

MARKET AND COUNTRY

BRIEF ON

Poland

2023



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1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & POLAND

Poland is the 33rd export destination for Sri Lanka. Total export value from Sri Lanka to Poland was USD 61.96 Mn in 2023 and total imports from Poland to Sri Lanka for the same period were USD 24.05 Mn. Poland is the 44th import origin for Sri Lanka in 2023.

Sri Lanka's exports to Poland have decreased by 13.69% in 2023 when compared to the year 2022. Imports from Poland has decreased by 4.53% in 2023 when compared to the year 2022.

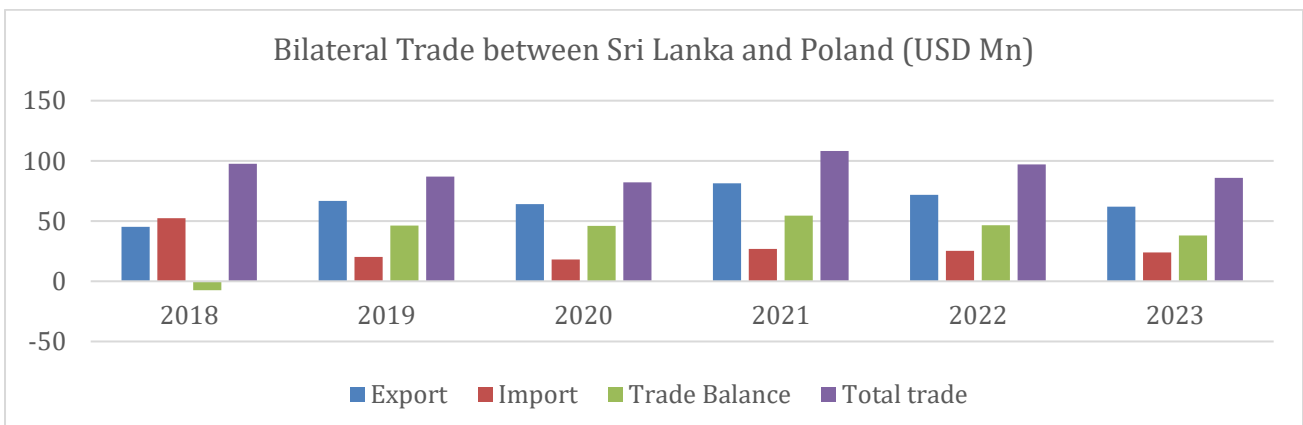
Sri Lanka's main export products to Poland in 2023 were Tea Packets, Gloves, Mitts & Mittens of Textile, Tea in Bulk, Pneumatic & Retreated Rubber Tyres & Tubes, Men's and Women's Under Garments, Bicycles Not Motorized, Unmanufactured Tobacco, Men's Outerwear, Manufactured Tobacco, Coco Peat, and Fiber Pith & Moulded products.

Sri Lanka's main imports products from Poland in 2023 were Other Paper & Paper Products, Tools, Implements, Cutlery & Parts, Cocoa and Cocoa Preparations, Animal Feed, Other Electrical & Electronic Products, Unmanufactured Tobacco, Inorganic Chemicals, Synthetic Rubber, Other Chemical Products, Other Manufactures.

2. SRI LANKA'S BILATERAL TRADE WITH POLAND (2018-2023)

All Values in USD Million

Year	Export	Import	Trade Balance	Total trade
2018	45.09	52.48	-7.39	97.57
2019	66.69	20.33	46.36	87.02
2020	64.1	18.15	45.95	82.25
2021	81.31	26.78	54.53	108.09
2022	71.79	25.19	46.6	96.98
2023	61.96	24.05	37.91	86.01



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO POLAND (2021-2023)

All Values in USD Million

No	Product	2021	2022	2023	% Avg. Growth
1	Tea Packets	17.88	17.44	20.87	7.73
2	Gloves, Mitts & Mittens of Textile	8.24	6.79	7.83	-2.57
3	Tea in Bulk	4.91	5.79	4.98	0.71
4	Pneumatic & Retreated Rubber Tyres & Tubes	6.08	7.79	4.46	-15.53
5	Men's and Women's Under Garments	13.04	5.12	3.52	-65.43
6	Bicycles Not Motorized	4.6	4.23	2.46	-31.29
7	Unmanufactured Tobacco	3.99	4.65	1.89	-37.19
8	Men's Outerwear	0.12	2.76	1.7	133.26
9	Manufactured Tobacco	1.74	3.07	1.01	-27.41
10	Coco Peat, Fiber Pith & Moulded products	1.37	1.57	0.97	-17.14
11	Activated Carbon	0.47	0.33	0.95	35.32
12	Industrial & Surgical Gloves of Rubber	1.27	0.94	0.82	-21.46
13	T-shirts	2.06	0.76	0.8	-47.51
14	Women's Outerwear	4.06	1.15	0.76	-83.64
15	Ornamental Fish	0.63	0.66	0.71	6.23
16	Miscellaneous Edible Preparations	0.31	0.63	0.64	36.72
17	Cinnamon	0.26	0.37	0.61	42.05
18	Liquid Coconut Milk	0.57	0.56	0.57	-0.26
19	Made-up Textile Articles (Blankets, Rugs, Linen, Curtains etc)	0.53	0.37	0.55	2.12
20	Coconut Cream	0.04	0.05	0.44	117.6
	Other Products	9.15	6.76	5.43	-26.16
	Total :	81.31	71.79	61.96	-13.58

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM POLAND (2021-2023)

All Values in USD Million

No	Product	2021	2022	2023	% Avg. Growth
1	Other Paper & Paper Products	5.7	5.82	7.45	13.31
2	Tools, Implements, Cutlery & Parts	1.68	1.93	2.72	24.12
3	Cocoa and Cocoa Preparations	0.4	1.22	2.02	80.78
4	Animal Feed	3.55	0.61	1.48	-43.56
5	Other Electrical & Electronic Products	3.1	3.53	1.48	-36.75
6	Unmanufactured Tobacco	0.64	0.14	1.29	34.96
7	Inorganic Chemicals	0.28	0.22	1.18	72.27
8	Synthetic Rubber	0.04	1.17	0.84	150.79
9	Other Chemical Products	1.7	0.94	0.57	-54.34
10	Other Manufactures	0.26	0.32	0.48	31.47
11	Starches, Glues, Enzymes	0.26	0.35	0.4	22.54
12	Meat, preparations of Meat/Fish & Dairy Produce	0.32	0.56	0.33	1.4
13	Sugars, Sugar Confectionery & Bakery Products	0.09	0.1	0.31	62.39
14	Pharmaceutical Products	0.56	0.47	0.27	-36.77
15	Other Products of Base Metal	1.24	1.46	0.24	-82.21
16	Metal Furniture & Seats	-	0.06	0.23	241.85
17	Other Products of Plastics	0.64	0.4	0.21	-56.08
18	Miscellaneous Edible Preparations	0.21	1.33	0.18	-7.13
19	Switches, Boards & Panels	0.2	0.3	0.18	-4.17
20	Women's Outerwear	-	-	0.14	-
	Other Products	5.92	4.27	2.04	-53.14
	Total :	26.78	25.19	24.05	-5.36

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO POLAND

- Apparel
- Tea & mate
- Plastics & rubber
- Fruits
- Spices
- Chemicals
- Machinery, electricity
- Miscellaneous manufactured products
- Crops
- Food products (processed or preserved)

Source: ICT Trade Map -<https://exportpotential.intracen.org/>

6. TOP SRI LANKAN EXPORTERS TO POLAND - 2023

No	Company Details	Products Exported within this Period
1	DILMAH CEYLON TEA COMPANY PLC	Tea Packets, Miscellaneous Edible Preparations, Jewellery Boxes, Cloth Hangers and Handicraft, Tableware & Kitchenware, Glass & Glassware, Other Electrical & Electronic Products, Other Products of Base Metal, Printed Books & Printed Matter
2	ATG HAND CARE PVT LTD	Gloves, Mitts & Mittens of Textile, Made-up Textile Articles (Blankets, Rugs, Linen, Curtains etc)
3	VENTURE TEA PVT LTD	Tea Packets, Tableware & Kitchenware
4	ASIA BIKE INDUSTRIAL LTD	Bicycles Not Motorized, Other Transport Equipment
5	TEA TANG PVT LTD	Tea in Bulk, Green Tea
6	BRANDIX APPAREL PVT LTD	Men's and Women's Under Garments, Men's Outerwear, T-shirts, Other Garments, Women's Outerwear
7	BASILUR TEA EXPORT PVT LTD	Tea Packets, Plants and Parts of Plants, Cartons, Boxes & Bags, Glass & Glassware, Jewellery Boxes, Cloth Hangers and Handicraft, Other Paper & Paper Products, Tableware & Kitchenware
8	AGIO TOBACCO PROCESSING CO PVT LTD	Unmanufactured Tobacco

9	EMPIRE TEAS PVT LTD	Tea Packets, Tea in Bulk, Green Tea, Other Tea, Plants and Parts of Plants, Other Products of Base Metal, Labels Printed or Not
10	GEORGE STEUART TEAS PVT LTD	Tea Packets, Miscellaneous Edible Preparations
11	QUICK TEA PVT LTD	Tea Packets, Miscellaneous Edible Preparations
12	HIRDARAMANI INTERNATIONAL EXPORTS PVT LTD	Men's Outerwear, Men's and Women's Under Garments, T-shirts
13	MAS ACTIVE TRADING PVT LTD	T-shirts, Men's Outerwear, Women's Outerwear, Warm Cloths (Jerseys, Pullovers etc), Men's and Women's Under Garments, Other Garments
14	A T G LANKA PVT LTD	Gloves, Mitts & Mittens of Textile, Made-up Textile Articles (Blankets, Rugs, Linen, Curtains etc)
15	YOKOHAMA TWS LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes

Source: Sri Lanka Customs