

MARKET AND COUNTRY BRIEF ON Kazakhstan 2024



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Contents

1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & KAZAKHSTAN	1
2. SRI LANKA'S BILATERAL TRADE WITH KAZAKHSTAN (2019-2024).....	1
3. SRI LANKA'S TOP EXPORT PRODUCTS TO KAZAKHSTAN (2022-2024)	2
4. SRI LANKA'S TOP IMPORT PRODUCTS FROM KAZAKHSTAN (2022-2024)	3
5. POTENTIAL PRODUCTS FROM SRI LANKA TO KAZAKHSTAN	4
6. TOP SRI LANKAN EXPORTERS TO KAZAKHSTAN - 2024	4

1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & KAZAKHSTAN

Kazakhstan is the 82nd export destination for Sri Lanka. Total export value from Sri Lanka to Kazakhstan was USD 7.68 Mn in 2024 and total imports from Kazakhstan to Sri Lanka for the same period were USD 0.33 Mn. Kazakhstan is the 106th import origin for Sri Lanka in 2024.

Sri Lanka's exports to Kazakhstan has increased by 32% in 2024 when compared to the year 2023. Imports from Kazakhstan has decreased significantly in 2024 compared to the year 2023.

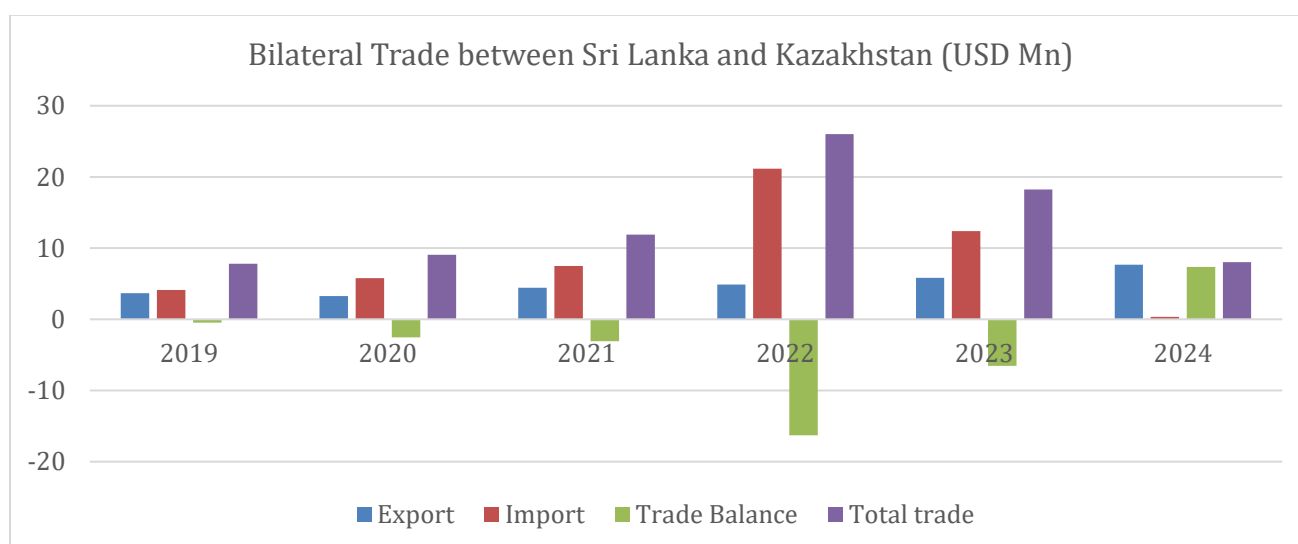
Sri Lanka's main export products to Kazakhstan in 2024 were Tea in Bulk, Tea Packets, Printed Labels, Coco Peat, Fiber Pith & Moulded products, Men's Outerwear, Yarn, Toys, Games & Sport Requisites, Ornamental Fish, Frozen Fish, Aircrafts & Parts.

Sri Lanka's main import products from Kazakhstan in 2024 were Lentils, Mineral Products, Plastic products, and Printed Circuits, Petroleum Oils, Organic Chemicals, Electrical & Electronic Products, Telephone Sets, Fruits & Juices, Edible Preparations and Cartons, Boxes & Bags.

2. SRI LANKA'S BILATERAL TRADE WITH KAZAKHSTAN (2019-2024)

All Values in USD Million

Year	Export	Import	Trade Balance	Total trade
2019	3.68	4.14	-0.46	7.82
2020	3.28	5.8	-2.52	9.08
2021	4.42	7.5	-3.08	11.92
2022	4.88	21.16	-16.28	26.04
2023	5.84	12.38	-6.54	18.22
2024	7.68	0.33	7.35	8.01



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO KAZAKHSTAN (2022-2024)

All Values in USD Thousands

No	Product	2022	2023	2024	% Avg. Growth
1	Tea in Bulk	3,501.90	3,465.87	5,144.39	19.23
2	Tea Packets	576.22	1,615.99	1,281.87	39.98
3	Labels Printed or Not	303.16	191.85	242.84	-11.09
4	Electrical & Electronic Products	-	7.52	231.11	-
5	Pharmaceutical Products	150.42	-	218.34	-
6	Aircrafts & Parts	18.75	37.06	130.69	97.09
7	Men's Outerwear	0.03	76.98	77.19	392.36
8	Tea	-	9.36	56.92	-
9	Coco Peat, Fiber Pith & Moulded products	59.05	112.4	51.14	-7.19
10	Yarn	-	53.15	39.58	-
11	Ornamental Fish	74.31	47.34	32.81	-40.88
12	Coconut Oil	41.7	-	27.2	-
13	Active wear/Sportswear	-	30.22	25.86	-
14	Green Tea	-	-	25.5	-
15	Fish Fresh or Chilled	-	-	17.12	-
16	Tableware & Kitchenware	8.19	21.76	15.61	32.28
17	Gloves, Mitts & Mittens of Textile	-	11.17	14.52	-
18	Frozen Fish	82.01	44.06	14.05	-88.2
19	Perfumes, Cosmetics, Shampoos & Makeup Preparations	2.38	-	8.49	-
20	Plants and Parts of Plants	7.92	4.38	6.31	-11.39
	Other Products	56.95	109.47	14.97	-66.81
	Total:	4,882.98	5,838.57	7,676.52	22.62

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM KAZAKHSTAN (2022-2024)

All Values in USD Thousands

No	Product	2022	2023	2024	% Avg. Growth
1	Lentils	-	-	201.52	-
2	Mineral Products	5,471.94	12,353.08	41.96	-243.54
3	Products of Plastics	27.14	25.53	36.95	15.44
4	Plywood, Particle Boards	-	-	32.56	-
5	Products of Base Metal	-	-	13.28	-
6	Petroleum Oils	15,661.76	-	4.28	-
7	Organic Chemicals	-	0.72	0.82	-
8	Tea Bagging, Packing	0.01	-	0.54	-
9	Fruits	-	-	0.37	-
10	Alcoholic Beverages	-	-	0.29	-
11	Toys, Games & Sport Requisites	-	-	0.12	-
12	Travel Goods, Bags etc.	-	-	0.06	-
13	Women's Outerwear	-	-	0.05	-
14	T-shirts	-	0.01	0.03	-
15	Aircrafts & Parts	1.08	-	0.02	-
16	Articles of Stones	-	-	0.01	-
17	Printed Circuits	-	2.38	-	-
18	Pharmaceutical Products	-	0.92	-	-
19	Electrical & Electronic Products	-	0.48	-	-
	Other Products	0.69	0.79	-	-
	Total :	21,162.62	12,383.91	332.86	-207.61

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO KAZAKHSTAN

- Apparel
- Plastics & rubber
- Food products
- Machinery, electricity
- Spices
- Vegetal residues & animal feed
- Metal products
- Fruits
- Mineral resources

Source: ICT Trade Map -<https://exportpotential.intracen.org/>

6. TOP SRI LANKAN EXPORTERS TO KAZAKHSTAN - 2024

No	Company Details	Products Exported within this Period
1	STASSEN EXPORTS PVT LTD	Tea in Bulk
2	VAN REES CEYLON LTD	Tea in Bulk
3	TEA HOUSE PVT LTD	Tea Packets, Sacs & Bags of Plastics
4	CLASSIC INTERNATIONAL EXPORTS PVT LTD	Tea in Bulk
5	SAMLEY TEAS PVT LTD	Tea in Bulk
6	BIO EXTRACTS PVT LTD	Pharmaceutical Products, Coconut Oil
7	ELSTEEL PVT LTD	Electrical & Electronic Products
8	T PRINT PVT LTD	Labels Printed or Not
9	HVA FOODS PLC	Tea Packets, Tea in Bulk, Other Tea
10	BASILUR TEA EXPORT PVT LTD	Tea Packets, Plants and Parts of Plants
11	ZAKIR SHA EXPORTS PVT LTD	Tea in Bulk, Other Tea
12	KNSI AVIATION ENGINEERING PVT LTD	Aircrafts & Parts
13	AQUA TRADING GLOBAL PVT LTD	Men's Outerwear, Active wear
14	TEA TALK PVT LTD	Tea in Bulk, Green Tea, plastic Products
15	QUICK TEA PVT LTD	Tea Packets

Source: Sri Lanka Customs