MARKET AND COUNTRY BRIEF ON

Qatar

2023





PREPARED BY

MARKET DEVELOPMENT DIVISION

Sri Lanka Export Development Board

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Contents

1.	INTRODUCTION TO TRADE BETWEEN SRI LANKA & QATAR	1
2.	SRI LANKA'S BILATERAL TRADE WITH QATAR (2018-2023)	1
3.	SRI LANKA'S TOP EXPORT PRODUCTS TO QATAR (2021-2023)	2
4.	SRI LANKA'S TOP IMPORT PRODUCTS FROM QATAR (2021-2023)	3
5.	POTENTIAL PRODUCTS FROM SRI LANKA TO QATAR	4
6.	TOP SRI LANKAN EXPORTERS TO OATAR- 2023	4

1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & QATAR

Qatar is the 57th export destination for Sri Lanka. Total export value from Sri Lanka to Qatar was USD 17.86 Mn in 2023 and total imports from Qatar to Sri Lanka for the same period were USD 50.83 Mn. Qatar is the 36th import origin for Sri Lanka in 2023.

Sri Lanka's exports to Qatar has decreased by 16.81% in 2023 when compared to the year 2022. Imports from Qatar has increased by 90.6% in 2023 when compared to the year 2022.

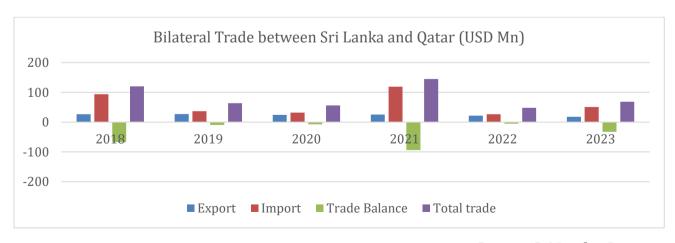
Sri Lanka's main export products to Qatar in 2023 were Alcoholic Beverages, Tea Packets, Other Fruits, Bananas, Sugars, Sugar Confectionery & Bakery Products, Coconut Milk Powder, Other Vegetables, Gloves, and Mitts & Mittens of Textile, Industrial & Surgical Gloves of Rubber, and Melons & Papayas.

Sri Lanka's main imports products from Qatar in 2023 were Petroleum Gases, Other Products of Base Metal, Other Products of Plastics, Standard Wire of Aluminum, Copper & Iron, Organic Chemicals, Other Paper & Paper Products nes, Inorganic Chemicals, Other Chemical Products, Other Rubber Products, and Other Electrical & Electronic Products.

2. SRI LANKA'S BILATERAL TRADE WITH QATAR (2018-2023)

All Values in USD Million

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Year	Export	Import	Trade Balance	Total trade
2018	26.54	93.57	-67.03	120.11
2019	27.12	36.64	-9.52	63.76
2020	24.24	31.79	-7.55	56.03
2021	25.57	119.21	-93.64	144.78
2022	21.47	26.56	-5.09	48.03
2023	17.86	50.63	-32.77	68.49



3. SRI LANKA'S TOP EXPORT PRODUCTS TO QATAR (2021-2023)

All Values in USD Million

No	Product	2021	2022	2023	% Avg. Growth
1	Alcoholic Beverages	1.24	1.49	2.06	25.51
2	Tea Packets	2.51	2.45	2.03	-10.57
3	Other Fruits	1.42	1.82	1.96	15.99
4	Bananas	2.15	1.55	1.36	-22.94
5	Sugars, Sugar Confectionery & Bakery Products	0.83	1.1	1.21	18.73
6	Coconut Milk Powder	1.18	1.45	1.01	-7.56
7	Other Vegetables	0.96	0.92	1	2.34
8	Gloves, Mitts & Mittens of Textile	0.39	0.58	0.82	36.57
9	Industrial & Surgical Gloves of Rubber	0.22	0.04	0.65	54.39
10	Melons & Papayas	0.4	0.37	0.55	16.4
11	Pneumatic & Retreated Rubber Tyres & Tubes	1.01	1.11	0.54	-30.91
12	Miscellaneous Edible Preparations	1.51	0.57	0.49	-55.89
13	Coco Peat, Fiber Pith & Moulded products	0.42	0.73	0.43	0.87
14	Other Cereals and its Products	0.23	0.29	0.41	28.75
15	Rice	0.26	0.24	0.33	11.77
16	Ornamental Fish	0.3	0.29	0.32	3.04
17	Coconut Oil	0.34	0.27	0.25	-14.22
18	Foliage	0.13	0.19	0.2	21.01
19	Liquid Coconut Milk	0.22	0.31	0.19	-8.38
20	Rubber Plates, Sheets Rods of Vulcanized or Unhardened Rubber	0.5	0.27	0.16	-55.1
	Other Products	9.35	5.4	1.86	-80.62
	Total:	25.57	21.47	17.86	-17.95

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM QATAR (2021-2023)

All Values in USD Million

No	Product	2021	2022	2023	% Avg. Growth
1	Petroleum Gases	59.48	-	21.39	-
2	Other Products of Base Metal	37.77	3.1	13	-53.33
3	Other Products of Plastics	18.9	18.23	12.41	-21.02
4	Standard Wire of Aluminum, Copper & Iron	1.5	1.02	2.58	27.15
5	Organic Chemicals	-	1	0.69	501.98
6	Other Paper & Paper Products nes	0.95	0.1	0.36	-48.65
7	Inorganic Chemicals	0.08	0.09	0.14	24.45
8	Other Chemical Products	0.02	-	0.03	12.49
9	Other Rubber Products	0.04	0.01	0.01	-60.24
10	Other Electrical & Electronic Products	-	0.01	0.01	57.44
11	Labels Printed or Not	-	0.02	-	32.66
12	Tea Bagging, Packing, Cleaning, Weighing Machines	-	-	-	-
13	Nails, Screws, Bolts & Nuts of Metal	-	-	-	-
14	Printed Books & Printed Matter	-	-	-	170.98
15	Other Articles of Stones	-	-	-	-
16	Other Textile Articles nes	-	-	-	-
17	Sacs & Bags of Plastics	-	-	-	-
18	Live Animals	0.01	0.01	-	-108.59
19	Tools, Implements, Cutlery & Parts	-	-	-	-86.73
20	Other Toys, Games & Sport Requisites	-	-	-	-
	Other Products	0.45	2.97	-	-269.21
	Total:	119.21	26.56	50.63	-42.82

5. POTENTIAL PRODUCTS FROM SRI LANKA TO QATAR

- Apparel
- Tea
- Machinery
- Plastic & rubber
- Spices
- Fruits
- Jewellery
- Wood products
- Paper products
- Processed food products

Source: ICT Trade Map -https://exportpotential.intracen.org/

6. TOP SRI LANKAN EXPORTERS TO QATAR- 2023

No	Company Details	Products Exported within this Period
1	LION BREWERY CEYLON PLC	Alcoholic Beverages
2	Y A S LANKA PVT LTD	Other Fruits, Melons & Papayas, Other Cereals
	201211111111111111111111111111111111111	and its Products, Other Vegetables
3	DOLE LANKA PVT LTD	Bananas
4	NESTLE LANKA PLC	Coconut Milk Powder, Miscellaneous Edible Preparations
		Other Fruits, Other Vegetables, Melons &
5	C R EXPORTS PVT LTD	Papayas, Coconut Fresh Nuts, Betel Leaves
6	CEYLON BISCUITS LTD	Sugars, Sugar Confectionery & Bakery Products
7	DILMAH CEYLON TEA COMPANY PLC	Tea Packets
8	MIDAS SAFETY LANKA PVT LTD	Industrial & Surgical Gloves of Rubber, Gloves,
	MIDIO ON ETT EMMATT VI ETD	Mitts & Mittens of Textile
9	UNION COMMODITIES PVT LTD	Tea Packets, Miscellaneous Edible
	ONION COMMODITIES I VI LID	Preparations
10	BEYOND EXPORTS	Other Vegetables, Other Fruits
11	LALAN RUBBERS PVT LTD	Gloves, Mitts & Mittens of Textile, Industrial &
11		Surgical Gloves of Rubber
12	HAMI INTERNATIONAL TRADING	Melons & Papayas, Other Vegetables, Other
12	PVT LTD	Fruits
13	TRADLANKA AGRICULTURAL	Rice, Other Vegetables, Other Fruits, Coconut
13	ENTERPRISE PVT LTD	Milk Powder, Coconut Oil
14	MICHELIN LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes,
14	MIGHELIN LANKA FVI LID	Motor Vehicles & Parts
15	GLOPECO INTERNATIONAL PVT LTD	Other Edible Fish