	4.67	6.03	-4.81
15	Coconut Fiber Products	4.72	4.35	4.62	-1.15
16	Natural Rubber	2.15	1.92	4.08	32.03
17	Other Engineering Products	2.66	3.36	3.91	19.26
18	Cinnamon	3.65	2.77	3.26	-5.54
19	Other Manufactures nes	2.83	2.18	3.21	6.21
20	Nutmeg & Mace	1.6	2.22	3.13	33.37
	Other Products	31.56	29.13	40.28	12.2
	<b>Total :</b>	<b>645.74</b>	<b>570.39</b>	<b>754.11</b>	<b>7.76</b>

*Source: Sri Lanka Customs*

#### 4. SRI LANKA'S TOP IMPORT PRODUCTS FROM GERMANY (2019-2021)

*Values in USD Million*

No	Product	2019	2020	2021	% Avg. Growth
1	Electrical & Electronic Products	109.86	106.31	113.8	1.76
2	Chemical Products	66.51	67.02	101.66	21.21
3	Other Manufactures nes	20.84	16.03	24.74	8.58
4	Plastic Products	15.8	13.9	17.67	5.6
5	Woven Fabrics	15.03	13.99	12.93	-7.51
6	Other Paper & Paper Products	15.36	12.01	12.33	-10.98
7	Other Products of Base Metal	12.97	11.65	10.21	-11.94
8	Processed Food	7.72	10.49	8.41	4.24
9	Yarn and other Textile Articles	5.32	5.94	6.79	12.25
10	Rubber Finished Products	2.96	2.17	3.69	11.07
11	Plants and Parts of Plants	3.74	3.45	3.63	-1.62
12	Transport Equipment & Parts	79.14	26.28	3.38	-157.67
13	Synthetic Rubber	3.87	2.99	3.15	-10.2
14	Animal Feed	0.61	1.5	2.73	74.55
15	Refined Copper & Lead Alloys	0.62	0.41	2.41	67.67
16	Other Mineral Products	1.7	3.55	2.39	17.11
17	Tools, Implements, Cutlery & Parts	3.44	1.81	2.35	-18.98
18	Scrap of Ferrous, Aluminum, Copper & Other Metals	1.69	1.01	2.06	10.05
19	Nails, Screws, Bolts & Nuts of Metal	1.88	1.34	1.77	-2.8
20	Unmanufactured Tobacco	0.52	0.35	1.07	35.98
	Other Products	18.48	13.86	9.49	-33.32
	<b>Total :</b>	<b>388.04</b>	<b>316.04</b>	<b>346.67</b>	<b>-5.64</b>

*Source: Sri Lanka Customs*

## 5. POTENTIAL PRODUCTS FROM SRI LANKA TO GERMANY

- Brassieres,
- Gloves with plastics/rubber, knit/crochet
- T-shirts & vests, knit/crochet, nes
- Women's trousers & shorts of synthetic fibres, knit/crochet
- Black tea, packings >3kg
- Women's briefs & panties of cotton, knit/crochet
- Women's briefs & panties of man-made fibres, knit/crochet
- Women's trousers & shorts of cotton, knit/crochet
- Men's shirts of cotton
- Black tea, packings <=3kg

## 6. TOP SRI LANKAN EXPORTERS TO GERMANY- 2021

No	Company Details	Products Exported within this Period
1	BRANDIX APPAREL LTD	Apparel
2	CAMSO LOADSTAR PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes, Motor Vehicles & Parts, Gaskets, Washers, Seals etc. of Hard Rubber
3	A T G LANKA PVT LTD	Apparel, Made-Up Textile Articles
4	INDUSTRIAL CLOTHINGS LTD	Industrial & Surgical Gloves of Rubber, Apparel, Cartons, Boxes & Bags
5	HIRDARAMANI INTERNATIONAL EXPORTS PVT LTD	Apparel
6	DIAL TEXTILE INDUSTRIES LTD	Apparel, Other Electrical & Electronic Products
7	LALAN RUBBERS PVT LTD	Industrial & Surgical Gloves of Rubber, Apparel, Gaskets, Washers, Seals etc. of Hard Rubber, Sacs & Bags of Plastics
8	EU RETEC PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes
9	EMJAY INTERNATIONAL PVT LTD	Apparel
10	NORTH MANUFACTURING PVT LTD	Made-Up Textile Articles, Woven Fabrics, Other Products of Plastics
11	VOGUE TEX PVT LTD	Apparel
12	NORWOOD FASHIONS PVT LTD	Apparel

13	FLINTEC TRANSDUCERS PVT LTD	Other Electrical & Electronic Products
14	AQUA DYNAMICS PVT LTD	Other Toys, Games & Sport Requisites, Travel Goods, Bags etc., Made-Up Textile Articles, Woven Fabrics, Other Manufactures nes, Cartons, Boxes & Bags, Other Products of Plastics
15	PARADISE TOYS PVT LTD	Stuffed Toys, Made-Up Textile Articles, Apparel, Other Toys, Games & Sport Requisites, Mattresses & Mattress Supporters, Other Manufactures nes, Other Products of Plastics, Footwear, Cartons, Boxes & Bags, Woven Fabrics, Labels Printed or Not, Lamps and Lighting Fittings, Yarn and other Textile Articles, Jewellery Boxes, Cloth Hangers and Handicraft

*Source: Sri Lanka Customs*