

# **MARKET AND COUNTRY BRIEF ON Qatar 2023**



**PREPARED BY  
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Sri Lanka Export Development Board  
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## 1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & QATAR

Qatar is the 54<sup>th</sup> export destination for Sri Lanka. Total export value from Sri Lanka to Qatar was USD 21.47 Mn in 2022 and total imports from Qatar to Sri Lanka for the same period were USD 26.56 Mn. Qatar is the 42<sup>nd</sup> import origin for Sri Lanka in 2022.

Sri Lanka's exports to Qatar has decreased by 17.49% in 2022 when compared to the year 2021. Imports from Qatar has also largely decreased by 150.16% in 2022 when compared to 2021.

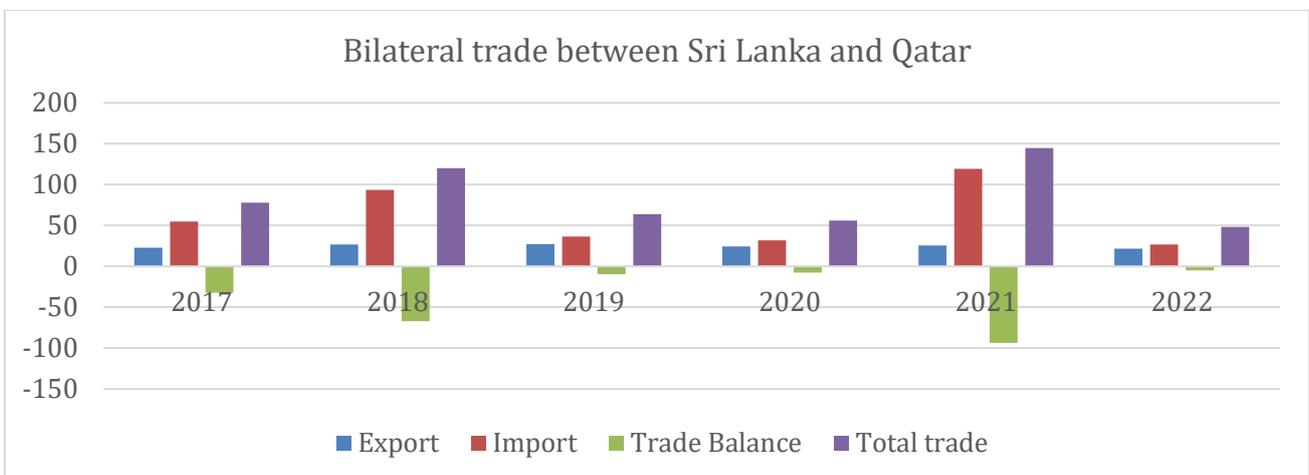
Sri Lanka's main export products to Qatar in 2022 were Tea Packets, Bananas and other fruits, Alcoholic Beverages, Coconut Milk Powder, Textile Articles, Pneumatic & Retreated Rubber Tyres, Sugar Confectionery & Bakery Products, Shrimps and Prawns and Vegetables.

Sri Lanka's main imports products from Qatar in 2022 were Products of Plastics, Products of Base Metal, Petroleum Products, Standard Wire of Aluminum, Copper & Iron, Organic Chemicals, Paper & Paper Products, Inorganic Chemicals, Paints, Varnishes and Dyeing Extracts, Printed Labels and Rubber Products.

## 2. SRI LANKA'S BILATERAL TRADE WITH QATAR (2017-2022)

*All Values in USD Million*

Year	Export	Import	Trade Balance	Total trade
2017	22.76	54.94	-32.18	77.7
2018	26.54	93.57	-67.03	120.11
2019	27.12	36.64	-9.52	63.76
2020	24.24	31.79	-7.55	56.03
2021	25.57	119.21	-93.64	144.78
2022	21.47	26.56	-5.09	48.03



*Source: Sri Lanka Customs*

### 3. SRI LANKA'S TOP EXPORT PRODUCTS TO QATAR (2020-2022)

*All Values in USD Million*

No	Product	2020	2021	2022	% Avg. Growth
1	Tea Packets	1.76	2.51	2.45	16.4
2	Other Fruits	1.31	1.42	1.82	16.26
3	Bananas	3.77	2.15	1.55	-44.38
4	Alcoholic Beverages	0.63	1.24	1.49	42.9
5	Coconut Milk Powder	1.42	1.18	1.45	1.36
6	Other Textile Articles nes	-	0.69	1.14	291.69
7	Pneumatic & Retreated Rubber Tyres & Tubes	0.91	1.01	1.11	9.89
8	Sugars, Sugar Confectionery & Bakery Products	1.08	0.83	1.1	0.94
9	Shrimps and Prawns	0.01	0.01	0.98	244.97
10	Other Vegetables	0.91	0.96	0.92	0.89
11	Coco Peat, Fiber Pith & Moulded products	0.66	0.42	0.73	5.48
12	Gloves, Mitts & Mittens of Textile	0.26	0.39	0.58	40.36
13	Miscellaneous Edible Preparations	1.99	1.51	0.57	-62.73
14	Melons & Papayas	0.57	0.4	0.37	-20.97
15	Jewellery	-	0.03	0.33	250.93
16	Frozen Fish	0.22	0.21	0.32	20.03
17	Liquid Coconut Milk	0.26	0.22	0.31	7.37
18	Ornamental Fish	0.14	0.3	0.29	36.77
19	Other Cereals and its Products	0.11	0.23	0.29	49.81
20	Petroleum Oils	0.08	0.15	0.28	62.43
	Other Products	8.14	9.72	3.38	-44.04
	<b>Total :</b>	<b>24.24</b>	<b>25.57</b>	<b>21.47</b>	<b>-6.07</b>

*Source: Sri Lanka Customs*

#### 4. SRI LANKA'S TOP IMPORT PRODUCTS FROM QATAR (2020-2022)

*All Values in USD Million*

No	Product	2020	2021	2022	% Avg. Growth
1	Products of Plastics	16.4	18.9	18.23	5.29
2	Products of Base Metal	0.76	37.77	3.1	70.31
3	Petroleum Products	-	0.43	2.93	
4	Standard Wire of Aluminum, Copper & Iron	0.24	1.5	1.02	72.22
5	Organic Chemicals	-	-	1	425.7
6	Paper & Paper Products nes	0.52	0.95	0.1	-84.51
7	Inorganic Chemicals	0.01	0.08	0.09	99.01
8	Paints, Varnishes and Dyeing Extracts	-	-	0.02	149.4
9	Labels Printed or Not	0.02	-	0.02	-5.91
10	Other Rubber Products	0.02	0.04	0.01	-23.34
	Other Products	13.82	59.54	0.04	-298.49
	<b>Total :</b>	<b>31.79</b>	<b>119.21</b>	<b>26.56</b>	<b>-8.99</b>

*Source: Sri Lanka Customs*

#### 5. POTENTIAL PRODUCTS FROM SRI LANKA TO QATAR

- Apparel
- Tea & mate
- Plastics & rubber
- Fruits
- Food products
- Spices
- Paper products
- Boats & parts
- Chemicals

*Source: ICT Trade Map -<https://exportpotential.intracen.org/>*

## 6. TOP SRI LANKAN EXPORTERS TO QATAR- 2022

No	Company Details	Products Exported within this Period
1	Y A S LANKA PVT LTD	Fruits, Melons & Papayas, Other Cereals and its Products
2	DOLE LANKA PVT LTD	Bananas
3	LION BREWERY CEYLON PLC	Alcoholic Beverages
4	NESTLE LANKA PLC	Coconut Milk Powder, Miscellaneous Edible Preparations, Liquid Coconut Milk
5	DILMAH CEYLON TEA COMPANY PLC	Tea
6	AMSAFE BRIDPORT PVT LTD	Textile Articles nes, Travel Goods, Bags etc.
7	C R EXPORTS PVT LTD	Fruits, Other Vegetables, Melons & Papayas, Coconut Fresh Nuts, Desiccated Coconut, Manioc
8	SOUTHERN COAST EXPORTS PVT LTD	Shrimps and Prawns, Other Edible Fish
9	MICHELIN LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes, Motor Vehicles & Parts
10	RIOCOCO LANKA PVT LTD	Coco Peat, Fiber Pith & Moulded products
11	BEYOND EXPORTS	Vegetables, Other Fruits
12	UNION COMMODITIES PVT LTD	Tea Packets, Miscellaneous Edible Preparations
13	CEYLON BISCUITS LTD	Sugars, Sugar Confectionery & Bakery Products, Miscellaneous Edible Preparations
14	LALAN RUBBERS PVT LTD	Gloves, Mitts & Mittens of Textile, Industrial & Surgical Gloves of Rubber
15	GLOBAL RUBBER INDUSTRIES PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes, Men's Outerwear, T-shirts

*Source: Sri Lanka Customs*