

MARKET AND COUNTRY

BRIEF ON

Poland

2023



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Sri Lanka Export Development Board
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1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & POLAND

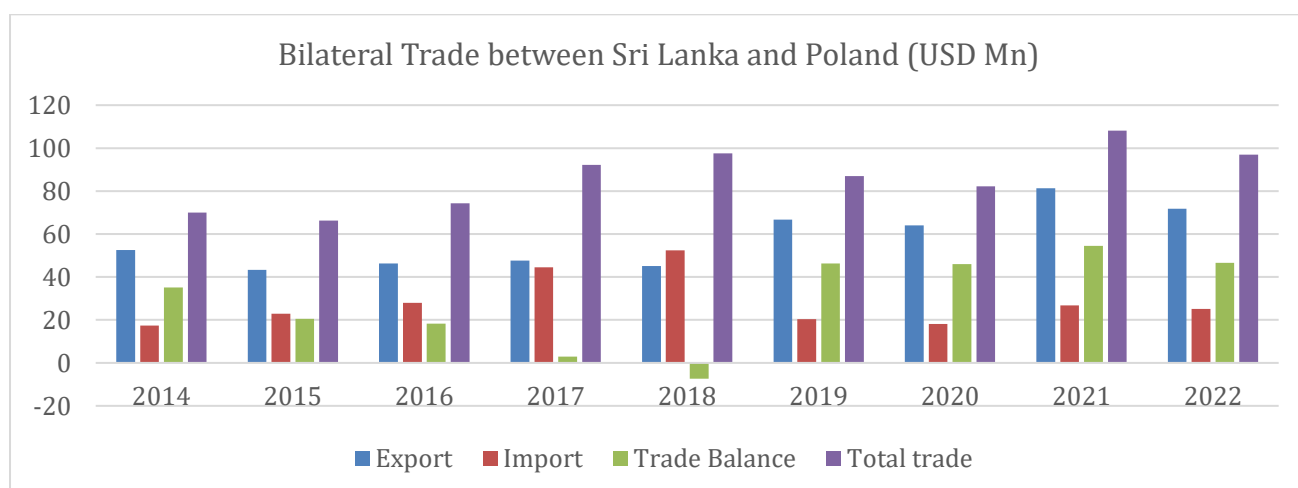
Poland is the 31st export destination for Sri Lanka. Total export value from Sri Lanka to Poland was USD 71.79 Mn in 2022 and total imports from Poland to Sri Lanka for the same period were USD 25.19 Mn. Sri Lanka's exports to Poland have reduced by -12.45% in 2022 compared to the year 2021.

Sri Lanka's main export products to Poland in 2022 were Tea, Apparel & Textile, Rubber & Rubber Based Products, Tobacco, Engineering Products, Coconut & Coconut based Products, Fish & Fisheries Products, Food, Feed & Beverages, Paper & Paper Products, Other Manufactures, Spices, Essential Oils & Oleoresins, Non-metallic Mineral Products, Wood & Wooden Products Base Metal Products, Cut Flowers & Foliage, Other Export Crops, Chemicals & Plastic Products, Diamonds, Gems & Jewellery, Footwear and Parts, Fruits, Nuts and Vegetables.

2. SRI LANKA'S BILATERAL TRADE WITH POLAND (2014-2022)

All Values in USD Million

Year	Export	Import	Trade Balance	Total trade
2014	52.54	17.44	35.1	69.98
2015	43.39	22.94	20.45	66.33
2016	46.32	27.99	18.33	74.31
2017	47.57	44.57	3	92.14
2018	45.09	52.48	-7.39	97.57
2019	66.69	20.33	46.36	87.02
2020	64.1	18.15	45.95	82.25
2021	81.31	26.78	54.53	108.09
2022	71.79	25.19	46.6	96.98



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO POLAND (2019-2022)

All Values in USD Million

No	Product	2019	2020	2021	2022	% Avg. Growth
1	Tea	18.78	20.26	22.85	23.39	7.78
2	Apparel & Textile	24.5	22.6	30.15	18.04	-6.29
3	Rubber & Rubber Based Products	5.3	5.18	7.45	8.77	18.71
4	Tobacco	2.2	4.27	5.73	7.73	40.62
5	Engineering Products	6.16	4.18	5.76	5.11	-2.43
6	Coconut & Coconut based Products	3.04	3.79	5.67	4.77	17.58
7	Fish & Fisheries Products	2.08	1.21	1.61	1.44	-8.1
8	Food, Feed & Beverages	0.78	0.19	0.31	0.67	0.41
9	Paper & Paper Products	0.56	0.69	0.54	0.59	-0.64
10	Other Manufactures	0.37	0.24	0.23	0.47	6.74
11	Spices, Essential Oils & Oleoresins	0.97	0.87	0.5	0.39	-32.55
12	Non-metallic Mineral Products	0.25	0.27	0.13	0.13	-26.23
13	Wood & Wooden Products	0.18	0.06	0.09	0.09	-17.15
14	Base Metal Products	0.05	0.01	0.03	0.08	25.36
15	Cut Flowers & Foliage	0.06	0.05	0.05	0.05	-3.84
16	Other Export Crops	0.01	0.05	0.12	0.04	54.06
17	Chemicals & Plastic Products	0.93	0.04	0.04	0.02	-116.71
18	Diamonds, Gems & Jewellery	0.38	0.05	0.01	0.01	-123.17
19	Footwear and Parts	0.05	0.07	0.01	0.01	-66.82
20	Fruits, Nuts and Vegetables	0.01	...	...	...	-44.78
	Other Products	0.05	0.03	0.01	0	0
	Total :	66.69	64.1	81.31	71.79	4.59

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM POLAND (2019-2022)

All Values in USD Million

No	Product	2019	2020	2021	2022	% Avg. Growth
1	Paper & Paper Products	4.7	5.16	5.72	6.43	10.41
2	Engineering Products	5.85	4.05	5.6	4.56	-4.24
3	Food, Feed & Beverages	2.15	1.59	4.66	3.89	28.51
4	Base Metal Products	2.52	2.62	3.27	3.66	13.41
5	Chemicals & Plastic Products	3.26	3.3	4.74	3.11	2.25
6	Rubber & Rubber Based Products	0.3	0.23	0.33	1.38	49.14
7	Wood & Wooden Products	0.08	0.1	0.18	0.51	62.86
8	Apparel & Textile	0.3	0.36	0.47	0.48	17.03
9	Other Manufactures	0.43	0.18	0.33	0.34	-1
10	Non-metallic Mineral Products	0.5	0.29	0.4	0.25	-17.77
11	Fruits, Nuts and Vegetables	0.01	0.02	0.14	0.19	124.41
12	Tobacco	0.03	...	0.64	0.17	109.01
13	Spices, Essential Oils & Oleoresins		0.03	...	0.11	
14	Petroleum Products	0.11	0.16	0.19	0.09	-4.81
15	Leather Products	0.01	...	0.01	0.02	67.36
16	Other Export Crops	0.06	0.06	0.08	0.01	-67.24
17	Footwear and Parts	0.01	...	0.01	...	-39
18	Miscellaneous Products			...	...
19	Diamonds, Gems & Jewellery	0.02	...	...	...	-152.57
20	Tea	...	...	...	...	-16.16
	Other Products	0	0.01	0.02	0	0
	Total :	20.33	18.15	26.78	25.19	10.32

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO POLAND

- Black tea, packings >3kg
- Brassieres
- Black tea, packings ≤3kg
- Gloves with plastics/rubber, knit/crochet
- Women's briefs & panties of cotton, knit/crochet
- Women's trousers & shorts of synthetic fibres, knit/crochet
- Babies' garments & accessories of cotton, knit/crochet
- Men's trousers & shorts of cotton
- Women's briefs & panties of man-made fibres, knit/crochet
- Men's underpants & briefs of cotton, knit/crochet

Source: ICT Trade Map -<https://exportpotential.intracen.org/>

6. TOP SRI LANKAN EXPORTERS TO POLAND - 2022

No	Company Details	Products Exported within this Period
1	DILMAH CEYLON TEA COMPANY PLC	Tea Packets, Miscellaneous Edible Preparations, Jewellery Boxes, Cloth Hangers and Handicraft, Tableware & Kitchenware, Printed Books & Printed Matter, Other Manufactures nes, Made-Up Textile Articles
2	A T G LANKA PVT LTD	Apparel, Made-Up Textile Articles
3	AGIO TOBACCO PROCESSING CO PVT LTD	Unmanufactured Tobacco
4	HIRDARAMANI INTERNATIONAL EXPORTS PVT LTD	Apparel
5	UNITED TOBACCO PROCESSING PVT LTD	Manufactured Tobacco
6	BRANDIX APPAREL LTD	Apparel & Textile
7	TEA TANG PVT LTD	Tea in Bulk, Tableware & Kitchenware
8	ASIA BIKE INDUSTRIAL LTD	Engineering Products, Rubber & Rubber Based Products, Base Metal Products
9	MAS ACTIVE TRADING PVT LTD	Apparel & Textile
10	EU RETEC PVT LTD	Rubber & Rubber Based Products

Source: Sri Lanka Customs