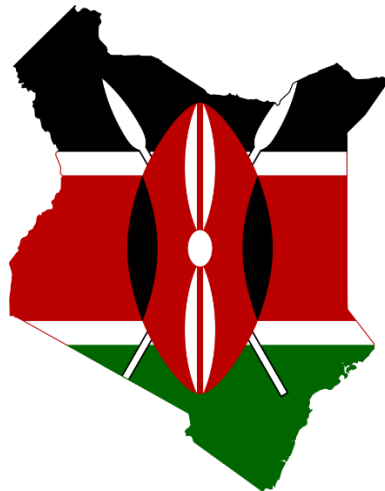


MARKET AND COUNTRY BRIEF

Kenya

2022



PREPARED BY
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Sri Lanka Export Development Board
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Contents

| | |
|--|----------|
| 1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & KENYA | 1 |
| 2. SRI LANKA'S BILATERAL TRADE WITH KENYA (2017-2021)..... | 1 |
| 3. SRI LANKA'S TOP EXPORT PRODUCTS TO KENYA (2019-2021) | 2 |
| 4. SRI LANKA'S TOP IMPORT PRODUCTS FROM KENYA (2019-2021) | 3 |
| 5. POTENTIAL PRODUCTS FROM SRI LANKA TO KENYA..... | 3 |
| 6. TOP SRI LANKAN EXPORTERS TO KENYA- 2021 | 4 |

1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & KENYA

Kenya is the 44th export destination for Sri Lanka. Total export value from Sri Lanka to Kenya was USD 39.87 Mn in 2021 and total imports from Kenya to Sri Lanka for the same period were USD 4.58 Mn Kenya is the 70th import origin for Sri Lanka in 2021.

Sri Lanka's exports to Kenya has increased by 46.31 % in 2021 when compared to the year 2020. Imports from Kenya has also increased by 6.39 % in 2021 when compared to the year 2020.

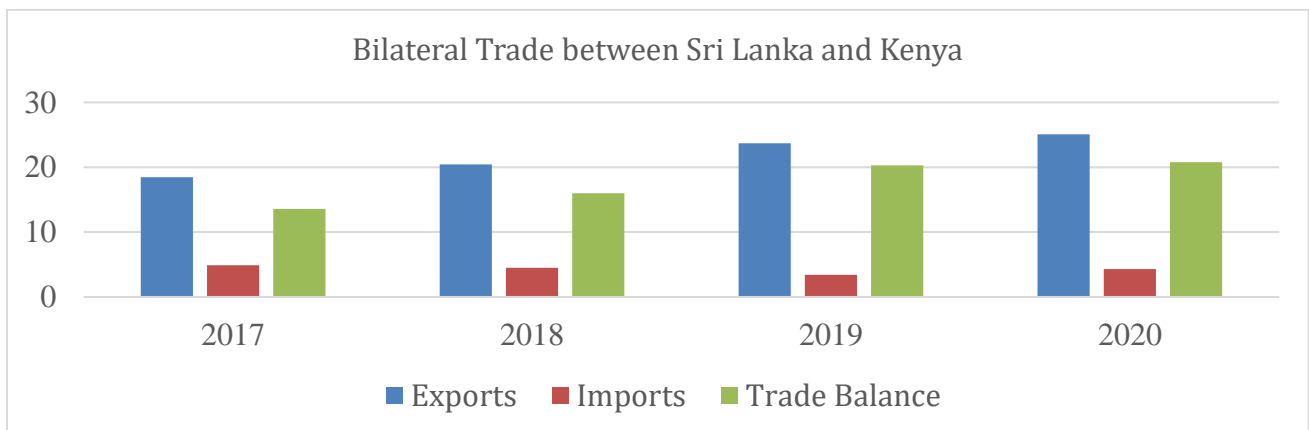
Sri Lanka's main export products to Kenya in 2021 were Woven Fabrics, Cartons, Boxes & Bags, Yarn and other Textile Articles, Labels, Paper & Paper Products, Products of Plastics, Boat Building, Envelopes, Letter Cards, Post Cards, Animal Feed, Products of Base Metal, Pneumatic & Retreated Rubber Tyres & Tubes, Printed Books & Matter, Electrical & Electronic Products.

Sri Lanka's main imports products from Kenya in 2021 were Tea, Pharmaceutical Products, Vegetable Textile Fibres, Paper Yarn, Woven Fabrics of Paper Yarn, Green Tea, Electrical & Electronic Products, Woven Fabrics, Buttons, Studs, Fasteners & Similar Products, Yarn and other Textile Articles and Cut Flowers.

2. SRI LANKA'S BILATERAL TRADE WITH KENYA (2017-2021)

Values in USD Million

| Year | Export | Import | Trade Balance | Total trade |
|------|--------|--------|---------------|-------------|
| 2017 | 18.46 | 4.9 | 23.36 | 13.56 |
| 2018 | 20.46 | 4.49 | 24.95 | 15.97 |
| 2019 | 23.67 | 3.39 | 27.06 | 20.28 |
| 2020 | 25.09 | 4.3 | 29.39 | 20.79 |
| 2021 | 39.87 | 4.58 | 44.45 | 35.29 |



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO KENYA (2019-2021)

Values in USD Million

| No | Product | 2019 | 2020 | 2021 | % Avg. Growth |
|----|---|--------------|--------------|--------------|---------------|
| 1 | Woven Fabrics | 5.36 | 7.03 | 14.88 | 50.99 |
| 2 | Cartons, Boxes & Bags | 3.57 | 5.44 | 7.08 | 34.27 |
| 3 | Yarn and other Textile Articles | 1.53 | 2.17 | 4.27 | 51.51 |
| 4 | Labels Printed or Not | 0.54 | 1.54 | 2.44 | 74.89 |
| 5 | Paper & Paper Products | 6.91 | 0.89 | 1.79 | -67.52 |
| 6 | Other Products of Plastics | 1.09 | 1.6 | 1.59 | 18.6 |
| 7 | Boat Building | 0.39 | - | 1.3 | - |
| 8 | Envelopes, Letter Cards, Post Cards | 0.02 | 1.26 | 1.11 | 213.8 |
| 9 | Animal Feed | 0.05 | 0.99 | 0.74 | 136.24 |
| 10 | Other Products of Base Metal | 0.13 | 0.13 | 0.62 | 79.73 |
| 11 | Pneumatic & Retreated Rubber Tyres & Tubes | 0.4 | 0.64 | 0.46 | 6.61 |
| 12 | Printed Books & Printed Matter | 0.69 | 0.33 | 0.44 | -22.5 |
| 13 | Sacs & Bags of Plastics | 0.28 | 0.19 | 0.4 | 18.31 |
| 14 | Electrical & Electronic Products | 0.44 | 0.31 | 0.36 | -9.99 |
| 15 | Coco Peat, Fiber Pith & Moulded products | 0.24 | 0.14 | 0.35 | 18.31 |
| 16 | Activated Carbon | 0.03 | 0.11 | 0.34 | 129.79 |
| 17 | Crepe Rubber | 0.1 | 0.25 | 0.23 | 42.2 |
| 18 | Gaskets, Washers, Seals etc. of Hard Rubber | 0.07 | 0.4 | 0.21 | 54.33 |
| 19 | Other Cereals and its Products | 0.06 | 0.09 | 0.12 | 33.27 |
| 20 | Apparel | 0.13 | 0.02 | 0.09 | -21.13 |
| | Other Products | 1.64 | 1.56 | 1.05 | -22.27 |
| | Total : | 23.67 | 25.09 | 39.87 | 26.07 |

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM KENYA (2019-2021)

Values in USD Million

| No | Product | 2019 | 2020 | 2021 | % Avg. Growth |
|----|---|-------------|------------|-------------|---------------|
| 1 | Other Tea | 3.03 | 3.15 | 4.21 | 16.39 |
| 2 | Pharmaceutical Products | - | - | 0.13 | - |
| 3 | Vegetable Textile Fibres, Paper Yarn, Woven Fabrics of Paper Yarn | 0.06 | 0.03 | 0.1 | 24.29 |
| 4 | Green Tea | - | - | 0.06 | |
| 5 | Electrical & Electronic Products | 0.18 | - | 0.05 | -65.97 |
| 6 | Woven Fabrics | - | - | 0.01 | 51.14 |
| 7 | Buttons, Studs, Fasteners & Similar Products | - | - | 0.01 | - |
| 8 | Yarn and other Textile Articles | - | - | - | - |
| 9 | Cut Flowers | - | - | - | 31.32 |
| 10 | Apparel | - | - | - | 142.54 |
| | Other Products | 0.11 | 1.1 | 0.01 | -112.64 |
| | Total : | 3.39 | 4.3 | 4.58 | 15.08 |

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO KENYA

- Solid/cushion tyres, interchangeable tyre treads
- Food preparations
- Black tea
- T-shirts & vests
- Gloves, of vulcanized rubber
- Surgical gloves
- Brassieres
- Cinnamon
- Vegetable products
- Preparations used in animal feeding

Source: ICT Trade Map -<https://exportpotential.intracen.org/>

6. TOP SRI LANKAN EXPORTERS TO KENYA- 2021

| No | Company Details | Products Exported within this Period |
|----|---------------------------------------|--|
| 1 | TEEJAY LANKA PLC | Woven Fabrics |
| 2 | AMERICAN & EFIRD LANKA PVT LTD | Yarn and other Textile Articles |
| 3 | PRINTCARE UNIVERSAL PVT LTD | Cartons, Boxes & Bags |
| 4 | J F & I PACKAGING PVT LTD | Cartons, Boxes & Bags |
| 5 | SOUTH ASIA TEXTILES LTD | Woven Fabrics |
| 6 | BAM KNITTING PVT LTD | Woven Fabrics |
| 7 | NATURUB EXPORTS INTERNATIONAL PVT LTD | Woven Fabrics, Yarn and other Textile Articles |
| 8 | OCEAN LANKA PVT LTD | Woven Fabrics |
| 9 | FLEXI PRINT PVT LTD | Labels Printed or Not, Other Paper & Paper Products nes |
| 10 | PRINT CARE PLC | Envelopes, Letter Cards, Post Cards, Labels Printed or Not |
| 11 | NEIL FERNANDO AND CO PVT LTD | Boat Building |
| 12 | MIDAYA PACKAGING INDUSTRIES PVT LTD | Cartons, Boxes & Bags |
| 13 | FARMCHEMIE MANUFACTURERS PVT LTD | Animal Feed |
| 14 | L & C PACKAGING INDUSTRIES PVT LTD | Cartons, Boxes & Bags |
| 15 | CEYLON BEVERAGE CAN PVT LTD | Other Products of Base Metal |

Source: Sri Lanka Customs