MARKET AND COUNTRY BRIEF

Canada

2023





PREPARED BY MARKET DEVELOPMENT DIVISION Sri Lanka Export Development Board 2023

Contents

| 1. | INTRODUCTION TO TRADE BETWEEN SRI LANKA & CANADA1 |
|----|---|
| 2. | SRI LANKA'S BILATERAL TRADE WITH CANADA (2015-2022)1 |
| 3. | SRI LANKA'S TOP EXPORT PRODUCTS TO CANADA (2019-2022) |
| 4. | SRI LANKA'S TOP IMPORT PRODUCTS FROM CANADA (2019-2022) |
| 5. | POTENTIAL PRODUCTS FROM SRI LANKA TO CANADA |
| 6. | TOP SRI LANKAN EXPORTERS TO CANADA- 2022 |

1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & CANADA

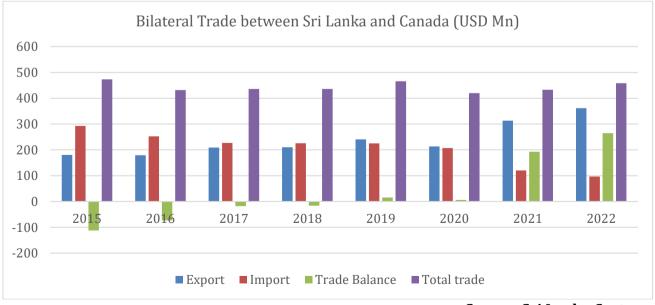
Canada is the 7th export destination for Sri Lanka. Total export value from Sri Lanka to Canada was USD 361.44 Mn in 2022 and total imports from Canada to Sri Lanka for the same period were USD 96.87 Mn. Sri Lanka's exports to Canada have decreased by -21.46% in 2022compared to the year 2021.

Sri Lanka's main export products to Canada in 2022 were Apparel, Rubber & Rubber Based Products, Coconut & Coconut based Products, Fish & Fisheries Products, Engineering Products, Tea, Food, Feed & Beverages, Non-metallic Mineral Products, Other Manufactures, Leather Products, Base Metal Products, Fruits, Nuts and Vegetables, Diamonds, Gems & Jewellery, Spices, Essential Oils & Oleoresins, Petroleum Products.

2. SRI LANKA'S BILATERAL TRADE WITH CANADA (2015-2022)

Values in USD Million

| Year | Export | Import | Trade Balance | Total Trade |
|------|--------|--------|----------------------|-------------|
| 2015 | 180.52 | 292.88 | -112.36 | 473.40 |
| 2016 | 179.13 | 252.16 | -73.03 | 431.29 |
| 2017 | 208.92 | 227.06 | -18.14 | 435.98 |
| 2018 | 209.9 | 225.95 | -16.06 | 435.85 |
| 2019 | 240.49 | 225.28 | 15.21 | 465.77 |
| 2020 | 213.05 | 206.97 | 6.08 | 420.02 |
| 2021 | 312.85 | 120.06 | 192.8 | 432.91 |
| 2022 | 361.44 | 96.87 | 264.57 | 458.31 |



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO CANADA (2019-2022)

| Values ir | n USD Million |
|-----------|---------------|
|-----------|---------------|

| No | Product | 2019 | 2020 | 2021 | 2022 | % Avg. Growth |
|----|-------------------------------------|--------|--------|--------|--------|------------------|
| 1 | Apparel & Textile | 138.86 | 119.54 | 180.2 | 243.39 | 20.94 |
| 2 | Rubber & Rubber Based Products | 34.18 | 30.13 | 41.35 | 34.2 | 3.18 |
| 3 | Coconut & Coconut based Products | 22.48 | 28.05 | 38.06 | 30.31 | 12.02 |
| 4 | Fish & Fisheries Products | 12.5 | 8.5 | 13.08 | 13.51 | 6.65 |
| 5 | Engineering Products | 12 | 6.92 | 12.91 | 13.22 | 9.15 |
| 6 | Теа | 4.4 | 4.47 | 4.96 | 4.85 | 3.92 |
| 7 | Food, Feed & Beverages | 3.7 | 4.93 | 4.32 | 4.62 | 5.34 |
| 8 | Non-metallic Mineral Products | 1.21 | 1.13 | 1.47 | 3.66 | 35.95 |
| 9 | Other Manufactures | 2.56 | 1.93 | 3.25 | 2.61 | 5.75 |
| 10 | Leather Products | 1.96 | 1.78 | 1.48 | 2.32 | 3.34 |
| 11 | Base Metal Products | 0.21 | 0.42 | 3.34 | 2.09 | 89.45 |
| 12 | Fruits, Nuts and Vegetables | 2.36 | 1.78 | 2.34 | 1.81 | -5.15 |
| 13 | Diamonds, Gems & Jewellery | 0.7 | 0.7 | 1.87 | 1.71 | 36.48 |
| 14 | Spices, Essential Oils & Oleoresins | 2.36 | 1.85 | 3.04 | 1.34 | -12.09 |
| 15 | Petroleum Products | | | | 0.56 | |
| | Other Products | 1.01 | 0.93 | 1.18 | 1.23 | 8.18 |
| | Total : | 240.49 | 213.05 | 312.85 | 361.44 | 16.06 |

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM CANADA (2019-2022)

Values in USD Million

| No | Product | 2019 | 2020 | 2021 | 2022 | % Avg. Growth |
|----|-------------------------------------|--------|--------|--------|-------|------------------|
| 1 | Chemicals & Plastic Products | 4.41 | 5.06 | 3.66 | 46.35 | 67.33 |
| 2 | Food, Feed & Beverages | 194.08 | 184.48 | 97.46 | 32.35 | -60.13 |
| 3 | Engineering Products | 9.14 | 6.76 | 8.89 | 10.82 | 7.78 |
| 4 | Paper & Paper Products | 11.48 | 6.5 | 4.98 | 4.07 | -33.8 |
| 5 | Apparel & Textile | 1.59 | 1.09 | 1.67 | 1.68 | 5.87 |
| 6 | Base Metal Products | 1.63 | 1.94 | 1.81 | 1.17 | -10.64 |
| 7 | Other Manufactures | 0.81 | 0.28 | 0.65 | 0.28 | -23.48 |
| 8 | Leather Products | 0.21 | 0.12 | | 0.05 | -89.07 |
| 9 | Non-metallic Mineral Products | 0.18 | 0.08 | 0.11 | 0.03 | -54.34 |
| 10 | Diamonds, Gems & Jewellery | 0.67 | 0.08 | 0.1 | 0.03 | -95 |
| 11 | Rubber & Rubber Based Products | 0.1 | 0.08 | 0.04 | 0.02 | -52.82 |
| 12 | Fruits, Nuts and Vegetables | | | | 0.02 | 87.63 |
| 13 | Spices, Essential Oils & Oleoresins | 0.65 | 0.22 | 0.23 | 0.01 | -116.85 |
| 14 | Wood & Wooden Products | | 0.03 | | 0.01 | 7.15 |
| 15 | Petroleum Products | 0.01 | 0.01 | 0.02 | | -61.74 |
| | Other Products | 0.32 | 0.25 | 0.44 | | -133.76 |
| | Total : | 225.28 | 206.97 | 120.06 | 96.87 | -30.77 |

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO CANADA

- Black tea, packings <= 3kg
- Brassieres
- Gloves, of vulcanised rubber, n.e.s.
- Solid/cushion tyres, interchangeable tyre treads & tyre flaps
- Gloves with plastics/rubber, knit/crochet
- Black tea, packings >3kg
- Women's trousers & shorts of synthetic fibres, knit/crochet
- Women's briefs & panties of cotton, knit/crochet
- T-shirts & vests, knit/crochet, n.e.s.
- Desiccated coconut

Source: ICT Trade Map -https://exportpotential.intracen.org/

6. TOP SRI LANKAN EXPORTERS TO CANADA- 2022

| No | Company Details | Products Exported within this Period |
|----|---|---|
| 1 | MAS ACTIVE TRADING PVT LTD | Apparel, Other Manufactures nes |
| 2 | INQUBE GLOBAL PVT LTD | Apparel, Made-Up Textile Articles |
| 3 | BRANDIX APPAREL LTD | Apparel |
| 4 | MAS INTIMATES PVT LTD | Apparel, Other Paper & Paper Products nes |
| 5 | MICHELIN LANKA PVT LTD | Pneumatic & Retreated Rubber Tyres & Tubes, Motor Vehicles & Parts, Gaskets, Washers, Seals etc. of Hard Rubber, Rubber Plates, Sheets Rods of Vulcanized or Unhardened Rubber |
| 6 | BODYLINE PVT LTD | Apparel |
| 7 | HIRDARAMANI INTERNATIONAL EXPORTS PVT LTD | Apparel, Made-Up Textile Articles |
| 8 | SAMSON RUBBER PRODUCTS PVT LTD | Pneumatic & Retreated Rubber Tyres & Tubes, Gaskets, Washers, Seals etc. of Hard Rubber, Other Toys, Games & Sport Requisites, Other Products of Plastics |
| 9 | STAR GARMENTS GROUP PVT LTD | Men's Outerwear, Women's Outerwear, Men's and Women's Under Garments, T-shirts, Warm Cloths (Jerseys, Pullovers etc), Activewear/Sportswear |
| 10 | EAM MALIBAN TEXTILES PVT LTD | Men's Outerwear, Women's Outerwear, Men's and Women's Under Garments |
| 11 | ORIT TRADING LANKA PVT LTD | Pneumatic & Retreated Rubber Tyres & Tubes, Motor Vehicles & Parts, Gaskets, Washers, Seals etc. of Hard Rubber |
| 12 | ASHOK GARMENTS PVT LTD | Apparel |
| 13 | TOS LANKA CO PVT LTD | Printed Circuits |
| 14 | MIDAS SAFETY LANKA PVT LTD | Industrial & Surgical Gloves of Rubber, Gloves, Mitts & Mittens of Textile |
| 15 | EAM MALIBAN TEXTILES MAHIYANGANAYA PVT LTD | Men's Outerwear, Women's Outerwear |

Source: Sri Lanka Customs