MARKET AND COUNTRY BRIEF

Oman

2022





PREPARED BY

MARKET DEVELOPMENT DIVISION

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Contents

| 1. | INTRODUCTION TO TRADE BETWEEN SRI LANKA & OMAN | 1 |
|----|---|---|
| 2. | SRI LANKA'S BILATERAL TRADE WITH OMAN (2016-2021) | 1 |
| 3. | SRI LANKA'S TOP EXPORT PRODUCTS TO OMAN (2019-2021) | 2 |
| 4. | SRI LANKA'S TOP IMPORT PRODUCTS FROM OMAN (2019-2021) | 3 |
| 5. | POTENTIAL PRODUCTS FROM SRI LANKA TO OMAN | 4 |
| 6 | TOP SRI LANKAN EXPORTERS TO OMAN- 2021 | 4 |

1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & OMAN

Oman is the 63rd export destination for Sri Lanka. Total export value from Sri Lanka to Oman was USD 15.42 Mn in 2021 and total imports from Oman to Sri Lanka for the same period were USD 117.64 Mn. Oman is the 29th import origin for Sri Lanka in 2021.

Sri Lanka's exports to Oman has increases by 21.46% in 2021 when compared to the year 2020. Imports from Oman has decreased by 40.11% in 2021 when compared to the year 2020.

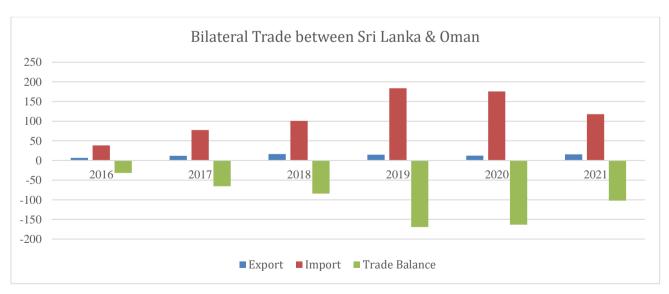
Sri Lanka's main export products to Oman in 2021 were Apparel, Manufactured Tobacco, Switches, Boards & Panels, Animal Feed, Fuel Wood & Charcoal, Coco Peat, Fiber Pith, Industrial & Surgical Gloves of Rubber, Tea Packets, Desiccated Coconut, Products of Base Metal and Fruits.

Sri Lanka's main imports products from Oman in 2021 were Petroleum Gases, Mineral Products, Petroleum Oils, Products of Base Metal, Fertilizers, Products of Plastics, Edible Fish, Organic Chemicals, Glass & Glassware, Miscellaneous Edible Preparations and Frozen Fish.

2. SRI LANKA'S BILATERAL TRADE WITH OMAN (2016-2021)

Values in USD Million

| Year | Export | Import | Trade Balance | Total trade |
|------|--------|--------|---------------|-------------|
| 2016 | 6.53 | 38.35 | 44.88 | -31.82 |
| 2017 | 12.02 | 77.43 | 89.45 | -65.41 |
| 2018 | 16.48 | 100.72 | 117.2 | -84.24 |
| 2019 | 14.63 | 183.95 | 198.58 | -169.32 |
| 2020 | 12.44 | 175.68 | 188.12 | -163.24 |
| 2021 | 15.42 | 117.64 | 133.06 | -102.22 |



3. SRI LANKA'S TOP EXPORT PRODUCTS TO OMAN (2019-2021)

Values in USD Million

| No | Product | 2019 | 2020 | 2021 | % Avg. Growth |
|----|--|-------|-------|-------|------------------|
| 1 | Petroleum Oils | 4.49 | 3.28 | 3.77 | -8.72 |
| 2 | Apparel | 1.46 | 1.25 | 1.52 | 1.68 |
| 3 | Manufactured Tobacco | - | 0.62 | 1.39 | - |
| 4 | Switches, Boards & Panels | 0.45 | 0.21 | 1.06 | 42.36 |
| 5 | Animal Feed | 0.01 | 0.03 | 0.93 | 226.57 |
| 6 | Fuel Wood & Charcoal | 0.32 | 0.65 | 0.92 | 52.86 |
| 7 | Coco Peat, Fiber Pith products | 0.07 | 0.07 | 0.67 | 110.49 |
| 8 | Industrial & Surgical Gloves of Rubber | 0.16 | 0.21 | 0.61 | 68.2 |
| 9 | Miscellaneous Edible Preparations | 0.51 | 0.71 | 0.45 | -6.99 |
| 10 | Tea Packets | 0.56 | 0.35 | 0.45 | -11.65 |
| 11 | Desiccated Coconut | 0.82 | 0.66 | 0.33 | -45.54 |
| 12 | Products of Base Metal | 1.04 | 0.9 | 0.31 | -59.75 |
| 13 | Fruits | 0.76 | 0.43 | 0.28 | -50.01 |
| 14 | Coconut Milk Powder | 0.96 | 0.49 | 0.27 | -62.48 |
| 15 | Coconut Oil | 0.16 | 0.35 | 0.22 | 16.82 |
| 16 | Coir Pads | 0.2 | 0.1 | 0.18 | -6.06 |
| 17 | Bananas | 0.01 | 0.04 | 0.17 | 137.89 |
| 18 | Pneumatic & Retreated Rubber Tyres | 0.19 | 0.23 | 0.14 | -13.54 |
| 19 | Manioc | 0.13 | 0.1 | 0.14 | 4.78 |
| 20 | Alcoholic Beverages | - | - | 0.14 | - |
| | Other Products | 2.33 | 1.78 | 1.47 | -23.05 |
| | Total: | 14.63 | 12.44 | 15.42 | 2.63 |

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM OMAN (2019-2021)

Values in USD Million

| No | Product | 2019 | 2020 | 2021 | % Avg. Growth |
|----|-----------------------------------|--------|--------|--------|------------------|
| 1 | Petroleum Gases | 121.7 | 113.55 | 34.29 | -63.34 |
| 2 | Other Mineral Products | 4.01 | 8.02 | 29.19 | 99.22 |
| 3 | Petroleum Oils | 44.72 | 31.8 | 13.46 | -60.04 |
| 4 | Products of Base Metal | - | 0.83 | 13.15 | 395.25 |
| 5 | Fertilizers | - | 10.07 | 11.87 | - |
| 6 | Products of Plastics | 9.18 | 6.28 | 8.73 | -2.51 |
| 7 | Edible Fish | 0.92 | 2.39 | 1.72 | 31.35 |
| 8 | Organic Chemicals | - | 0.07 | 1.34 | - |
| 9 | Glass & Glassware | 0.01 | 0.29 | 1.24 | 273.2 |
| 10 | Miscellaneous Edible Preparations | 0.44 | 0.27 | 0.64 | 18.27 |
| 11 | Frozen Fish | 0.44 | 0.74 | 0.49 | 5.42 |
| 12 | Cartons, Boxes & Bags | 0.31 | 0.32 | 0.46 | 20.76 |
| 13 | Furniture & Seats | 0.01 | 0.2 | 0.35 | 165.25 |
| 14 | Electrical & Electronic Products | - | - | 0.18 | - |
| 15 | Articles of Stones | 0.08 | 0.02 | 0.12 | 20.31 |
| 16 | Builders Joinery, Flooring Panels | 0.02 | 0.07 | 0.08 | 64.31 |
| 17 | Worked Monumental Stones | 0.16 | 0.04 | 0.08 | -36.31 |
| 18 | Ornamental Fish | - | - | 0.07 | - |
| 19 | Non Alcoholic Beverages | - | - | 0.04 | - |
| 20 | Inorganic Chemicals | - | 0.07 | 0.03 | - |
| | Other Products | 1.94 | 0.63 | 0.1 | -147.07 |
| | Total: | 183.95 | 175.68 | 117.64 | -22.35 |

5. POTENTIAL PRODUCTS FROM SRI LANKA TO OMAN

- Solid/cushion tyres
- Apparel
- Cinnamon
- Bran, sharps & other residues of wheat
- Gloves with plastics/rubber
- Babies' garments & accessories
- New pneumatic tyres
- Food preparations
- Preparations used in animal feeding
- Bananas, fresh or dried
- Surgical gloves, of vulcanized rubber

Source: ICT Trade Map -https://exportpotential.intracen.org/

6. TOP SRI LANKAN EXPORTERS TO OMAN- 2021

| No | Company Details | Products Exported within this Period |
|----|----------------------------------|--|
| 1 | LANKA MARINE SERVICES PVT LTD | Petroleum Oils |
| 2 | AL OBAIDANI APPARELS PVT LTD | Apparel, Other Manufactures, Electrical & Electronic Products |
| 3 | OSMOSIS PVT LTD | Manufactured Tobacco |
| 4 | BALFOUR BEATTY CEYLON PVT LTD | Switches, Boards & Panels, Products of Base Metal |
| 5 | GREEN SCAPE COIR EXPORTS PVT LTD | Fuel Wood & Charcoal |
| 6 | Y A S LANKA PVT LTD | Fruits, Manioc, Coconut Oil, Melons & Papayas, Other Cereals and its Products |
| 7 | ARAVA PVT LTD | Coco Peat, Fiber Pith & Moulded products |
| 8 | S M K MILLING ENGINEERS PVT LTD | Animal Feed |
| 9 | SRI LANKAN CATERING LTD | Miscellaneous Edible Preparations |
| 10 | LALAN RUBBERS PVT LTD | Industrial & Surgical Gloves of Rubber, Apparel |
| 11 | HAYLEYS FREE ZONE LTD | Products of Base Metal, Pneumatic & Retreated Rubber Tyres & Tubes |
| 12 | AGRO EXTRACT LANKA PVT LTD | Animal Feed |
| 13 | ADMAJEE LUKMANJEE PVT LTD | Desiccated Coconut |
| 14 | ANSELL LANKA PVT LTD | Industrial & Surgical Gloves of Rubber |
| 15 | TOYO CUSHION LANKA PVT LTD | Coir Pads, Yarn and other Textile Articles |