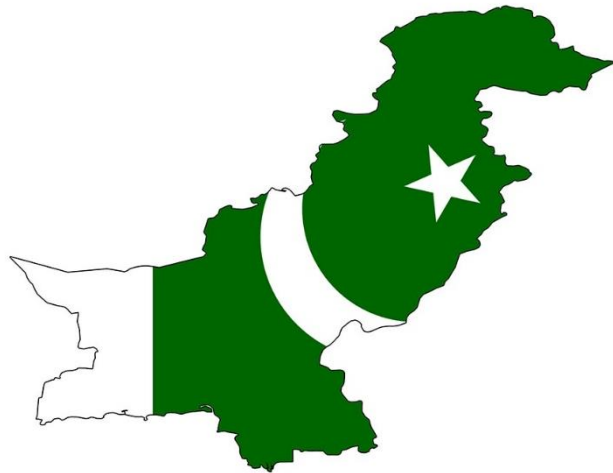


**MARKET AND COUNTRY**  
**BRIEF ON**  
**Pakistan**  
**2023**



**PREPARED BY**  
**MARKET DEVELOPMENT DIVISION**  
**Sri Lanka Export Development Board**  
**2023**

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## 1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & PAKISTAN

Pakistan is the 30<sup>th</sup> export destination for Sri Lanka. The total export value from Sri Lanka to Pakistan was USD 79.51 Mn in 2022 and total imports from Pakistan to Sri Lanka for the same period were USD 361.55 Mn.

Sri Lanka's exports to Pakistan has decreased by 14.46% in 2022 when compared to the year 2021. Imports from Pakistan has decreased by 8.62% in 2022 when compared to the year 2021.

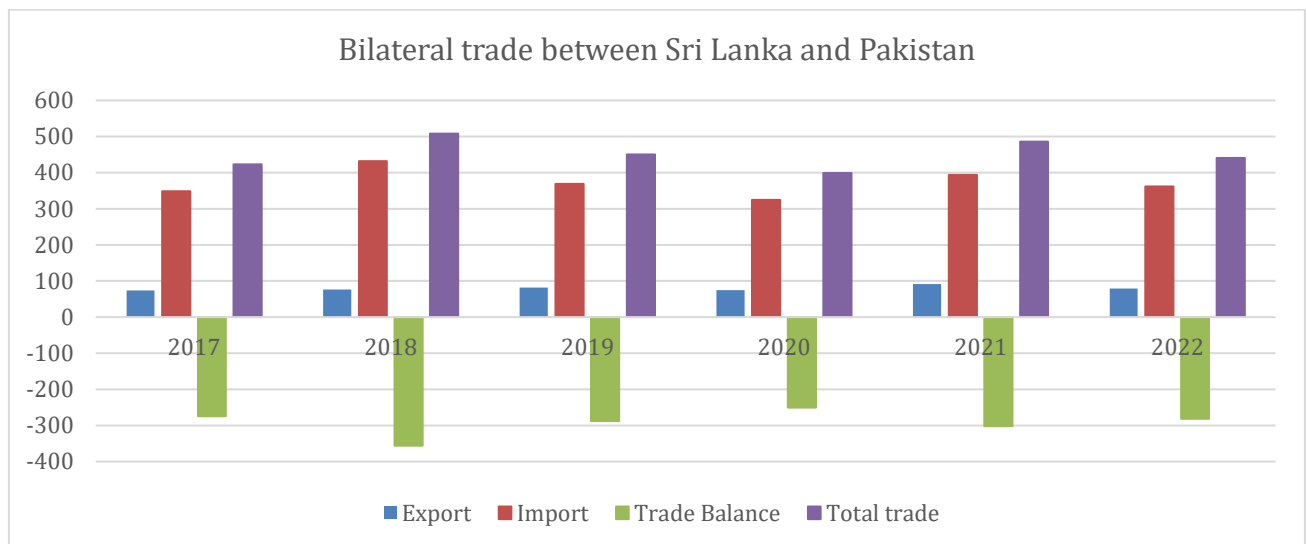
Sri Lanka's main export products to Pakistan in 2022 were Betel Leaves, Sheet Rubber, Desiccated Coconut, Other Electrical & Electronic Products, Coconut Ekels, Other Textile Articles nes, Other Articles of Stones, Copra, Petroleum Oils, Industrial & Surgical Gloves of Rubber.

Sri Lanka's main import products from Pakistan in 2022 were Woven Fabrics, Other Mineral Products nes, Pharmaceutical Products, Potatoes, Yarn, Knitted Fabrics, Other Cereals and its Products, Onions, Animal Feed, Other Products of Plastics.

## 2. SRI LANKA'S BILATERAL TRADE WITH PAKISTAN (2017-2022)

*All Values in USD Million*

Year	Export	Import	Trade Balance	Total trade
2017	74.05	348.95	-274.9	423
2018	76.05	431.89	-355.84	507.94
2019	81.44	369.33	-287.89	450.77
2020	74.52	324.91	-250.39	399.43
2021	91.88	394.11	-302.23	485.99
2022	79.51	361.55	-282.04	441.06



*Source: Sri Lanka Customs*

### 3. SRI LANKA'S TOP EXPORT PRODUCTS TO PAKISTAN (2022)

*All Values in USD Million*

No	Product	2022
1	Betel Leaves	14.85
2	Sheet Rubber	6.76
3	Desiccated Coconut	6.28
4	Other Electrical & Electronic Products	6.28
5	Coconut Ekels	5.27
6	Other Textile Articles nes	5.11
7	Other Articles of Stones	5.07
8	Copra	2.6
9	Petroleum Oils	2.43
10	Industrial & Surgical Gloves of Rubber	1.81
11	Perfumes, Cosmetics, Shampoos & Makeup Preparations	1.48
12	Woven Fabrics	1.36
13	Crepe Rubber	1.28
14	Pneumatic & Retreated Rubber Tyres & Tubes	1.19
15	Nails, Screws, Bolts & Nuts of Metal	1.11
16	Coconut Oil	0.94
17	Insulated Wires and Cables	0.9
18	Men's and Women's Under Garments	0.87
19	Technically Specified Rubber	0.75
20	Instant Tea	0.75
	Other Products	12.4
	<b>Total :</b>	<b>79.51</b>

*Source: Sri Lanka Customs*

#### 4. SRI LANKA'S TOP IMPORT PRODUCTS FROM PAKISTAN (2022)

*All Values in USD Million*

No	Product	2022
1	Woven Fabrics	94.14
2	Other Mineral Products nes	53.49
3	Pharmaceutical Products	29.21
4	Potatoes	28.42
5	Yarn	28.15
6	Knitted Fabrics	27.7
7	Other Cereals and its Products	14.8
8	Onions	12.7
9	Animal Feed	9.16
10	Other Products of Plastics	8.86
11	Glass & Glassware	8.76
12	Made-up Textile Articles (Blankets, Rugs, Linen, Curtains etc)	7.23
13	Rice	6.49
14	Inorganic Chemicals	5.91
15	Other Products of Base Metal	3.23
16	Other Fruits	2.64
17	Raw Hides & Skins	2.34
18	Men's Outerwear	2.08
19	T-shirts	1.56
20	Other Paper & Paper Products nes	1.52
	Other Products	13.18
	<b>Total :</b>	<b>361.55</b>

*Source: Sri Lanka Customs*

## 5. POTENTIAL PRODUCTS FROM SRI LANKA TO PAKISTAN

- Tea & mate
- Spices
- Crops n.e.s.
- Synthetic textile fabric
- Plastics & rubber
- Fruits
- Apparel
- Machinery, electricity
- Textile fabric n.e.s.
- Vegetal residues & animal feed

*Source: ICT Trade Map -<https://exportpotential.intracen.org/>*

## 6. TOP SRI LANKAN EXPORTERS TO PAKISTAN- 2022

No	Company Details	Products Exported within this Period
1	HAYLEYS FREE ZONE LTD	Other Electrical & Electronic Products, Nails, Screws, Bolts & Nuts of Metal, Perfumes, Cosmetics, Shampoos & Makeup Preparations, Electronic Circuits, Transistors, Valves, Cathode Tubes etc., Paints, Varnishes and Dyeing Extracts, Other Products of Plastics, Organic Chemicals, Woven Fabrics, Alcoholic Beverages, Sheet Rubber, Raw Hides & Skins, Other Manufactures nes, Knitted Fabrics, Pharmaceutical Products, Other Paper & Paper Products nes, Tools, Implements, Cutlery & Parts
2	CALICO COLOR PVT LTD	Other Textile Articles nes, Woven Fabrics
3	HAMEED BROTHERS COLOMBO PVT LTD	Sheet Rubber, Copra, Crepe Rubber
4	RAJAPAKSHE ENTERPRISES	Betel Leaves
5	MERCHANT LANKA PVT LTD	Coconut Ekels, Nutmeg & Mace, Plants and Parts of Plants, Tamarind, Cloves
6	MOUNT TRADE INTERNATIONAL PVT LTD	Betel Leaves
7	HICOM INTERNATIONAL	Coconut Ekels, Copra, Plants and Parts of Plants, Tamarind
8	RHINO ROOFING PRODUCTS LTD	Other Articles of Stones, Metal Furniture & Seats

9	LANKA MARINE SERVICES PVT LTD	Petroleum Oils
10	ZAAZ INTERNATIONAL	Betel Leaves
11	WEERASIRI TRADING CO PVT LTD	Betel Leaves
12	ANSELL LANKA PVT LTD	Industrial & Surgical Gloves of Rubber
13	EL-TORO ROOFING PRODUCTS LTD	Other Articles of Stones
14	SANDUNMAL INTERNATIONAL	Betel Leaves, Rubber Plates, Sheets Rods of Vulcanized or Unhardened Rubber
15	ALI BROTHERS PVT LTD	Sheet Rubber, Crepe Rubber, Latex Rubber, Other Chemical Products

*Source: Sri Lanka Customs*