# MARKET AND COUNTRY BRIEF ON

**Qatar** 

2024





PREPARED BY

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Sri Lanka Export Development Board

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#### 1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & QATAR

Qatar is the 59<sup>th</sup> export destination for Sri Lanka. Total export value from Sri Lanka to Qatar was USD 18.28 Mn in 2024 and total imports from Qatar to Sri Lanka for the same period were USD 57.93 Mn. Qatar is the 35<sup>th</sup> import origin for Sri Lanka in 2024.

Sri Lanka's exports to Qatar has increased by 2% in 2024 when compared to the year 2023. Imports from Qatar has also increased by 14% in 2024 when compared to the year 2023.

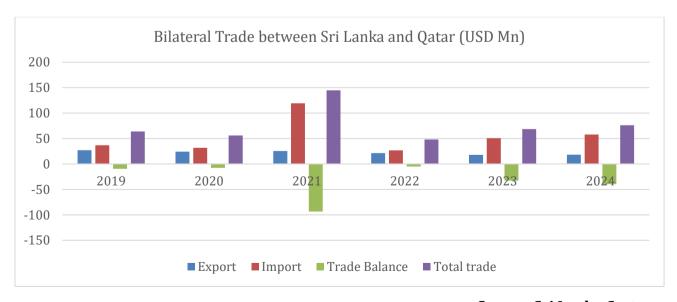
Sri Lanka's main export products to Qatar in 2024 were Alcoholic Beverages, Tea Packets, Fruits, Bananas, Sugars, Sugar Confectionery & Bakery Products, Coconut Milk Powder, Vegetables, Gloves, and Mitts & Mittens of Textiles, Industrial & Surgical Gloves of Rubber, Melons & Papayas.

Sri Lanka's main imports products from Qatar in 2024 were Fertilizer Petroleum Gases, Products of Base Metal, Products of Plastics, Standard Wire of Aluminum, Copper & Iron, Organic Chemicals, Paper Products, Inorganic Chemicals, Chemical Products, and Rubber Products.

#### 2. SRI LANKA'S BILATERAL TRADE WITH QATAR (2019-2024)

All Values in USD Million

Year	Export	Import	Trade Balance	Total trade
2019	27.12	36.64	-9.52	63.76
2020	24.24	31.79	-7.55	56.03
2021	25.57	119.21	-93.64	144.78
2022	21.47	26.56	-5.09	48.03
2023	17.86	50.63	-32.77	68.49
2024	18.28	57.93	-39.65	76.21



## 3. SRI LANKA'S TOP EXPORT PRODUCTS TO QATAR (2022-2024)

## All Values in USD Million

No	Product	2022	2023	2024	% Avg. Growth
1	Tea Packets	2.45	2.03	2.09	-7.85
2	Bananas	1.56	1.41	1.83	8.05
3	Alcoholic Beverages	1.49	2.06	1.71	6.65
4	Fruits	1.81	1.91	1.6	-6.32
5	Sugars, Sugar Confectionery & Bakery Products	1.1	1.21	1.24	5.66
6	Vegetables	0.92	1	0.8	-7.06
7	Industrial & Surgical Gloves of Rubber	0.04	0.65	0.79	146.17
8	Coco Peat, Fiber Pith & Moulded products	0.73	0.43	0.76	1.75
9	Coconut Milk Powder	1.45	1.01	0.73	-34.17
10	Miscellaneous Edible Preparations	0.57	0.49	0.72	11.73
11	Gloves, Mitts & Mittens of Textile	0.58	0.82	0.62	3.7
12	Pneumatic & Retreated Rubber Tyres & Tubes	1.11	0.54	0.6	-31.12
13	Melons & Papayas	0.37	0.55	0.45	9.37
14	Rice	0.24	0.33	0.37	21.01
15	Cereals and its Products	0.29	0.41	0.37	12.84
16	Activated Carbon	0.03	0.05	0.35	115.12
17	Petroleum Gases	-	-	0.31	-
18	Coconut Oil	0.27	0.25	0.3	4.07
19	Ornamental Fish	0.29	0.32	0.29	0.4
20	Foliage	0.19	0.2	0.21	5.24
	Other Products	5.95	2.17	2.15	-50.91
	Total:	21.47	17.86	18.28	-8.04

## 4. SRI LANKA'S TOP IMPORT PRODUCTS FROM QATAR (2022-2024)

#### All Values in USD Million

No	Product	2022	2023	2024	% Avg. Growth
1	Fertilizers	-	-	30.29	-
2	Products of Plastics	18.23	12.41	17.31	-2.59
3	Petroleum Gases	-	21.39	4.68	-
4	Standard Wire of Aluminum, Copper & Iron	1.02	2.58	3.04	54.37
5	Organic Chemicals	1	0.69	1.5	20.59
6	Petroleum Products	2.93		0.87	-
7	Paper & Paper Products	0.1	0.36	0.11	6.03
8	Inorganic Chemicals	0.09	0.14	0.09	-2.63
9	Products of Base Metal	3.1	13	0.02	-247.81
10	Labels Printed or Not	0.02	-	0.01	-48.3
11	Fish Fresh or Chilled	-	-	0.01	-
12	Electrical & Electronic Products	0.01	0.01	-	-44.36
13	Nails, Screws, Bolts & Nuts of Metal	-	-	-	-
14	Motor Vehicles & Parts	-	-	-	21.95
15	Sacs & Bags of Plastics	-	-	-	16.98
16	Chemical Products	-	0.03	-	-28.37
17	Telephone Sets, Audio/Video Equipment & Parts	-	-	-	-80.02
18	Articles of Stones	-	-	-	-
19	Manufactures	-	-	-	-18.86
20	Insulated Wires and Cables	-	-	-	-23.77
	Other Products	0.06	0.02	-	-201.19
	Total:	26.56	50.63	57.93	38.99

#### 5. POTENTIAL PRODUCTS FROM SRI LANKA TO QATAR

- Apparel
- Tea
- Beauty products
- Plastic & rubber
- Spices and Essential Oils
- Fruits
- Jewellery
- Wood products
- Paper products
- Processed food products

Source: ICT Trade Map -https://exportpotential.intracen.org/

# 6. TOP SRI LANKAN EXPORTERS TO QATAR- 2024

No	Company Details	Products Exported within this Period			
1	Y A S LANKA PVT LTD	Fruits, Melons & Papayas, Vegetables, Tea			
1	THO MINIMITY LIE	Packets, Essential Oils,			
2	DOLE LANKA PVT LTD	Bananas			
3	LION BREWERY CEYLON PLC	Alcoholic Beverages			
4	DILMAH CEYLON TEA COMPANY PLC	Tea Packets			
5	CEYLON BISCUITS LTD	Sugars, Sugar Confectionery & Bakery Products			
6	NESTLE LANKA LTD	Coconut Milk Powder, Miscellaneous Edible			
		Preparations			
7	MIDAS SAFETY LANKA PVT LTD	Industrial & Surgical Gloves of Rubber, Cartons,			
		Boxes & Bags			
8	C R EXPORTS PVT LTD	Fruits, Vegetables, Coconut Fresh Nuts			
9	BEYOND EXPORTS	Vegetables, Other Fruits			
10	MICHELIN LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes			
11	ATG HAND CARE PVT LTD	Gloves, Mitts & Mittens of Textile			
12	FINLAYS COLOMBO LTD	Tea Packets, Made-up Textile Articles			
13	JACOBI CARBONS LANKA PVT LTD	Activated Carbon			
14	HAMI INTERNATIONAL TRADING PVT	Fruits, Vegetables, Melons & Papayas, Coconut			
14	LTD	Fresh Nuts, Manioc			
15	GLOPECQ INTERNATIONAL PVT LTD	Sugars, Rice, Edible Fish, Spices and Spice			
		Mixtures, Cinnamon, Fruits,			