

**MARKET AND COUNTRY
BRIEF ON
Kazakhstan
2023**



**PREPARED BY
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1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & KAZAKHSTAN

Kazakhstan is the 90th export destination for Sri Lanka. Total export value from Sri Lanka to Kazakhstan was USD 5.84 Mn in 2023 and total imports from Kazakhstan to Sri Lanka for the same period were USD 12.38 Mn. Kazakhstan is the 56th import origin for Sri Lanka in 2023.

Sri Lanka's exports to Kazakhstan has increased by 19.56% in 2023 compared to the year 2022. Imports from Kazakhstan has decreased by 41.48% in 2023 when compared to the year 2022.

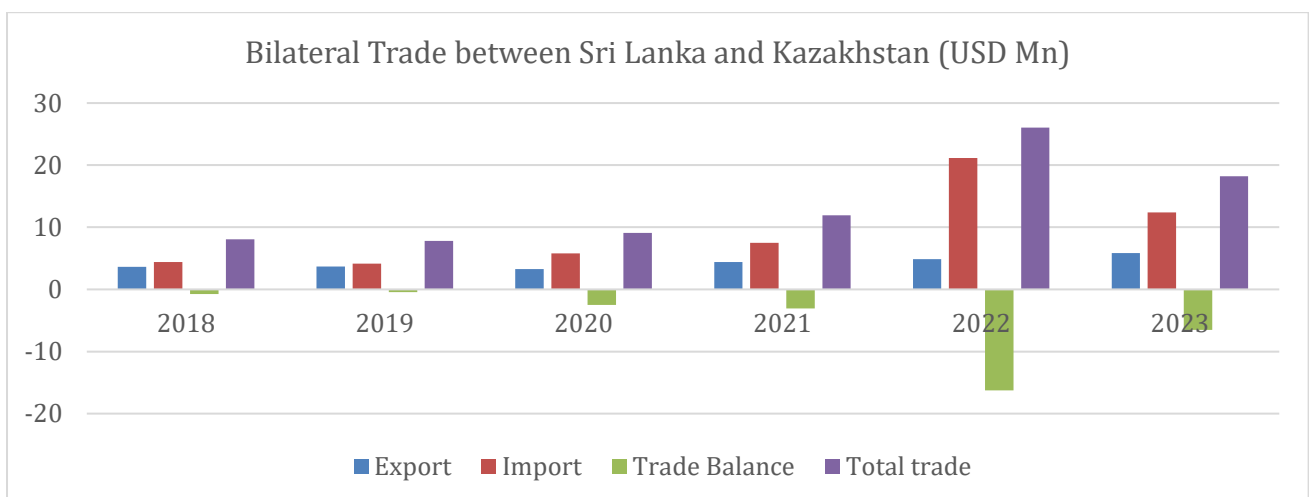
Sri Lanka's main export products to Kazakhstan in 2023 were Tea in Bulk, Tea Packets, Labels Printed or Not, Coco Peat, Fiber Pith & Moulded products, Men's Outerwear, Yarn, Other Toys, Games & Sport Requisites, Ornamental Fish, Frozen Fish, Aircrafts & Parts.

Sri Lanka's main imports products from Kazakhstan in 2023 were Mineral Products, Products of Plastics, and Printed Circuits, Pharmaceutical Products, Organic Chemicals, Electrical & Electronic Products, Telephone Sets, Audio/Video Equipment & Parts, Processed Vegetables, Fruits & Juices, Miscellaneous Edible Preparations and Cartons, Boxes & Bags.

2. SRI LANKA'S BILATERAL TRADE WITH KAZAKHSTAN (2018-2023)

All Values in USD Million

Year	Export	Import	Trade Balance	Total trade
2018	3.65	4.39	-0.74	8.04
2019	3.68	4.14	-0.46	7.82
2020	3.28	5.80	-2.52	9.08
2021	4.42	7.50	-3.08	11.92
2022	4.88	21.16	-16.28	26.04
2023	5.84	12.38	-6.54	18.22



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO KAZAKHSTAN (2021-2023)

All Values in USD Thousands

No	Product	2021	2022	2023	% Avg. Growth
1	Tea in Bulk	3,241.66	3,501.90	3,465.87	3.34
2	Tea Packets	369.98	576.22	1,615.99	73.71
3	Labels Printed or Not	128.03	303.16	191.85	20.22
4	Coco Peat, Fiber Pith & Moulded products	11.79	59.05	112.4	112.73
5	Men's Outerwear	0.33	0.03	76.98	272.14
6	Yarn	-	-	53.15	-
7	Other Toys, Games & Sport Requisites	-	-	52.8	-
8	Ornamental Fish	25.4	74.31	47.34	31.12
9	Frozen Fish	56.74	82.01	44.06	-12.64
10	Aircrafts & Parts	-	18.75	37.06	-
11	Coffee	-	-	33.41	-
12	Activewear/Sportswear	-	-	30.22	-
13	Tableware & Kitchenware	-	8.19	21.76	-
14	Gloves, Mitts & Mittens of Textile	-	-	11.17	-
15	Other Tea	102.85	-	9.36	-
16	Miscellaneous Edible Preparations	13.36	7.36	9.05	-19.46
17	Other Electrical & Electronic Products	-	-	7.52	-
18	Woven Fabrics	-	-	5.33	-
19	Plants and Parts of Plants	0.53	7.92	4.38	105.89
20	Foliage	-	2.62	2.93	-
	Other Products	472.41	241.47	5.95	-218.76
	Total :	4,423.09	4,882.98	5,838.57	13.88

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM KAZAKHSTAN (2021-2023)

All Values in USD Thousands

No	Product	2021	2022	2023	% Avg. Growth
1	Other Mineral Products	7,496.40	5,471.94	12,353.08	24.97
2	Other Products of Plastics	0.01	27.14	25.53	390.15
3	Printed Circuits	-	-	2.38	-
4	Pharmaceutical Products	-	-	0.92	-
5	Organic Chemicals	-	-	0.72	-
6	Other Electrical & Electronic Products	-	-	0.48	-
7	Telephone Sets, Audio/Video Equipment & Parts	-	-	0.38	-
8	Processed Vegetables, Fruits & Juices	-	-	0.15	-
9	Miscellaneous Edible Preparations	-	-	0.06	-
10	Cartons, Boxes & Bags	-	0.01	0.05	-
11	Plants and Parts of Plants	-	-	0.05	-
12	Glass & Glassware	-	-	0.05	-
13	Tea Packets	0.01	0.03	0.05	101.69
14	T-shirts	-	-	0.01	-
15	Petroleum Oils	-	15,661.76	-	-
16	Aircrafts & Parts	-	1.08	-	-
17	Motor Vehicles & Parts	-	0.37	-	-
18	Oil Seed	0.44	0.13	-	-
19	Men's Outerwear	-	0.12	-	-
20	Labels Printed or Not	-	0.01	-	-
	Other Products	0.39	0.03	-	-
	Total :	7,497.25	21,162.62	12,383.91	25.09

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO KAZAKHSTAN

- Apparel
- Plastics & rubber
- Food products
- Machinery, electricity
- Spices
- Vegetal residues & animal feed
- Metal products
- Fruits
- Mineral resources

Source: ICT Trade Map -<https://exportpotential.intracen.org/>

6. TOP SRI LANKAN EXPORTERS TO KAZAKHSTAN - 2023

No	Company Details	Products Exported within this Period
1	STASSEN EXPORTS PVT LTD	Tea in Bulk
2	TEA HOUSE PVT LTD	Tea Packets
3	VENTURE TEA PVT LTD	Tea in Bulk
4	QUICK TEA PVT LTD	Tea Packets
5	MABROC TEAS PVT LTD	Tea Packets
6	EMPIRE BRANDS PVT LTD	Tea Packets
7	CLASSIC INTERNATIONAL EXPORTS PVT LTD	Tea in Bulk
8	T PRINT PVT LTD	Labels Printed or Not
9	DILMAH CEYLON TEA COMPANY PLC	Tea Packets
10	AKBAR BROTHERS PVT LTD	Tea Packets
11	AQUA TRADING GLOBAL PVT LTD	Men's Outerwear, Activewear, Sportswear
12	BASILUR TEA EXPORT PVT LTD	Tea Packets
13	FLEXI PRINT PVT LTD	Labels Printed or Not
14	ZAKIR SHA EXPORTS PVT LTD	Tea in Bulk, Other Tea
15	AQUA DYNAMICS PVT LTD	Other Toys, Games & Sport Requisites

Source: Sri Lanka Customs