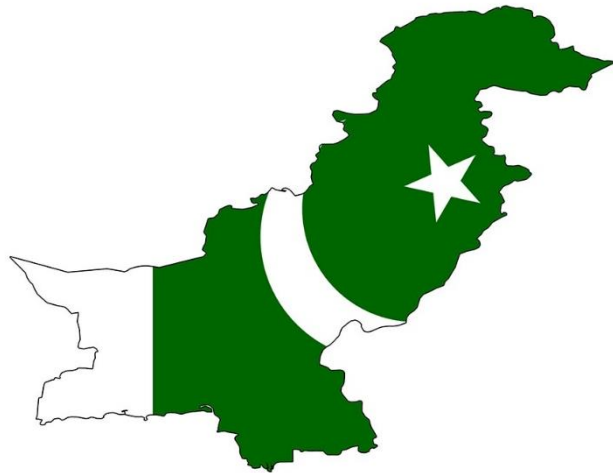


MARKET AND COUNTRY BRIEF

Pakistan

2022



PREPARED BY
MARKET DEVELOPMENT DIVISION
Sri Lanka Export Development Board
2022

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1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & PAKISTAN

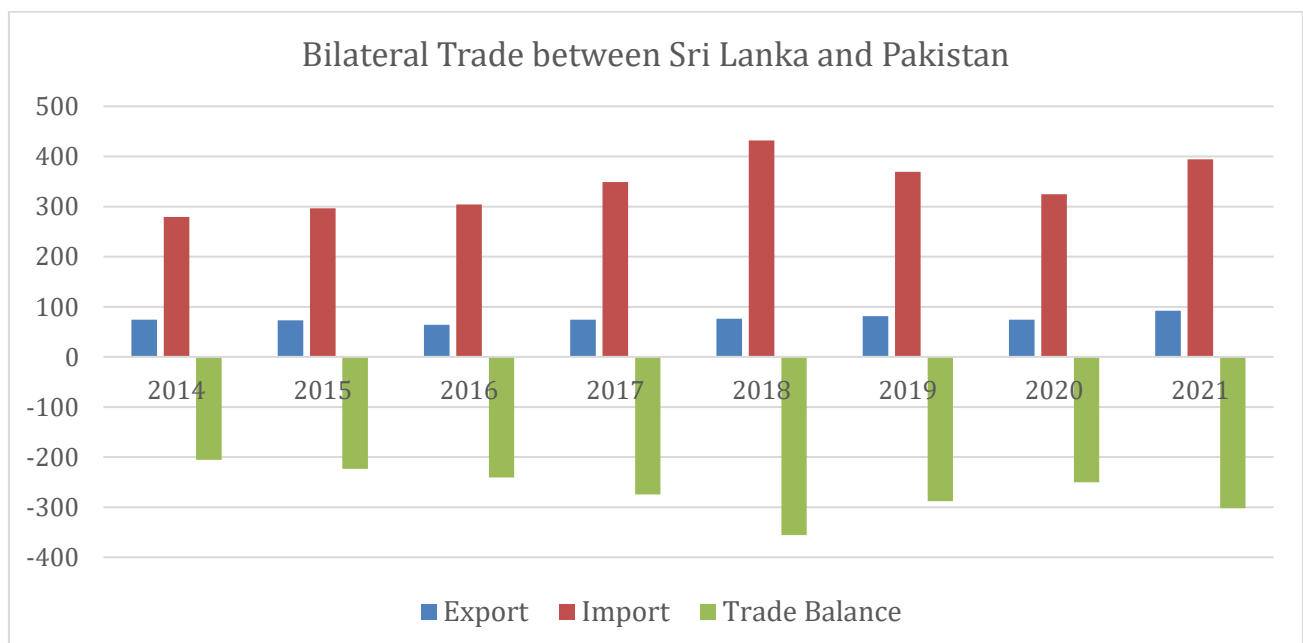
Pakistan is the 25th export destination for Sri Lanka. Total export value from Sri Lanka to Pakistan was USD 91.88 Mn in 2021 and total imports from Pakistan to Sri Lanka for the same period were USD 394.11 Mn. Sri Lanka's exports to Pakistan have been increased by 17.55% in 2021 compared to 2020.

Sri Lanka's main export products to Pakistan in 2021 were betel leaves, yarn and other textile articles, sheet rubber, desiccated coconut, other articles of stones, woven fabrics, perfumes, cosmetics, shampoos & makeup preparations, petroleum oils, coconut ekels and other electrical & electronic products etc.

2. SRI LANKA'S BILATERAL TRADE WITH PAKISTAN (2014-2021)

Values in USD Million

Year	Export	Import	Trade Balance
2014	74.22	279.56	-205.34
2015	73.06	296.69	-223.63
2016	63.79	304.31	-240.52
2017	74.05	348.95	-274.9
2018	76.05	431.89	-355.84
2019	81.44	369.33	-287.89
2020	74.52	324.91	-250.39
2021	91.88	394.11	-302.23



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO PAKISTAN (2021)

Values in USD Million

No	Product	2021
1	Betel Leaves	15.12
2	Yarn and other Textile Articles	8.76
3	Desiccated Coconut	6.48
4	Sheet Rubber	6.45
5	Other Articles of Stones	5.73
6	Woven Fabrics	5.22
7	Petroleum Oils	4.52
8	Perfumes, Cosmetics, Shampoos & Makeup Preparations	3.88
9	Coconut Ekels	3.30
10	Other Electrical & Electronic Products	3.29
11	MDF & Fibre Boards	2.51
12	Industrial & Surgical Gloves of Rubber	2.42
13	Pneumatic & Retreated Rubber Tyres & Tubes	1.75
14	Standard Wire of Aluminum, Copper & Iron	1.65
15	Insulated Wires and Cables	1.59
16	Inorganic Chemicals	1.47
17	Switches, Boards & Panels	1.43
18	Copra	1.34
19	Crepe Rubber	1.21
20	Other Products of Base Metal	1.15
21	Other Products of Plastics	1.05
22	Mattress Fiber	0.88
23	Animal Feed	0.73
24	Apparel	0.73
25	Coconut Oil	0.61
26	Other Products	8.61
	Total:	91.88

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM PAKISTAN (2021)

Values in USD Million

No	Product	2021
1	Woven Fabrics	110.53
2	Other Mineral Products nes	104.30
3	Pharmaceutical Products	33.14
4	Onions	30.54
5	Yarn and other Textile Articles	22.43
6	Potatoes	21.96
7	Made-Up Textile Articles	11.58
8	Other Products of Plastics	10.64
9	Rice	9.25
10	Apparel	7.13
11	Other Products of Base Metal	7.11
12	Glass & Glassware	4.24
13	Other Fruits	3.91
14	Inorganic Chemicals	3.02
15	Raw Hides & Skins	1.43
16	Garlic	1.23
17	Other Spices and Spice Mixtures	1.02
18	Other Electrical & Electronic Products	0.92
19	Miscellaneous Edible Preparations	0.91
20	Plants and Parts of Plants	0.79
21	Condiments	0.75
22	Animal Feed	0.66
23	Other Paper & Paper Products nes	0.57
24	Starches, Glues, Enzymes	0.50
25	Other Chemical Products	0.49
26	Other Products	5.08
	Total:	394.11

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO PAKISTAN

- Black Tea Packings
- Cinnamon, not crushed, not ground
- Pepper, not crushed, not ground
- Viscose Rayons Staples, unprocessed for spinning.
- Solid / cushion tyres, interchangeable tyre treads and tyre flaps.
- Preparations used in animal feeding
- Mechanically made lace, in strips / motifs
- Nuts nes
- Black Tea, packings
- Boards for electric control

6. TOP SRI LANKAN EXPORTERS TO PAKISTAN- 2021

No	Company Details	Products Exported within this Period
1	CALICO COLOR PVT LTD	Yarn and other Textile Articles, Woven Fabrics
2	HAYLEYS FREE ZONE LTD	Perfumes, Cosmetics, Shampoos & Makeup Preparations, Other Electrical & Electronic Products, Sheet Rubber, Yarn and other Textile Articles, Nails, Screws, Bolts & Nuts of Metal, Other Products of Base Metal, Paints, Varnishes and Dyeing Extracts, Other Products of Plastics, Raw Hides & Skins, Organic Chemicals, Apparel, Pneumatic & Retreated Rubber Tyres & Tubes, Woven Fabrics, Miscellaneous Edible Preparations, Rubber Plates, Sheets Rods of Vulcanized or Unhardened Rubber, Essential Oils
3	LANKA MARINE SERVICES PVT LTD	Petroleum Oils, Soap, Washing Preparations, Waxes, Candles etc.
4	RAJAPAKSHE ENTERPRISES	Betel Leaves
5	RHINO ROOFING PRODUCTS LTD	Other Articles of Stones
6	MOUNT TRADE INTERNATIONAL PVT LTD	Betel Leaves
7	ZAAZ INTERNATIONAL	Betel Leaves
8	MERCHANT LANKA PVT LTD	Coconut Ekels, Nutmeg & Mace, Tamarind, Plants and Parts of Plants, Cloves, Pepper
9	MERBOK M D F LANKA PVT LTD	MDF & Fibre Boards
10	ANSELL LANKA PVT LTD	Industrial & Surgical Gloves of Rubber
11	ALI BROTHERS PVT LTD	Sheet Rubber, Other Coconut Kernel Products, Crepe Rubber, Latex Rubber, Other Chemical Products

Source: Sri Lanka Customs