

MARKET AND COUNTRY BRIEF ON Chile 2025



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1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & CHILE

Chile is the 34th export destination for Sri Lanka. Total export value from Sri Lanka to Chile was USD 56.93 Mn in 2025 and total imports from Chile to Sri Lanka for the same period were USD 4.03Mn. Chile is the 56th import origin for Sri Lanka in 2025.

Sri Lanka's exports to Chile have increased by 32.79% in 2025 when compared to the year 2024. Imports from Chile has increased by 165.51% in 2025 when compared to the year 2024.

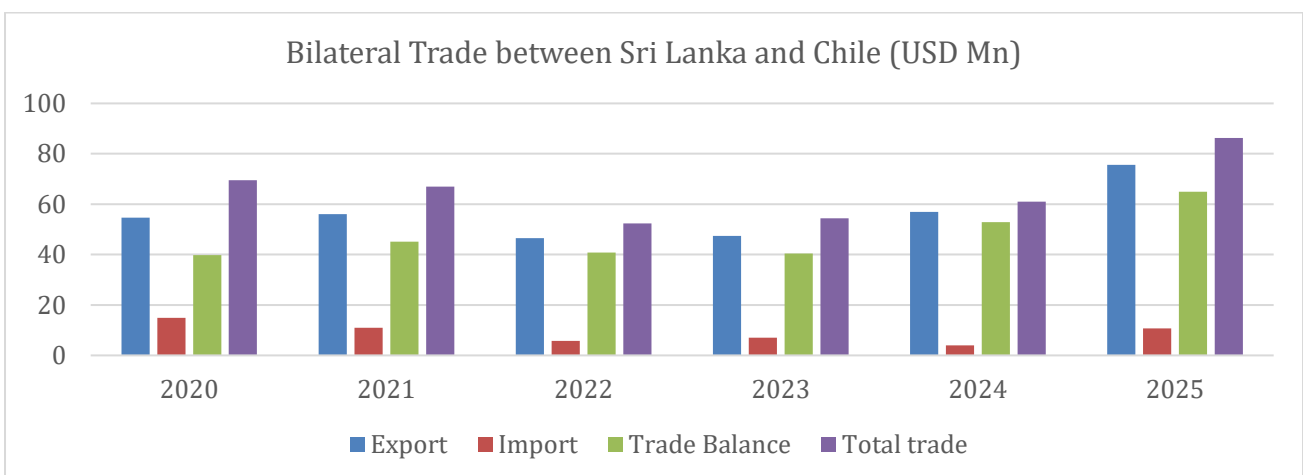
Sri Lanka's main export products to Chile in 2025 were Tea in Bulk, Tea Packets, Cinnamon, Women's Outerwear, Industrial & Surgical Gloves of Rubber, Gloves, Mitts & Mittens of Textile, T-shirts, Pneumatic & Retreated Rubber Tyres & Tubes, Desiccated Coconut, and Coconut Oil.

Sri Lanka's main imports products from Chile in 2025 were Meat, preparations of Meat/Fish & Dairy Produce, Alcoholic Beverages, Inorganic Chemicals, Other Chemical Products, Other Paper & Paper Products, Other Electrical & Electronic Products, Other Fruits, Other Edible Fish, Animal or Vegetable Fats and Oils and their Products, and Other Export Crops.

2. SRI LANKA'S BILATERAL TRADE WITH CHILE (2020-2025)

Values in USD Million

Year	Export	Import	Trade Balance	Total trade
2020	54.64	14.90	39.74	69.54
2021	56.06	10.91	45.15	66.97
2022	46.56	5.80	40.76	52.36
2023	47.38	6.99	40.39	54.37
2024	56.93	4.03	52.90	60.96
2025	75.60	10.70	64.90	86.30



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO CHILE (2023-2025)

Values in USD Million

No	Product	2023	2024	2025	% Avg. Growth
1	Tea in Bulk	19.6	23	28.6	19.11
2	Tea Packets	12.7	14.8	24	31.99
3	Cinnamon	4.65	7.17	7.68	25.15
4	Men's Outerwear	0.44	1.02	2.18	80.04
5	Women's Outerwear	1.83	1.33	1.8	-0.84
6	Desiccated Coconut	0.55	1.06	1.47	49.04
7	Industrial & Surgical Gloves of Rubber	1.26	1.21	1.38	4.59
8	T-shirts	1.02	0.78	1.27	10.89
9	Coconut Oil	0.5	0.75	1.06	37.78
10	Pneumatic & Retreated Rubber Tyres & Tubes	0.95	0.93	1.05	5.09
11	Coco Peat, Fiber Pith & Moulded products	0.31	1.02	0.87	50.56
12	Gloves, Mitts & Mittens of Textile	1.24	1.39	0.79	-22.62
13	Miscellaneous Edible Preparations	0.29	0.49	0.65	39.25
14	Warm Cloths (Jerseys, Pullovers etc)	0.24	0.21	0.42	26.88
15	Hosiery	0.16	0.02	0.35	40.43
16	Textile Articles	0.07	0.09	0.31	78.27
17	Plants and Parts of Plants	0.39	0.2	0.3	-13.05
18	Men's and Women's Under Garments	0.28	0.21	0.14	-33.86
19	Liquid Coconut Milk	0.04	0.07	0.11	54.58
20	Tableware & Kitchenware	0.03	0.02	0.1	61.84
	Other Products	0.94	1.18	1	3.19
	Total :	47.4	56.9	75.6	23.33

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM CHILE (2023-2025)

Values in USD Million

No	Product	2023	2024	2025	% Avg. Growth
1	Frozen Fish	-	0.11	5.8	-
2	Alcoholic Beverages	1.75	1.19	2.01	6.95
3	Paper & Paper Products	0.14	1.71	1.67	124.2
4	Inorganic Chemicals	0.36	0.55	0.59	24.76
5	Tea Bagging, Packing, Cleaning, Weighing Machines	-	-	0.3	-
6	Chemical Products	0.14	0.2	0.13	-3.71
7	Scrap of Ferrous, Aluminum, Copper & Other Metals	-	-	0.07	-
8	Export Crops	-	0.04	0.04	133.71
9	Electrical & Electronic Products	0.02	-	0.03	38.28
10	Animal or Vegetable Fats and Oils and their Products	0.01	-	0.01	18.98
11	Fruits	0.01	-	0.01	-8.43
12	Edible Fish	0.01	-	-	-26.02
13	Miscellaneous Edible Preparations	-	-	-	-
14	Gaskets, Washers, Seals etc. of Hard Rubber	-	-	-	-
15	Toys, Games & Sport Requisites	-	-	-	-
16	Nuts	-	-	-	-
17	Glass & Glassware	-	-	-	-
18	Tools, Implements, Cutlery & Parts	-	-	-	-
19	Products of Plastics	-	-	-	-
20	Tea Packets	-	-	-	-54.93
	Other Products	4.57	0.23	-	-571.13
	Total :	6.99	4.03	10.7	21.13

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO CHILE

- Apparel
- Tea & mate
- Plastics & rubber
- Spices
- Machinery, electricity
- Fruits
- Food products (processed or preserved)
- Vegetal residues & animal feed
- Miscellaneous manufactured products
- Paper products

Source: ICT Trade Map -<https://exportpotential.intracen.org/>

6. TOP SRI LANKAN EXPORTERS TO CHILE - 2025

No	Company Details	Products Exported within this Period
1	ANSELL LANKA PVT LTD	Industrial & Surgical Gloves of Rubber, Cartons, Boxes & Bags
2	MAS CAPITAL PVT LTD	T-shirts, Warm Cloths (Jerseys, Pullovers etc), Men's and Women's Under Garments, Men's Outerwear, Women's Outerwear
3	HERITAGE TEAS PVT LTD	Tea in Bulk, Tea
4	PRIMA CEYLON PVT LTD	Animal Feed
5	KOHOKU LANKA PVT LTD	Manufactures, Electrical & Electronic Products, Gaskets, Washers, Seals etc. of Hard Rubber
6	MICHELIN LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes, Motor Vehicles & Parts, Products of Base Metal
7	ESWARAN BROTHERS EXPORTS PVT LTD	Tea Packets, Plants and Parts of Plants, Tea, Tea in Bulk, Miscellaneous Edible Preparations
8	OKAYA LANKA PVT LTD	Electrical & Electronic Products, Cartons, Boxes & Bags
9	H J S CONDIMENTS LTD	Processed Vegetables, Fruits & Juices, Gherkins, Onions, Vegetables
10	MABROC TEAS PVT LTD	Tea in Bulk, Tea, Instant Tea, Tea Packets, Tableware & Kitchenware
11	JAFFERJEE BROTHERS	Tea Packets, Plants and Parts of Plants, Tea in Bulk, Tea, Products of Base Metal, Sacs & Bags of Plastics

12	NORITAKE LANKA PORCELAIN PVT LTD	Tableware & Kitchenware, Paper & Paper Products, Cartons, Boxes & Bags, Paints, Varnishes and Dyeing Extracts
13	HIRDARAMANI INTERNATIONAL EXPORTS PVT LTD	Men's Outerwear, Women's Outerwear, T-shirts, Men's and Women's Under Garments, Babies' Garments
14	HAYCARB PLC	Activated Carbon
15	LANKA HARNESS CO PVT LTD	Insulated Wires and Cables
16	MARTEX M F G PVT LTD	Men's Outerwear, Women's Outerwear
17	ALMAR INTERNATIONAL PVT LTD	Crepe Rubber
18	QUICK TEA PVT LTD	Tea Packets, Miscellaneous Edible Preparations
19	ALPEX MARINE PVT LTD	Edible Fish, Shrimps and Prawns, Crabs
20	WALTERS BAY TEAS PVT LTD	Tea in Bulk, Tea

Source: Sri Lanka Customs