

MARKET AND COUNTRY BRIEF ON Qatar 2025



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1. INTRODUCTION TO TRADE BETWEEN SRI LANKA & QATAR

Qatar is the 59th export destination for Sri Lanka. Total export value from Sri Lanka to Qatar was USD 19.71 Mn in 2025 and total imports from Qatar to Sri Lanka for the same period were USD 45.2 Mn. Qatar is the 37th import origin for Sri Lanka in 2025.

Sri Lanka's exports to Qatar has increased by 7.5% in 2025 when compared to the year 2024. Imports from Qatar has decreased by 24% in 2025 when compared to the year 2024.

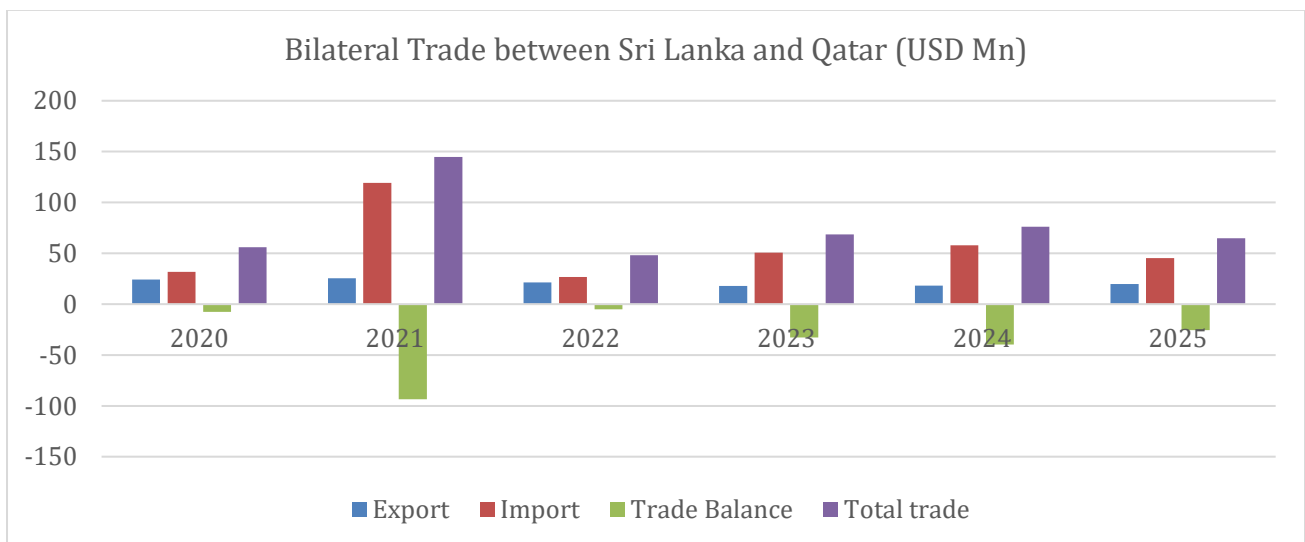
Sri Lanka's main export products to Qatar in 2025 were Tea Packets, Other Electrical & Electronic Products Alcoholic Beverages, Bananas and other Fruits, Coconut Milk Powder, Sugars, Sugar Confectionery & Bakery Products, and Industrial & Surgical Gloves of Rubber.

Sri Lanka's main imports products from Qatar in 2025 Other Products of Plastics, Fertilizers, Petroleum Gases, Standard Wire of Aluminum, Copper & Iron, Other Petroleum Products, Inorganic Chemicals and Organic Chemicals.

2. SRI LANKA'S BILATERAL TRADE WITH QATAR (2020-2025)

All Values in USD Million

Year	Export	Import	Trade Balance	Total trade
2020	24.24	31.79	-7.55	56.03
2021	25.57	119.21	-93.64	144.78
2022	21.47	26.56	-5.09	48.03
2023	17.86	50.63	-32.77	68.49
2024	18.28	57.93	-39.65	76.21
2025	19.71	45.20	-25.49	64.91



Source: Sri Lanka Customs

3. SRI LANKA'S TOP EXPORT PRODUCTS TO QATAR (2023-2025)

All Values in USD Million

No	Product	2023	2024	2025	% Avg. Growth
1	Tea Packets	2.03	2.09	2.33	6.86
2	Other Electrical & Electronic Products	0.15	0.11	2.06	131.27
3	Alcoholic Beverages	2.06	1.71	1.94	-3.18
4	Bananas	1.41	1.83	1.46	1.75
5	Other Fruits	1.91	1.6	1.3	-19.23
6	Coconut Milk Powder	1.01	0.73	1.23	10.02
7	Sugars, Sugar Confectionery & Bakery Products	1.21	1.24	0.95	-11.83
8	Industrial & Surgical Gloves of Rubber	0.65	0.79	0.93	17.99
9	Miscellaneous Edible Preparations	0.49	0.72	0.72	19.16
10	Tea Bagging, Packing, Cleaning, Weighing Machines			0.72	
11	Melons & Papayas	0.55	0.45	0.65	8.24
12	Other Vegetables	1	0.8	0.63	-23.59
13	Coconut Oil	0.25	0.3	0.58	41.09
14	Coco Peat, Fiber Pith & Moulded products	0.43	0.76	0.48	6.39
15	Other Cereals and its Products	0.41	0.37	0.44	3.86
16	Pneumatic & Retreated Rubber Tyres & Tubes	0.54	0.6	0.44	-10.27
17	Rice	0.33	0.37	0.34	1.15
18	Gloves, Mitts & Mittens of Textile	0.82	0.62	0.31	-48.63
19	Ornamental Fish	0.32	0.29	0.3	-2.53
20	Liquid Coconut Milk	0.19	0.16	0.24	11.54
	Other Products	2.08	2.74	1.64	-11.97
	Total :	17.86	18.28	19.71	4.94

Source: Sri Lanka Customs

4. SRI LANKA'S TOP IMPORT PRODUCTS FROM QATAR (2023-2025)

All Values in USD Million

No	Product	2023	2024	2025	% Avg. Growth
1	Other Products of Plastics	12.41	17.31	17.9	18.3
2	Fertilizers		30.29	15.88	
3	Petroleum Gases	21.39	4.68	7.29	-53.8
4	Standard Wire of Aluminum, Copper & Iron	2.58	3.04	2.77	3.68
5	Other Petroleum Products		0.87	0.45	
6	Inorganic Chemicals	0.14	0.09	0.36	47.98
7	Organic Chemicals	0.69	1.5	0.27	-46.71
8	Other Mineral Products nes			0.08	
9	Soap, Washing Preparations, Waxes, Candles etc.	...		0.06	
10	Other Paper & Paper Products nes	0.36	0.11	0.05	-100.2
11	Other Rubber Products	0.01		0.04	
12	Telephone Sets, Audio/Video Equipment & Parts	0.02	298.89
13	Other Chemical Products	0.03	...	0.02	-29.13
14	Other Products of Base Metal	13	0.02	0.01	-382.73
15	Labels Printed or Not	...	0.01	...	-32.25
16	Air-Condition Machines			...	
17	Buttons, Studs, Fasteners & Similar Products			...	
18	Other Manufactures nes	184.94
19	Made-up Textile Articles (Blankets, Rugs, Linen, Curtains etc)			...	
20	Aircrafts & Parts			...	
	Other Products	0.02	0.01	0.01	-43.36
	Total :	50.63	57.93	45.2	-5.67

Source: Sri Lanka Customs

5. POTENTIAL PRODUCTS FROM SRI LANKA TO QATAR

- Apparel
- Tea and beverages
- Beauty products
- Plastic & rubber
- Spices and Essential Oils
- Fruits
- Jewellery
- Wood products
- Paper products
- Processed food products

Source: ICT Trade Map -<https://exportpotential.intracen.org/>

6. TOP SRI LANKAN EXPORTERS TO QATAR- 2025

No	Company Details	Products Exported within this Period
1	Y A S LANKA PVT LTD	Fruits, Melons & Papayas, Vegetables, Tea Packets, Essential Oils
2	DOLE LANKA PVT LTD	Bananas
3	LION BREWERY CEYLON PLC	Alcoholic Beverages
4	DILMAH CEYLON TEA COMPANY PLC	Tea Packets
5	CEYLON BISCUITS LTD	Sugars, Sugar Confectionery & Bakery Products
6	NESTLE LANKA LTD	Coconut Milk Powder, Miscellaneous Edible Preparations
7	MIDAS SAFETY LANKA PVT LTD	Industrial & Surgical Gloves of Rubber, Cartons, Boxes & Bags
8	C R EXPORTS PVT LTD	Fruits, Vegetables, Coconut Fresh Nuts
9	BEYOND EXPORTS	Vegetables, Fruits
10	MICHELIN LANKA PVT LTD	Pneumatic & Retreated Rubber Tyres & Tubes
11	ATG HAND CARE PVT LTD	Gloves, Mitts & Mittens of Textile
12	FINLAYS COLOMBO LTD	Tea Packets, Made-up Textile Articles
13	JACOBI CARBONS LANKA PVT LTD	Activated Carbon
14	HAMI INTERNATIONAL TRADING PVT LTD	Fruits, Vegetables, Melons & Papayas, Coconut Fresh Nuts, Manioc
15	GLOPECQ INTERNATIONAL PVT LTD	Sugars, Rice, Edible Fish, Spices and Spice Mixtures, Cinnamon, Fruits

Source: Sri Lanka Customs