# MARKET AND COUNTRY BRIEF ON

**Poland** 

2024





PREPARED BY

MARKET DEVELOPMENT DIVISION

Sri Lanka Export Development Board

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#### 1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & POLAND

Poland is the 33<sup>rd</sup> export destination for Sri Lanka. Total export value from Sri Lanka to Poland was USD 71.71 Mn in 2024 and total imports from Poland to Sri Lanka for the same period were USD 48.65 Mn. Poland is the 40<sup>th</sup> import origin for Sri Lanka in 2024.

Sri Lanka's exports to Poland have increased by 16% in 2024 when compared to the year 2023. Imports from Poland has increased by 102% in 2024 when compared to the year 2023.

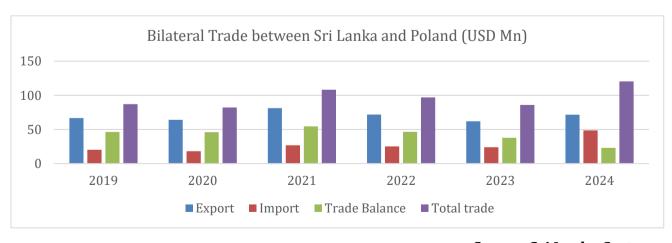
Sri Lanka's main export products to Poland in 2024 were Tea Packets, Gloves, Mitts & Mittens of Textile, Tea in Bulk, Pneumatic & Retreated Rubber Tyres & Tubes, Men's and Women's Under Garments, Bicycles Not Motorized, Unmanufactured Tobacco, Men's Outerwear, Manufactured Tobacco, Coco Peat, and Fiber Pith & Moulded products.

Sri Lanka's main imports products from Poland in 2024 were Other Paper & Paper Products, Tools, Implements, Cutlery & Parts, Cocoa and Cocoa Preparations, Animal Feed, Other Electrical & Electronic Products, Unmanufactured Tobacco, Synthetic Rubber, Other Manufactures. Sugars, Sugar Confectionery & Bakery Products, Animal Feed.

#### 2. SRI LANKA'S BILATERAL TRADE WITH POLAND (2019-2024)

All Values in USD Million

	THE VALUE IN COST THE			
Year	Export	Import	Trade Balance	Total trade
2019	66.69	20.33	46.36	87.02
2020	64.1	18.15	45.95	82.25
2021	81.31	26.78	54.53	108.09
2022	71.79	25.19	46.6	96.98
2023	61.96	24.05	37.91	86.01
2024	71.71	48.65	23.06	120.36



# 3. SRI LANKA'S TOP EXPORT PRODUCTS TO POLAND (2022-2024)

## All Values in USD Million

No	Product	2022	2023	2024	% Avg. Growth
1	Tea Packets	17.44	20.87	25.8	19.57
2	Gloves, Mitts & Mittens of Textile	6.79	7.83	9.75	18.05
3	Pneumatic & Retreated Rubber Tyres & Tubes	7.79	4.46	6.48	-9.19
4	Tea in Bulk	5.79	4.98	5.9	0.94
5	Bicycles Not Motorized	4.23	2.46	3.67	-7.1
6	Men's and Women's Under Garments	5.12	3.52	1.94	-48.49
7	Coco Peat, Fiber Pith & Moulded products	1.57	0.97	1.88	8.96
8	Hosiery	0.04	0.05	1.3	174.93
9	Industrial & Surgical Gloves of Rubber	0.94	0.82	1.14	9.88
10	Miscellaneous Edible Preparations	0.63	0.64	1.02	24.12
11	Transport Equipment	0.18	0.27	0.9	81.75
12	Liquid Coconut Milk	0.56	0.57	0.76	15.61
13	Electrical & Electronic Products	0.56	0.3	0.74	14.06
14	Desiccated Coconut	0.48	0.23	0.7	19.72
15	T-shirts	0.76	0.8	0.65	-7.56
16	Cinnamon	0.37	0.61	0.64	27.78
17	Activated Carbon	0.33	0.95	0.63	31.94
18	Women's Outerwear	1.15	0.76	0.6	-32.99
19	Mattress Fiber	0.85	0.34	0.5	-26.34
20	Men's Outerwear	2.76	1.7	0.5	-85.51
	Other Products	13.46	8.85	6.2	-38.73
	Total:	71.79	61.96	71.71	-0.05

# 4. SRI LANKA'S TOP IMPORT PRODUCTS FROM POLAND (2022-2024)

## All Values in USD Million

No	Product	2022	2023	2024	% Avg. Growth
1	Sugars, Sugar Confectionery & Bakery Products	0.1	0.31	22.14	272.33
2	Paper & Paper Products	5.82	7.45	7.07	9.7
3	Cocoa and Cocoa Preparations	1.22	2.02	3.35	50.49
4	Tools, Implements, Cutlery & Parts	1.93	2.72	3.3	26.77
5	Synthetic Rubber	1.17	0.84	1.98	26.41
6	Electrical & Electronic Products	3.53	1.48	1.9	-30.93
7	Animal Feed	0.61	1.48	1.75	52.54
8	Unmanufactured Tobacco	0.14	1.29	0.91	93.29
9	Telephone Sets, Audio/Video Equipment & Parts	0.17	0.08	0.61	62.79
10	Pharmaceutical Products	0.47	0.27	0.51	3.68
11	Manufacturers	0.32	0.48	0.47	18.87
12	Products of Base Metal	1.46	0.24	0.43	-61.07
13	Switches, Boards & Panels	0.3	0.18	0.38	12.65
14	Miscellaneous Edible Preparations	1.33	0.18	0.31	-72.41
15	Cloves	-	-	0.24	-
16	Products of Plastics	0.4	0.21	0.21	-33.59
17	Insulated Wires and Cables	0.05	0.11	0.18	63.03
18	Rubber Products	0.11	0.09	0.17	21.42
19	Petroleum Oils	0.09	-	0.17	33.55
20	Meat, preparations of Meat/Fish & Dairy Produce	0.56	0.33	0.17	-59.46
	Other Products	5.41	4.29	2.41	-40.43
	Total:	25.19	24.05	48.65	32.91

#### 5. POTENTIAL PRODUCTS FROM SRI LANKA TO POLAND

- Apparel
- Tea & mate
- Fruits
- Spices
- Fish and Shellfish
- Food products (processed or preserved)

Source: ICT Trade Map -https://exportpotential.intracen.org/

#### 6. TOP SRI LANKAN EXPORTERS TO POLAND - 2024

No	Company Details	Products Exported within this Period		
1	DILMAH CEYLON TEA COMPANY PLC	Tea Packets, Preparations, Tableware & Kitchenware, Jewellery Boxes, Cloth Hangers and Handicraft		
2	ATG HAND CARE PVT LTD	Gloves, Mitts & Mittens of Textile, Made-up Textile Articles, Made-up Clothing Accessories		
3	VENTURE TEA PVT LTD	Tea Packets, Tableware & Kitchenware, Plants and Parts of Plants		
4	ASIA BIKE INDUSTRIAL LTD	Bicycles Not Motorized, electronic Circuits, Transistors, Valves,		
5	TEA TANG PVT LTD	Tea in Bulk, Green Tea		
6	GEORGE STEUART TEAS PVT LTD	Tea Packets, Green Tea, Miscellaneous Edible Preparations		
7	MABROC TEAS PVT LTD	Tea Packets, Plants and Parts of Plants, Cartons, Boxes & Bags		
8	BASILUR TEA EXPORT PVT LTD	Tea Packets, Plants and Parts of Plants, Tableware & Kitchenware, Cartons, Boxes & Bags,		
9	BRANDIX APPAREL PVT LTD	Men's and Women's Under Garments, Men's Outerwear		
10	EMPIRE TEAS PVT LTD	Tea Packets, Tea in Bulk, Other Tea,		
11	GLOBAL RUBBER INDUSTRIES PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes		
12	AMAZON TRADING PVT LTD	Miscellaneous Edible Preparations, Tea Packets, OMade-up Textile Articles		
13	QUICK TEA PVT LTD	Tea Packets, Miscellaneous Edible Preparations		
14	YOKOHAMA TWS LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes		
15	TEXLAN CENTER PVT LTD	Hosiery		