

**MARKET AND COUNTRY**  
**BRIEF ON**  
**Azerbaijan**  
**2025**



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## 1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & AZERBAIJAN

Azerbaijan is the 40<sup>th</sup> export destination for Sri Lanka. Total export value from Sri Lanka to Azerbaijan was USD 60.42 Mn in 2025 and it ranked as the 171<sup>st</sup> import destination for Sri Lanka, Total import value from Azerbaijan to Sri Lanka was 2288 US Dollars in 2025.

Sri Lanka's exports to Azerbaijan has decreased by 7.91% in 2025 when compared to the year 2024. Sri Lanka's import from Azerbaijan was very small and has not changed in 2025 when compared to the year 2024.

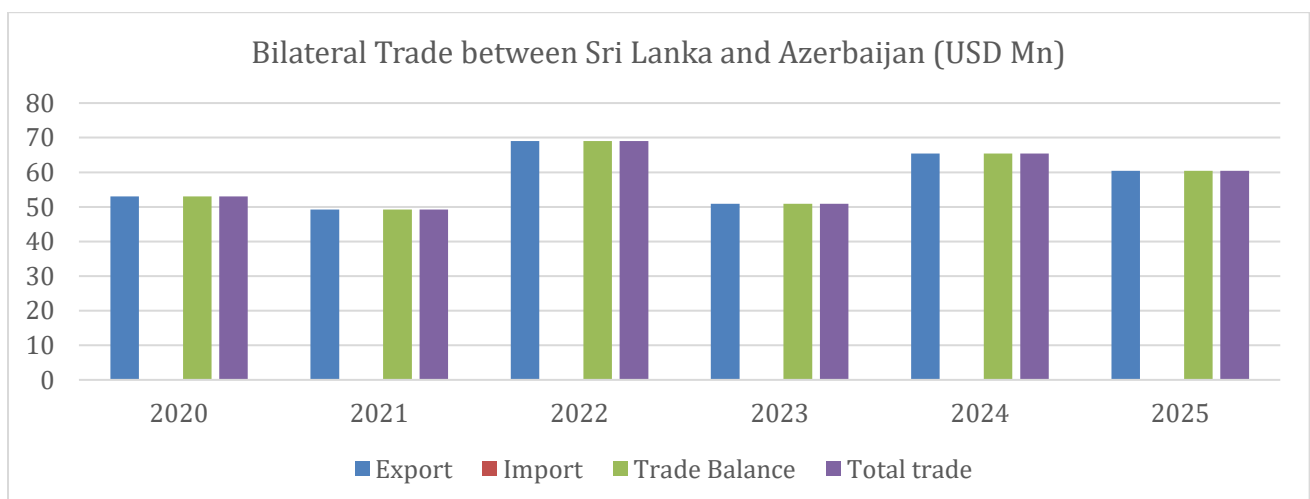
Sri Lanka's main export products to Azerbaijan in 2025 were Tea in Bulk, Tea Packets, Coco Peat, Fiber Pith & Moulded products, Perfumes, Cosmetics, Shampoos & Makeup Preparations, Pneumatic & Retreated Rubber Tyres & Tubes, Labels Printed or Not, Activewear/Sportswear, Tableware & Kitchenware and Babies' Garments.

Sri Lanka's main import products from Azerbaijan in 2024 were Fruit, Non-alcoholic beverages, Tea.

## 2. SRI LANKA'S BILATERAL TRADE WITH AZERBAIJAN (2020-2025)

*All Values in USD Million*

Year	Export	Import	Trade Balance	Total trade
2020	52.99	-	52.99	52.99
2021	49.22	-	49.22	49.22
2022	69.05	-	69.05	69.05
2023	50.86	0.00	50.86	50.86
2024	65.40	0.00	65.40	65.40
2025	60.42	0.00	60.42	60.42



*Source: Sri Lanka Customs*

### 3. SRI LANKA'S TOP EXPORT PRODUCTS TO AZERBAIJAN (2023-2025)

*All Values in USD Million*

No	Product	2023	2024	2025	% Avg. Growth
1	Tea in Bulk	44.67	56.97	51.7	7.31
2	Tea Packets	2.59	3.4	3.77	18.65
3	Coco Peat, Fiber Pith & Moulded products	1.86	2.35	3.28	28.36
4	Perfumes, Cosmetics, Shampoos & Makeup Preparations	0.51	1.16	0.84	24.98
5	Pneumatic & Retreated Rubber Tyres & Tubes	0.59	0.32	0.29	-36.31
6	Tea	0.22	0.18	0.24	4.41
7	Labels Printed or Not	0.05	0.07	0.1	28.48
8	Activewear/Sportswear	0.08	0.11	0.08	-2.9
9	Tableware & Kitchenware	0.03	0.01	0.03	6.28
10	Babies' Garments	-	-	0.03	-
11	Sacs & Bags of Plastics	0.02	0.02	0.01	-15.11
12	Plants and Parts of Plants	-	0.01	0.01	77.96
13	Cartons, Boxes & Bags	-	-	0.01	77.02
14	Soap, Washing Preparations, Waxes, Candles etc.	-	-	0.01	44.81
15	Yarn	0.01	0.01	0.01	-3.89
16	Other Products	0.22	0.79	0.02	-119.83
	<b>Total :</b>	<b>50.87</b>	<b>65.39</b>	<b>60.42</b>	<b>8.6</b>

*Source: Sri Lanka Customs*

### 4. SRI LANKA'S TOP IMPORT PRODUCTS FROM AZERBAIJAN (2023-2025)

*All Values in USD*

No	Product	2023	2024	2025	% Avg. Growth
1	Other Manufactures nes	-	-	1,641	-
2	Other Fruits	676	702	638	-2.94
3	Tea Packets	-	-	8	-
4	Printed Books & Printed Matter	-	-	2	-
5	Non Alcoholic Beverages	-	231	-	-
6	Coco Peat, Fiber Pith & Moulded products	-	68	-	-
7	Other Tea	-	3	-	-
	<b>Total :</b>	<b>676</b>	<b>1,005</b>	<b>2,288</b>	<b>60.92</b>

*Source: Sri Lanka Customs*

## 5. POTENTIAL PRODUCTS FROM SRI LANKA TO AZERBAIJAN

- Apparel
- Tea & mate
- Apparel
- Vegetal textile fibers
- Plastics & rubber
- Food products (processed or preserved)
- Machinery, electricity
- Metal products
- Spices
- Fruits
- Chemicals
- Textile products

*Source: ICT Trade Map -<https://exportpotential.intracen.org/>*

## 6. TOP SRI LANKAN EXPORTERS TO AZERBAIJAN - 2025

No	Company Details	Products Exported within this Period
1	INTER TEA PVT LTD	Tea in Bulk, Perfumes, Cosmetics
2	MALWATTE VALLEY PLANTATIONS PLC	Tea in Bulk
3	STASSEN EXPORTS PVT LTD	Tea in Bulk
4	DAMRO EXPORTS PVT LTD	Tea in Bulk
5	SAMLEY TEAS PVT LTD	Tea in Bulk
6	CONTINENTAL TEA PVT LTD	Tea in Bulk
7	HOROMBAWA COIR PVT LTD	Coco Peat, Fiber Pith
8	AKBAR BROTHERS PVT LTD	Tea Packets, Sacs & Bags of Plastics
9	IMPERIAL TEA EXPORTS PVT LTD	Tea Packets, Tea in Bulk, Green Tea
10	CEYLON FRESH TEAS PVT LTD	Tea Packets, Tea in Bulk
11	LANKA MARINE SERVICES PVT LTD	Petroleum Oils
12	COCO GREEN PVT LTD	Coco Peat, Fiber Pith
13	U H E EXPORTS PVT LTD	Tea Packets
14	RAMLO FIBER EXPORTS PVT LTD	Coco Peat, Fiber Pith
15	GROW SOIL SUBSTRATES PVT LTD	Coco Peat, Moulded products

*Source: Sri Lanka Customs*