

MARKET AND COUNTRY BRIEF

Poland

2022



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Sri Lanka Export Development Board
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1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & POLAND

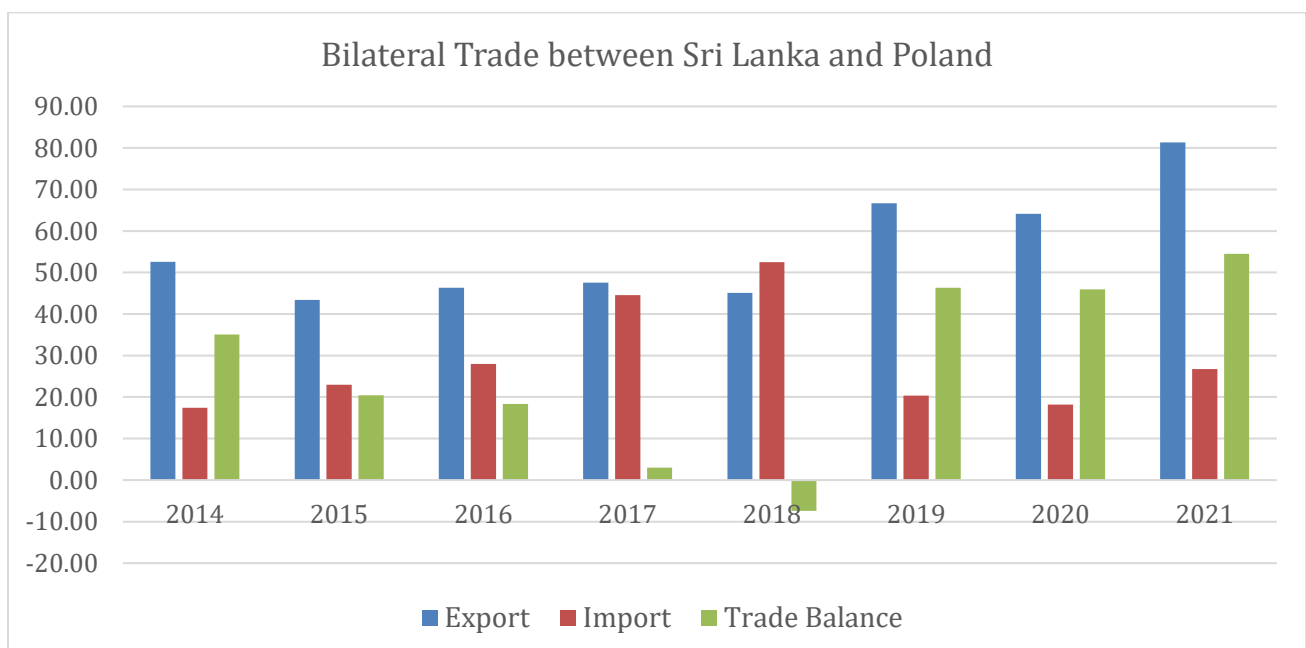
Poland is the 27th export destination for Sri Lanka. Total export value from Sri Lanka to Poland was USD 81.31 Mn in 2021 and total imports from Poland to Sri Lanka for the same period were USD 26.78 Mn. Sri Lanka's exports to Poland have increased by 8.58% in 2021 compared to the year 2020.

Sri Lanka's main export products to Poland in 2021 were Apparel, Tea Packets, Rubber finished products, Tea in bulk, Unmanufactured Tobacco, Coconut fiber products, Coconut Kernel Products, Manufactured tobacco, Edible Fish Products, Ornamental Fish, Electrical & Electronic Products, Made-Up Textile Articles, Stationery and Coconut Shell Products.

2. SRI LANKA'S BILATERAL TRADE WITH POLAND (2014-2021)

Values in USD Million

Year	Export	Import	Trade Balance
2014	52.54	17.44	35.1
2015	43.39	22.94	20.45
2016	46.32	27.99	18.33
2017	47.57	44.57	3
2018	45.09	52.48	-7.39
2019	66.69	20.33	46.36
2020	64.1	18.15	45.95
2021	81.31	26.78	54.53



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO POLAND (2019-2021)

Values in USD Million

No	Product	2019	2020	2021	% Avg. Growth
1	Apparel	23.72	21.98	29.12	10.24
2	Tea Packets	14.41	15.56	17.88	10.79
3	Rubber Finished Products	5.28	5.13	7.36	16.6
4	Transport Equipment & Parts	4.79	3.73	5.17	3.77
5	Tea in Bulk	4.28	4.58	4.91	6.9
6	Unmanufactured Tobacco	2.2	4.27	3.99	29.72
7	Coconut Fiber Products	2.03	2.49	3.41	25.91
8	Coconut Kernel Products	0.87	1.22	1.79	36.22
9	Manufactured Tobacco			1.74	
10	Edible Fish Products	1.58	0.85	0.99	-23.49
11	Ornamental Fish	0.5	0.36	0.63	11.22
12	Electrical & Electronic Products	1.37	0.44	0.59	-41.71
13	Made-Up Textile Articles	0.13	0.29	0.53	70.81
14	Stationery	0.54	0.66	0.51	-3.46
15	Coconut Shell Products	0.14	0.07	0.47	61.27
16	Yarn and other Textile Articles	0.64	0.33	0.43	-20.18
17	Processed Food	0.64	0.19	0.31	-36.92
18	Cinnamon	0.03	0.19	0.26	102.48
19	Toys, Games & Sport Requisites	0.29	0.24	0.21	-17.65
20	Cloves	0.63	0.58	0.2	-57.57
	Other Products	2.62	0.93	0.83	-57.32
	Total :	66.69	64.1	81.31	9.91

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM POLAND (2019-2021)

Values in USD Million

No	Product	2019	2020	2021	% Avg. Growth
1	Other Paper & Paper Products	4.7	5.16	5.71	9.76
2	Electrical & Electronic Products	5.16	3.93	5.54	3.48
3	Chemical Products	2.17	2.89	4.1	31.97
4	Animal Feed	0.46	0.9	3.55	101.8
5	Tools, Implements, Cutlery & Parts	0.82	1.42	1.68	35.78
6	Other Products of Base Metal	1.58	1.01	1.24	-11.94
7	Processed Food	1.49	0.64	0.96	-21.81
8	Unmanufactured Tobacco	...		0.64	
9	Plastic Products	1.09	0.41	0.64	-27.01
10	Yarn and other Textile Articles	0.08	0.02	0.34	71.95
11	Nails, Screws, Bolts & Nuts of Metal	0.09	0.15	0.31	62.77
12	Rubber Finished Products	0.16	0.09	0.29	28.85
13	Articles of Stones	0.07	0.1	0.28	66.92
14	Other Manufactures nes	0.37	0.17	0.26	-17.49
15	Petroleum Oils	0.11	0.16	0.19	28.3
16	Fruits	0.01	0.01	0.14	164.01
17	Plywood, Densified/Particle Boards			0.1	
18	Ceramics & Porcelain Products	0.41	...	0.1	-71.57
19	Sugars, Sugar Confectionery & Bakery Products	...	0.02	0.09	180.82
20	Woven Fabrics	0.12	0.31	0.08	-16.17
	Other Products	1.44	0.76	0.53	-50.07
	Total :	20.33	18.15	26.78	13.76

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO POLAND

- Black tea, packings >3kg
- Brassieres
- Black tea, packings<=3kg
- Gloves with plastics/rubber, knit/crochet
- Babies' garments & accessories of cotton, knit/crochet
- Men's trousers & shorts of cotton
- Women's briefs & panties of cotton, knit/crochet
- Women's trousers & shorts of synthetic fibres, knit/crochet
- Women's briefs & panties of man-made fibres, knit/crochet
- Gloves, of vulcanised rubber, nes

6. TOP SRI LANKAN EXPORTERS TO POLAND- 2021

No	Company Details	Products Exported within this Period
1	BRANDIX APPAREL LTD	Apparel
2	A T G LANKA PVT LTD	Apparel, Made-Up Textile Articles
3	DILMAH CEYLON TEA COMPANY PLC	Tea Packets, Miscellaneous Edible Preparations, Jewellery Boxes, Cloth Hangers and Handicraft, Tableware & Kitchenware, Printed Books & Printed Matter, Other Manufactures nes, Made-Up Textile Articles
4	ASIA BIKE INDUSTRIAL LTD	Bicycles Not Motorized, Other Transport Equipment, Other Electrical & Electronic Products
5	AGIO TOBACCO PROCESSING CO PVT LTD	Unmanufactured Tobacco
6	INQUBE GLOBAL PVT LTD	Apparel
7	TEA TANG PVT LTD	Tea in Bulk, Tableware & Kitchenware
8	BASILUR TEA EXPORT PVT LTD	Tea Packets, Plants and Parts of Plants, Miscellaneous Edible Preparations, Cartons, Boxes & Bags, Tableware & Kitchenware, Other Paper & Paper Products nes, Other Fruits, Processed Vegetables, Fruits & Juices, Jewellery Boxes, Cloth Hangers and Handicraft
9	UNITED TOBACCO PROCESSING PVT LTD	Manufactured Tobacco
10	VENTURE TEA PVT LTD	Tea Packets, Other Paper & Paper Products nes, Plants and Parts of Plants, Other Products of Base Metal, Labels Printed or Not, Sacs & Bags of Plastics

11	MAHMOOD TEA INTERNATIONAL PVT LTD	Tea Packets
12	HIRDARAMANI INTERNATIONAL EXPORTS PVT LTD	Apparel
13	TRELLEBORG LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes
14	CAMSO LOADSTAR PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes, Motor Vehicles & Parts, Gaskets, Washers, Seals etc. of Hard Rubber
15	GEORGE STEUART TEAS PVT LTD	Tea Packets, Miscellaneous Edible Preparations, Tableware & Kitchenware, Other Products of Base Metal

Source: Sri Lanka Customs